ALZHEIMER'S DISEASE AND
RELATED DISORDER ASSOCIATION, INC.
MID SOUTH CHAPTER
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT
YEARS ENDED JUNE 30, 2008 AND 2007

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED JUNE 30, 2008 AND 2007

TABLE OF CONTENTS

	Page
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
Statements of Financial Position	2
Statements of Activities	3
Statements of Functional Expenses	. 4
Statements of Cash Flows	5
Notes to Financial Statements	6 - 9



Edmondson, Betzler & Montgomery, PLLC

(Certified Public Accountants)

INDEPENDENT AUDITORS' REPORT

To The Board of Directors Alzheimer's Disease and Related Disorder Association, Inc. Mid South Chapter

We have audited the accompanying statement of financial position of Alzheimer's Disease and Related Disorder Association, Inc., Mid South Chapter (the "Chapter") as of June 30, 2008, and the related statement of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Chapter's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements for 2007 were audited by other auditors whose report dated September 7, 2007, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Alzheimer's Disease and Related Disorder Association, Inc., Mid South Chapter as of June 30, 2008, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Edmondson, Betzle ? Montzonery, PLLC September 10, 2008

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER STATEMENTS OF FINANCIAL POSITION JUNE 30, 2008 AND 2007

	2008	2007
ASSETS		
Current assets: Cash Grants and other receivables (note 3) Inventory (note 4) Prepaid expenses	\$ 688,292 145,667 95,862 5,715	\$ 350,195 160,835 78,517 9,554
Total current assets	935,536	599,101
Equipment, net (note 5)	22,275	14,365
Total assets	\$ 957,811	\$ 613,466
LIABILITIES AND NET ASSETS		
Current liabilities: Accounts payable and accrued expenses	\$ 10,208	\$ 6,032
Total current liabilities	10,208	6,032
Net assets: Unrestricted net assets Temporarily restricted net assets	874,603 73,000	591,694 15,740
Total net assets	947,603	607,434
Total liabilities and net assets	\$ 957,811	\$ 613,466

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2008 AND 2007

		2008			2007	
		Temporarily			Temporarily	
	<u>Unrestricted</u>	<u>Restricted</u>	<u>Total</u>	<u>Unrestricted</u>	<u>Restricted</u>	<u>Total</u>
Revenues and other support						
Fundraising	\$ 900,467	\$ -	\$ 900,467	\$ 764,571	\$ -	\$ 764,571
Contributions and memorials	209,536	-	209,536	234,214	-	234,214
Corporate gifts	49,076	-	49,076	39,300	-	39,300
United Way	48,746	-	48,746	51,070	-	51,070
Combined federal campaign	46,286		46,286	46,701		46,701
Total contributions received	1,254,111	_	1,254,111	1,135,856	_	1,135,856
Contributions received indirectly from						
the National Association	392,432	_	392,432	-	-	-
Less amounts remitted to the National						
Association under a shared fundraising	(500 404)		(500 404)		•	
agreement	(536,181)		(536,181)			
Net contribution revenue	1,110,362	-	1,110,362	1,135,856	- -	1,135,856
Donated services and materials (note 6)	225,589	_	225,589	183,156	-	183,156
Grants	81,860	26,341	108,201	71,702	5,850	77,552
Program income	22,009		22,009	37,198	10,000	47,198
Interest income	8,844	-	8,844	5,767	-	5,767
Miscellaneous	534		534	280	-	280
Book and tape sales	296	_	296	4,871	_	4,871
Net assets released from restrictions	27,376	(27,376)		110	(110)	
Total revenues and other support	1,476,870	(1,035)	1,475,835	1,438,940	15,740	1,454,680
Expenses						
Program services	1,026,297	, <u> </u>	1,026,297	873,963	_	873,963
Management and general	65,613	-	65,613	45,430	_	45,430
Fundraising	323,833	_	323,833	304,077		304,077
Total expenses	1,415,743	<u> </u>	1,415,743	1,223,470		1,223,470
CHANGE IN NET ASSETS	61,127	(1,035)	60,092	215,470	15,740	231,210
EQUITY TRANSFER (note 9)	221,782	58,295	280,077	-	-	-
NET ASSETS, BEGINNING OF THE YEAR	591,694	15,740	607,434	376,224		376,224
NET ASSETS, END OF THE YEAR	\$ 874,603	\$ 73,000	\$ 947,603	\$ 591,694	\$ 15,740	\$ 607,434

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2008 AND 2007

	Program Services	Management and General	Fundraising	Total 2008	Total 2007
Other salaries and wages	\$ 419,569	\$ 32,694	\$ 92,632	\$ 544,895	\$ 440,813
Other employee benefits	76,334	5,948	16,853	99,135	76,408
Compensation of officers	47,740	3,720	10,540	62,000	55,000
Total Salaries and Benefits	543,643	42,362	120,025	706,030	572,221
Advertising	104,426	-	65,313	169,739	64,900
Occupancy	109,790	4,815	13,701	128,306	91,794
Printing and publications	42,054	· -	18,348	60,402	46,461
Supplies	21,458	1,511	31,562	54,531	112,471
Travel	36,789	941	12,234	49,964	40,807
Postage	33,794	492	8,683	42,969	40,766
Respite payments	41,348	-	421	41,769	35,079
Telephone	25,340	665	2,772	28,777	21,557
Conferences and meetings	6,341	26	21,581	27,948	18,929
Equipment maintenance	22,088	756	3,721	26,565	17,737
Professional fees	3,666	9,622	10,985	24,273	21,192
Insurance	15,248	1,188	3,366	19,802	17,014
Miscellaneous	7,230	2,623	6,055	15,908	10,122
Volunteer and staff training	7,871	206	3,916	11,993	6,264
Depreciation	5,211	406	1,150	6,767	4,353
Dues to national	·	<u> </u>			101,803
	\$ 1,026,297	\$ 65,613	\$ 323,833	\$ 1,415,743	\$ 1,223,470

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2008 AND 2007

		2008		2007
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash from contributions	\$	1,198,848	\$	896,497
Grants		129,557		41,315
Corporate gifts		49,076		57,955
Cash from program services		22,009		48,297
Interest received		8,845		5,767
Miscellaneous		534		290
Cash from book and tape sales		297		3,772
Cash paid to vendors		(729,574)		(534,012)
Cash paid to employees		(606,895)		(495,813)
Net cash provided by operating activities		72,697		24,068
CASH FLOWS FROM INVESTING ACTIVITIES				,
Purchase of equipment		(8,374)		(7,198)
Equity transfer		273,774	` 	
Net cash provided (used) by investing activities		265,400	***************************************	(7,198)
NET INCREASE IN CASH		338,097		16,870
CASH, BEGINNING OF YEAR		350,195		333,325
CASH, END OF YEAR	_\$_	688,292	\$	350,195
Reconciliation of increase in net assets to net cash provided by operating activities:				
Increase in net assets	\$	60,092	\$	231,210
Adjustments to reconcile increase in net cash provided by	•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,
operating activities:				
Depreciation		6,767		4,353
(Increase) decrease in grants and other receivables		15,168		(127,434)
Increase in inventory		(17,345)		(20,614)
Decrease in prepaid expenses		3,839		1,240
Increase (decrease) in accounts payable and accrued expenses		4,176		(28,768)
Decrease in deferred revenue				(35,919)
Net cash provided by operating activities	\$	72,697	_\$_	24,068

The accompanying notes are an integral part of these financial statements.

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2008 AND 2007

NOTE 1 - ORGANIZATION AND NATURE OF BUSINESS

The Alzheimer's Disease and Related Disorder Association, Inc., Mid South Chapter (the "Chapter") is a not-for-profit organization with offices in Nashville, Tullahoma, Chattanooga, Johnson City and Memphis, Tennessee and Huntsville, Alabama. The Chapter is an Affiliate of the Alzheimer's Disease and Related Disorders Association, Inc. The purpose of the Chapter is to further the causes of patients and their families through education, guidance and support of research.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Chapter have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities, in conformity with accounting principles generally accepted in the United States of America.

Basis of Presentation

The Chapter is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted net assets.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions.

Donated Material and Services

Contributions of donated materials that are usable for program services, fund raising, support of management and general functions are recorded at their fair values in the period received.

Cash and Cash Equivalents

Cash equivalents include time deposits, certificates of deposits, and all highly liquid debt instruments with original maturities of three months or less. Cash and cash equivalents during the year may exceed Federal Deposit Insurance Corporation ("FDIC") limits.

Grants and Other Receivables

Grants and other receivables consist of the amounts described in note 3 and are considered by management to be collectible.

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2008 AND 2007

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Inventory Valuation

Inventory is stated at the lower of cost or market, determined by the first-in, first-out method, or market. The major classes are books, tapes and office supplies.

Advertising

The Chapter's advertising is non-direct and the costs are expensed as incurred. The Chapter incurred \$169,739 and \$64,900 of advertising expense in 2008 and 2007, respectively.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and changes therein and the disclosures of commitments and contingencies. Accordingly, actual results could differ from those estimates.

Income Taxes

The Chapter is exempt from income taxes under Section 501 (c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made.

NOTE 3 - GRANTS AND OTHER RECEIVABLES

As of June 30, 2008 and 2007, grants and other receivables consisted of:

	2008	2007
Estate of Bascom Cooksey, Jr. State of Tennessee	\$ 100,000 19,792	\$ 100,000 7,462
Aging commissions of the Mid-South Others	16,188 <u>9,687</u>	44,023 9,350
Total grants and other receivables	<u>\$ 145,667</u>	<u>\$ 160,835</u>

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2008 AND 2007

NOTE 4 - INVENTORY

Inventory consists of the following:

	2008	2007
Books and videos Office supplies	\$ 81,572 	\$ 68,925
Total inventory	<u>\$ 95,862</u>	<u>\$ 78,517</u>

NOTE 5 - EQUIPMENT

Purchased equipment is recorded at cost and donated equipment is recorded at fair market value. The Chapter capitalizes all equipment over \$500. Depreciation is provided over the estimated useful lives of the assets ranging from three to five years and computed on a straight-line basis.

Equipment consists of the following:

	2008	2007
Equipment Less: Accumulated depreciation	\$ 141,154 <u>(118,879</u>)	\$ 82,771 <u>(68,406</u>)
Equipment, net	\$ 22,275	<u>\$ 14,365</u>

Depreciation expense for the years ended June 30, 2008 and 2007 amounted to \$6,767 and \$4,353, respectively.

NOTE 6 - DONATED SERVICES AND MATERIALS

Donated services and materials ("in-kind" contributions) included in the statement of activities are as follows:

	Program Services	Management and General	Fundraising	Total 2008
Contributions in-kind:				
Advertising	\$ 81,712	\$ -	\$ 49,558	\$ 131,270
Occupancy	47,940	-	_	47,940
Supplies	3,797	<u>-</u>	25,707	29,504
Professional services	1,500	1,000	7,000	9,500
Education	7,375		· · · · ·	7,375
Total contributions in-kind	<u>\$ 142,324</u>	<u>\$ 1,000</u>	<u>\$ 82,265</u>	<u>\$ 225,589</u>

ALZHEIMER'S DISEASE AND RELATED DISORDER ASSOCIATION, INC. MID SOUTH CHAPTER NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2008 AND 2007

NOTE 6 - DONATED SERVICES AND MATERIALS (CONTINUED)

	Program Services	Management and General	Fundraising	Total 2007
Contributions in-kind:				
Supplies	\$ 4,430	\$ -	\$ 83,251	87,681
Advertising	-	-	48,925	48,925
Occupancy	31,200	-	, -	31,200
Education	13,850	-	-	13,850
Professional services	1,500		-	1,500
Total contributions in-kind	<u>\$ 50,980</u>	<u>\$ -</u>	<u>\$ 132,176</u>	<u>183,156</u>

NOTE 7 - EMPLOYEE BENEFIT PROGRAM

Effective July 1, 2003, the Chapter adopted a Savings Incentive Match Plan (SIMPLE) for eligible employees. Employees are eligible to participate in the Plan upon their date of hire. Contributions made by the participants are matched by the Chapter at a rate of 1.0 to 1.0; not to exceed 3% of the employees compensation. Effective October 1, 2005, the Chapter decreased the rate of the match to not exceed 1% of the employees compensation. If employees do not make elective deferrals to the Plan, the Chapter will not make a matching contribution. The Chapter incurred expenses of \$2,211 and \$1,270 related to this Plan in 2008 and 2007, respectively.

NOTE 8 - LEASE COMMITMENTS

The Chapter leases certain offices under operating leases that expire over various terms through 2010. Rent amounted to \$72,338 for the year ended June 30, 2008 and \$57,368 for 2007.

Future minimum rental payments required under all operating leases in effect at June 30, 2008 are as follows:

Year Ending June 30,	***	
2009		\$ 40,800
2010		40,800
2011		<u> 14,400</u>
Total		\$ 96,000

NOTE 9 - EQUITY TRANSFER

Effective January 1, 2008, the Northeast/Southeast Tennessee Chapter was merged into the Mid South Chapter. The net assets of Northeast/Southeast Tennessee Chapter were \$280,077 as of January 1, 2008. These assets were transferred to Mid South Chapter as of January 1, 2008.