

GTO Marriage & Family Ministries Profit & Loss & Budget Performance

January through December 2018
2019

Budget

Ordinary Income/Expense

Income

4001 · Contributions, gifts & grants

40010 · Contributions - Non matching

400104 · Cash contributions-Appeal 5,000.00

400101 · Cash contributions - from Board 11,000.00

400102 · Cash contributions-OtherSources 28,504.72

400103 · Noncash contributions 0.00

Total 40010 · Contributions - Non matching 44,504.72

40011 · Contributions towards Staff

400111 · Donations - Gilloglys 20,000.00

Total 40011 · Contributions towards Staff 20,000.00

Total 4001 · Contributions, gifts & grants 64,504.72

4004 · Interest on Savings 7.00

4010 · Gross Sales of Inventory

40104 · Webinar Sales 150.00

40108 · Freight 250.00

40103 · Resource Sales - Other 50.00

40102 · Joy Pub Books 200.00

40101 · Oneness Candle 2,000.00

4010 · Gross Sales of Inventory - Other 0.00

Total 4010 · Gross Sales of Inventory 2,650.00

Total Income 67,161.72

Cost of Goods Sold

60132 · Credit Card Processing - PAYPAL 600.00

5100 · Cost of Conferences-Direct

5105 · Webinars 0.00

Total 5100 · Cost of Conferences-Direct 0.00

5200 · Cost Of Resources-Direct

5202 · Oneness Candle Contract Labor 1,100.00

5203 · Love Knots Contract Labor

5204 · Candle Royalty Costs 21.74

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5205 · Freight	250.00
5206 · JP Book Costs	75.00
5200 · Cost Of Resources-Direct - Other	80.00
Total 5200 · Cost Of Resources-Direct	1,526.74
Cost of Goods Sold	
Total COGS	2,126.74
Gross Profit	65,034.98
Expense	
6007A · Employee Compensation	
6007A1 · Employee Wages	3,600.00
Total 6007A · Employee Compensation	3,600.00
7000 · Fundraising	
70110 · Fundraising - Annual Appeal	500.00
Total 7000 · Fundraising	500.00
5300 - Depreciation	0.00
6001 · Advertising	
60016 · Website Promotion	1,200.00
6001 · Advertising - Other	0.00
Total 6001 · Advertising	1,200.00
6002 · Automobile	
60022 · Registration	145.00
60023 · Repair	450.00
60024 · Fuel	1,400.00
60025 · Auto Insurance	1,600.00
60026 - Auto Personal Use	-1,450.00
6002 - Automobile - Other	50.00
Total 6002 · Automobile	2,195.00
6003 · Bank Charges	
60032 · Service Charge	50.00
Total 6003 · Bank Charges	50.00

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6004 · Charitable Donations	
60042 · Charitable - Other NEE	100.00
6004 · Charitable Donations - Other	100.00
Total 6004 · Charitable Donations	200.00
6007 · Compensation	
60071 · Exec Directors Compensation	
600711 · Director's Salary	100.00
600715 · Director's Housing Allowance	27,212.05
600716 · Non Cash Compensation Gillogly	1,700.00
Total 60071 · Exec Directors Compensation	29,012.05
Total 6007 · Compensation	29,012.05
6008 · Dues and Subscriptions	45.00
6009 · Education	
60091 · Books	75.00
60093 · Tapes/CDs	50.00
60094 · Tuition	600.00
Total 6009 · Education	725.00
6010 · Licenses & Registration	100.00
6011 · Meals & Entertainment	
60111 · GTO Board Meeting Expenses	100.00
60112 · Directors' Meals	450.00
Total 6011 · Meals & Entertainment	550.00
6012 · Gifts	
60121 · Supporters	50.00
Total 6012 · Gifts	50.00
6012A · Insurance	
6012A01 · Liability	533.00
6012A02 · Life	2,838.24
Total 6012A · Insurance	3,371.24
6013 · Internet	
60133 · Internet Access	350.20
60134 · Web Hosting	286.00

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6013 · Internet - Other	0.00
Total 6013 · Internet	636.20
6014 · Miscellaneous	
6015 · Office Supplies	
60151 · Hardware	425.00
60152 · Software	200.00
60153 · Supplies, Misc.	300.00
Total 6015 · Office Supplies	925.00
6016 · Postage	250.00
6017 · Professional Services	
60171 · Payroll Tax Services	260.00
60172 · Website Development Services	3,600.00
60173 · IT Services	3,000.00
6017 · Professional Services - Other	100.00
Total 6017 · Professional Services	6,960.00
6018 · Tax Expense	
60181 · Payroll Taxes	472.00
Total 6018 · Tax Expense	472.00
6019 · Telephone	1,260.00
60191 - Phone Personal Use	-250.00
Total 6019 - Telephone	1,010.00
6020 · Travel	
60201 · Lodging	125.00
60202 · Airfare	0.00
6020 · Travel - Other	0.00
Total 6020 · Travel	125.00
Total Expense	51,976.49
Net Ordinary Income	13,058.49
Net Income	13,058.49

*Note: The 2018 & 2019 Budgets and 2018 Actual P&L were prepared with the exclusion of the Depreciation amount because it is a non-cash item.