

Girl Scouts of Middle Tennessee
2011-2012 Operating Budget

***Proposed
Budget
FY 11-12***

OPERATING INCOME

1	<i>Annual Giving</i>	
2	General campaign - Davidson Co	\$ 560,000
3	General campaign - Outlying Counties	\$ 55,000
4	General campaign-United Way Designations	\$ 15,000
5	Family partnership	\$ 45,000
6	100th Anniversary	\$ 51,300
7	Government & Special Grants	\$ -
8	Golf Tournament	\$ 61,700
9	Community Events	\$ 52,000
10	<i>Subtotal - Annual Giving</i>	\$ 840,000
11	United Way Allocations	\$ 60,000
12	<i>Total Public Support</i>	\$ 900,000
13	<i>Other Operating Income</i>	
14	Camp and Outdoor Program Fees	\$ 496,690
15	Council Sponsored Program Fees	\$ 81,560
16	Interest Income	\$ 20,000
17	Retail Sales (net)	\$ 104,500
18	<i>Subtotal - Other Operating Income</i>	\$ 702,750
19	<i>Total - Adult Generated Operating Income</i>	\$ 1,602,750
20	<i>Girl Generated Income</i>	
21	Fall Product Sale (net)	\$ 120,415
22	Cookie Sale allocated to Operations	\$ 2,865,926
23	<i>Total Girl Generated Operating Income</i>	\$ 2,986,341

24 Total Operating Income **\$ 4,589,091**

OPERATING EXPENSES

25	Salaries	\$ 2,182,964
26	Program Consultants	\$ 88,420
27	Employee Benefits	\$ 551,359
28	Professional Fees	\$ 95,800
29	Supplies	\$ 280,278
30	Telephone	\$ 67,030
31	Postage & Shipping	\$ 27,155
32	Occupancy	\$ 464,245
33	Rental of Equipment	\$ 51,100
34	Printing & Subscriptions	\$ 91,575
35	Travel	\$ 125,000
36	Training, Conferences and Food for Events	\$ 204,537
37	Financial Assistance	\$ 89,020
38	Membership Dues	\$ 6,800
39	General Insurance	\$ 85,000
40	Miscellaneous	\$ 15,950
41	<i>Total Operating Expenses</i>	\$ 4,426,232
42	<i>Net Income (Loss) from Normal Operating Activities</i>	\$ 162,859