

**Hope Clinic for Women
Operating Budget
2018-2019**

**2018-2019
Budget**

Revenue		
40000 - Fund Raising Events	\$	213,000
40040 - Grants-Foundations	\$	305,000 *
40075 - Individuals	\$	235,000
40095 - Businesses	\$	64,000 *
40115 - Churches	\$	153,000
40140 - Earned Income	\$	39,000
40180 - Memorials and Honorari	\$	5,000
Total Revenue	\$	1,014,000

Operating Expenses		
50000 - General Operating**	\$	316,790
50190 - Advancement**	\$	174,180
50300 - Outreach/Church	\$	42,584
50385 - Medical Services	\$	178,609
50505 - Prevention Services	\$	57,031
50640 - Pregnancy Services	\$	140,703
50760 - Counseling Services	\$	82,244
50970 - Debt Repayment	\$	15,700
Total Operating Expenses	\$	1,007,841

Net Income / (Loss)	\$	6,159
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* 30,000 of employee sponsored giving moved from 'Grants/Foundations' to 'Businesses'

** includes client related expenses (audit shows 85% of total expenses are direct client expenses).