

Region	2020 Gross Revenue		2020 Inducements	2020 Total Expenses		2020 Net Revenue	2020 Revenue Projection	2020 Expense Projection	2020 TN Projection	2020 TN Projection	Gross \$\$ Needed to reach 2020 projection	2020 Original expenses	Decreased expenses in budget by:	Decreased expenses from PY
	YTD	2020 Costs		YTD	Revenue YTD		based off TN estimates	based off TN estimates	NET	NET				
Tennessee - Knoxville	\$185,951	\$3,177	\$34,228	\$37,405	\$148,546		\$312,451	\$51,584	\$260,868	\$1	\$126,500			
Dinner Dance	\$100,735	\$2,090	\$31,868	\$33,958	\$66,777		\$115,735.31	\$34,457.72	\$81,278	73%	\$15,000			
Knoxville's Rising Stars	\$100,566	\$680	\$29,007	\$29,687	\$70,880		\$100,566	\$29,687	\$70,880	137%	\$-	\$29,687	\$-	(\$6,019)
Rose Soiree	\$0	\$1,410	\$1,105	\$2,515	(\$2,515)		\$-	\$2,515	(\$2,515)	-51%	\$-	\$31,000	\$28,485	(\$2,303)
Wine on the Water	\$169	\$0	\$1,756	\$1,756	(\$1,587)		\$15,169	\$2,256	\$12,913	24%	\$15,000		(\$2,256)	\$25,024
Golf	\$0	\$0	\$0	\$0	\$0		\$41,500.00	\$10,176.00	\$31,324	115%	\$41,500			
Tournament of Roses Golf	\$0	\$0	\$0	\$0	\$0		\$41,500	\$10,176	\$31,324	115%	\$41,500	\$16,550	\$6,374	\$979
Great Strides	\$85,216	\$1,087	\$2,360	\$3,447	\$81,768		\$155,216.02	\$6,950.00	\$148,266	53%	\$70,000			
Chattanooga	\$25,309	\$147	\$422	\$569	\$24,740		\$54,809	\$3,200	\$51,609	61%	\$29,500	\$9,500	\$6,300	\$3,322
Cleveland	\$25,981	\$865	\$1,098	\$1,963	\$24,018		\$46,481	\$1,400	\$45,081	48%	\$20,500	\$6,000	\$4,600	\$4,768
Knoxville	\$33,926	\$74	\$841	\$915	\$33,011		\$53,926	\$2,350	\$51,576	51%	\$20,000	\$7,700	\$5,350	\$4,570
Other	\$0	\$0	\$0	\$0	\$0		\$-	\$-	\$-		\$-			
Community Events	\$0	\$0	\$0	\$0	\$0		\$-	\$-	\$-		\$-		\$-	\$0
Tennessee - Nashville	\$495,911	\$6,384	\$69,230	\$75,614	\$420,297		\$743,773	\$100,802	\$642,971	\$1	\$247,862			
Dinner Dance	\$413,068	\$6,380	\$69,230	\$75,610	\$337,458		\$492,529.20	\$81,110.00	\$411,419	93%	\$79,461			
Nashville's Top 30 Under 30	\$295,396	\$6,067	\$62,591	\$68,658	\$226,738		\$295,396	\$70,658	\$224,738	93%	\$0	\$70,658	\$-	(\$11,344)
Rhythm and Roses	\$52,904	\$313	\$5,000	\$5,313	\$47,591		\$107,365	\$8,813	\$98,552	49%	\$54,461	\$65,625	\$56,812	\$46,846
Rock the Roses	\$44,768	\$0	\$1,639	\$1,639	\$43,129		\$44,768	\$1,639	\$43,129	33%	(\$0)	\$27,677	\$26,038	\$13,801
Rose Garden Rendezvous	\$20,000	\$0	\$0	\$0	\$20,000		\$45,000	\$-	\$45,000	infinity	\$25,000		\$-	\$0
Golf	\$5,300	\$0	\$0	\$0	\$5,300		\$28,300.00	\$7,238.00	\$21,062	60%	\$23,000			
The Tournament of Roses	\$5,300	\$0	\$0	\$0	\$5,300		\$28,300	\$7,238	\$21,062	60%	\$23,000	\$17,732	\$10,494	\$4,977
Great Strides	\$53,713	\$0	\$0	\$0	\$53,713		\$105,113.93	\$7,600.00	\$97,514	51%	\$51,401			
Murfreesboro	\$8,228	\$0	\$0	\$0	\$8,228		\$12,330	\$1,400	\$10,930	49%	\$4,102	\$4,860	\$3,460	\$3,250
Nashville	\$41,300	\$0	\$0	\$0	\$41,300		\$69,345	\$4,800	\$64,545	51%	\$28,045	\$22,250	\$17,450	\$15,889
Sumner County	\$4,185	\$0	\$0	\$0	\$4,185		\$23,439	\$1,400	\$22,039	52%	\$19,254	\$2,161	\$761	\$1,156
Other	\$23,830	\$4	\$0	\$4	\$23,826		\$117,830.00	\$4,854.00	\$112,976	36%	\$94,000			
Community Events	\$0	\$0	\$0	\$0	\$0		\$-	\$-	\$-	0%	\$-		\$-	\$0
Tennessee CF Cycle for Life	\$9,580	\$4	\$0	\$4	\$9,576		\$63,580	\$4,654	\$58,926	65%	\$54,000	\$13,050	\$8,396	\$13,411
Throwdown for a Cure	\$14,250	\$0	\$0	\$0	\$14,250		\$54,250	\$200	\$54,050	66%	\$40,000	\$21,300	\$21,100	\$9,438
Special Event Total	\$681,862	\$9,561	\$103,458	\$113,019	\$568,843		\$1,056,224.46	\$152,385.72	\$903,839	65%	\$374,362	\$345,750	\$193,364	\$127,764
Annual Fund	29739	0	0	0	29739		\$115,205.00	\$-	\$115,205	125%	\$85,466			
TNKX	8758			0	8758		\$38,218	\$-	\$38,218	125%	\$29,460			
TNNA	20981			0	20981		\$76,988	\$-	\$76,988	125%	\$56,007			
Major Gifts*	80000	0	0	0	80000		\$325,000	\$-	\$325,000	166%	\$245,000			
TNKX	0			0	0		\$40,000	\$-	\$40,000	114%	\$40,000			
TNNA	80000			0	80000		\$285,000	\$-	\$285,000	177%	\$205,000			
General Donations*	13801	0	0	0	13801		\$64,616	\$-	\$64,616	100%	\$50,815			
TNKX	4714			0	4714		\$20,413	\$-	\$20,413	100%	\$15,699			
TNNA	9087			0	9087		\$44,203	\$-	\$44,203	100%	\$35,116			
Federated Funds*	758	0	0	0	758		\$6,931	\$-	\$6,931	100%	\$6,173			
TNKX	0			0	0		\$849	\$-	\$849	100%	\$849			
TNNA	758			0	758		\$6,082	\$-	\$6,082	100%	\$5,324			
Honor/Memorials*	8621	0	0	0	8621		\$33,908	\$-	\$33,908	100%	\$25,287			
TNKX	1990				1990		\$7,441	\$-	\$7,441	100%	\$5,451			
TNNA	6631			0	6631		\$26,467	\$-	\$26,467	100%	\$19,836			
Individual Giving Total	\$132,919	\$0	\$0	\$0	\$132,919	\$0	\$545,660	\$-	\$545,660	139%	\$412,741			
Tennessee Chapter Consolidated	\$814,781	\$9,561	\$103,458	\$113,019	\$701,762	\$0	\$1,601,884	\$152,386	\$1,449,499	81%	\$787,103			
TN 65 Roses Challenge Match		\$0	\$0				\$650,000				\$650,000			
Tennessee Chapter Consolidated	\$814,781	\$9,561	\$103,458	\$113,019	\$701,762	\$0	\$2,251,884	\$152,386	\$2,099,499	117%	\$1,437,103			