## STREET WORKS, INC. (A TENNESSEE CORPORATION - NOT-FOR-PROFIT)

### FOR THE YEAR ENDED DECEMBER 31, 2009

(Together with Independent Auditor's Report)

#### STREET WORKS, INC.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Street Works, Inc. Nashville, Tennessee

I have audited the accompanying statement of financial position of Street Works, Inc. (a Tennessee Corporation – Not For Profit) as of December 31, 2009 and the related statements of support, revenues and expenses and changes in net assets, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly in all material respects, the financial position of Street Works, Inc. as of December 31, 2009, and the results of its operations, cash flows and changes in net assets for the year then ended in conformity with accounting principles generally accepted in the United States of America.

June 24, 2010

DAVID P. GUENTHER

## STREET WORKS, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2009

#### **ASSETS**

Current Assets:						
Cash in the bank	\$	21,239				
Grant funds receivable		88,487				
Prepaid expenses		3,359				
Total current assets			\$	113,085		
Property and Equipment:						
Vehicles	\$	48,846				
Office equipment		47,097				
• •	\$	95,943				
Less: Accumulated depreciation		(70,926)				
Total property and equipment				25,017		
Total assets			\$_	138,102		
LIABILITIES AND NET ASSETS						
Current Liabilities:						
Accounts payable	\$	9,353				
Line of credit		17,775				
Total current liabilities	_		\$	27,128		
Other Liabilities:						
Loan from officer	\$	6,506				
Total other liabilities	Ť —	0,000		6,506		
				,		
Net Assets:						
Unrestricted net assets	\$	104,468				
Total net assets			_	104,468		
Total liabilities and net assets			\$_	138,102		

### STREET WORKS, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT)

## STATEMENT OF SUPPORT, REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2009

#### **Support and Revenues:**

Grant funds earned Donated use of facilities Special event, net of related expenses of \$3,802 Contributions and other	<b>\$</b>	492,711 19,200 12,848 31,857		
<b>Total Support and Revenues</b>			\$	556,616
Expenses: Program services Management and general Fundraising	\$	502,746 21,379 7,538		
Total Expenses			_	531,663
Excess <deficit>of support and revenues over expense</deficit>	es		\$	24,953
Unrestricted net assets, December 31, 2008	_	79,515		
Unrestricted net assets, December 31, 2009	\$_	104,468		

# STREET WORKS, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2009

	P	ROGRAM	MAI	NAGEMENT		FUND		
	$\underline{\mathbf{S}}$	ERVICES	ANI	O GENERAL	$\mathbf{R}$	AISING	_	TOTAL
			2					
Client assistance	\$	69,926	\$	-	\$	-	\$	69,926
Conferences		2,479		-		-		2,479
Contract labor		2,624		-		-		2,624
Depreciation		16,276		450		-		16,726
Dues		225		25		-		250
<b>Employee benefits</b>		22,799		-		-		22,799
<b>Equipment expense</b>		1,005		-		-		1,005
Insurance		13,292		-		-		13,292
Interest		-		2,519		-		2,519
Occupancy		23,152		960		-		24,112
Office expense		6,142		-		-		6,142
Payroll taxes		30,208		517		517		31,242
Postage		609		-		-		609
Professional fees		13,490		8,328		-		21,818
Retirement plan contribution		2,088		261		261		2,610
Salaries and wages		277,661		6,760		6,760		291,181
Supplies		3,704		971		-		4,675
Telephone		11,423		588		-		12,011
Travel		5,643		-		-		5,643
<b>Total expenses</b>	\$_	502,746	\$	21,379	\$_	7,538	\$	531,663

# STREET WORKS, INC. (A TENNESSEE CORPORATION, NOT FOR PROFIT) STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2009

Cash flows from operating activities:		
Change in net assets	\$	24,953
Adjustments to reconcile changes in net assets to net		
cash provided (used) by operating activities		
Depreciation and amortization		16,726
Increase in grant funds receivable		(50,604)
Increase in prepaid expenses		(30,004) $(1,902)$
Increase in accounts payable		9,236
Net cash provided (used) by operating activities:		(1,591)
ret cash provided (used) by operating activities.	Ψ	(1,591)
Cash flows from investing activities:		
Purchase of equipment	\$	(7,738)
Net cash provided (used) by investing activities:	\$	(7,738)
Cash flows from financing activities:		
Advance on credit line	\$	17,775
Repayment of loan from officer		(1,475)
Net cash provided (used) by financing activities:	\$	16,300
Net increase in cash	\$	6,971
The merease in cash	Ψ	0,7/1
Cash, beginning of year		14,268
Cash, end of year	\$	21,239
Supplemental information:		
Net cash paid for interest	\$	2,519

## STREET WORKS, INC. (A TENNESSEE CORPORATION-NOT-FOR-PROFIT) NOTES TO FINANICAL STATEMENTS DECEMBER 31, 2009

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### **Organizational Status**

Street Works, Inc., (the organization) was incorporated in the State of Tennessee in April, 2000 as a not-for-profit corporation. The organization's mission is to address health disparities and substance use to hard to reach populations in communities of color, specially those infected or affected by HIV/AIDS through education, prevention, care and advocacy.

#### **Financial Statement Presentations**

The financial statement presentation follows the recommendation of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statement of Not-for-Profit Organizations." Under SFAS No. 117 Street Works, Inc. is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, which represents the expendable resources that are available for operations at management's discretion; temporarily restricted net assets, which represents resources restricted by donors as to purpose or by the passage of time; and permanently restricted net assets, which represents resources whose use by the organization is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the organization, Street Works, Inc. presently has no temporarily or permanently restricted net assets.

#### **Basis of Accounting**

The financial statements have been prepared using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded as earned and expenses are recorded at the time liabilities are incurred.

#### **Revenue Recognition**

Street Works, Inc. recognizes contributions as revenue when the contributions are received. Grant funds are recognized as revenues when such funds are expended for their intended purpose.

#### Cash and Cash Equivalents

For the purposes of the statement of cash flows, Street Works, Inc. considers all investments with an original maturity of three months or less when purchased to be cash equivalents.

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#### **Property and Equipment**

Property and equipment are recorded at cost. Depreciation is provided on a straightline basis over the estimated useful lives of the assets of five years. Donated fixed assets are valued at the fair market value of the assets at the date of donation.

#### **Statement of Functional Expenses**

The cost of providing various program and supporting services have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Use of Estimates**

Preparation of Street Works, Inc. financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

#### **Tax Status**

Street Works, Inc. is a Tennessee not-for-profit corporation which is not classified as a private foundation by the Internal Revenue Service and is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, Street Works, Inc. qualifies for the charitable contribution deduction.

#### (2) SIGNIFICANT FUNDING SOURCES:

The organization's programs are supported almost entirely by grants from various governmental entities. A major reduction of funding from any of these sources, should this occur and not be replaced by other sources, may have a significant effect on future operations.

#### (3) **DONATED GOODS AND SERVICES:**

The organization occupies office space in a facility provided at a substantially reduced charge by the Metropolitan Development and Housing Authority (MDHA) under an annually renewable lease. MDHA also provides all applicable utilities, except telephone, for the office space.

The value of the donated space has been calculated by management based upon the approximate fair rental values of similar office space in the area (\$1,600 per month). This lease expires on September 30, 2010.

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#### (4) LINE OF CREDIT:

The organization maintains a \$5,000 and a \$30,000 unsecured line of credit with SunTrust Bank, Nashville, Tennessee. The interest rates on these credit lines were 6.29% and 5.5%, respectively at December 31, 2009. Maximum borrowing for the year under these credit lines amounted to \$35,000, of which \$17,775 was outstanding at December 31, 2009.

#### (5) <u>RETIREMENT PLAN:</u>

The organization adopted a Simple IRA plan for all employees during the year. The organization will match 60% of all employee contributions up to a maximum of 5% of compensation. Total expense to the organization for the year was \$2,610.