Children Are People, Inc.

Budget For FYE 06.30.2010 Using Hybrid Zero Based Budgeting Proposed Budget for FYE 06.30.11 Budget Based on # of Students 2011

| \$ | % | |
|---------|---|--|
| 101,266 | 92% | |
| 29,979 | 27% | |
| 27,844 | 25% | |
| 0 | 0% | |
| 48,576 | 44% | |
| 11 | 0% | |
| 0 | 0% | |
| 0 | 0% | |
| 6,596 | 6% | |
| 0 | 0% | |
| 0 | 0% | |
| 214,272 | 194% | |
| - | | |
| | 0% | |
| - | 0% | |
| - | 0% | |
| - | 0% | |
| | 0 % | |
| - | 0% | |
| 214,272 | 194% | |
| | 101,266 29,979 27,844 0 48,576 11 0 0 6,596 0 0 | 101,266 92% 29,979 27% 27,844 25% 0 0% 48,576 44% 11 0% 0 0% 0 0% 6,596 6% 0 0% 0 0% 214,272 194% - 0% - 0% - 0% - 0% - 0% - 0% - 0% - |

Children Are People, Inc.

Budget For FYE 06.30.2010 Using Hybrid Zero Based Budgeting Proposed Budget for FYE 06.30.11 Budget Based on # of Students 2011

| | | 2011 | |
|----------------------------|----------|------|-----|
| Program Services Expenses: | _ | | |
| Background Checks | - | 0% | |
| Depreciation reserve | | 0% | |
| dues & subscriptions | 204 | 0% | |
| Field Trips & Camps | . 207 | 0% | |
| Food & Kitchen Supplies | 39,552 | 36% | |
| Gifts | 37,332 | 0% | |
| Housekeeping Services | 1 - | 0% | |
| Insurance | 12,912 | 12% | |
| Internet | 1,380 | 1% | |
| Minor Equipment | 1 | 0% | |
| Miscellaneous | 1,800 | 2% | |
| Payroll Taxes | 13,008 | 12% | |
| Postage | 672 | 1% | |
| Printing | | 0% | |
| Rent | - | 0% | |
| Repairs & Maintenance | 2,580 | 2% | |
| Salaries | 43,596 | 40% | |
| Student Gifts | 40,000 | 0% | |
| Supplies | _ | 0% | |
| Telephone | 1,500 | 1% | |
| Trasportation | 3,000 | 3% | |
| Tutors | 13,992 | 13% | |
| Utilities | 13,772 | 0% | |
| Van Gas & Maintenance | 7,440 | 7% | |
| Volunteer Recognition | 1 -,,,,, | 0% | |
| Professional Services | | 0% | |
| | - | 0% | |
| Totals | 141,636 | 128% | |
| Support Services Expenses: | } | | |
| A | | = | |
| Accounting / Auditing | 5,496 | 5% | |
| Advertising & Promotions | 1 . | 0% | |
| Bank Charges | · - | 0% | i |
| Board of Directors | i - | 0% | |
| Licenses & Permits | l • | 0% | 1 |
| Miscellaneous | | 0% | 1 |
| Payroll Taxes | | 0% | ı |
| Salaries | 72,888 | 66% | - 1 |
| Supplies | ł · · | 0% | - 1 |
| Telephone | l - | 0% | |
| | | 0% | 1 |
| T | -c · | 0% | |
| Totals | 78,384 | 71% | —— |
| Fundraising | | | |
| Total Expenses | 220,020 | | |
| Surplus (Deficit) | (5,748) | -5% | |
| | | | |