

The Estuary, Inc.
Profit & Loss Budget Overview
January through December 2020

	Jan 20	Feb 20	Mar 20	Apr 20	May 20
Ordinary Income/Expense					
Income					
Interest Income	16.67	16.67	16.67	16.67	16.67
Returned Check Charges	0.00	0.00	0.00	0.00	0.00
Rental Income from Therapi...	9,600.00	9,600.00	9,600.00	9,600.00	9,600.00
Client Revenues	583.33	583.33	583.33	583.33	583.33
Grants	0.00	0.00	0.00	0.00	0.00
Total Income	10,200.00	10,200.00	10,200.00	10,200.00	10,200.00
Gross Profit	10,200.00	10,200.00	10,200.00	10,200.00	10,200.00
Expense					
Bank Fees					
Merchant Fees	72.08	72.08	72.08	72.08	72.08
Total Bank Fees	72.08	72.08	72.08	72.08	72.08
Building Expenses					
Building and Office Repai...	41.67	41.67	41.67	41.67	41.67
Janitorial	458.33	458.33	458.33	458.33	458.33
Rent	7,459.44	7,459.44	7,459.44	7,459.44	7,459.44
Total Building Expenses	7,959.44	7,959.44	7,959.44	7,959.44	7,959.44
Client Expenses					
Estuary Cares Program	416.67	416.67	416.67	416.67	416.67
Cancer Support Services	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Licenses and Permits	0.00	55.00	0.00	0.00	0.00
Contract Labor	833.33	833.33	833.33	833.33	833.33
Total Client Expenses	3,750.00	3,805.00	3,750.00	3,750.00	3,750.00
Equipment and Supplies					
Office Supplies	833.33	833.33	833.33	833.33	833.33
Software Expense	291.67	291.67	291.67	291.67	291.67
Total Equipment and Suppli...	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00
Marketing					
Printing and Reproduction	41.67	41.67	41.67	41.67	41.67
Website	68.75	68.75	68.75	68.75	68.75
Advertising	1,858.33	1,858.33	1,858.33	1,858.33	1,858.33
Total Marketing	1,968.75	1,968.75	1,968.75	1,968.75	1,968.75
Payroll Expenses					
Employer FICA	366.67	366.67	366.67	366.67	366.67
FUTA Expense	0.00	0.00	0.00	42.00	0.00
Office Salary	4,750.00	4,750.00	4,750.00	4,750.00	4,750.00
Total Payroll Expenses	5,116.67	5,116.67	5,116.67	5,158.67	5,116.67
Utilities					
Recycling	83.33	83.33	83.33	83.33	83.33
Gas, Electric & Water (Po...	416.67	416.67	416.67	416.67	416.67
Dumpster Fees (Poston)	25.00	25.00	25.00	25.00	25.00
Internet/Cable	225.00	225.00	225.00	225.00	225.00
Total Utilities	750.00	750.00	750.00	750.00	750.00
Total Expense	20,741.94	20,796.94	20,741.94	20,783.94	20,741.94
Net Ordinary Income	-10,541.94	-10,596.94	-10,541.94	-10,583.94	-10,541.94
Net Income	-10,541.94	-10,596.94	-10,541.94	-10,583.94	-10,541.94

The Estuary, Inc.
Profit & Loss Budget Overview
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	Jun 20	Jul 20	Aug 20	Sep 20	Oct 20
Ordinary Income/Expense					
Income					
Interest Income	16.67	16.67	16.67	16.67	16.67
Returned Check Charges	0.00	0.00	0.00	0.00	0.00
Rental Income from Therapi...	9,600.00	9,600.00	9,600.00	9,600.00	9,600.00
Client Revenues	583.33	583.33	583.33	583.33	583.33
Grants	50,000.00	0.00	0.00	0.00	0.00
Total Income	60,200.00	10,200.00	10,200.00	10,200.00	10,200.00
Gross Profit	60,200.00	10,200.00	10,200.00	10,200.00	10,200.00
Expense					
Bank Fees					
Merchant Fees	72.08	72.08	72.08	72.08	72.08
Total Bank Fees	72.08	72.08	72.08	72.08	72.08
Building Expenses					
Building and Office Repai...	41.67	41.67	41.67	41.67	41.67
Janitorial	458.33	458.33	458.33	458.33	458.33
Rent	7,645.92	7,645.92	7,645.92	7,645.92	7,645.92
Total Building Expenses	8,145.92	8,145.92	8,145.92	8,145.92	8,145.92
Client Expenses					
Estuary Cares Program	416.67	416.67	416.67	416.67	416.67
Cancer Support Services	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Licenses and Permits	0.00	0.00	0.00	0.00	0.00
Contract Labor	833.33	833.33	833.33	833.33	833.33
Total Client Expenses	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00
Equipment and Supplies					
Office Supplies	833.33	833.33	833.33	833.33	833.33
Software Expense	291.67	291.67	291.67	291.67	291.67
Total Equipment and Suppli...	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00
Marketing					
Printing and Reproduction	41.67	41.67	41.67	41.67	41.67
Website	68.75	68.75	68.75	68.75	68.75
Advertising	1,858.33	1,858.33	1,858.33	1,858.33	1,858.33
Total Marketing	1,968.75	1,968.75	1,968.75	1,968.75	1,968.75
Payroll Expenses					
Employer FICA	366.67	366.67	366.67	366.67	366.67
FUTA Expense	0.00	0.00	0.00	0.00	0.00
Office Salary	4,750.00	4,750.00	4,750.00	4,750.00	4,750.00
Total Payroll Expenses	5,116.67	5,116.67	5,116.67	5,116.67	5,116.67
Utilities					
Recycling	83.33	83.33	83.33	83.33	83.33
Gas, Electric & Water (Po...	416.67	416.67	416.67	416.67	416.67
Dumpster Fees (Poston)	25.00	25.00	25.00	25.00	25.00
Internet/Cable	225.00	225.00	225.00	225.00	225.00
Total Utilities	750.00	750.00	750.00	750.00	750.00
Total Expense	20,928.42	20,928.42	20,928.42	20,928.42	20,928.42
Net Ordinary Income	39,271.58	-10,728.42	-10,728.42	-10,728.42	-10,728.42
Net Income	39,271.58	-10,728.42	-10,728.42	-10,728.42	-10,728.42

The Estuary, Inc.
Profit & Loss Budget Overview
January through December 2020

	Nov 20	Dec 20	TOTAL Jan - Dec 20
Ordinary Income/Expense			
Income			
Interest Income	16.67	16.67	200.04
Returned Check Charges	0.00	0.00	0.00
Rental Income from Therapi...	9,600.00	9,600.00	115,200.00
Client Revenues	583.33	583.33	6,999.96
Grants	0.00	0.00	50,000.00
Total Income	10,200.00	10,200.00	172,400.00
Gross Profit	10,200.00	10,200.00	172,400.00
Expense			
Bank Fees			
Merchant Fees	72.08	72.08	864.96
Total Bank Fees	72.08	72.08	864.96
Building Expenses			
Building and Office Repai...	41.67	41.67	500.04
Janitorial	458.33	458.33	5,499.96
Rent	7,645.92	7,645.92	90,818.64
Total Building Expenses	8,145.92	8,145.92	96,818.64
Client Expenses			
Estuary Cares Program	416.67	416.67	5,000.04
Cancer Support Services	2,500.00	2,500.00	30,000.00
Licenses and Permits	0.00	0.00	55.00
Contract Labor	833.33	833.33	9,999.96
Total Client Expenses	3,750.00	3,750.00	45,055.00
Equipment and Supplies			
Office Supplies	833.33	833.33	9,999.96
Software Expense	291.67	291.67	3,500.04
Total Equipment and Suppli...	1,125.00	1,125.00	13,500.00
Marketing			
Printing and Reproduction	41.67	41.67	500.04
Website	68.75	68.75	825.00
Advertising	1,858.33	1,858.33	22,299.96
Total Marketing	1,968.75	1,968.75	23,625.00
Payroll Expenses			
Employer FICA	366.67	366.67	4,400.04
FUTA Expense	0.00	0.00	42.00
Office Salary	4,750.00	4,750.00	57,000.00
Total Payroll Expenses	5,116.67	5,116.67	61,442.04
Utilities			
Recycling	83.33	83.33	999.96
Gas, Electric & Water (Po...	416.67	416.67	5,000.04
Dumpster Fees (Poston)	25.00	25.00	300.00
Internet/Cable	225.00	225.00	2,700.00
Total Utilities	750.00	750.00	9,000.00
Total Expense	20,928.42	20,928.42	250,305.64
Net Ordinary Income	-10,728.42	-10,728.42	-77,905.64
Net Income	-10,728.42	-10,728.42	-77,905.64