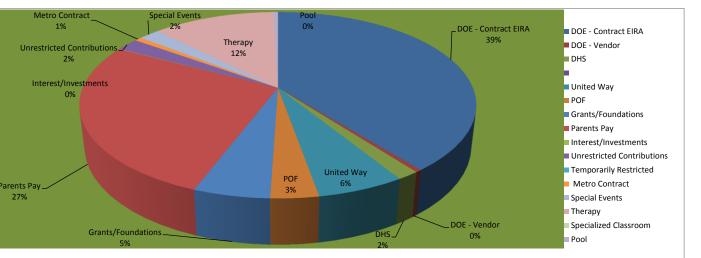
FIRST STEPS, INC. Fiscal Year 2014

FY 2014 Revenue

DOE - Contract EIRA	859,248	
DOE - Vendor	9,000	
DHS	33,600	
United Way	132,000	
POF	72,000	
Grants/Foundations	115,000	
Parents Pay	590,000	
Interest/Investments	1,000	
Unrestricted Contributions	48,000	
Temporarily Restricted		
Metro Contract	15,000	
Special Events	44,000	
Therapy	260,000	
Specialized Classroom		
Pool	10,000	
Revenue Total	2,188,848	



FY 2014 Expenses

		Insurance	Dues_Spec. Events	Miscellaneous	Salaries	
Salaries	1,506,514	1%	0% 0%	1%	= David Sta /Taura	
Benefits/Taxes	272,083	Conf./ Tng Travel	Depreciation Mortgage - Intere	oct	Benefits/Taxes	
Therapy Billing	13,220	0% 2%	Depreciation Montgage 11	.31	Therapy Billing	
Professional Fees	57,625	Eq. Rent. & Mnt.1% Occupancy	3% 1%		Professional Fees	
Supplies	56,500	5%				
0	1= ===	Communication			Supplies	
Communication	17,750				Communication	
Equip. Rent. & Mnt.	14,200	Supplies 3%			= Faula Dant & Mat	
Occupancy & equipment	104,672	3%			Equip. Rent. & Mnt.	
Travel	55,000	ProFoor			Occupancy & equipment	
Conference/ Training	9,844	ProFees Thrp./Ins.Fees			Travel	
Insurance	23,000	3% 1%				
Depreciation	60,000	Benefits/Taxes			Conference/ Training	
Licenses/Dues Special Events	3,682 8,500	12%			Insurance	
Miscellaneous	15,400				Depreciation	
Bad Debt	15,400					
Mortgage - Interest	31,230			Salaries	Licenses/Dues	
Expense Total	2,249,220			67%	Special Events	
	2,243,220					
Net Income (Loss)	(60,372)				Miscellaneous	
	(00,072)				Bad Debt	
					Mortgage - Interest	