OPERATION HOMEFRONT, INC. 2024 Baseline Operating Budget (incl Campaign) Cash Basis - Excludes In-kind Revenue and Expenses

| <u>Support and Revenues</u> Grants, Foundations, Corporate, etc. Other Income | \$ 33,855,236 75,000 |
|---|-------------------------|
| Total Support and Revenues | \$ 33,930,236 |
| Operating Expenses | |
| Personnel & Benefits | 13,899,579 |
| Professional Fees | 1,805,485 |
| Direct Response | 5,144,120 |
| Supplies | 183,572 |
| Communication | 180,029 |
| Postage & Shipping | 100,221 |
| Occupancy | 607,345 |
| Rent & Maintenance of Equipment | 18,963 |
| Printing & Publications | 120,213 |
| Travel | 492,579 |
| Conference & Meetings | 289,832 |
| Specific Assistance* | 11,156,812 |
| Membership Dues & Subscriptions | 41,206 |
| Capital Campaign | 275,855 |
| Special Events Expenses | 599,210 |
| Miscellaneous Expenses | 119,816 |
| Total Operating Expenses | \$ 35,034,837 |
| Change in Net Assets | (1,104,601) |
| Projected Cash Received and Other Adjustme | <u>ents</u> |
| Transfer from reserves - M. Scott funds | 1,381,989 |
| Other Cash Inflows | 217,000 |
| Cash on hand, Changes in 2024 AR, Cap Expenditures | 2,767,685 |
| Net Projected Cash | \$ 3,262,073 |