

# NEW DIALECT

## 2021/2022 Budget

### Revenue

Grants	\$52,000
Foundations	\$7,500
Individual Donations	\$35,000
Dance Dialectics Admissions	\$80,000
Merchandise	\$2,500
Commissions	\$56,000
Existing Cash	\$17,000

**TOTAL REVENUE    \$250,000**

### Expenses

Artists + Instructors' Fees	\$140,000
Artistic Director	\$30,000
Administrative Director	\$30,000
Administrative Contract Fees	\$2,500
Operating Expenses	\$23,000
Insurance	\$1,500
Production Costs (Music Rights)	\$500
Marketing + Media	\$2,500
Travel Costs	\$20,000

**TOTAL EXPENSES    \$250,000**