Special Olympics Tennessee Summary Income Statement For the period ending Sept. 30, 2008

for pulset of but to.

	Year to Date Last Year	Year to Date This Year	Variance	2008 Budget	% of Budget	Notes
Revenues				-		
Direct Marketing	385,017	372,783	(1 2 ,234)	698,000	53.41%	
Foundations	65 ,260	60,024	(5,236)	105,000	57.17%	
Individual Contributions	22,216	38,493	16,277	55,400	69.48%	
Corporate Contributions	9,676	41,048	31,372	50,000	82.10%	
Service Clubs	6,312	4,860	(1,452)	8,500	57.18%	
SOI Revenue	10,881	8,635	(2,246)	12,000	71.96%	
Special Events	61,349	94,117	32,768	91,500	102.86%	
Special Projects	70,675	95,618	24,943	155,000	61.69%	
Interest/Dividend Income	20,611	21,169	558	25,500	83.02%	
Grants	(1,266)	0	1,266	0	0.00%	
Assessments	137,890	70,816	(67,0 74)	58,200	121.68%	
Area Reimbursements	133,478	118,086	(15,392)	168,600	70.04%	
Resale Revenue	5,022	5,135	113	8,000	64.19%	
Rental Income	19,202	20,117	915	27,000	74.51%	
Miscellaneous Income	11,646	3,383	(8,263)	700	483.29%	
Total Revenues	957,969	954,284	(3,685)	1,463,400	65.21%	
Expenses		- · ··				<u> </u>
Salary/Employee Expenses	586,042	583,201	(2,841)	820,300	71.10%	
Building Expenses	20,964	22,677	1,713	36,000	62.99%	
Rent/Occupancy	2,698	2,676	(22)	4,200	63.71%	
Insurance Expense	44,741	38,264	(6,477)	45,400	84.28%	
SOI Assessments	45,971	38,007	(7,964)	37,000	102.72%	
Contracted Services	27,278	30,615	3,337	34,000	90.04%	
Supplies	13,794	15,132	1,338	16,300	92.83%	
Communications	15,528	13,968	(1,560)	23,200	60.21%	
Printing	0	700	700	700	100.00%	
Travel	22,034	17,418	(4,610)	27,500	63.34%	
Meetings & Conferences	2,859	9,309	6.450	20,500	45.41%	
Games/Competitions	212,615	168,701	(43,914).	215,200	78.39%	
Sports Camps	0	1,385	1,385	1,900	72.89%	
Miscellaneous Competition	201	2,364	2,163	3,500	67.54%	
Special Events	27,242	27, 20 5	(17:	47,500	57.2 7 %	
Special Projects	4,841	6,929	2,088	14,200	48.80%	
Grant Expense	33,231	36,752	3,521	61,000	60.25%	
Miscellaneous Expense	12,345	15,551	3,206	13,600	114.35%	
Temporary Account	0	11,771	11,771	0	0.00%	
Total Expenses	1,072,384	1,042,625	(29,759)	1,422,000	73.32%	
<u> </u>	4,5, =,5	.,,	· · · · · ·	-,,-30		
Net Operational	(114,415)	(88,341)	26,074	41,400	-213.38%	
Less: Depreciation	26,820	28,503	1,683	38,000	75.01%	
Net	(141,235)	(116,844)	24,391	3,400	-3436.59%	