

MEHARRY MEDICAL COLLEGE
CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

MEHARRY MEDICAL COLLEGE

Table of Contents

	<u>Page</u>
INDEPENDENT AUDITOR’S REPORT	1 - 2
FINANCIAL STATEMENTS	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statement of Functional Expenses.....	5 - 6
Consolidated Statements of Cash Flows.....	7
Notes to Consolidated Financial Statements	8 - 36



Independent Auditor's Report

The Board of Trustees
Meharry Medical College
Nashville, Tennessee

Opinion

We have audited the accompanying consolidated financial statements of Meharry Medical College and Subsidiary (collectively the "College"), which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the College as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the College and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Crosslin, PLLC

Nashville, Tennessee
October 24, 2023

MEHARRY MEDICAL COLLEGE
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

ASSETS

	June 30,	
	2023	2022
Cash and cash equivalents	\$ 25,436,900	\$ 52,446,859
Accounts receivable, net	47,696,652	20,044,806
Student loans receivables, net	6,150,768	6,364,302
Contributions receivable, net	11,274,513	11,360,218
Investments	180,709,219	170,535,549
Investment in real estate	17,074,614	17,983,863
Plant facilities, net of accumulated depreciation	154,593,073	130,978,788
Right-of-use assets - leases	1,881,266	-
Deferred charges	758,355	1,137,533
Funds held by trustees	7,085,236	4,366,277
Other assets, including net pension assets	1,334,695	975,484
	<u>1,334,695</u>	<u>975,484</u>
Total assets	<u>\$ 453,995,291</u>	<u>\$ 416,193,679</u>

LIABILITIES AND NET ASSETS

Notes payable to banks	\$ 17,518,527	\$ 12,958,344
Accounts payable	5,582,266	6,113,744
Accrued liabilities	6,129,441	8,455,504
Income tax payable	-	870,670
Deferred revenue	12,294,670	11,367,994
Bonds payable, net	59,904,564	33,047,433
Lease liability	1,881,266	-
Government advances for student loans	4,544,944	5,118,673
Funds held in trust for others	1,042,927	1,493,264
	<u>1,042,927</u>	<u>1,493,264</u>
Total liabilities	<u>108,898,605</u>	<u>79,425,626</u>
Net assets:		
Without donor restrictions:		
Undesignated	117,102,189	113,429,364
Funded pension liability	1,277,299	938,233
Unrealized loss on interest rate swap agreement	(89,417)	(397,718)
Prefunding of debt service resulting from refinancings	(2,811,975)	(3,064,128)
Total net assets without restrictions	<u>115,478,096</u>	<u>110,905,751</u>
With donor restrictions	229,618,590	225,862,302
Total net assets	<u>345,096,686</u>	<u>336,768,053</u>
Total liabilities and net assets	<u>\$ 453,995,291</u>	<u>\$ 416,193,679</u>

See accompanying notes to consolidated financial statements.

MEHARRY MEDICAL COLLEGE
CONSOLIDATED STATEMENTS OF ACTIVITIES

	Year Ended June 30,	
	2023	2022
Changes in net assets without restrictions:		
Operating revenue:		
Tuition and fees	\$ 48,546,706	\$ 47,788,506
Less College funded scholarships	(9,581,623)	(33,612,488)
Net tuition and fees	38,965,083	14,176,018
Government grants and contracts	73,220,998	99,315,028
Private gifts, grants, and contracts	3,112,051	3,143,185
Sales and services of educational departments	1,191,972	1,308,277
Other sources	6,870,333	9,398,784
Health services division	27,557,601	26,426,417
Net assets released from restrictions and reclassifications	44,536,839	19,585,872
Total operating revenue	195,454,877	173,353,581
Operating expenses:		
Instruction	33,367,690	28,198,683
Research	22,669,728	18,261,166
Public service	24,134,367	15,556,714
Academic support	28,366,028	26,275,770
Student services	5,290,336	4,578,679
Institutional support	49,567,864	33,293,452
Health services division	28,166,180	33,809,426
Total operating expenses	191,562,193	159,973,890
Increase in net assets without donor restrictions from operating activities	3,892,684	13,379,691
Nonoperating Items:		
Change in net minimum pension liability	339,066	(961,649)
Change in market value of interest rate swap agreement	308,301	865,894
Total nonoperating items	647,367	(95,755)
Increase in net assets without donor restrictions before provision for income taxes	4,540,051	13,283,936
Income tax benefit (expense)	32,294	(870,670)
Increase in net assets without donor restrictions	4,572,345	12,413,266
Changes in net assets with donor restrictions:		
Private gifts, grants, and contracts	29,918,825	26,522,913
Income on long-term investments, net	6,386,819	4,699,041
Net gain (loss) on investments	11,987,483	(15,145,388)
Net assets released from restrictions and reclassifications	(44,536,839)	(19,585,872)
Increase (decrease) in net assets with donor restrictions	3,756,288	(3,509,306)
Increase in net assets	8,328,633	8,903,960
Net assets at beginning of year	336,768,053	327,864,093
Net assets at end of year	\$ 345,096,686	\$ 336,768,053

See accompanying notes to consolidated financial statements.

MEHARRY MEDICAL COLLEGE
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2023

	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	Plant O/M	Health Services	Total
Salaries and benefits	\$ 25,054,548	\$11,007,108	\$13,208,990	\$13,923,920	\$1,816,846	\$19,273,472	\$ -	\$18,972,845	\$ 103,257,729
Supplies	1,516,139	1,549,766	678,046	4,806,596	93,866	1,269,527	505,891	598,286	11,018,117
Utilities and communication	3,791	231	19,343	38,169	9,704	547,713	3,560,246	28,153	4,207,350
Travel	354,888	258,269	342,717	933,490	33,893	581,844	-	46,678	2,551,779
Equipment related expenses	7,393	1,661,133	236,966	664,577	12,750	6,355,017	4,670	676,202	9,618,708
Contractual services	1,327,293	5,002,932	6,639,635	3,660,934	295,701	11,501,463	4,719,832	3,540,911	36,688,701
Interest and related costs	-	-	-	-	-	1,854,670	-	-	1,854,670
Other, transfers and indirect costs	5,103,638	3,190,289	3,008,670	4,338,342	3,027,576	8,184,158	(8,790,639)	4,303,105	22,365,139
Total	<u>\$33,367,690</u>	<u>\$22,669,728</u>	<u>\$24,134,367</u>	<u>\$28,366,028</u>	<u>\$5,290,336</u>	<u>\$49,567,864</u>	<u>\$ -</u>	<u>\$28,166,180</u>	<u>\$191,562,193</u>

See accompanying notes to consolidated financial statements.

MEHARRY MEDICAL COLLEGE
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2022

	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	Plant O/M	Health Services	Total
Salaries and benefits	\$ 21,668,987	\$ 8,779,982	\$ 13,597,665	\$ 13,903,436	\$1,786,741	\$ 14,979,346	\$ -	\$ 20,159,014	\$ 94,875,171
Supplies	1,142,997	1,342,440	343,906	3,824,993	307,711	634,279	544,336	690,312	8,830,974
Utilities and communication	4,346	450	1,741	87,601	-	473,489	3,061,737	34,221	3,663,585
Travel	183,900	70,578	103,680	531,737	24,222	154,911	-	71,636	1,140,664
Equipment related expenses	18,589	76,934	101,830	37,218	187,958	1,186,858	(5,683)	1,602	1,605,306
Contractual services	1,817,463	2,767,367	2,458,761	4,059,661	250,579	11,037,603	4,158,245	3,550,040	30,099,719
Interest and related costs	-	-	-	-	-	658,146	-	-	658,146
Other, transfers and indirect costs	3,362,401	5,223,415	(1,050,869)	3,831,124	2,021,468	4,168,820	(7,758,635)	9,302,601	19,100,325
Total	<u>\$ 28,198,683</u>	<u>\$18,261,166</u>	<u>\$ 15,556,714</u>	<u>\$ 26,275,770</u>	<u>\$4,578,679</u>	<u>\$ 33,293,452</u>	<u>\$ -</u>	<u>\$ 33,809,426</u>	<u>\$ 159,973,890</u>

See accompanying notes to consolidated financial statements.

MEHARRY MEDICAL COLLEGE
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended June 30,	
	2023	2022
Cash flows from operating activities:		
Increase in net assets	\$ 8,328,633	\$ 8,903,960
Adjustments to reconcile increase in net assets provided by operating activities:		
Depreciation and amortization	8,315,815	8,028,486
Contributions restricted for long-term investment	(1,693,946)	(2,646,119)
Net realized and unrealized (gain) loss on long-term investments	(11,987,483)	15,145,388
Change in allowances for doubtful accounts	(1,127,561)	364,467
Changes in:		
Accounts receivable, net	(26,575,182)	3,820,296
Contributions receivable, net	85,705	3,091,951
Deferred charges	379,178	4,620,656
Other assets	(359,211)	1,006,481
Accounts payable	(531,477)	3,229,372
Accrued liabilities	(2,326,064)	(1,117,980)
Income tax payable	(870,670)	870,670
Deferred revenue	926,676	(4,809,126)
Funds held in trust for others	(450,337)	609,307
Net cash (used in) provided by operating activities	(27,885,924)	41,117,809
Cash flows from investing activities:		
Acquisition of plant facilities equipment	(30,948,017)	(30,505,837)
Student loans receivable, net	264,731	1,194,986
Sales of investments, net of purchases	1,814,813	2,913,056
Change in funds held by trustees	(2,718,959)	(1,230,903)
Net cash used in investing activities	(31,587,432)	(27,628,698)
Cash flows from financing activities:		
Proceeds from contributions restricted for long-term investment	1,693,946	2,646,119
Change in government advances for student loans	(573,729)	(1,023,873)
Payment of bond issuance costs	-	(240,434)
Proceeds from issuance of note payable	6,000,000	-
Principal repayments of notes payable	(1,439,816)	(1,439,816)
Proceeds from issuance of bonds	30,306,594	21,342,698
Principal repayment of bonds	(3,522,598)	(3,230,000)
Net cash provided by financing activities	32,464,397	18,054,694
Net (decrease) increase in cash and cash equivalents	(27,008,959)	31,543,805
Cash and cash equivalents at beginning of year	52,446,859	20,903,054
Cash and cash equivalents at end of year	\$ 25,437,900	\$ 52,446,859
Supplemental cash flow information:		
Cash paid for interest	\$ 1,912,474	\$ 687,937
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 553,736	\$ -
ROU assets obtained in exchange for operating lease liabilities	\$ 2,340,672	\$ -

See accompanying notes to consolidated financial statements.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

A. ORGANIZATION AND PURPOSE

Meharry Medical College (the “College”) is a fully accredited, private college committed to training health care professionals and leaders in many medical and health related fields. The College exists to provide an excellent education in the health sciences, while maintaining a center of excellence for the practice and delivery of health care, and the conduct of both basic and clinical research.

MMCU, Inc., a Tennessee corporation, is a for-profit wholly owned subsidiary of the College formed to seek and perform opportunities and projects that align with the mission of the College, but that are not considered core activities of the College.

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation and Accounting

The consolidated financial statements of the College have been prepared on the accrual basis of accounting and in accordance with the accounting principles generally accepted in the United States of America.

The consolidated financial statements include the operations of the College and its wholly owned subsidiary, MMCV, Inc. All significant intercompany activity has been eliminated in consolidation.

To ensure observance of limitations and restrictions placed on the use of resources available, the College maintains its accounts in accordance with the principles and practices of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified for accounting purposes into funds that are maintained in accordance with activities or objectives of the College.

The College classifies its support, revenue, expenses, gains and losses into two net asset categories differentiated based on the existence or absence of donor-imposed restrictions. Net assets of the College and changes therein are classified as follows:

Net Assets Without Donor Restrictions are free of donor-imposed restrictions and may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties. Support, revenue, gains, and losses that are not restricted by donors are included in this classification. Expenses are reported as decreases in this classification.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Net Assets With Donor Restrictions are subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the College or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity but may permit the College to use or expend part or all of the income derived from the donated assets. Net assets with donor restrictions that are held in perpetuity include the College's permanent endowment funds.

Use of Estimates in the Preparation of Financial Statements

Judgment and estimation are exercised by management in certain areas of the preparation of the consolidated financial statements. The more significant areas include the recovery period for plant facilities, the allocation of certain operating and maintenance expenses to functional categories, the collection of contributions receivable, and the valuation of receivables including the allowances for contractual adjustments and doubtful patient accounts receivable. Management believes that such estimates have been based on reasonable assumptions and that such estimates are adequate; however, actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include cash and highly liquid investments with original maturities of three months or less. Certain cash equivalents are also included in investments as they are awaiting investment.

Inventories

Inventories consisting of supplies are stated at the lower of cost (first-in, first-out) or market (net realizable value).

Accounts Receivable

The College records accounts receivable at their estimated net realizable value. An allowance for doubtful accounts is recorded based upon management's estimate of uncollectible accounts determined by analysis of specific balances and a general reserve based upon aging of outstanding balances. Past due balances are charged against the allowance when they are determined to be uncollectible.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Student Loans Receivable

Student loans receivable are carried at unpaid principal balances, less an allowance for uncollectible loans. The allowance for uncollectible loans is increased by charges to income and decreased by charge-offs (net of recoveries). Management's periodic evaluation of the adequacy of the allowance is based on various loan program requirements, the College's historical loan loss experience, specific impaired loans, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and current economic conditions. Loans are considered impaired if full principal or interest payments are not anticipated in accordance with the contractual terms. The College's practice is to charge off any loan or portion of a loan when the loan is determined by management to be uncollectible due to the borrower's failure to meet repayment terms, the borrower's deteriorating or deteriorated financial condition, the depreciation of the underlying collateral, or for other reasons.

Investments

Investments in equity securities with readily determinable fair value and all investments in debt securities are reported at fair value with gains and losses included in the consolidated statements of activities. Works of art, historical treasures, and similar assets held as part of collections are reported at the fair or appraisal value at the date of acquisition or contribution, respectively.

The estimated fair value of certain alternative investments, such as private equity interests, is determined by reference to the net asset values allocated to the College at the measurement date. The College believes the carrying amount of these financial instruments is a reasonable estimate of fair value. Because alternative investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investments existed. Such difference could be material.

Investment in the hospital facility is based upon the estimated fair value of the facility, which equates to the discounted payments to be received from the 30-year lease of the facility. The investment is being depreciated on a straight-line basis over the estimated useful life of the facility and equipment which range from ten to forty years.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Investment in affiliate

In January 2021, the College's wholly owned subsidiary, MMCV, Inc. and its joint venture partner formed Innov8 Health, LLC, to conduct a project to develop and implement a plan for the physical re-entry of students into a local school system during the COVID-19 pandemic. MMCV, Inc. owned 50% of its membership interest, and accounted for the investment using the equity method of accounting. The project has been completed and the joint venture ceased operations in fiscal year 2022. See Note H.

Life Income and Gift Annuities

The College's split interest agreements with donors consist primarily of irrevocable charitable remainder trusts for which the College serves as trustee. Assets held in these trusts are included in investments. Contribution revenues are recognized at the dates the trusts are established after recording liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted annually for changes in the value of the assets, accretion of the discount and other changes in the estimate of future benefits.

Plant Facilities

Plant facilities are stated at cost or estimated fair value at dates of gifts, less accumulated depreciation, computed on the straight-line basis over the estimated useful lives of the various assets, which range from 5 years to 50 years. Depreciation, operation and maintenance charges are allocated to appropriate functional expense categories. Plant disposals are removed from the records at time of disposal. The College lifts restrictions on contributions for long-lived assets at the time the assets are acquired.

Leases

The College adopted FASB Topic 842, *Leases*, using the modified retrospective approach with July 1, 2022, as the date of initial adoption. The College elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed the College to carry forward the historical lease classification. As a result of adopting the new standard effective July 1, 2022, the College recorded operating lease right-of-use assets and operating lease liabilities of \$473,711. Adoption of the new standard did not materially impact the College's changes in net assets and had no impact on beginning net assets or cash flows.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The College determines whether an arrangement is or contains a lease at lease inception. Under ASC 842, a contract is (or contains) a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is defined under the standard as having both the right to obtain substantially all of the economic benefits from use of the asset and the right to direct the use of the asset.

On the commencement date, operating leases are recorded as operating lease right-of-use (“ROU”) assets and operating lease liabilities in the statements of financial position. Finance leases are recorded as equipment and finance lease liabilities in the statements of financial position.

ROU assets represent the College’s right to use an underlying asset for the lease term, and lease liabilities represent the College’s contractual obligation to make lease payments. The lease liability is measured as the present value of the lease payments over the lease term using either the rate implicit in the lease, if it is determinable, or the College’s incremental borrowing rate if the implicit rate is not determinable. ROU assets are calculated as the present value of the remaining lease payments plus unamortized initial direct costs and prepayments of rent, less any unamortized lease incentives received. Lease terms may include renewal or extension options to the extent they are reasonably certain to be exercised. For operating leases, lease expense is recognized on a straight-line basis over the lease term. For finance leases, amortization of the asset is recognized on a straight-line basis over the useful life of the underlying asset and interest on the lease liability is recognized over the lease term. The College has elected not to recognize a ROU asset and lease liability for leases with an initial term of 12 months or less but includes the expense associated with short-term leases in lease expense in the statements of activities.

ROU assets are assessed for impairment in accordance with the College’s long-lived asset policy. Management reassesses lease classification and remeasures ROU assets and lease liabilities when a lease is modified and that modification is not accounted for as a separate new lease or upon certain other events that require reassessment in accordance with ASC 842.

Debt Issuance Costs

Costs incurred in connection with the issuance of the College’s bonds and notes payable have been capitalized and are being amortized using the straight-line method, which approximates the interest method, over the term of the related bonds and notes. The College presents debt issuance cost as a direct deduction from the carrying amount of the related liability. The College recognized amortization on debt issuance costs of \$73,115 and \$72,211 during 2023 and 2022, respectively. In addition, during fiscal years 2023 and 2022, the College incurred additional debt issuance costs of \$-0- and \$241,353, respectively, for the issuance of bonds.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Deferred Charges

Deferred charges consist of educational program costs specifically related to unrecognized tuition, which are expensed as the program occurs.

Deferred Revenue

Early fall registration revenue and expenditures are deferred and are reported within the fiscal year in which the activities are completed.

Derivative Financial Instruments

The College employs derivatives in the form of interest rate swap agreements to manage market risk associated with outstanding variable-rate debt. Derivative financial instruments are reported at fair value with any resulting change in fair value recognized as a nonoperating item in the consolidated statements of activities.

Government Advances for Student Loans

Funds provided by the United States government under the Federal Perkins and Health Professions Student Loan programs are loaned to qualified students and may be reloaned after collection. These funds are ultimately refundable to the government and are therefore recorded as liabilities. Under federal law, the authority for schools to make new Perkins loans ended on September 30, 2017, with final disbursements permitted through June 30, 2018.

Contributions

The College reports gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor time or purpose restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. However, donor-restricted contributions whose restrictions are met in the same reporting period as received are reported in the consolidated statements of activities as contributions without donor restrictions. Expenses are reported as decreases in net assets without donor restrictions. Restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are acquired or placed in service.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Contributions, including unconditional promises to give, are recognized as support in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Contributions to be received after one year are discounted at a rate commensurate with the risk involved. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any, on the contributions. An allowance is made for uncollectible contributions based upon management's judgment and analysis of the creditworthiness of the donors, past collection experience and other relevant factors.

Revenue from Contracts with Customers

The College's primary sources of revenues from contracts with customers are from tuition, fees, and services and sales of educational departments and the health services division.

In accordance with the adoption of Accounting Standards Update ("ASU") 2014-09, *Revenues from Contracts with Customers*, the College identifies a contract for revenue recognition when there is approval and commitment from both parties, the rights of the parties and payment terms are identified, the contract has commercial substance and the collectability of the consideration is probable. The College evaluates each contract to determine the number of distinct performance obligations in the contract, which requires the use of judgment. Performance obligations are determined based on the nature of the services provided by the College.

Tuition and fees are derived from academic services rendered by the College, as well as from related educational resources that the College provides to its students. The College recognizes revenue for academic services pro-rata over the applicable academic period. Scholarships provided to students by the College are reflected as a reduction of gross tuition and fees. Tuition and fees received in advance of services performed are considered contract liabilities and recorded as deferred revenue in the statements of financial position.

Included in health services division revenue and sales and services of educational departments are amounts from the Meharry Medical Group, various clinics operated by the College and the Lloyd C. Elam Mental Health Center. The College recognizes revenue from these services and sales at the point in time services are rendered or sales occur. The College has agreements with third-party payors that provide for payments to the College at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, per diem payments and capitation. Such revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

estimated retroactive adjustments under reimbursement agreements with third-party payors. Contractual adjustments are accrued on an estimated basis in the period that the related services are rendered and adjusted in future periods as final settlements are determined.

The College's accounts receivable represent unconditional rights to consideration from its contracts with customers. Typically, once a customer is invoiced for tuition, fees, and health services and sales, payment is due immediately. The College does not have any contract assets. The College had no costs that were capitalized to obtain or to fulfill a contract with a student.

Program Services

The College's primary program services are instruction, research, health services, and public service. Expenses reported as academic support, student services, and institutional support are incurred in support of these primary program services. Institutional support includes fundraising expenses of \$3,391,074 and \$2,873,145 in 2023 and 2022, respectively. For purposes of reporting fundraising expenses, the College includes those fundraising costs incurred by its Development Office as well as an estimate of payroll-related expenditures incurred by members of management in fundraising activities.

Income Taxes

The College has received a determination letter from the Internal Revenue service indicating it is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"); whereby only unrelated business income, as defined by Section 512(a)(1) of the Code, is subject to federal income tax. The College is not classified as a private foundation.

The College's wholly owned subsidiary, MMCV, Inc., is subject to federal and state income taxes. The College provides for income taxes based on Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 740 *Income Taxes*, which requires recognition of deferred tax liabilities and assets for the expected future tax consequences attributable to differences between financial statement carrying amounts of existing assets and liabilities and their respective tax basis. The College provides a valuation allowance for deferred tax assets when it is determined that it is more likely than not that the deferred tax assets will not be utilized. No such valuation allowance was record at June 30, 2023 or 2022. See Note T.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The College and its subsidiary account for the effect of any uncertain tax positions based on a more likely than not threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, any unrecognized tax benefit is estimated based on a cumulative probability assessment that aggregates the estimated tax liability for all uncertain tax positions.

Fair Value Measurements

Assets and liabilities recorded at fair value in the consolidated statements of financial position are categorized based on the level of judgment associated with the inputs used to measure their fair value (Note P). Level inputs are defined by ASC 820, *Fair Value Measurements* as follows:

Level 1 - Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.

Level 2 - Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.

Level 3 - Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the College's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

Functional Expenses

Costs of providing the College's programs are reported in the Statement of Activities on a functional basis. Program expenses include costs directly associated with the program and other indirect costs determined to benefit that program. The statement of functional expenses presents the details of natural classification of expenses by these functional categories. These costs have been allocated between functional categories based on estimates made by management.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

C. LIQUIDITY AND AVAILABILITY OF RESOURCES

The table below represents financial assets available for general expenditures within one year at June 30, 2023 and 2022.

	<u>2023</u>	<u>2022</u>
Financial assets at year-end		
Cash and cash equivalents	\$ 25,436,900	\$ 52,446,859
Accounts receivable and other receivables, net	47,696,652	20,044,806
Contributions receivable, net	11,274,513	11,360,218
Student loan receivables, net	6,150,768	6,364,302
Investments	197,783,833	188,519,412
Funds held by trustees	<u>7,085,236</u>	<u>4,366,277</u>
Total financial assets at year-end	<u>295,427,902</u>	<u>283,101,874</u>
Less amounts not available to meet general expenditures within one year		
Restricted funds held by trustees	(7,085,236)	(4,366,277)
Student loans receivable, net	(6,150,768)	(6,364,302)
Restricted by donors with purpose and/or time restrictions	(67,217,406)	(59,860,526)
Restricted by the Board for endowment	(10,675,096)	(10,675,096)
Restricted by donors to be held in perpetuity	<u>(162,401,184)</u>	<u>(166,001,776)</u>
Total amounts not available to meet general expenditures within one year	<u>(253,529,690)</u>	<u>(247,267,977)</u>
Financial assets available to meet general expenditures within one year	<u>\$ 41,898,212</u>	<u>\$ 35,833,897</u>

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

C. LIQUIDITY AND AVAILABILITY OF RESOURCES - Continued

The College regularly monitors the liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The College has various sources of liquidity at its disposal, including cash and cash equivalents, marketable debt and equity securities, as well as a line of credit. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the College considers all expenditures related to its ongoing mission-related activities as well as the conduct of services undertaken to support those activities to be general expenditures.

Student loans receivable are not considered to be available to meet general expenditures because principal and interest on these loans are used solely to make new loans or is due back to the federal government.

The College maintains certain assets that are board-designated for endowment as disclosed in Note S. Although the College does not expect to utilize board designated net assets in excess of the budgeted spending policy to meet general expenditures, they could be made available, if necessary, subject to further action by the Board of Trustees.

In addition to financial assets available to meet general expenditures over the next twelve months, the College operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources.

D. ACCOUNTS RECEIVABLE

Accounts receivable consist of the following at June 30, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Receivable from grantors	\$17,670,310	\$10,751,221
Professional services receivable	5,602,499	2,916,014
Patient receivables, net of contractual and doubtful account allowances of \$778,308 and \$1,849,246 at June 30, 2023 and 2022, respectively	1,657,138	1,443,202
Student accounts receivable, net of allowance of \$1,528,238 and \$1,533,964 at June 30, 2023 and 2022, respectively	14,061,346	4,752,010
Other accounts receivable	<u>8,705,359</u>	<u>181,359</u>
Total accounts receivable, net	<u>\$47,696,652</u>	<u>\$20,044,806</u>

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

E. CONTRIBUTIONS RECEIVABLE

The College includes unconditional promises to give as contributions receivable in accordance with the provisions of ASC 958, *Not-for-Profit Entities*.

	<u>2023</u>	<u>2022</u>
Unconditional promises to give	\$ 12,160,497	\$ 12,763,726
Less unamortized discount at 5%	<u>(885,984)</u>	<u>(1,403,508)</u>
Unconditional promise to give, net	<u>\$ 11,274,513</u>	<u>\$ 11,360,218</u>
Amounts due in:		
Less than one year	\$ 7,285,497	\$ 3,465,000
Two to five years	<u>4,875,000</u>	<u>9,298,726</u>
	<u>\$ 12,160,497</u>	<u>\$ 12,763,726</u>

At June 30, 2023 and 2022, the College had also received bequest intentions and certain other conditional promises to give. These intentions and conditional promises to give are not recognized as assets and, if they are received, they will generally be restricted for specific purposes stipulated by the donors, primarily for faculty support, scholarships, or general operating support of a particular department or division of the College.

The College receives contributed services from alumni and other volunteers who assist in fundraising efforts through their participation in various fundraising drives. The value of such services, which the College considers not practicable to estimate, has not been recognized in the consolidated statements of activities.

F. STUDENT LOANS RECEIVABLE

Student loans receivable at June 30, 2023 and 2022, consisted of the following:

	<u>2023</u>	<u>2022</u>
Notes receivable - students	\$ 6,278,787	\$ 6,543,218
Less allowance for doubtful loans	<u>(128,019)</u>	<u>(178,916)</u>
	<u>\$ 6,150,768</u>	<u>\$ 6,364,302</u>

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

F. STUDENT LOANS RECEIVABLE - Continued

The College makes uncollateralized loans to students based on financial needs presented by the student. Student loans are funded through government loan programs or institutional resources. Upon graduation, the students have a grace period on government loans, at which time the loan will also begin accruing interest. Loan amounts are repaid through a third party billing service. Student loans are considered past due when payment has not been received in over 30 days. At June 30, 2023 and 2022, student loans represented 1.4% and 1.5%, respectively, of total assets.

The allowance for doubtful loans is established based on prior collection experience and current economic factors which, in management's judgment, could influence the ability of loan recipients to repay the amounts per the loan terms. Loan balances are written off only when they are deemed to be permanently uncollectible.

G. INVESTMENTS

Investments at June 30, 2023 and 2022, are summarized below at fair value:

	<u>2023</u>	<u>2022</u>
Marketable securities:		
Cash equivalents	\$ 1,070,655	\$ 1,072,217
Mutual funds	41,847	36,971
Common stocks	155,331,612	130,659,110
Bonds	8,966,430	11,276,299
Hedge funds	8,543,362	20,868,262
Other	<u>6,755,311</u>	<u>6,622,690</u>
Total investments	<u>\$180,709,219</u>	<u>\$170,535,549</u>
Investment in real estate, net of accumulated depreciation	<u>\$17,074,614</u>	<u>\$17,983,863</u>

Mutual funds for 2023 and 2022 are comprised solely of fixed income securities.

The College's investments are substantially all permanently restricted endowment funds. The investment in real estate is comprised of the College's net investment in hospital facilities, which are leased to the Metropolitan Government of Nashville and Davidson County (the Metropolitan Government) to house the operations of the Metropolitan Government's Nashville General Hospital. The thirty-year lease with the Metropolitan Government began in December 1994 and provides for rent payments of \$4,000,000 per year through November 2024. The Metropolitan Government has also agreed to pay an additional amount of \$6,300,000 annually in rent from June 2023 through June 2027.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

H. INVESTMENT IN AFFILIATE

The College's wholly owned subsidiary, MMCV, Inc. ("MMCV") owns 50% of Innov8 Health, LLC ("Innov8"), a limited liability company formed to develop and execute COVID testing and safety protocols to mitigate risks associated with the return of students to the local public school district during the pandemic.

During fiscal year 2022, the project was completed and all costs and expenses determined, resulting in the recognition of income by MMCV before taxes of \$3,331,462, which has been recorded in other sources of operating revenue in the accompanying consolidated statement of activities for the year ended June 30, 2022. All net assets were distributed to the joint venture partners during fiscal year 2022, and there were no pending projects.

I. PLANT FACILITIES

Plant facilities consist of the following at June 30, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Land and land improvements	\$ 9,296,012	\$ 8,985,445
Buildings and building improvements	174,455,002	174,359,497
Equipment	57,632,459	51,600,161
Art	433,194	433,194
Library and visual aids	4,262,147	4,262,147
Construction in progress	<u>52,821,502</u>	<u>28,315,237</u>
	298,900,316	267,955,681
Less accumulated depreciation	<u>(144,310,323)</u>	<u>(136,976,893)</u>
Plant facilities, net	<u>\$ 154,589,993</u>	<u>\$ 130,978,788</u>

Plant operations and maintenance expenditures of \$8,790,639 and \$7,758,635 for the fiscal years ended June 30, 2023 and 2022, respectively, are allocated among functional expenses based on square footage percentages.

Depreciation expense was \$8,242,680 and \$7,957,199 for 2023 and 2022, respectively (of which \$909,250 in 2023 and 2022, was depreciation on the College's investment in real estate), is allocated among the various functional expense categories.

Estimated costs to complete construction in progress at June 30, 2023 is approximately \$23,636,000 and is primarily related to the construction of the Living Learning Center and renovation and capital repairs related to certain other campus facilities.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

J. NOTES PAYABLE TO BANKS

The College has a \$10,000,000 revolving line of credit with a financial institution. All accrued interest shall be paid on the first (1st) day of each quarter and the principal balance and all unpaid accrued interest shall be due on the maturity date, May 1, 2025. Interest accrues at the SOFR rate plus 1.5% on the first (1st) day of each calendar month. There was no outstanding balance as of June 30, 2022. As of June 30, 2023, the outstanding balance on the line of credit was \$6,000,000.

In May 2021, the College entered into a term loan agreement with a financial institution for \$14,398,160, the proceeds of which were used to retire and consolidate outstanding debt. The note is payable in 20 semi-annual principal installments of \$719,908, beginning August 1, 2021 with a final payment due February 1, 2031. Interest at a note 2.5% is due monthly beginning July 1, 2021 with a final payment of any outstanding interest due February 1, 2031. The note payable is collateralized by certain property of the College. The outstanding balance of the note payable was \$11,518,528 and \$12,958,344 as of June 30, 2023 and 2022, respectively.

The notes payable contain certain restrictive covenants, including a minimum debt service coverage ratio. The College was in compliance with the covenants and ratios at June 30, 2023.

Maturities of notes payable and the revolving line of credit at June 30, 2023, are as follows:

<u>Year Ending June 30,</u>	<u>Amount</u>
2024	\$ 1,439,816
2025	7,439,816
2026	1,439,816
2027	1,439,816
2028	1,439,816
Thereafter	<u>4,319,448</u>
	<u>\$17,518,528</u>

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

K. BONDS PAYABLE

Bonds payable consist of the following at June 30, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Future Advance Project Funding Bonds,		
Series A 2022-1	\$ 32,140,053	\$ 7,397,648
Series A 2020-3	9,402,640	3,965,125
Series A 2020-4	11,895,241	11,896,165
Revenue Bonds, Series 2009	<u>7,325,000</u>	<u>10,720,000</u>
	60,762,934	33,978,938
Less: Unamortized debt issuance costs (Note B)	<u>(858,370)</u>	<u>(931,505)</u>
 Total bonds payable, net	 <u>\$ 59,904,564</u>	 <u>\$ 33,047,433</u>

On December 3, 2009, the College issued Adjustable Rate Revenue Refunding Bond, Series 2009 (Series 2009 Bonds), in the amount of \$17,025,000 through the Health and Educational Facilities Board of the Metropolitan Government of Nashville and Davidson County, Tennessee. These bonds are collateralized by a letter of credit. Under the terms of the bond indenture, the proceeds were used to refinance \$17,025,000 of the outstanding Series 1996 Revenue Bonds. The Series 2009 Bonds bear interest as determined weekly by the Remarketing Agent (0.34% at June 30, 2023).

On August 19, 2020, the College entered into a capital project loan agreement in the form of Future Advance Project Funding Bond Series (A 2020-3 and A 2020-4) in an amount not to exceed \$48,500,000 (\$10,000,000 for Series A 2020-3 and \$38,500,000 for Series A 2020-4). This funding was financed through the U.S. Department of Education's Capital Financing Program via Rice Capital Access Program, LLC. The loan proceeds are to be used for the construction of the Living Learning Center and various other campus projects. Under the terms of the loan agreements, capitalized interest through November 1, 2022 and the first monthly payment, is due on May 1, 2023. The Series A 2020-3 loan is a 20 year fixed rate loan to mature on March 1, 2040. The Series A 2020-4 loan is a 30 year fixed rate loan to mature on March 1, 2050. During the construction phase, the rates are based on U.S. Treasury yields prevailing at the dates of each advance plus applicable federal financing bank and designated bonding fees. The interest on the Series A 2020-3 Bonds is fixed, equal to the 20 year Federal Financing Bank rate + 22.5 basis points at the date of each advance. The interest on the Series A 2020-4 Bonds is fixed, equal to the 30-year Federal Financing Bank rate + 22.5 basis points at the date of each advance. The trustee handling the bond issue, held sinking funds totaling \$2,869,179 and \$1,588,189 at June 30, 2023 and 2022, respectively, that are to be applied to the debt obligation as payments become due.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

K. BONDS PAYABLE - Continued

In March 2022, the College entered into a capital project loan agreement in the form of Future Advance Project Funding Bond Series (A 2022-1) in an amount not to exceed \$39,750,000. This funding was financed through the U.S. Department of Education's Capital Financing Program via Rice Capital Access Program, LLC. The loan proceeds are to be used for the construction of the Living Learning Center and various other campus projects. Under the terms of the loan agreements, capitalized interest through November 1, 2023 and the first monthly payment, is due on September 1, 2023. The loan is a 30 year fixed rate loan to mature on March 1, 2052. During the construction phase, the rates are based on U.S. Treasury yields prevailing at the dates of each advance plus applicable federal financing bank and designated bonding fees. The interest is fixed, equal to the 30-year Federal Financing Bank rate + 22.5 basis points at the date of each advance. The trustee handling the bond issue, held sinking funds totaling \$1,636,931 and \$370,011 at June 30, 2023 and 2022, respectively, that are to be applied to the debt obligation as payments become due.

The bond issues contain certain restrictive covenants, including a minimum debt service coverage ratio. As of June 30, 2023 and 2022, the College was in compliance with all restrictive covenants including the minimum debt service coverage ratio.

The aggregate scheduled principal maturities of bonds payable at June 30, 2023, are as follows:

Revenue Year Ending Ending June 30,	Future Advance Project Funding			Revenue Bonds Series 2009	Total
	<u>A 2022-1</u>	<u>A 2020-3</u>	<u>A 2020-4</u>		
2024	\$ 311,933	\$ 189,122	\$ 152,629	\$3,570,000	\$ 4,223,684
2025	639,897	384,749	309,178	3,755,000	5,088,824
2026	661,884	393,589	314,478	-	1,369,951
2027	684,627	402,632	319,870	-	1,407,129
2028	708,151	411,882	325,353	-	1,445,386
2029 and thereafter	<u>29,133,561</u>	<u>7,620,666</u>	<u>10,474,657</u>	<u>-</u>	<u>47,228,884</u>
Total bonds payable	<u>\$32,140,053</u>	<u>\$9,402,640</u>	<u>\$11,896,165</u>	<u>\$7,325,000</u>	<u>\$60,763,858</u>

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

L. INTEREST RATE SWAP ARRANGEMENTS

To manage variable interest rate exposure for its debt portfolio, in December 2009, the College entered into a interest rate swap arrangement with a major financial institution. The total original notional amount was \$17,025,000 for this swap arrangement, with the remaining notional amount at June 30, 2023 and 2022 totaling \$7,325,000 and \$10,720,000, respectively. The swap notional amount will gradually decline, corresponding to the principal amortization of the College's Series 2009 bonds. The arrangement for the Series 2009 bonds is scheduled to expire in December 2024. The College pays a fixed rate of 4.70% under the remaining arrangement.

As of June 30, 2023 and 2022, the estimated fair value loss of the Series 2009 bond swap arrangement was \$89,417 and \$397,718, and is included in accrued liabilities and as a component of unrestricted net assets.

M. LEASES

The College leases office space and certain equipment under operating leases expiring in various years through fiscal 2027. No renewal options are provided for in the above operating leases. In the normal course of business, operating leases are generally renewed or replaced by other leases.

The components of lease expense for June 30, 2023 are as follows:

Operating lease expense	<u>\$619,650</u>
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Additional supplemental information regarding assumptions for operating leases is as follows for June 30, 2023:

Weighted-average remaining lease term (years)	
Operating leases	2.59
Weighted-average discount rate	
Operating leases	8.44%

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

M. LEASES - Continued

As of December 31, 2022, the maturity of the operating lease liabilities is as follows:

<u>Maturity</u>	<u>Operating</u>
2024	\$ 1,004,049
2025	536,200
2026	347,648
2027	<u>200,648</u>
Total undiscounted cash flows	2,088,545
Less: present value discount	<u>(207,279)</u>
Total operating lease liabilities	<u>\$ 1,881,266</u>

N. EMPLOYEE BENEFIT PLANS

The College sponsors multiple plans which cover substantially all employees of the College. The details of the plans are as follows:

403(b) Meharry Medical College Defined Contribution Plan

The Plan is a defined contribution plan which covers substantially all employees except those in the residency programs. Union and non-union employees are eligible to participate upon reaching the age of eighteen, and are eligible to receive matching contributions upon reaching the age of twenty-one and completing one year of service. The Plan is funded by employee contributions which may not exceed the Internal Revenue Service annual limitations (\$20,500 and \$22,500 for individuals less than age 50 for calendar years 2022 and 2023, respectively; and \$27,000 and \$29,000 for individuals age 50 and older for calendar years 2022 and 2023, respectively).

The College provides a matching contribution to the non-union employees at a rate equal to 100% of their elective deferral up to 5% of their compensation, not to exceed \$14,500. The College has the discretion to vary the contribution rate.

The employer expense under this plan for the years ended June 30, 2023 and 2022 amounted to \$2,052,658 and \$1,750,011, respectively.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

N. EMPLOYEE BENEFIT PLANS

Retirement Income Plan

This noncontributory defined benefit retirement plan that covers only union eligible employees was frozen by an amendment adopted January 1, 2009. Pursuant to ASC 715 *Compensation - Retirement Benefits*, the College recognizes in its consolidated statements of financial position the over-funded or under-funded status of the defined benefit retirement plan.

The status of the plan at June 30, 2023 and 2022, was as follows:

	<u>2023</u>	<u>2022</u>
Change in benefit obligation:		
Projected benefit obligation at beginning of year	\$ 3,921,182	\$ 3,932,873
Service cost	36,051	34,097
Interest cost	213,914	209,419
Loss (gain) due to plan experience	46,129	54,444
Settlements	(573,584)	(256,267)
Actual benefit disbursements	<u>(24,098)</u>	<u>(53,384)</u>
 Projected benefit obligation at the end of year	 <u>3,619,594</u>	 <u>3,921,182</u>
Change in plan assets:		
Fair value of plan asset at beginning of year	4,859,415	5,832,755
Actual contributions	200,000	175,000
Actual benefit disbursements and settlements	(24,098)	(53,384)
Settlements	(573,584)	(256,267)
Actual return on plan assets	<u>435,160</u>	<u>(838,689)</u>
 Fair value of plan assets at end of year	 <u>4,896,893</u>	 <u>4,859,415</u>
Funded status:		
Net pension asset, included in other assets in the statements of activities	<u>\$ 1,277,299</u>	<u>\$ 938,233</u>
Key assumptions:		
Rate of compensation increase	5.00%	5.00%
Discount rate	7.50%	7.50%
Expected long-term return on plan assets	7.50%	7.50%

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

N. EMPLOYEE BENEFIT PLANS - Continued

The College's expected long-term return on plan assets assumption is based on a periodic review and modeling of the plans' asset allocation and liability structure over a long-term horizon. Expectations of returns for each asset class are the most important of the assumptions used in the review and modeling and are based on comprehensive reviews of historical data and economical/financial market theory. The expected long-term rate of return on assets was selected from within the reasonable range of rates determined by (a) historical returns, net of inflation, for the asset classes covered by the investment policy, and (b) projections of inflation over the long term period during which benefits are payable to plan participants.

The College's investment policy includes various guidelines and procedures designed to ensure assets are invested in a manner necessary to meet expected future benefits earned by participants. The investment guidelines consider a broad range of economic conditions. Central to the policy are target allocation ranges by major asset categories.

The objectives of the target allocations are to maintain investment portfolios that diversify risk through prudent asset allocation parameters, achieve asset returns that meet or exceed the plans' actuarial assumptions, and achieve asset returns that are competitive with like institutions employing similar investment strategies.

The investment policy is periodically reviewed by the College and a designated third-party fiduciary for investment matters. The policy is established and administered in a manner so as to comply at all times with applicable government regulations.

The College expects to contribute \$200,000 to its pension plan in the year ended June 30, 2023.

The following pension benefit payments, which reflect expected future services and participants electing life annuities at retirement age 65, as appropriate, are expected to be paid for the plan years ended June 30:

2024	\$160,935
2025	159,917
2026	199,961
2027	234,549
2028	402,583
2029 to 2032	585,069

If lump sum payouts are elected they can materially accelerate cash benefit payments estimated above.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

O. NET ASSETS

The refunding of debt service amounts shown as a reduction of net assets without donor restrictions resulted from refinancing transactions in 1997 and 1999, and represents the loss recognized under accounting principles generally accepted in the United States of America to enact the refinancing. This component of net assets without donor restrictions is being amortized into net assets without donor restrictions available for operations over the lives of the related bond issues.

Net assets with donor purpose and/or time restrictions totaling \$67,217,406 and \$59,860,526 as of June 30, 2023 and 2022, respectively, are primarily available for scholarships and instruction and research.

Net assets with donor restrictions that are perpetual totaling \$162,401,184 and \$166,001,776 as of June 30, 2023 and 2022, respectively, consist primarily of perpetual endowment funds, scholarships, instruction and research funds as directed by the donor.

Net assets with donor restrictions of \$39,836,839 and \$19,585,872 for the years ended June 30, 2023 and 2022, respectively were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by the donors.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

P. FAIR VALUES OF FINANCIAL INSTRUMENTS

Required disclosures concerning the estimated fair value of financial instruments are presented below. The estimated fair value amounts have been determined based on the College's assessment of available market information and appropriate valuation methodologies. The following table summarizes required fair value disclosures and measurements at June 30, 2023 and 2022 for the assets measured at fair value on a recurring basis under ASC 820 *Fair Value Measurements*:

<u>June 30, 2023</u>	<u>Carrying Amount</u>	<u>ASC 825 Estimated Fair Value</u>	<u>Assets/Liabilities Measured at Fair Value</u>	<u>Fair Value Measurements Using</u>		
				<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Assets:						
Investments:						
Cash equivalents	\$ 1,070,655	\$ 1,070,655	\$ 1,070,655	\$ 1,070,655	\$ -	\$ -
Mutual funds	41,847	41,847	41,847	41,847	-	-
Common stocks	155,331,612	155,331,612	155,331,612	155,331,612	-	-
Bonds	8,966,430	-	-	-	8,966,430	-
Other	6,755,311	-	-	6,755,311	-	-
Liabilities:						
Bonds payable	60,762,934	60,762,934	-	-	-	-
Note payable	17,518,528	17,518,528	-	-	-	-
Lease liabilities	1,881,266	1,881,266	-	-	-	-
Interest rate swap	89,417	89,417	89,417	-	89,417	-

<u>June 30, 2022</u>	<u>Carrying Amount</u>	<u>ASC 825 Estimated Fair Value</u>	<u>Assets/Liabilities Measured at Fair Value</u>	<u>Fair Value Measurements Using</u>		
				<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Assets:						
Investments:						
Cash equivalents	\$ 1,072,217	\$ 1,072,217	\$ 1,072,217	\$ 1,072,217	\$ -	\$ -
Mutual funds	36,971	36,971	36,971	36,971	-	-
Common stocks	130,659,110	130,659,110	130,659,110	130,659,110	-	-
Bonds	11,276,299	11,276,299	11,276,299	-	11,276,299	-
Other	6,622,690	6,622,690	6,622,690	6,622,690	-	-
Liabilities:						
Bonds payable	33,978,938	33,978,938	-	-	-	-
Note payable	12,958,344	12,958,344	-	-	-	-
Interest rate swap	397,718	397,718	397,718	-	397,718	-

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

P. FAIR VALUES OF FINANCIAL INSTRUMENTS - Continued

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

Cash and Cash Equivalents and Funds Held by Trustees

Cash is reflected at carrying value, which is considered its fair value.

Accounts and Student Loans Receivable

Accounts receivable consist primarily of receivables from grantor agencies, professional and patient receivables and other short-term receivables. The student loans receivable of \$6,150,768 and \$6,364,302 at June 30, 2023 and 2022, respectively, consist principally of government loan programs and are not readily marketable. The College has estimated their fair value to be the carrying value.

Contributions receivable

Contribution receivable are recorded at net present value as discussed in Notes B and E, which approximates their fair value.

Investments

The fair value of investments, as disclosed in Note G has been calculated based on quoted market prices, where available, and certain other Level 2 inputs. The College has certain investments in hedge funds that invest in multi-faceted, domestic and international companies operating in various industries. Each hedge fund employs its own strategies in determining investment opportunities. The fair values of these investments are estimated at the net asset value per share of the investments, using the practical expedient, and are therefore not required to be included in the fair value hierarchy table. Hedge funds valued at net asset value as of June 30, 2023 and 2022 were \$8,543,362 and \$20,868,262, respectively.

Accounts Payable, Accrued Liabilities, and Deferred Revenues

The carrying value of these items approximates fair value due to the short-term nature of the obligations.

Bonds Payable and Notes Payable

The bonds and notes payable reflected in the consolidated financial statements bear interest at floating rates and fixed rates. The carrying value of these debt instruments will differ from their fair value depending on current market rates. The fair value was estimated by calculating the net present value of the future payment stream using the current market interest rate.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

P. FAIR VALUES OF FINANCIAL INSTRUMENTS - Continued

Interest Rate Swap Agreements

Fair value has been estimated as the difference between the estimated future interest payments at contractual variable rates and expected future variable rates as of June 30, 2023 and 2022, respectively, and fixed interest rates specified in the related swap agreements, discounted to present value.

The fair value estimates presented herein are based on pertinent information available to management as of June 30, 2023 and 2022, respectively. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of the consolidated financial statements since that date, and current estimates of fair value may differ significantly from the amounts presented herein.

Q. COMMITMENTS AND CONTINGENT LIABILITIES

Certain revenues, particularly Federal and state grants and contracts, are subject to adjustments based upon review by the granting agencies. Management does not anticipate that adjustments, if any, arising from such reviews would have a material effect on the consolidated financial statements.

The College is a defendant in lawsuits arising from time to time in the normal course of business. Management and legal counsel are of the opinion that insurance coverage is sufficient to satisfy any judgment or settlement liability.

R. CONCENTRATIONS OF CREDIT RISK

The College, in connection with its activities, grants credit that involves, to varying degrees, elements of risk. The maximum accounting loss from credit risk is limited to the amounts that are recognized in the accompanying consolidated statements of financial position as accounts receivable at June 30, 2023 and 2022.

Financial instruments which potentially subject the College to concentrations of credit risk consist principally of cash and investments held by the College and certain investment institutions. Cash at June 30, 2023 and 2022 includes demand deposits at high quality financial institutions. The deposits are exposed to credit risk to the extent they exceed federally insured limits. The exposure to concentrations of credit risk relative to securities is dependent on the College's investment objectives and policies.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

S. ENDOWMENT

The College's endowment consists of individual donor-restricted funds established for a variety of purposes and includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by Generally Accepted Accounting Principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Trustees of Meharry Medical College has interpreted the applicable state laws as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the College classifies as net assets with donor restrictions that are perpetual in nature (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions that are perpetual in nature is classified as net assets with donor purpose and/or time restrictions until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by applicable state laws. In accordance with applicable state laws, the College considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- the duration and preservation of the fund;
- the purposes of the College and the donor-restricted endowment fund;
- general economic conditions;
- the possible effect of inflation and deflation;
- the expected total return from income and the appreciation of investments;
- other resources of the College; and
- the investment policies of the College

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

S. ENDOWMENT - Continued

Changes in Endowment Net Assets

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u> Temporarily in Nature	<u>Perpetual in Nature</u>	<u>Total</u>
<i>Endowment net assets, June 30, 2021</i>	\$10,675,096	\$ 25,524,282	\$ 163,233,630	\$ 199,433,008
Investment return:				
Investment income	-	4,377,464	-	4,377,464
Net depreciation (realized and unrealized)	-	(15,145,388)	-	(15,145,388)
Total investment return	-	(10,767,924)	-	(10,767,924)
Contributions	-	-	2,646,119	2,646,119
Appropriation of endowment assets for expenditure	-	(9,128,074)	-	(9,128,074)
<i>Endowment net assets, June 30, 2022</i>	10,675,096	5,628,284	165,879,749	182,183,129
Investment return:				
Investment income	-	5,272,571	-	5,272,571
Net appreciation (realized and unrealized)	-	11,987,483	-	11,987,483
Total investment return	-	17,260,054	-	17,260,054
Contributions	-	-	1,689,946	1,689,946
Appropriation of endowment assets for expenditure	-	(9,207,279)	-	(9,207,279)
Reclassifications/transfers	-	590,539	(5,290,539)	(4,700,000)
<i>Endowment net assets, June 30, 2023</i>	<u>\$10,675,096</u>	<u>\$ 14,271,598</u>	<u>\$ 162,279,156</u>	<u>\$ 187,225,850</u>

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

S. ENDOWMENT - Continued

Return Objectives and Risk Parameters

The College has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the College must hold in perpetuity or for a donor-specified period(s). Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce on average, over a period of five years, a total rate of return between 4% to 6% per year. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The College targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The College's objective is to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. The Board of Trustees has decided that a prudent spending policy provides up to 4.5% of the market value of the Endowment Funds to the College for annual operating needs. To smooth out the short-term fluctuations in market prices, a three-year moving average of market value is used.

MEHARRY MEDICAL COLLEGE
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2023 AND 2022

T. INCOME TAXES

MMCV, Inc. had an income tax benefit of \$32,294 for the year ended June 30, 2023, consisting of federal and state tax benefits of \$22,488 and \$9,806, respectively. MMCV, Inc. had income tax expense for the year ended June 30, 2022 of (\$870,670), consisting of federal and state taxes of (\$654,130) and (\$216,540), respectively. There were no temporary differences giving rise to deferred tax assets or deferred tax liabilities as of June 30, 2023 and 2022.

The College has determined that there are no significant tax positions that result in uncertainty requiring recognition as of and for the years ended June 30, 2023 and 2022. The College recognizes interest and penalties accrued related to any unrecognized tax benefits in other expenses. During the years ended June 30, 2023 and 2022, the College recognized no interest and penalties related to unrecognized tax benefits.

U. SUBSEQUENT EVENTS

The College has evaluated subsequent events through October 24, 2023, the issuance date of the College's consolidated financial statements, and has determined that there are no subsequent events that require disclosure.