

Nashville Repertory Theatre, Inc.		
Budget		
Season 36		
Revised after COVID onset		
	2020-2021	
Income		
4000 Individual Contributions	75000	
4100 Corporate Contributions	40000	
4200 Foundation Contributions	200000	
4300 Government Grants	157900	
4700 Single Ticket Sales	208000	
4800 Subscription Sales	43500	
5000 Internship Income	2000	
5100 Rentals & Sales Income	10000	
5200 Workshop Income	10000	
5400 Broadway Brunch Income	155000	
5600 Other Income	13000	
In-Kind	25000	
Services	0	
Total Income	939400	
Expenses		
7000 Artist Expense	45000	
7020 Bank Charges	6000	
7040 Communications	10500	
7050 Conferences, Meetings & Travel	15000	
7060 Contract Services	40000	
7070 Credit Card Processing Fees	5000	
7090 Dues & Subscriptions	5600	
7100 Dry Cleaning & Laundry Expense	2500	
7110 Equipment Rental & Maintenance	4000	
7150 Insurance Expense	25000	
7160 Interest Expense	12000	

7170 IT Expense	12500	
7180 Licenses & Fees	500	
7190 Marketing & Promotion	75000	
7199 Meals & Entertainment Expense	10000	
7200 Miscellaneous	1000	
7205 Office Supplies	3100	
7210 Postage & Shipping	5500	
7220 Printing	2500	
7230 Professional Service Fees	11000	
7240 Production Expenses	70000	
7250 Rent - Occupancy	105600	
7260 Royalties	42000	
7270 Shop Equipment Maintenance	5000	
7280 Supplies	16000	
7290 Special Events Expense	33000	
7300 Staff Development	1000	
7310 Storage	6000	
7320 Utilities	3700	
7330 Venue Expense	138600	
PayPal Fees	1000	
Payroll Expenses	<u>825800</u>	
Total Expenses	1539400	
Net Operating Income	-600000	
Payment of Ingram Pledge*	600000	
Net cash	0	
<u>Revisions from original budget</u>		
Decrease in ticket sales of 50%		
Decrease in contributions of 25%		
Decrease in rental income by 50%		
Increase in supplies and IT, COVID related, by 40%		
Decrease in payroll by 13%		
Decrease in artist expenses, travel, meals (INW) by 35%		

Decrease in venue expenses by 40% from reduced programming		
*Disbursement of \$600k from Ingram Charities Pledge of \$900k		
For review at 6/17/20 Executive Committee meeting		