

A Step Ahead Foundation of Middle Tennessee

2021 Budget

Income	Annual Target	Expense	Annual Target	Net Income
TOTAL INCOME	\$748,475	TOTAL EXPENSE	\$747,750	\$725
GRANTS & FOUNDATIONS:	\$110,000	SERVICES:		
DHS REIMBURSABLE GRANT:	\$539,475	LARC Services	\$228,000	
Total Grants	\$649,475	Transportation	\$2,400	
		AppointmentQuest	\$1,980	
DONATIONS:		Donor/Client Software	\$4,020	
Board	\$20,000	Call Center	\$12,000	
Individual Donors	\$50,000	Total Services	\$248,400	
Total Donations	\$70,000			
FUNDRAISING:		FUNDRAISING:		
Annual Fundraiser	\$25,000	Annual Fundraiser	\$5,000	
Other Fundraisers	\$3,000	Other Fundraisers	\$1,500	
Total Fundraisers	\$28,000	Total Fundraising	\$6,500	
OTHER INCOME:		SALARY & RELATED:		
Interest	\$500	ED Salary	\$90,000	
Rewards Programs	\$500	Outreach Manager Salary	\$50,000	
Total Other Income	\$1,000	Outreach Coordinators Salary	\$160,000	
		Development & Admin Support	\$59,250	
		Employment Taxes/Fees	\$40,000	
		Professional Development	\$2,000	
		Travel	\$24,000	
		Dues & Subscriptions	\$1,000	
		Health Insurance/Stipend	\$14,000	
		Retirement	\$5,400	
		Total Salary & Related	\$445,650	