

Tennessee Repertory Theatre BUDGET 2006-07

INCOME

Earned

Ticket sales			
Subscriptions		\$198,750	
Single ticket sales			
Three Days of Rain	\$24,000		
Jacob Marley's Christmas Carol	\$36,000		
Speed-the-Plow	\$27,000		
Intimate Apparel	\$24,000		
I Hate Hamlet	\$48,000	\$159,000	\$357,750
Fundraisers			\$60,000
Sponsorships			\$125,000
Shops sales/rentals			\$7,000
Total Earned			\$549,750

Unearned

Grants			
TAC		\$45,500	
MNAC		\$63,655	\$109,155
Endowment			\$48,500
Individuals			\$350,000
Corporations			\$20,000
Foundations			\$54,982
Total Unearned			\$582,637

TOTAL INCOME

EXPENSES**Administrative Office expenses**

Rent	\$72,000	
Office postage	\$2,100	
Phones/internet	\$12,500	
IT support from iTom	\$7,200	
Office Equipment	\$8,000	
Office supplies	\$2,640	
Office printing	\$400	\$104,840
Banking fees/annual payroll fee		\$1,260
Line of credit interest		\$4,800
Insurance		\$17,000
Bookkeeping: Audit/990		\$12,000
Organizational/Professional dues & fees		\$4,600
Meals/Entertainment		\$1,300
Admin.Miscellaneous		\$1,300
Marketing		
Printing - brochure	\$2,000	
Printing - other	\$3,500	
Playbill	\$5,000	
Postage/Direct Mail fees	\$5,000	
Season marketing	\$39,000	\$54,500
Development		
Printing - brochure	\$500	
Printing - other	\$1,000	
Credit card fees	\$1,500	
Postage/Direct Mail fees	\$2,500	
Board & Volunteers	\$1,000	
Dev. Misc.	\$2,000	
Fundraiser	\$30,000	\$38,500
Administrative salaries	\$193,750	
Benefits	\$35,494	\$229,244
Facility refitting		\$6,000
Total Administrative		\$475,344

Artistic

Production		
Three Days of Rain	54,340	
Jacob Marley's Christmas Carol	59,870	
Speed-the-Plow	48,434	
Intimate Apparel	79,683	
I Hate Hamlet	119,998	
Show marketing	57,810	\$420,135
Shops maintenance & consumables		\$2,500
Costume shop assistance (non-show hourly)		\$5,300
Artistic Miscellaneous		\$5,084
Artistic salaries	\$192,500	
Benefits	\$31,525	\$224,025
Total Artistic		\$657,043

TOTAL EXPENSES

\$1,132,387

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