

# GLOBAL EDUCATION CENTER GENERAL OPERATING BUDGET 2022 – 2023

## Revenue

### Unearned Revenue

Individual contributions	\$ 30,000	
Corporate	12,000	
Foundation	80,000	
Government	150,000	\$272,000

### Memberships

Individual	1,000	
Family	1,000	
Supporting	2,000	
Sustaining	1,500	\$ 5,500

### Earned Revenue

#### Program Fees – Community

Classes, workshops, rehearsals	35,000	
Concerts, performances	16,000	
Youth programming	15,500	\$ 66,500

#### Program Fees – School

Afterschool	7,500	
Concerts and performances	9,000	
Cultural presentations	3,500	
Residencies	36,000	
Teacher trainings	2,000	\$ 58,000

### Total Revenue

\$402,000

## Expenses

### Personnel

Administrative/Program personnel	\$ 42,000	\$216,500
Artistic personnel	159,000	
Payroll taxes	15,500	

### Contracted Artists

Community	40,000	\$ 65,000
School	25,000	

### Occupancy

		\$ 56,000
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Mortgage interest	4,965	
Mortgage principal	14,934	
Property and personalty taxes	5,159	
Utilities	22,943	
Repair and maintenance	8,000	
Equipment/Instruments	3,500	
Insurance	8,000	
Marketing	6,000	
Phone/Internet	8,500	
Postage/Printing	1,200	
Staff training	2,000	
Supplies	8,500	
Travel – guest artists	3,500	
Venue rental	15,000	
Miscellaneous fees (music licensing, membership fees, audit)	7,800	

### Total Expenses

\$401,500