

NASHVILLE BALLET 2009-2010 BUDGET SUMMARY

Budget
FY10

REVENUES

Company:

1 Season Subscriptions	155,091
2 Single Ticket Sales	746,805
3 Educational Performances	-
4 Touring	7,000
5 Special Projects	4,210
6 Outreach	12,500
7 Misc. Performance Income	-
8 Rentals	13,100
9 Boutique	40,000
10 NSO Sponsorships	180,000
11 Misc. Income	-
	1,158,706

School:

12 Tuition	684,913
13 S.N.B. Projects	-
14 Auditions	5,000
	689,913

Development:

15 TN Arts Commission Grant	85,545
16 Metro Arts Commission Grant	85,744
17 National Endowment for The Arts	55,000
18 Major Individuals	75,000
19 Board of Directors	116,500
20 General Support	10,000
21 Corporate Support and	119,500
22 Foundation Support	100,000
23 Scholarships/Small Business	5,000
24 Ballet Friends Support	10,000
25 Ballet Ball (See attached worksheet)	150,000
26 Telefundraising	60,000
27 Special Gifts	250,000
	1,122,289

General:

28 Interest Income	185,000
29 Miscellaneous	-
30 In Kind Contributions	-
	185,000

Capital Campaign

TOTAL REVENUES 3,155,908

EXPENSE

Company:

1 Salaries	768,915
2 Payroll Expenses	108,179
3 Health Insurance	66,481
4 Symphony Fees	180,000
5 Music Fees and Costs	13,675
6 Guest Artists Fees	5,720
7 Trainee Fees	32,510
8 Licensing Fees/Choreography Fees	9,800

	Budget					
	FY10					
9 Staging Fees	13,000					
10 Royalties	7,550					
11 Design Fees	11,006					
12 Production Expense	46,833					
13 Wardrobe/Costumes	7,850					
14 Shoe Expense	45,120					
15 Stage & House Crew	148,669					
16 Theatre Rental	64,975					
17 Ticket Fees	91,697					
18 Contract Labor	1,530					
19 Boutique Expense	20,000					
20 Travel, Lodging, & Meals	6,500					
21 Parking/Mileage Reimb.	3,400					
22 Vehicle Rental/Fuel Expense	1,500					
23 Marketing	302,592					
24 Outreach Expenses	8,495					
25 Outreach Ballet Creation	19,000					
26 Nutcracker Expenses	120					
27 Emergence	-					
28 Target Resource Group	14,500					
	1,999,618					
School:						
29 Salaries	251,017					
30 Payroll Expenses	36,422					
31 Health Insurance	11,629					
32 S.N.B. Expenses/Marketing	179,378					
	478,446					
Development:						
33 Development Expenses	38,530					
(Budget does not include Cap.Camp.)	38,530					
General:						
34 Salaries - Administrative	379,093					
35 Payroll Expense	49,485					
36 Health Insurance	27,773					
37 Employee Acquisition	-					
38 Professional Fees	14,660					
39 Condominium Fees	22,044					
40 Utilities	28,050					
41 Janitorial	10,337					
42 Maint/Repairs Facility	15,000					
43 Insurance - Liability/Property	37,600					
44 Telephone/Internet	6,300					
45 Equipment - non asset	10,900					
46 Office Supplies	6,500					
47 General Postage/Overnite	6,090					
48 Staff Development	1,000					
49 Interest Expense/Service Charges	19,305					
50 Dues & Subscriptions	2,835					
51 Misc./Contingency	2,342					
	639,314					
TOTAL OPERATING EXPENSE	3,155,908					
OPERATING GAIN/LOSS	(0)					
54 DEPRECIATION						
NET GAIN/LOSS						