

Tennessee Repertory Theatre

2010-2011 Organizational Budget

INCOME

Earned	Ticket sales			
	Subscriptions	\$118,000		
	Single ticket sales			
	Kill A Mockingbird (3 weeks)	\$77,000		
	A Christmas Story (4 weeks)	\$125,000		
	Yankee Tavern (2 weeks)	\$22,000		
	The 39 Steps (2 weeks)	\$30,000		
	Pump Boys and Dinettes (3 weeks)	\$78,000		
	Workshop program tix sales	\$4,500	\$336,500	\$454,500
	Fundraisers			\$45,000
	Sponsorships			\$41,000
	Rentals/sales			\$51,000
	Workshop/class			\$9,000
	Other income			\$6,750
	TPAC Ed Mockingbird contract		\$17,500	\$624,750

Contribute Grants

TAC	
MNAC	\$0
Endowment	\$37,900
Individuals	\$95,000
New Works Artist-in-Residency	\$50,000
Corporations	\$9,000
Foundations	\$356,000
	\$715,565

TOTAL INCOME

\$1,340,315

EXPENSES

Business (Office expenses

Space	Rent	81,053	
	Office postage, supplie	2,700	
	Phones/internet	11,395	
	IT support from iTom	4,050	
	Office Equipment	9,570	\$108,768
	Banking fees/annual payroll fee		\$1,300
	Line of credit interest		
	Credit card fees		\$1,800
	Insurance		\$15,500
	Bookkeeping: Audit/990		\$12,500
	Organizational/Professional dues & fees		\$5,000
	Admin.Miscellaneous		\$2,500
	Storage		\$8,356
	Shops maintenance & consumables		\$6,000
	Rentals/sales		\$18,000
			\$179,724

Audience Marketing

Development	Playbill	\$5,000		
	Postage/Direct Mail fe	\$1,000		
	Outreach & Adult Educ	\$2,000		
	Marketing Misc.	\$1,500		
	Single ticket marketing	\$75,000		
	Season marketing	\$23,000	\$107,500	

Fundraising & Development

Printing	\$2,000		
Postage/Direct Mail fe	\$1,000		
Board & Volunteers	\$500		
Development Misc.	\$3,000		
Fundraisers	\$25,000	\$31,500	\$139,000

Program Production

To Kill a Mockingbird	\$105,000		
TPAC Ed Mockingb	\$16,000		
A Christmas Story	\$61,000		
Yankee Tavern	\$41,000		
The 39 Steps	\$52,000		
Pump Boys and Dinette	\$57,000		
TPAC ticketing/facility	\$52,125		
Royalties	\$39,104	\$423,229	

REPaloud (3 readings)	\$5,000		
Internship expenses	\$1,000		
Workshops/classes	\$5,000		
Ingram New Works project (Fellowship, Lab, Festiv	\$50,000		
Artistic Miscellaneous/Other	\$5,000	\$489,229	

Personnel	Salaries	\$442,374	
	Benefits	\$43,900	
	Payroll taxes	\$33,842	\$520,115

Contingency		\$12,247	
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TOTAL EXPENSES**\$1,340,315**