

Junior Achievement of Middle Tennessee

	BUDGET - FYE JUNE 30, 2012				
	Operations			JA BizTown	TOTAL BUDGET
	Admin	Dev/Mktg	K-12 Programs		
REVENUE					
Development Income					
Foundations - Operating	10,250	10,250	184,500	-	205,000
Corporate - Operating	40,882	38,699	55,419	-	135,000
Foundations - JA BizTown	-	-	-	40,000	40,000
Corporate - JA BizTown	-	-	-	104,000	104,000
Day Sponsors - JA BizTown	-	-	-	125,000	125,000
Individuals (incl United Way)	24,236	22,928	32,836	8,250	88,250
Total Development Income	75,368	71,877	272,755	277,250	697,250
Events Income					
Bowl-a-thon (Fall & Spring)	89,280	114,461	22,576	-	226,317
Nashville Business Hall of Fame	37,064	68,063	9,373	-	114,500
Golf Classic	68,501	124,804	17,322	-	210,627
Awareness Breakfast	-	-	-	-	-
Year Round Events	-	-	-	-	-
Total Events Income	194,845	307,328	49,271	-	551,444
Other Income					
Interest Income	4,500	-	-	-	4,500
Board Membership Dues	4,950	-	-	-	4,950
Other Income	2,400	-	-	-	2,400
Class Fees (less scholarships)	-	-	-	120,085	120,085
Merchandise Sales	-	-	-	9,155	9,155
Summer Camp	-	-	-	30,360	30,360
Total Other Income	11,850	-	-	159,600	171,450
Total Revenues	282,063	379,205	322,026	436,850	1,420,144
EXPENSES					
Salaries	72,682	129,896	85,248	98,873	386,699
Salaries - Support			58,923	73,521	132,444
Payroll Taxes	5,570	9,972	6,553	7,564	29,659
Payroll Taxes - Support			4,508	5,624	10,132
Employee Insurance	6,381	18,255	20,269	18,274	63,179
Employee Insurance - Support			3,797	8,374	12,171
Pension Benefits	6,706	14,879	9,475	6,418	37,478
Pension Benefits - Support			6,869	8,458	15,327
Unemployment Expense	-	-	-	-	-
Line of Credit Interest	9,500	-	-	-	9,500
Building Loan Interest	1,877	-	-	2,815	4,692
Business Insurance	2,165	705	820	2,165	5,855
Outside Services	1,425	1,530	1,540	2,045	6,540
R & M - Office Equipment	5,915	5,185	3,800	12,130	27,030
R & M - Building	15,740	3,595	4,980	45,880	70,195
Office Supplies	1,080	1,295	795	4,110	7,280
Subscriptions, Dues & Fees	8,100	-	-	485	8,585
Postage	500	1,600	200	640	2,940
Telephone	5,200	5,050	4,630	2,740	17,620
Utilities (Gas, Electric & Water)	11,400	1,715	2,500	23,600	39,215
Staff Development	350	800	350	1,000	2,500
Travel	2,000	-	-	125	2,125
Volunteer/Teacher Trg & Recognition	-	-	3,180	1,095	4,275
Program Insurance	-	-	6,360	1,940	8,300
Public Relations	500	-	-	200	700
Bowl-a-thon	-	30,000	-	-	30,000
Golf Classic	-	60,000	-	-	60,000
Awareness Breakfast	-	-	-	-	-
Nashville Business Hall of Fame	-	33,000	-	-	33,000
Year round events	-	-	-	-	-
Program Materials	-	-	87,250	22,245	109,495
Summer Camp Expenses	-	-	-	10,590	10,590
Merchandise Expense	-	-	-	4,460	4,460
Fund Raising/Marketing	-	1,000	-	3,400	4,400
Rent Expense	51,640	6,260	9,390	89,195	156,485
- income from sublease	(1,250)	-	-	-	(1,250)
Computer Expense	510	495	540	1,815	3,360
Staff Car Interest	-	-	-	-	-
Franchise Fees	20,575	20,575	-	10,395	51,545
Audit Expense	4,690	-	-	2,010	6,700
Business Meetings	1,950	1,950	-	100	4,000
Miscellaneous	500	-	-	100	600
Total Expenses w/o Depn	235,790	347,882	321,707	472,447	1,377,826
TOTAL (LOSS)/GAIN (Before Depn)	\$46,273	\$31,323	\$319	(\$35,597)	\$42,318
	19%	18%	26%	38%	
	\$ 10.44	\$ 15.40	\$ 14.24	\$ 58.14	
Students Impacted					
K-12 In-Classroom - Proposed Student Numbers					22,589 1%
JA BizTown - Proposed Student Numbers (incl Camp)					8,126 0%
Total Proposed for FYE12					30,715 1%