

Mapping	Income																		
Classes	Classes	\$	-	\$	-	\$	-	\$	-	\$	12,431	\$	12,431	\$	12,431	\$	12,431	\$	99,450
Community Partnerships	Community Partnerships	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	48,000
Donations	Donations	\$	50,000	\$	32,000	\$	2,000	\$	2,000	\$	7,000	\$	16,000	\$	3,000	\$	3,000	\$	183,000
Fundraising Events	Fundraising Events												\$	10,000					20,000
Campaign Restricted gifts paid	Campaign Restricted gifts paid	\$	-	\$	-	\$	-				\$	10,000						\$	20,000
Interest Earned	Interest Earned	\$	1	\$	1	\$	1	\$	1	\$	1	\$	1	\$	1	\$	1	\$	15
Sales of Product	Sales of Product	\$	300	\$	300	\$	300	\$	300	\$	1,000	\$	300	\$	300	\$	1,000	\$	5,000
Teacher Training	Teacher Training	\$	7,000	\$	7,000	\$	7,000	\$	-	\$	9,000	\$	9,000	\$	-	\$	8,000	\$	72,000
Water, Mat or Towel	Water, Mat or Towel	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	1,200
Workshops & Special Events	Workshops & Special Events	\$	200	\$	100	\$	200	\$	100	\$	200	\$	100	\$	200	\$	100	\$	1,800
Total Income		\$	61,601	\$	43,501	\$	13,601	\$	6,501	\$	33,033	\$	62,633	\$	29,033	\$	19,933	\$	450,465
Gross Profit		\$	61,601	\$	43,501	\$	13,601	\$	6,501	\$	33,033	\$	62,633	\$	29,033	\$	19,933	\$	450,465
	Expenses																		
Advertising & Marketing	Advertising & Marketing	\$	183	\$	183	\$	183	\$	1,000	\$	183	\$	183	\$	1,000	\$	183	\$	3,833
Event Expenses	Event Expenses																		4,000
	Independent Contractors																		
Studio Teachers (1099)	Studio Teachers (1099)	\$	-	\$	-	\$	-	\$	-	\$	3,825	\$	3,825	\$	3,825	\$	3,825	\$	30,600
Outreach Teachers (1099)	Outreach Teachers (1099)	\$	4,000						5,000										19,000
Studio Salaries, Wages & Benefits	Studio Manager	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	41,600
Outreach Salaries, Wages & Benefits	Outreach Manager	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	41,600
Youth Partnerships Coordinator	Youth Partnerships Coordinator	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	41,600
Development Coordinator	Development Coordinator	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	3,467	\$	41,600
Social Media Manager	Social Media Manager	\$	867	\$	867	\$	867	\$	867	\$	867	\$	867	\$	867	\$	867	\$	10,404
Teacher Training Teachers (1099)	Teacher Training Teachers (1099)	\$	-	\$	-	\$	4,000	\$	-	\$	-	\$	4,000	\$	-	\$	4,000	\$	16,000
Executive Director	Executive Director	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	5,000	\$	60,000
Operations Director	Operations Director	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Payroll Taxes	Payroll Taxes	\$	383	\$	383	\$	383	\$	383	\$	383	\$	383	\$	383	\$	383	\$	4,590
Insurance	Insurance	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	1,800
Job Supplies	Job Supplies	\$	175	\$	175	\$	175	\$	175	\$	175	\$	175	\$	175	\$	175	\$	2,100
Kindful Fees	Kindful Fees	\$	165	\$	26														