2016 Budget--The Contributor, Inc.		
Income 2016		
4000 Paper Sales Income	$	290,000.00
4005 Bumper Sticker Income	$	-
4010 Gear Sales Income	$	1,200.00
4020 Advertising Income	$	60,000.00
4025 Subscriptions Income	$	250.00
4030 Disposable Photography Sales	$	-
4035 Donations Income - Bus/Ind	$	185,000.00
4040 Sponsorships	$	65,000.00
4045 Grant - NonGovernment	$	50,000.00
4047 Foundation Income	$	50,000.00
4048 Resource Grants - NonGovernment	$	-
4060 Miscellaneous Income	$	1,000.00
4070 Interest Income	$	-
Total Income	**$**	**702,450.00**
Cost of Goods Sold		
5000 Paper Costs		
5005 Freelance Writers/Copy Editors	$	25,000.00
5010 Printing Costs	$	50,000.00
5015 Font & Stock Photo COGS	$	340.00
5020 Vendor Editorial Payments	$	15,000.00
5025 Freelance Photographer	$	2,500.00
5045 Misc Paper Content	$	3,000.00
Total 5000 Paper Costs	**$**	**95,840.00**
5100 Vendor Supplies Costs		
5105 Aprons	$	2,000.00
5110 Clear Plastic Bags	$	400.00
5115 Messenger Bags	$	550.00
5125 Permanent Badges	$	3,750.00
5130 Ponchos	$	-
5135 Stocking Caps	$	1,000.00
5140 T-shirts	$	2,800.00
5145 Temporary Badges	$	1,000.00
5150 Newsboy Cap	$	2,000.00
Total 5100 Vendor Supplies Costs	**$**	**13,500.00**
Total Cost of Goods Sold 2016	**$**	**109,340.00**
Gross Profit 2016		
Expenses 2016		
7000 Adv/Promotional Exp		
7000.10 Promotional Expense	$	3,000.00
7000.25 Resource Guide Printing	$	7,000.00
Total 7000 Adv/Promotional Exp	**$**	**10,000.00**
8000 Gross Wages & Benefits		
8000.05 Gross Wages	**$**	**350,000.00**
8000.15 Mileage Reimbursement	$	4,000.00

8000.20 Technology Reimbursement	$	4,000.00
Technology Subsidy	$	4,000.00
8000.30 FICA/Medicare PR Taxes	$	30,000.00
8000.35 TN SUI PR Tax Expense	$	2,500.00
8000.45 Health & Dental Insurance (and Vision)	$	30,000.00
8000.50 Workers Comp Insurance	$	1,750.00
Total 8000 Gross Wages & Benefits	**$**	**426,250.00**
8100 Contract Labor Fees		
8100.10 Accounting Fees	$	12,500.00
CPA 990 Preparation	$	1,250.00
8100.15 Consulting/Coach Fees	$	-
8100.40 Speaking Honorariums for Vendors	$	-
8100.50 Vendor Chores	$	5,000.00
8100.55 Webmaster Fees	$	500.00
8100.60 Payroll Processing Fees	$	3,000.00
8100.65 Auditor fees	$	10,000.00
Total 8100 Contract Labor Fees	**$**	**32,250.00**
8200 Membership Expense	$	500.00
8200.05 Membership Fees-INSP	$	750.00
Total 8200 Membership Expense	**$**	**1,250.00**
8300 Fundraising Expense		
8300.05 Direct Mail	$	9,000.00
8300.15 Events - Other Exp	$	6,000.00
8300.30 Printing Costs	$	3,000.00
Postage-Non Direct Mail	$	3,000.00
Charitable Solicitations	$	250.00
Total 8300 Fundraising Expense	**$**	**21,250.00**
8400 Rent Expense	**$**	**12,500.00**
8500 IT & Communication Expenses		
Telephone Expense	$	360.00
8500.10 Internet Expense	$	7,000.00
8500.15 Computer Expense	$	1,000.00
8500.20 Website Expense	$	1,000.00
Misc. Technology (software, other equipment)	$	-
Total 8500 IT & Communication Expenses	**$**	**9,360.00**
8600 Travel & Entertainment		
8600.05 Meals-100%	$	1,200.00
8600.10 Travel Expenses	$	1,800.00
8600.20 Parking Expense	$	7,600.00
Total 8600 Travel & Entertainment	**$**	**10,600.00**
8700 Office Expenses		
8700.05 Office Supplies	$	5,000.00
8700.10 Bank Charges	$	1,000.00
8700.15 Post Office Box Expense	$	70.00
8700.20 Board Development Expense	$	-

8700.25 Secret Shopper Expense	$	500.00
Total 8700 Office Expenses	**$**	**6,570.00**
8775 Other Expenses		
Staff Appreciation	$	800.00
Board Appreciation	$	250.00
Professional Development	$	1,000.00
Total 8775 Other Expenses	**$**	**2,050.00**
8800 Business Insurance		
8800.05 Directors & Officers and EPL Insurance	$	1,050.00
8800.10 General Liability Insurance	$	700.00
Multimedia Liability	$	2,700.00
8800.15 Publisher's Insurance	$	-
Total 8800 Business Insurance	**$**	**4,450.00**
8850 Database Expenses	$	5,000.00
8855 Small Equipment <500	$	1,000.00
Large equipment >500	$	3,000.00
8860 Over/Short	$	-
8890 Depreciation Expense	$	7,000.00
8750 Volunteer Expenses	$	-
Volunteer Appreciation	$	500.00
Volunteer Background Checks	$	500.00
Volunteer Recruiting	$	500.00
Total Depreciation/Volunteer Expenses	**$**	**17,500.00**
Total Expenses	**$**	**554,030.00**
Total Income 2016	**$**	**702,450.00**
Total Expenses+COGS 2016	**$**	**663,370.00**
Net Income 2016	**$**	**39,080.00**