## Cumberland Region Tomorrow CRT 2011 Board Approved Budget (1 5 2011))

enue	2008	2009	2010 YEP	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
stricted Revenue				-				
Board of Directors	\$18,806.00	\$29,416.00	\$30,230.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$30,000.00
Corporations	\$11,000.00	\$18,166.00	\$26,250.00	\$10,000.00	\$15,000.00	\$5,000.00	\$5,000.00	\$35,000.00
Foundation	\$1,670.00		\$115,000.00					\$0.00
James Stephen Turner Foundation		\$100,000.00				\$50,000.00		\$50,000.00
Ingram Foundation (To submit in 1.2011)				\$15,000.00				\$15,000.00
Memorial Foundation (\$25k pending)		\$7,500.00		\$25,000.00				\$25,000.00
Atticus Trust	\$7,500.00	\$7,500.00					\$7,500.00	\$7,500.00
Shayne Family Foundation	\$2,000.00	\$2,000.00					\$2,000.00	\$2,000.00
Martin Brown Foundation	\$10,000.00	\$10,000.00					\$10,000.00	\$10,000.00
Government	\$10,000.00							
TDOT*								
MPO (2011 Grant Skipper funding)					\$15,500.00			\$15,500.00
Individuals & Memberships	\$5,529.00	\$3,520.00	\$700.00	\$250.00	\$250.00	\$250.00	\$250.00	\$1,000.00
Events								
CRT Ten Year Anniversary Fundraiser**								
Interest	\$211.00	\$155.00	\$16.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
icted Revenue								
Honorariums	\$3,172.04							
Toolbox Sales	\$125.00		\$125.00					
Toolbox Workshops	\$21,035.00					\$2,500.00	\$2,500.00	\$5,000.00
Events								
Convening the Region Summit Registrations			\$2,910.00		\$3,000.00			\$3,000.00
Gov't Grants								
TDOT (\$2500 Summit Approved)	\$83,332.00							
TN Dept. Ag 319* (\$150K Grant Pending)	\$23,473.00	\$25,441.00	\$20,198.80					\$0.00
TWRA/TDA	\$45,000.00				\$35,000.00			\$35,000.00
TDEC								
TACIR		\$2,500.00						
Private Grants								

Other									
Other	Refunds & Reimbursements		\$2,438.00	\$3,000.00					
In-Kind	2011 Covening the Region Summit Target**		·	·	\$0.00	\$3,000.00	\$0.00	\$0.00	\$3,000.00
	TDOT (Summit Facilities)		\$5,300.00						
	TDOT & MPO (Data Analysis)		\$19,639.00						
	Nashville MPO (Summit Speakers & Materials)		\$2,128.00						
	Nashville Business Journal		\$2,575.00						
	Fregonese & Associates		\$2,000.00						
	Vanderbilt Media/Event Management		\$0.00						
	Prince Market Research		\$7,000.00						
	DVL Lead Sponsor		\$19,500.00						
	The Chestnut Group		\$1,500.00						
	Nashville MPO (AICP CEUs)		\$195.00						
	Nashville MPO (Varello Photography)		\$514.00						
	Bone/Gresham Smith	\$34,500.00	\$34,500.00	\$16,609.80	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$7,000.00
Total Revenue		2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Unrestricted Reve	nue	\$66,716.00	\$178,257.00	\$172,196.00	\$57,750.00	\$38,250.00	\$62,750.00	\$32,250.00	\$191,000.00
Restricted Revenu	ie	\$176,137.04	\$30,379.00	\$26,233.80	\$0.00	\$38,000.00	\$2,500.00	\$2,500.00	\$43,000.00
In-kind Revenue		\$34,500.00	\$94,851.00	\$16,609.80	\$1,750.00	\$4,750.00	\$1,750.00	\$1,750.00	\$10,000.00
<b>Total Revenue</b>		\$277,353.04	\$303,487.00	\$215,039.60	\$59,500.00	\$81,000.00	\$67,000.00	\$36,500.00	\$244,000.00

Operating Expenses	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Salaries & Benefits	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Payroll								
Executive Director				(\$17,741.76)	(\$17,741.76)	(\$17,741.76)	(\$17,741.76)	(\$70,967.04)
Program Director				(\$10,625.00)	(\$10,625.00)	(\$10,625.00)	(\$10,625.00)	(\$42,500.00)

Intern(s)				(\$3,750.00)	(\$3,750.00)	\$0.00	\$0.00	(\$7,500.00)
Contractor				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Simple IRA match (3%)				(\$709.68)	(\$709.68)	(\$709.68)	(\$709.68)	(\$2,838.72)
Insurance (Bridget only)				(\$900.00)	(\$900.00)	(\$900.00)	(\$900.00)	(\$3,600.00)
Taxes								
FICA Withholding (SS, Medicare, Unemp. Ins	S.			(\$2,500.00)	(\$2,500.00)	(\$2,500.00)	(\$2,500.00)	(\$10,000.00)
Salary Contingency				(\$648.56)	(\$648.56)	(\$648.56)	(\$648.56)	(\$2,594.24)
Total Salaries & Benefits	(\$123,900.00)	(\$132,722.49)	(\$125,000.00)	(\$36,875.00)	(\$36,875.00)	(\$33,125.00)	(\$33,125.00)	(\$140,000.00)
Support Services	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Rent (in-kind expense)				(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	(\$7,000.00)
Communication								
Ads				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Website Hosting/Keymail (newsletter)				(\$1,000.00)	(\$1,000.00)	(\$1,000.00)	(\$1,000.00)	(\$4,000.00)
Associations Dues & Subscriptions				(\$500.00)	(\$500.00)	(\$500.00)	(\$500.00)	(\$2,000.00)
Equipment rent/lease								
Copier				(\$750.00)	(\$750.00)	(\$400.00)	(\$400.00)	(\$2,300.00)
Licenses & Permits				(\$125.00)	(\$125.00)	(\$125.00)	(\$125.00)	(\$500.00)
Office supplies								
Paper				(\$150.00)	(\$150.00)	(\$150.00)	(\$150.00)	(\$600.00)
Other				(\$25.00)	(\$25.00)	(\$25.00)	(\$25.00)	(\$100.00)
Catering				(\$875.00)	(\$875.00)	(\$875.00)	(\$875.00)	(\$3,500.00)
Printing & Reproduction								
Maps				(\$125.00)	(\$125.00)	\$0.00	\$0.00	(\$250.00)
Documents				(\$750.00)	(\$750.00)	(\$750.00)	(\$750.00)	(\$3,000.00)
Postage				(\$125.00)	(\$125.00)	(\$125.00)	(\$125.00)	(\$500.00)
Supplies (non-operating)				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Telephone								
Regular				(\$187.50)	(\$187.50)	(\$187.50)	(\$187.50)	(\$750.00)
Total Support Services	(\$49,473.00)	(\$49,375.28)	(\$24,000.00)	(\$6,362.50)	(\$6,362.50)	(\$5,887.50)	(\$5,887.50)	(\$24,500.00)
Professional Services	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Professional Support fees								
Consultants/Accountants/Audit/Insurance				(\$4,500.00)	(\$4,500.00)	(\$4,500.00)	(\$4,500.00)	(\$18,000.00)
otal Professional Services	(\$16,023.00)	(\$15,707.59)	(\$18,000.00)	(\$4,500.00)	(\$4,500.00)	(\$4,500.00)	(\$4,500.00)	(\$18,000.00)
Fravel & Training	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Conference Fees				(\$1,875.00)	(\$1,875.00)	(\$1,000.00)	(\$1,000.00)	(\$5,750.00)
					•	•	•	
Business Meetings				(\$332.50)	(\$332.50)	(\$332.50)	(\$332.50)	(\$1,330.00)

Travel								
Meals				(\$175.00)	(\$175.00)	(\$175.00)	(\$175.00)	(\$700.00)
Trans. & Parking 0.54/mile				(\$1,500.00)	(\$1,500.00)	(\$1,500.00)	(\$1,500.00)	(\$6,000.00)
Lodging				(\$375.00)	(\$375.00)	(\$375.00)	(\$375.00)	(\$1,500.00)
Other				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Travel & Training	(\$9,738.00)	(\$11,023.69)	(\$8,000.00)	(\$4,257.50)	(\$4,257.50)	(\$3,382.50)	(\$3,382.50)	(\$15,280.00)
Contingencies	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Contingencies				(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$5,000.00)
Total Contigencies	\$0.00	\$0.00	\$0.00	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$5,000.00)
Workshop Expenses	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Workshop Expenses	(\$6,065.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Grant Expenses	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Grant Expenses	(\$43,250.00)	(\$4,987.50)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Expenses	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Convening the Region Summit			(\$32,405.51)	\$0.00	(\$25,000.00)	\$0.00	\$0.00	(\$25,000.00)
Regional Communication			(\$32,403.31)	\$0.00	(\$2,500.00)	\$0.00	\$0.00	(\$2,500.00)
Quality Growth				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Research & Data				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Rural Issues				\$0.00	(\$12,500.00)	\$0.00	\$0.00	(\$12,500.00)
Total Program Expenses		(\$100,632.27)	(\$32,405.51)	\$0.00	(\$40,000.00)	\$0.00	\$0.00	(\$40,000.00)
Capital Expenses	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Software				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Equipment				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Laptop				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Computer				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Printer			(\$500.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Plotter				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Capital Expenses	\$0.00	\$0.00	(\$500.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Expenses	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
	(\$248,449)	(\$314,448.82)	(\$207,905.51)	(\$53,245.00)	(\$93,245.00)	(\$48,145.00)	(\$48,145.00)	(\$242,780.00)

Budget Summary	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
Unrestricted Revenue	\$66,716.00	\$178,257.00	\$172,196.00	\$57,750.00	\$38,250.00	\$62,750.00	\$32,250.00	\$191,000.00
Restricted Revenue	\$176,137.04	\$30,379.00	\$26,233.80	\$0.00	\$38,000.00	\$2,500.00	\$2,500.00	\$43,000.00
In-kind Revenue	\$34,500.00	\$94,851.00	\$16,609.80	\$1,750.00	\$4,750.00	\$1,750.00	\$1,750.00	\$10,000.00
Total Revenue	\$277,353.04	\$303,487.00	\$215,039.60	\$59,500.00	\$81,000.00	\$67,000.00	\$36,500.00	\$244,000.00
Operations & Salaries	(\$199,134.00)	(\$208,829.05)	(\$175,000.00)	(\$53,245.00)	(\$53,245.00)	(\$48,145.00)	(\$48,145.00)	(\$202,780.00)
Program Expenses	(\$49,315.00)	(\$105,619.77)	(\$32,405.51)	\$0.00	(\$40,000.00)	\$0.00	\$0.00	(\$40,000.00)
Capital Expenses	\$0.00	\$0.00	(\$500.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Expenses	(\$248,449.00)	(\$314,448.82)	(\$207,905.51)	(\$53,245.00)	(\$93,245.00)	(\$48,145.00)	(\$48,145.00)	(\$242,780.00)
Budget Balance	2008	2009	2010	(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2011 Total
	\$28,904.04	(\$10,961.82)	\$7,134.09	\$6,255.00	(\$12,245.00)	\$18,855.00	(\$11,645.00)	\$1,220.00