



*FY19 Proposed Original Budget*

April 27, 2018

**Lipscomb University**  
**Proposed Original Budget FY2019**

	Actual FY 2017	Estimated Actual FY2018	Incremental	Proposed Original Budget FY 2019
<b>OPERATING REVENUES</b>				
<u>Net Tuition and Fees</u>				
Tuition	\$ 124,929,784	\$ 127,515,151	\$ 5,877,711	\$ 133,392,862
Fees	8,781,900	8,824,022	178,861	9,002,883
Scholarships	(32,601,617)	(35,166,980)	(2,324,955)	(37,491,935)
Total Net Tuition and Fee Revenue	101,110,067	101,172,193	3,731,617	104,903,810
<u>Other Revenue</u>				
Miscellaneous Income	2,053,951	1,916,611	(57,269)	1,859,342
Unrestricted Gifts	1,249,489	1,236,621	309,379	1,546,000
Restricted Funding Sources	583,950	971,789	(462,551)	509,238
Auxiliary Enterprises	23,114,652	24,621,332	2,050,706	26,672,038
Investment/Other Revenues	1,651,766	1,339,000	(289,000)	1,050,000
Total Other Revenue	28,653,808	30,085,353	1,551,265	31,636,618
<b>TOTAL REVENUES</b>	129,763,875	131,257,546	5,282,882	136,540,428
<b>OPERATING EXPENSES</b>				
Instruction	52,584,649	51,618,216	(1,170,028)	52,788,244
Public Service	980,841	930,468	(26,958)	957,426
Academic Support	8,683,360	9,447,579	(430,957)	9,878,536
Student Services	16,711,074	17,092,826	(1,723,559)	18,816,385
Institutional Support	21,552,964	21,551,644	(1,414,679)	22,966,322
Physical Plant	12,121,297	12,251,855	(294,103)	12,545,958
Auxiliary Enterprises	7,535,296	7,512,206	(284,178)	7,796,384
<b>TOTAL EXPENSES</b>	120,169,481	120,404,794	(5,344,461)	125,749,255
<b>Net Surplus before New Programs and Debt Service</b>	<b>9,594,394</b>	<b>10,852,752</b>	<b>(61,579)</b>	<b>10,791,173</b>
<b><u>New Physicians Assistant:</u></b>				
Physician Assistant - Net Revenues	-	-	1,370,671	1,370,671
Physician Assistant - Expenses	(179,148)	(958,362)	(911,660)	(1,870,022)
<b>Net Physicians Assistant</b>	<b>(179,148)</b>	<b>(958,362)</b>	<b>459,011</b>	<b>(499,351)</b>
<b>Net Operations Surplus before Debt Service</b>	<b>9,415,246</b>	<b>9,894,390</b>	<b>397,432</b>	<b>10,291,822</b>
<b><u>Debt Service:</u></b>				
Less: Interest Expense on Notes and Bonds Payable	(4,434,576)	(5,603,554)	57,661	(5,545,893)
Less: Capital Lease Payments	(400,606)	(407,617)	-	(407,617)
Less: Principal Payments on Notes and Bonds Payable	(308,336)	(1,243,748)	158,811	(1,084,937)
<b>TOTAL DEBT SERVICE</b>	<b>(5,143,518)</b>	<b>(7,254,919)</b>	<b>216,472</b>	<b>(7,038,447)</b>
<b>NET OPERATIONS SURPLUS BEFORE CAPITAL FUNDING/COSTS</b>	<b>\$ 4,271,728</b>	<b>\$ 2,639,471</b>	<b>\$ 613,904</b>	<b>\$ 3,253,375</b>
<b><u>CAPITAL CAMPAIGN FUNDING:</u></b>				
Capital Campaign special funding from quasi-endowment	-	450,000	100,000	550,000
Capital Campaign Direct Expenses	-	(450,000)	(550,000)	(1,000,000)
Capital Campaign Advertising and Marketing	-	(500,000)	-	(500,000)
<b>NET TOTAL CAMPAIGN FUNDING</b>		<b>(500,000)</b>	<b>(450,000)</b>	<b>(950,000)</b>
<b>Net operations after Campaign Funding/Costs (before Quasi-Endowment Payback):</b>	<b>\$ 4,271,728</b>	<b>\$ 2,139,471</b>	<b>\$ 163,904</b>	<b>\$ 2,303,375</b>
<b><u>Additional Unrestricted Net Asset Activity</u></b>				
Repayment to Quasi-Endowment for Pharmacy Start-up Costs totaling \$2.473M.	-	(500,000)	-	(500,000)
Repayment to Quasi-Endowment of \$1M Campaign Start-up Costs over 5 years.	-	-	(90,000)	(90,000)
<b>Increase (Decrease) in unrestricted net assets after repayment to Endowment</b>	<b>4,271,728</b>	<b>1,639,471</b>	<b>73,904</b>	<b>1,713,375</b>
Capitalized Expenditures from Current Funds	767,769	1,244,624	62,231	1,306,855
Increase (Decrease) in Designated Funds and FFE	1,127,960	1,625,665	162,567	1,788,232
Depreciation	(6,276,124)	(6,530,350)	(186,694)	(6,717,044)
Principal Payments on Long-term Debt	308,336	1,243,748	(158,811)	1,084,937
Payments on Capital Lease Obligations	400,606	407,617	-	407,617
Change in pledges receivable	1,796,570	500,000	-	500,000
Change in funds designated for student loans	(17,585)	275	(13,148)	(12,873)
Other	(171,490)	-	-	-
<b>CHANGE IN UNRESTRICTED NET ASSETS FROM OPERATING ACTIVITIES</b>	<b>\$ 2,207,770</b>	<b>\$ 131,050</b>	<b>\$ (59,951)</b>	<b>\$ 71,099</b>
<b><u>Non-operating activities</u></b>				
Non-operating Investment Income (Loss)	6,449,558	6,256,083	(3,703,758)	2,552,325
Capital Gifts Recognized	3,370,773	2,100,000	4,900,000	7,000,000
Funding and Repayment of Capital Campaign	-	(450,000)	(10,000)	(460,000)
Repayment to Endowment for Pharmacy Start-up Costs	-	500,000	-	500,000
Retirement Plan Adjustments	479,422	(55,208)	(552)	(55,760)
Interest Rate Swap Agreement Gain (Loss)	2,050,055	1,500,000	(649,064)	850,936
<b>Increase (Decrease) in unrestricted net assets</b>	<b>14,557,578</b>	<b>9,981,925</b>	<b>476,675</b>	<b>10,458,600</b>