FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2021 AND 2020

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Tennessee Trucking Foundation, Inc. Nashville, Tennessee

Opinion

We have audited the accompanying financial statements of Tennessee Trucking Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tennessee Trucking Foundation, Inc. as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Tennessee Trucking Foundation, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Tennessee Trucking Foundation, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

Exercise professional judgment and maintain professional skepticism throughout the audit.

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Tennessee Trucking Foundation, Inc.'s internal control. Accordingly, no such opinion is expressed.

Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Tennessee Trucking Foundation, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Bellenfant, PLLC

Nashville, Tennessee April 5, 2022

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2021 AND 2020

ASSETS

		2021		2020
CURRENT ASSETS				
Cash and Cash Equivalents Investments Accounts Receivable	\$	398,389 746,793 16,259	\$	248,469 408,703 16,521
Due from Related Party		80		4,200
Total Current Assets		1,161,521		677,893
FIXED ASSETS				•
Equipment Less: Accumulated Depreciation		23,351 (23,351)		23,351 (23,351)
Fixed Assets, net	FI			
Total Assets	\$	1,161,521		677,893
<u>LIABILITIES AND NET ASSETS</u>				
CURRENT LIABILITIES				
Accounts Payable	\$	62,246	\$	2,505
Total Liabilities	-	62,246		2,505
NET ASSETS				
Net Assets Without Donor Restrictions Net Assets With Donor Restrictions		1,049,275 50,000	_	675,388
Total Net Assets		1,099,275		675,388
Total Liabilities and Net Assets	\$	1,161,521	\$	677,893

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

REVENUES		hout Donor	With Donor Restrictions			Total
Big Rigs For Little Kids						
West Tennessee Big Rigs	\$	840	\$	_	\$	840
Middle Tennessee Big Rigs	·	94,595		-	•	94,595
East Tennessee Big Rigs		25,487				25,487
Chattanooga Big Rigs		19,925		_		19,925
Total Big Rigs For Little Kids		140,847		-		140,847
Road Team/Miscellaneous						
Silent Auction		41,347		-		41,347
Contributions, Individual		134,626		- :		134,626
Grant		105,324		_		105,324
Interest	W	62_		-		62
Total Road Team/Miscellaneous		281,359		-		281,359
Founder's Club		100,000		-		100,000
Pilot Grant		75,000		-		75,000
Motorcycle T-Shirt Campaign		7,454		-		7,454
Powering the Future		8,896		-		8,896
Raffle Program		69,988		-		69,988
Kroger Program		762		-		762
The Big Payback		4,633		-		4,633
Dividend Income		52,201		-		52,201
Unrealized/Realized Gain (Loss) on Investments		60,890		-		60,890
Paver Campaign		1,000		-		1,000
Haulin' for the Holidays		21,963		-		21,963
Miscellaneous Income		2,705		-		2,705
Scholarships		7,000	·	50,000		57,000
Total Revenues	\$	834,698		50,000	\$	884,698
EXPENSES						
Program Services	\$	226,852	\$	_	\$	226,852
Management and General		138,853		: -		138,853
Fundraising		95,106		-		95,106
Total Expenses		460,811				460,811
Change in Net Assets		373,887		50,000		423,887
Net Assets, beginning of the year		675,388		_		675,388
Net Assets, end of the year	\$	1,049,275	\$	50,000	\$	1,099,275

The independent auditor's report and accompanying notes are integral parts of these statements.

STATEMENTS OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2020

REVENUES	Without Donor Restrictions		With Donor Restrictions			Total
Big Rigs For Little Kids						
West Tennessee Big Rigs	\$	-	\$	-	\$	-
Middle Tennessee Big Rigs		73,610		_		73,610
East Tennessee Big Rigs		16,993		_		16,993
Chattanooga Big Rigs		18,475		_		18,475
Total Big Rigs For Little Kids		109,078		-		109,078
Road Team/Miscellaneous						
Silent Auction		27,649		-		27,649
Contributions, Individual		122,300		_		122,300
TTF Capital Campaign		50,000		-		50,000
Grant		97,486		-		97,486
Interest		79		-		79
Total Road Team/Miscellaneous		297,514				297,514
Raffle Program		70,233		_		70,233
Kroger Program		639		-		639
Children's Books		50		_		50
The Big Payback		4,601		-		4,601
Dividend Income		10,838		_		10,838
Unrealized/Realized Gain (Loss) on Investments		53,208		-		53,208
Paver Campaign		27,500		-		27,500
Haulin' for the Holidays		9,000		-		9,000
Miscellaneous Income		-		-		_
Scholarships		6,500				6,500
Total Revenues	\$	589,161	\$		_\$	589,161
EXPENSES						
Program Services	\$	173,088	\$	-	\$	173,088
Management and General		86,047		-		86,047
Fundraising		114,961			_	114,961
Total Expenses		374,096			-	374,096
Change in Net Assets		215,065		-		215,065
Net Assets, beginning of the year		460,323		-		460,323
Net Assets, end of the year	\$	675,388	\$		\$	675,388

The independent auditor's report and accompanying notes are integral parts of these statements.

STATEMENT OF FUNCTIONAL EXPENSES

		rogram Services	nagement General	Fun	draising	Total
Big Rigs for Little Kids						
Middle Tennessee Tournament						
Tournament Fees	\$	26,420	\$ 1,467	\$	1,467	\$ 29,354
Prizes and Gifts		19,062	1,058		1,058	21,178
Miscellaneous		3,510	195		195	3,900
Total Middle Tennessee Tournament		48,992	2,720		2,720	54,432
East Tennessee Tournament						
Tournament Fees		2,700	150		150	3,000
Prizes and Gifts		1,819	100		100	2,019
Miscellaneous		1,036	57		57	1,150
Total East Tennessee Tournament		5,555	307		307	6,169
Southeast Tennessee Tournament						
Tournament Fees		4,137	229		229	4,595
Food and Beverage		2,034	112		112	2,258
Printing and Postage		270	15		15	300
Total Southeast Tennessee Tournament	. 61	6,441	356		356	7,153
Not-for-Profit Charities						
East TN Child Hosp		9,171	509		509	10,189
Ronald - Nashville		12,835	713		713	14,261
Shriners' Transportation Fund		7,656	425		425	8,506
St Jude's Hospital		7,615	422		422	8,459
Total Not-for-Profit Charities		37,277	2,069		2,069	41,415
Scholarships		2,250	 125		125	2,500
Tennessee Road Team						
Silent Auction		11,440	635		635	12,710
Travel		53,806	2,989		2,989	59,784
Uniforms		2,128	118		118	2,364
Total Tennessee Road Team		67,374	3,742		3,742	74,858

STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED)

	Program Management Services and General		Fı	undraising	Total	
			•			**-
No Zone						
Convention	\$	42,210	\$ 2,345	\$	2,345 \$	46,900
Operating		2,021	112		112	2,245
Insurance		3,685	204		204	4,093
Total No Zone		47,916	2,661		2,661	53,238
General and Administrative						
TTA Administration		6,112	110,021		6,112	122,245
Professional Services		528	9,509		528	10,565
Office		71	1,293		71	1,435
Miscellaneous		100	1,814		100	2,014
Total General and Administrative		6,811	 122,637		6,811	136,259
Fundraising						
Grant Expenses		2,562	2,562		46,133	51,257
Raffle		281	281		5,073	5,635
Sponsors		275	275		4,950	5,500
Haulin' for the Holidasy		744	744		13,401	14,889
Motorcycle T-Shirts		90	90		1,621	1,801
Top Golf		247	247		4,461	4,955
Powering the Future		37	37		676	750
Total Fundraising		4,236	4,236		76,315	84,787
Total Expenses	\$	226,852	\$ 138,853	\$	95,106 \$	460,811

STATEMENT OF FUNCTIONAL EXPENSES

	ogram rvices	nagement General	Fun	draising		Total
Big Rigs for Little Kids					·	
Middle Tennessee Tournament						
Tournament Fees	\$ 16,698	\$ 928	\$	928	\$	18,554
Prizes and Gifts	16,758	931		931		18,620
Printing/Postage	1,566	87		87		1,740
Total Middle Tennessee Tournament	35,022	1,946		1,946		38,914
East Tennessee Tournament						
Tournament Fees	4,922	274		274		5,470
Total East Tennessee Tournament	4,922	274		274		5,470
Southeast Tennessee Tournament						
Tournament Fees	4,436	247		247		4,930
Miscellaneous	134	8		8		150
Food and Beverage	545	30		30		605
Total Southeast Tennessee Tournament	5,115	285		285		5,685
Not-for-Profit Charities						
East TN Child Hosp	5,185	288		288		5,761
Ronald - Nashville	9,969	554		554		11,077
Shriners' Transportation Fund	7,666	426		426		8,518
Total Not-for-Profit Charities	 22,820	1,268		1,268		25,356
Scholarships	 6,210	 345		345		6,900
Tennessee Road Team						
Silent Auction	9,124	507		507		10,138
Training	521	29		29		579
Travel	42,803	2,378		2,378		47,559
Miscellaneous	 6,399	356		356	5	7,111
Total Tennessee Road Team	 58,847	3,270		3,270		65,387
No Zone						
Convention	21,866	1,215		1,215		24,296
Operating	5,732	318		318		6,368
Insurance	2,929	 163		163		3,255
Total No Zone	30,527	1,696		1,696		33,919

STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED)

	Program Services	nagement d General	Fu	ındraising	Total
General and Administrative					
TTA Administration	\$ 3,000	\$ 54,000	\$	3,000	\$ 60,000
Professional Services	601	10,811		601	12,013
Bank Fees	66	1,185		66	1,317
Miscellaneous	295	5,304		295	5,894
Total General and Administrative	3,962	71,300		3,962	79,224
Fundraising					
Grant Expenses	3,176	3,176		57,164	63,516
Raffle	1,046	1,046		18,818	20,910
Sponsors	100	100		1,800	2,000
Children's Book	56	56		1,012	1,124
Paver Expense	1,285	1,285		23,121	25,691
Total Fundraising	5,663	5,663		101,915	 113,241
Total Expenses	\$ 173,088	\$ 86,047	\$	114,961	\$ 374,096

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

CASH FLOWS FROM OPERATING ACTIVITIES	_	2021	2020
Change in Net Assets		\$ 423,887	\$ 215,065
Adjustments to reconcile change in net assets to net cash provided (used) by operations			
Realized/Unrealized (Gain) Loss on Investments		(60,890)	(53,208)
(Increase) Decrease in: Accounts Receivable Due from Related Party		262 4,120	(11,621) 500
Increase (Decrease) in: Accounts Payable Unearned Revenue	_	59,741	(4,700)
Net Cash Provided (Used) by Operating Activities	_	 427,120	 146,036
CASH FLOWS FROM INVESTING ACTIVITIES			
Transfer to Investments Dividends Reinvested and Fees on Investments		(224,999) (52,201)	(10,838)
Net Cash Provided (Used) by Investing Activities	_	(277,200)	(10,838)
Net Increase (Decrease) In Cash		149,920	135,198
Cash and Cash Equivalents, beginning of the year	é:	248,469	113,271
Cash and Cash Equivalents, end of the year	=	\$ 398,389	\$ 248,469

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2021 AND 2020

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Purpose

The Tennessee Trucking Foundation, Inc. ("the Foundation") is a nonprofit organization, which was formed exclusively for charitable and educational purposes. The Foundation's basic purpose is the advancement of education and learning about the trucking industry for the benefit of the public.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles. Financial statement presentation follows the requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic related to Presentation of Financial Statements of Not-for-Profit Organizations. Under the FASB Accounting Standards Codification, the Foundation is required to report information regarding its financial position and activities according to two classes of net assets; net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions - These are net assets that are not subject to donor-imposed stipulations. The Foundation had \$1,049,275 and \$675,388 of net assets without donor restrictions as of December 31, 2021 and 2020, respectively.

Net assets with donor restrictions - These are net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or the passage of time. This classification also includes net assets subject to donor-imposed stipulations that may be maintained permanently by the Foundation. Generally, donors of these assets permit the Foundation to use all or part of the income earned for general or specific purposes. The Foundation had \$50,000 and \$0 of net assets with donor restrictions as of December 31, 2021 and 2020, respectively.

Fair Value

The following methods and assumptions were used by the Foundation in estimating its fair value disclosures for financial instruments:

Cash, investments, accounts receivable, prepaid expenses, accounts payable, and unearned revenue: The carrying amounts reported in the statements of financial position approximate fair values because of the short maturities of those instruments.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2021 AND 2020

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Foundation considers all investment instruments purchased with a maturity of twelve months or less to be cash equivalents. Certificates of deposit and other securities with original maturities over twelve months are classified as short-term investments and stated at cost, which approximates market value.

Depreciation

Equipment with an acquisition cost above \$1,000 is capitalized and depreciated using the straight-line method over an estimated useful life of five years.

Income Taxes

The Foundation is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code.

The Foundation has evaluated its tax positions in accordance with the Codification Standard related to Accounting for Uncertainty in Income Taxes. The Foundation believes that is has taken no uncertain tax positions.

The Foundation files a U.S. Federal Form 990-Return of Organization Exempt from Income Tax. The Foundation's returns for the years prior to calendar year 2018 are no longer open for examination.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual amounts could differ from those estimates.

Revenue Recognition

The Foundation's revenues are derived from fee-for-service contracts and cost-reimbursable grant contracts with the State of Tennessee, and are recognized as revenue when persuasive evidence of an arrangement existed, delivery of products or services had occurred, the sales price was fixed or determinable and collectability was reasonably assured in accordance with Accounting Standards Codification 605, Revenue Recognition (ASC 605).

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2021 AND 2020

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

Contributions are recognized when cash, other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly released the restriction. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classifed as net assets without donor restrictions.

2. SCHOLARSHIPS

The Community Foundation administers the scholarship program. The Foundation paid The Community Foundation \$2,500 and \$6,900 for the years ended December 31, 2021 and 2020, respectively, for scholarships.

3. FAIR VALUE OF INVESTMENTS

The Foundation's investments are reported at fair value in the accompanying statements of financial position.

	_		surements at Decem	ber 31, 2021
		Quoted Prices		
		In Active	Significant	
		Markets for	Other	Significant
		Identical	Observable	Unobservable
		Assets	Inputs	Inputs
	Fair Value	(Level 1)	(Level 2)	(Level 3)
Mutual Funds - Equities	\$ 746,793	\$ 746,793	\$ -	\$ -
	\$ 746,793	\$ 746,793	\$ -	\$ -
		Fair Value Mea	surements at Decem	ber 31, 2020
		Quoted Prices		
		In Active	Significant	
		Markets for	Other	Significant
		Identical	Observable	Unobservable
		Assets	Inputs	Inputs
	Fair Value	(Level 1)	(Level 2)	(Level 3)
Mutual Funds - Equities	\$ 408,703	\$ 408,703	\$ -	\$ -
	\$ 408,703	\$ 408,703	\$ -	\$ -

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2021 AND 2020

3. FAIR VALUE OF INVESTMENTS (Continued)

The Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic related to Fair Value Measurements, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Foundation uses the appropriate valuation techniques based on the available inputs to measure the fair value of its investments. Level 3 inputs were only used when Level 1 or Level 2 inputs were not available.

Level 2 Fair Value Measurements - The fair value of the investments are based on inputs other than quoted prices within Level 1 that are observable for the asset, either directly or indirectly.

Level 3 Fair Value Measurements - The fair value of the investments are based on at least one significant unobservable input.

4. INVESTMENTS

The Foundation invests in mutual funds. The fair market value of the investments as of December 31, 2021 and 2020 were:

	2021		 2020
American Funds	\$	47,061	\$ 19,212
Fundamental Investors Fund		164,514	92,849
Investment Company America		197,064	91,338
New Perspective Fund		131,288	77,610
SmallCap World Fund		56,484	51,623
Washington Mutual Investment		150,382	76,071
		-	
Total Investments	\$	746,793	\$ 408,703

5. DONATED SERVICES

Officers, members of the Board of Directors, and other members of the Foundation have assisted the Foundation in the accomplishment of its goals and objectives by the donation of their time and services. No amounts have been reflected in the financial statements as it was not practicable to determine the valuation of such services to the Foundation, and the Foundation exercises no significant control over the major elements of donated services.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2021 AND 2020

6. AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Foundation's financial assets as of December 31, 2021 and 2020, reduced by amounts not available for general use:

	 2021	2020
Cash and Cash Equivalents	\$ 398,389	\$ 248,469
Investments	 746,793	408,703
Financial assets available to meet cash needs for general expenditures within one year	\$ 1,145,182	\$ 657,172

There is an adequate amount of financial assets available as of December 31, 2021 and 2020. The Foundation effectively manages its liquid available resources to meet cash needs for general expenditures within one year of the balance sheet date.

7. DUE FROM RELATED PARTY

Tennessee Trucking Association, Inc. collects contributions on behalf of the Foundation and remits these contributions to the Foundation on a regular basis. The Foundation was owed \$80 and \$4,200 as of December 31, 2021 and 2020, respectively.

8. SUBSEQUENT EVENTS

Subsequent events have been evaluated through April 5, 2022, which is the date the financial statements were available to be issued.