

Bethesda Workshops

2016 Budget

	INCOME	(A)	JAN-APR: \$2250-\$3150 MAY-DEC: \$2500-\$3750
Participant fees			801,600
Less: Discounts/Scholarships		8.0%	(64,128)
Net participant fees			737,472
Consulting income			-
Contributions---regular			10,000
Net Product sales/purchases			2,000
Interest income			75
Total income			\$ 749,547
	EXPENSES		
Workshop expenses			
Leader fees (incl travel)		(B)	\$ 207,324
Lodging			57,000
Meals			30,000
Supplies			5,000
Giveaways			5,000
Helpers/Cleanup			6,500
Credit Card Processing			33,000
Total Workshop expenses			343,824
Salaries		(C)	242,062
Benefits		18%	43,571
Total Salaries & Benefits			285,633
Professional expenses			23,375
Marketing		(D)	26,050
Alumni Development			1,500
General overhead			20,000
Donations to other ministries			-
Depreciation			2,000
Total expenses			\$ 700,882
Profit (loss) before Matching Campaign			48,665
Matching gift donors' portion - 2016			75,000
Matching gift contributions			250,000
Matching gift expenses			(45,000)
Net Matching Campaign			280,000
Net Income after Matching Gift Campaign			\$ 328,665