NASHVILLE, TENNESSEE

FINANCIAL STATEMENTS

AND

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

DECEMBER 31, 2007 AND 2006

NASHVILLE, TENNESSEE

FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

DECEMBER 31, 2007 AND 2006

TABLE OF CONTENTS

	<u>PAGE</u>
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS	1
FINANCIAL STATEMENTS	
Statements of Financial Position	2
Statements of Activities	3
Statements of Cash Flows	4
Notes to Financial Statements	5 - 13



REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

The Board of Directors
The Community Foundation of Middle Tennessee, Inc.
Nashville, Tennessee

We have audited the accompanying statements of financial position of The Community Foundation of Middle Tennessee, Inc. (the "Foundation") as of December 31, 2007 and 2006, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Community Foundation of Middle Tennessee, Inc. as of December 31, 2007 and 2006, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

KraftCPAS PLAC

Nashville, Tennessee September 10, 2008

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2007 AND 2006

		2007		2006
ASSETS Cash and cash equivalents - Note 3 Investments - at fair value - Notes 3 and 4 Contributions receivable from lead trusts - Note 5 Property and equipment - at cost, less accumulated depreciation - Note 6 Other	\$	59,752,946 363,696,928 11,876,838 1,660,443 93,278	\$	31,961,404 373,850,722 12,562,550 1,655,249 6,000
TOTAL ASSETS	<u>\$</u>	437,080,433	<u>\$</u>	420,035,925
LIABILITIES Accounts payable and accrued expenses Obligation relating to guarantee of indebtedness - Note 9 Agency endowment funds liability	\$	218,228 535,713 4,878,978	\$	53,362 557,142 4,245,380
TOTAL LIABILITIES		5,632,919		4,855,884
NET ASSETS - Note 9 Unrestricted: Board directed Field-of-interest Designated Scholarship Donor advised		12,649,560 19,552,530 61,315,796 10,440,187 314,631,362		9,262,982 16,962,992 61,391,759 7,409,069 306,655,340
Total Unrestricted	_	418,589,435		401,682,142
Temporarily Restricted: Charitable lead trusts Purpose restricted earnings from permanently restricted bequest		11,876,838 251,812		12,562,550 210,170
Total Temporarily Restricted		12,128,650	_	12,772,720
Permanently Restricted	-	729,429		725,179
TOTAL NET ASSETS	_	431,447,514		415,180,041
TOTAL LIABILITIES AND NET ASSETS	\$	437,080,433	<u>\$</u>	420,035,925

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

		2007				2006		
	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
SUPPORT AND REVENUE Contributions In-kind contributions - Note 7	\$ 33,473,774 42,192	69	\$ 4,250	\$ 33,478,024 42,192	\$ 41,261,295 53,130	· · ·	\$ 12,450	\$ 41,273,745 53,130
Interest, dividends and other investment income	13,922,994	41,858	•	13,964,852	12,744,972	29,962	ı	12,774,934
Net realized and unrealized gains on investments - Note 4	17,852,659	57,538	,	17,910,197	31,911,647	85,217	•	31,996,864
Change in value of split-interest gifts Amortization of guarantee obligation - Note 9	21,429	762,364	1 1	762,364 21,429	21,429			21,429
Other Net assets released resulting from satisfaction of donor restrictions	41,478	- (1,505,830)	1 1	41,478	33,346 1,878,824	(1,878,824)	1 1	33,346
TOTAL SUPPORT AND REVENUE	66,860,356	(644,070)	4,250	66,220,536	87,904,643	(1,066,153)	12,450	86,850,940
EXPENSES								
Program services:								,
Grants	44,399,342	1	•	44,399,342	31,001,330	1		31,001,330
Related expenses Supporting services:	1,434,738	1	1	1,434,730	456,160,1	ı	•	666,160,1
Management and general	2,530,252	•	•	2,530,252	2,344,558	ı	•	2,344,558
Investment management and custodial fees: Passed through from								
segregated investments Other	1,355,087	1 1		1,355,087	1,247,672	1 1	1 1	1,247,672
TOTAL EXPENSES	49,953,063			49,953,063	35,866,526	1		35,866,526
CHANGE IN NET ASSETS	16,907,293	(644,070)	4,250	16,267,473	52,038,117	(1,066,153)	12,450	50,984,414
NET ASSETS: Beginning of year	401,682,142	12,772,720	725,179	415,180,041	349,644,025	13,838,873	712,729	364,195,627
End of year	\$ 418,589,435	\$ 12,128,650	\$ 729,429	\$ 431,447,514	\$ 401,682,142	\$ 12,772,720	\$ 725,179	\$ 415,180,041

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007	2006
OPERATING ACTIVITIES		
Change in net assets	\$ 16,267,473	\$ 50,984,414
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	60,642	88,493
Noncash contributions of marketable securities	(22,571,834)	(31,507,736)
Noncash property contribution	-	(1,549,700)
Net realized and unrealized (gains) losses on investments	(17,910,197)	(31,996,864)
Change in value of split interest gifts	(762,364)	(697,492)
Distributions received from lead trusts	1,448,076	1,824,876
Amortization of guarantee obligation	(21,429)	(21,429)
Increase in other assets	(87,278)	(6,000)
Increase (decrease) in:		
Accounts payable and accrued expenses	164,866	18,589
Agency endowment funds liability	633,598	238,167
TOTAL ADJUSTMENTS	(39,045,920)	(63,609,096)
NET CASH USED IN OPERATING ACTIVITIES	(22,778,447)	(12,624,682)
INVESTING ACTIVITIES		
Purchases of property and equipment	(65,836)	(72,746)
Proceeds from sale of investments	164,941,191	280,438,162
Purchase of investments	(114,305,366)	(258,924,252)
NET CASH PROVIDED BY INVESTING ACTIVITIES	50,569,989	21,441,164
INCREASE IN CASH AND CASH EQUIVALENTS	27,791,542	8,816,482
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	31,961,404	23,144,922
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 59,752,946	\$ 31,961,404

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2007 AND 2006

NOTE 1 - ORGANIZATION AND GENERAL

The Community Foundation of Middle Tennessee, Inc. (the "Foundation") is a charitable organization whose purpose is to be a leader, catalyst, and resource for philanthropy by building and holding a permanent and growing endowment for the Middle Tennessee community's changing needs and opportunities. The Foundation provides flexible and cost-effective ways for civic-minded individuals, families, and companies to contribute to their community. The assets of the Foundation are devoted to charitable uses of a public nature primarily benefiting the residents of Middle Tennessee in fields such as social services, education, health, the environment, and the arts.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The accompanying financial statements present the Foundation's financial position and results of operations on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

The financial statements include the accounts of The Community Foundation of Middle Tennessee Properties, Nonprofit LLC, a single member limited liability company formed to hold real estate donated to the Foundation. There are no significant transactions between the two entities.

Contributions and support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Donated marketable securities are recorded at their fair value at the date of contribution based on their quoted market price.

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the Statement of Activities as net assets released from restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the support is reported as unrestricted.

Any gifts of equipment, facilities, or materials are reported as unrestricted support unless explicit donor restrictions specify how the assets must be used. Gifts of long-lived assets with explicit restrictions as to how the assets are to be used or funds restricted for the acquisition of long-lived assets are reported as restricted support. Expirations of donor restrictions are recognized when the donated or acquired long-lived assets are placed in service.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2007 AND 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash equivalents

The Foundation defines cash equivalents as investments that are both convertible to cash and have an original maturity when acquired of three months or less. Cash equivalents consist of money market trust accounts and other short-term investments approximating \$59,753,000 and \$31,961,000 as of December 31, 2007 and 2006, respectively.

Investments

Investments are carried at fair value (stocks, bonds, notes, options and mutual funds - generally at quoted market prices; investment partnership interests - based on quoted market prices of underlying securities). Investments in land and non-investment partnership interests without a readily determinable fair value are carried at cost. Net realized and unrealized gains and losses are recognized currently in the Statement of Activities.

Split-interest gifts

A charitable lead trust is an arrangement in which a donor establishes and funds a trust that provides for specific distributions to be made to the Foundation over a specified period. When a gift of this nature is received and the Foundation is not the trustee, a temporarily restricted contribution is recognized in the period in which the trust is established. The contribution and related receivable are measured at the present value of the expected future cash inflows, using the interest rate for U.S. Treasury bonds of similar terms at the time the trust is established as the discount rate. The discount rate is revised at each measurement date to reflect current market conditions. Distributions from the trust are reflected as a reduction in the receivable and a reclassification from temporarily restricted to unrestricted net assets. Accretion of the discount and revaluations of expected future cash flows based on changes in investment returns and discount rates used are recognized as adjustments to the receivable and changes in the value of split-interest gifts in the statement of activities under temporarily restricted net assets.

Property and equipment

Property and equipment are stated at acquisition cost, or at estimated fair value at date of gift, if donated, less accumulated depreciation. Depreciation is computed on the straight-line method over the estimated useful lives of the assets (rental buildings - 39 years; equipment, furniture and fixtures - 5 to 7 years; vehicles - 5 years). When depreciable assets are sold, the cost and related accumulated depreciation are removed from the accounts, and any gain or loss is recognized.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2007 AND 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Program and supporting services

The following program and supporting services classifications are included in the accompanying financial statements:

<u>Program services</u> - includes grants and the cost of activities carried out to fulfill the Foundation's mission to provide support to nonprofit organizations.

<u>Supporting services</u> - relates to the overall direction of the organization. These expenses are not identifiable with a particular program, but are indispensable to the conduct of those activities and are essential to the organization. Specific activities include organization oversight, business management, recordkeeping, budgeting, financing, investment management, and other administrative activities.

Income taxes

The Foundation qualifies as a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, income taxes are not provided.

Unrestricted net assets

The following unrestricted net asset classifications are included in the accompanying financial statements:

<u>Board Directed</u> - The Board of Directors is responsible for approving distributions of income and, where permitted, principal, solely for those charitable purposes established by the Foundation.

<u>Field-of-Interest</u> - The donor may designate a functional area or field of interest, within which specific projects or beneficiaries are selected by the Foundation's Board.

<u>Designated</u> - Represents funds given by a donor who is committed to a specific charitable organization(s). The Foundation gives the donor assurance that the spirit of the gift is protected and the assets given are prudently managed.

<u>Scholarship</u> - Scholarships or loans can be provided so that deserving young people can get an education they might not otherwise receive. Through these funds the donor can, for example, specify the schools the young people are to come from or the ones they are to attend.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2007 AND 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Unrestricted net assets (continued)

<u>Donor Advised</u> - The donor has the privilege of making recommendations relating to distributions. Such recommendations are taken into consideration by the Board when grants are decided upon but are advisory only and non-binding.

The Foundation has the ultimate authority and control over all net assets of these funds, and income derived therefrom (variance power), for the charitable purposes of the Foundation; therefore, the net assets of the above funds are classified as unrestricted.

All funds can be created with a minimum gift of \$5,000, except Scholarship Funds, which have a \$10,000 minimum gift.

Temporarily restricted net assets

The following temporarily restricted net asset classifications are included in the accompanying financial statements:

<u>Charitable lead trusts</u> - The donor establishes and funds a trust with specific distributions to be made to the Foundation, over a specified period, based on the trust's fair market value as determined annually. Upon termination of the trust, the remainder of the trust assets is paid to the donor or to beneficiaries designated by the donor.

<u>Purpose restricted earnings from permanently restricted bequest</u> - Consist of unexpended earnings from permanently restricted bequests.

Permanently restricted net assets

The Foundation's permanently restricted net assets consist of bequests and other gifts from donors which stipulate that the principal is to be invested in perpetuity by the Foundation. Income from the invested funds may be restricted to a specific field of interest and, therefore, is classified as temporarily restricted until applicable restrictions are met.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2007 AND 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of estimates in the preparation of financial statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Donated goods and services and in-kind contributions

Donated facilities and materials are recorded as gifts in the period received at fair value, if there is an objective and measurable basis for determining such value.

Donated services are recognized if they create or enhance nonfinancial assets or the donated service requires specialized skills, was performed by a donor who possesses such skills, and would have been purchased by the Foundation if not donated. Such services are recognized at fair value as support and expense in the period the services are performed.

A number of unpaid volunteers have made significant contributions of their time to assist the Foundation in implementing various programs. The value of contributed time is not reflected in these statements since it is not susceptible to objective measurement or valuation.

Reclassification

Certain amounts in the prior year's financial statements have been reclassified in order to be comparative with the current year's presentation. The reclassification had no effect on the change in net assets.

Recent Accounting Pronouncements

In July 2006, the Financial Accounting Standards Board (FASB) issued Financial Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109, which is effective for fiscal years beginning after December 15, 2007. FIN 48 provides guidance regarding the recognition, measurement, presentation and disclosure in the financial statements of tax positions taken or expected to be taken on a tax return, including the decision whether to file in a particular jurisdiction. The cumulative effect of changes arising from the initial application of FIN 48 is required to be reported as an adjustment to the opening balance of net assets in the period of adoption.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2007 AND 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recent Accounting Pronouncements (continued)

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157 (FAS-157), *Fair Value Measurements*. FAS-157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of FAS-157 are effective for the Foundation for fiscal years beginning after November 15, 2007.

The Foundation is currently evaluating the impact, if any, of the adoption of these pronouncements on the financial statements.

NOTE 3 - CONCENTRATIONS OF CREDIT RISK

The Foundation maintains cash balances in three accounts at one financial institution. In addition, the Foundation holds Certificates of Deposit at several other institutions. Accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. The balances in these accounts exceeded the FDIC limit on a regular basis.

The Foundation also maintains investment balances at various brokerage and investment companies. These investments consist of various mutual funds, stocks, and bonds. Generally, they are not insured by the FDIC or any other government agency and are subject to investment risk, including the risk of loss of principal. Investors are provided limited protection by the Securities Investor Protection Corporation (SIPC), a nonprofit membership corporation funded by its member securities broker dealers. SIPC covers investor losses, in some cases, attributable to bankruptcy or fraudulent practices of brokerage firms.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2007 AND 2006

NOTE 4 - INVESTMENTS

Foundation investments are generally pooled. Segregated accounts are created at the Foundation's discretion, generally at the request of the donor or due to the nature of the gift.

Investments consisted of the following as of December 31:

	2007	2006
Investments at fair value		
Corporate bonds	\$ 34,849,584	\$ 43,549,292
Common stocks	119,067,695	167,807,817
Alternative investments:		
Partnership interests (1)	27,146,336	13,674,364
Hedge funds	74,500,784	46,605,583
Government securities	3,182,267	1,716,824
International securities	1,794,433	43,550
Mutual funds:		
Domestic equity funds	27,619,024	18,130,967
Domestic bond funds	33,852,904	34,499,291
International equity funds	28,638,468	31,115,622
Other	12,043,808	14,431,925
Investments at cost		
Property	300,000	1,300,000
Partnership interests	701,625	975,487
	\$ 363,696,928	\$ 373,850,722

⁽¹⁾ At December 31, 2007, the Foundation was committed to invest an additional \$2,515,000 in certain investment partnerships.

NOTE 5 - CHARITABLE LEAD TRUSTS

The Foundation is named beneficiary of various irrevocable charitable lead trusts as of December 31, 2007. The Foundation is not the trustee and does not exercise control over the trusts' assets; therefore, the Foundation recognizes a receivable for its beneficial interest in those assets in the period the trust is created, with a corresponding credit to temporarily restricted contributions, based on the present value of the expected future cash inflows. The trust instruments provide for distributions to be made to the Foundation in amounts ranging from three to twelve percent of the trust assets each year for periods of two years or more. Total cash distributions received by the Foundation from these trusts amounted to \$1,448,076 and \$1,824,876 for the years ended December 31, 2007 and 2006, respectively.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2007 AND 2006

NOTE 6 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of December 31:

	_	2007	_	2006
Land	\$	892,800	\$	892,800
Building		707,751		656,900
Equipment		207,238		196,949
Furniture and fixtures		216,280		211,584
		2,024,069		1,958,233
Less accumulated depreciation	_	(363,626)	_	(302,984)
	\$	1,660,443	<u>\$</u>	1,655,249

In April 2006, the land and building utilized by the Foundation as its office facilities was donated to the Foundation by the Maddox Foundation. The gift was recorded based on the appraised value of the property. A small portion of the building is being leased to outside tenants.

Depreciation expense recognized on property and equipment amounted to: 2007 - \$60,642; 2006 - \$88,493.

NOTE 7 - DONATED FACILITIES AND SERVICES

The Foundation received donated office space with an estimated fair value recognized of approximately \$44,500 during 2006. As discussed in Note 6, the building was donated to the Foundation during 2006. The Foundation also received donated professional services approximating \$42,192 and \$8,600 during 2007 and 2006, respectively.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2007 AND 2006

NOTE 8 - EMPLOYEE BENEFIT PLAN

The Foundation has a Simplified Employee Pension Plan covering eligible employees aged 21 years or older who have been employed by the Foundation for at least one year, and received more than \$300 compensation during the plan year. The Foundation contributed approximately \$120,000 and \$97,000 to the plan during 2007 and 2006, respectively.

NOTE 9 - GUARANTEE OF INDEBTEDNESS OF OTHER NONPROFIT ORGANIZATION

As part of its support of charitable organizations, the Foundation may choose, under certain circumstances, to guarantee the indebtedness of other nonprofit organizations to facilitate borrowings by those organizations and/or to secure more favorable terms.

At December 31, 2007, the Foundation was committed under an agreement to guarantee a \$20 million loan obligation of a certain nonprofit organization over its 28-year term. The Foundation recorded the \$600,000 estimated fair value of the loan guarantee as a liability and grant/contribution expense in 2004. The liability is being amortized as a credit to operations by the straight-line method over the term of the guarantee. The Foundation holds no collateral under the guarantee agreement; however, the Foundation holds certain funds totaling approximately \$23.6 million as of December 31, 2007 (\$23.8 million as of December 31, 2006), included in unrestricted net assets in the statement of financial position, which are designated to be used to offset any obligation resulting from the guaranty. In addition, there are recourse and subrogation provisions that, under certain conditions, would enable the Foundation to seek recovery from third parties for the amount of any resulting losses in excess of the above-described funds. In June 2008, the Foundation granted the nonprofit organization funds to retire the loan obligation and was released from the loan guarantee. Accordingly, the remaining unamortized balance of the obligation relating to the guarantee will be recognized as support in 2008.