

Nashville Shakespeare Festival**Budget****INCOME****23-24**

4000 Individual Contributions	210,432
4100 Corporate Contributions	91,290
4200 Foundation Contributions	105,000
4300 Government Grants	219,100
4400 <i>In-Kind Contributions</i>	156,500
4500 <i>Merchandise & Concession Income</i>	23,900
4600 Program Income	84,728
4700 Special Event Income	43,500
4800 Interest Income	7,550

Total Income**942,000****Prior Years' Surplus Funds Applied**

66,407

1,008,407**EXPENSES**

6000 Salaries & Wages	
6005 Staff	353,669
6010 Production Artistic	110,112
6020 Production Technical	55,743
6100 Payroll Taxes	40,888
6110 Payroll Expenses	2,000
6200 Benefits - Employee	6,657
6300 Benefits - Union Contributions	19,236
7020 Bank Charges	25
7030 Communications	2,600
7050 Contract Services	
7051 - <i>Artistic Contractors</i>	51,770
7052 - <i>Technical Contractors</i>	6,000
7060 Credit Card Processing Fees	4,745
7090 Dues & Subscriptions	2,000
7110 In-Kind Donation Expense	156,500
7120 Insurance Expense	17,200
7140 IT Expense	2,520
7150 License & Fees	184
7160 Marketing & Promotion	21,775
7170 Meals & Entertainment	1,500
7180 Merchandise & Concession Expense	11,300
7190 Miscellaneous Expense	456
7200 Office Supplies	900
7210 Postage & Shipping Expense	1,100
7220 Printing	11,430
7230 Professional Service Fees	
7231 - <i>Accounting Services</i>	15,400
7235 - <i>Other Services</i>	17,200
7240 Production Expenses	58,040
7270 Rent	11,794
7300 Royal Package Expenses	7,080
7350 Special Event Expenses	13,500
7380 Staff Development	2,500
7390 Ticketing Fees	2,583

Total Expenses**1,008,407**