## Nashville LGBT Chamber Foundation Profit & Loss Budget vs. Actual

January through December 2018

Preliminary Jan - Dec 19 Jan - Dec 18 \$ Over LY % of LY Income 0.00 Grants 5,000.00 5,000.00 100.0% Individ, Business Contributions 9,000.00 16,319.09 -7,319.09 55.15% **Direct Public Support - Other** 1,500.00 1,465.00 35.00 102.39% **Total Direct Public Support** 15,500.00 22,784.09 -7,284.09 68.03% Indirect Public Support United Way, CFC, Razoo, etc 7,500.00 7,318.24 181.76 102.48% **Total Indirect Public Support** 7,318.24 181.76 102.48% 7,500.00 **Program Income** Workshops and Seminars 0.00 0.00 0.00 0.0% Power Lunch 90.00 1,500.00 1.410.00 106.38% 106.38% **Total Program Income** 1,500.00 1,410.00 90.00 **Excellent in Business Awards** 18,000.00 **Table Sponsorships** 16,172.00 1,828.00 111.3% **Ticket Sales** 4,000.00 1,685.00 2,315.00 237.39% -2,000.00 Sponsorships 15,000.00 17,000.00 88.24% **Excellent in Business Awards - Other** 0.00 0.00 0.00 0.0% **Total Excellent in Business Awards** 37,000.00 34,857.00 2,143.00 106.15% Special Events TASTE **Taste Sponsorship** 20,000.00 17,000.00 3,000.00 117.65% **Ticket Sales** 22,500.00 300.00 22,200.00 101.35% Auction 17,500.00 17,515.35 -15.35 99.91% Special Events TASTE - Other 900.00 858.00 42.00 104.9% **Total Special Events TASTE** 60,900.00 57,573.35 3,326.65 105.78% **Total Income** 122,400.00 123,942.68 -1,542.68 98.76% Expense 150.00 120.0% Membership 125.00 25.00 Square Fee 550.00 489.35 60.65 112.39% Advertising 2,750.00 100.79% 2,728.58 21.42 **Contract Services** 58,455.00 39,723.00 18,732.00 147.16% Educational Materials 25.00 10.00 15.00 250.0% Insurance 812.50 803.00 9.50 101.18% Legal & Professional Fees 0.00 1,700.00 -1,700.00 0.0% Office Supplies & Technology 77.89% 362.50 465.43 -102.93 Postage, Mailing Service 75.00 60.00 15.00 125.0% **Program Expenses Educational Events** 0.00 81.08 -81.08 0.0% **Program Expenses - Other** 1,500.00 1,523.60 -23.60 98.45% **Total Program Expenses** -104.68 93.48% 1,500.00 1,604.68 Rent 5,500.00 5,302.00 198.00 103.73% Special Events **Excellence in Business Event** 18,500.00 18,494.70 5.30 100.03% **Taste Expenses** 13,500.00 13,456.02 43.98 100.33% **Total Special Events** 32,000.00 31,950.72 49.28 100.15% Taxes and Licenses 150.00 140.00 10.00 107.14% Website 1,764.00 100.0% 1,764.00 0.00 **Total Expense** 104,094.00 86,865.76 17,228.24 119.83% **Net Ordinary Income** 18,306.00 37,076.92 -18,770.92 49.37% 0.0% **Total Other Expense** 0.00 -574.38 574.38 **Net Other Income** 0.00 574.38 -574.38 0.0% Net Income 18,306.00 37,651.30 -19,345.30 48.62%

2019