

CENTER FOR NONPROFIT MANAGEMENT

Budget

For the Period From Jan 1, 2009 to Dec 31, 2009

Filter Criteria includes: 1) Types: Income Statement Accounts; 2) Active Accounts. Report is printed with Accounts having Zero Amounts.

Account ID	Account Description	Account Ty	1/31/09	2/28/09	3/31/09	4/30/09	5/31/09	6/30/09	7/31/09	8/31/09	9/30/09	10/31/09	11/30/09	12/31/09	YTD Total
311000	Foundation Grants	Income	0.00	0.00	35,000.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	40,000.00
311004	Foundation Grants I & C	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
311005	Foundation Grants Evaluation	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
312100	Frist Foundation Grant	Income	0.00	110,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110,000.00
312200	Frist Found. Grant - Lease	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
312300	Grants- Office Renovation	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
313100	Memorial Foundation Grant	Income	0.00	0.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00
313205	Memorial Found. Grant - Evalua	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
314000	United Way OBI Grant	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
321000	Board Contributions	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	2,500.00	7,500.00
322000	Stock Contributions	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
323010	Restricted Contributions	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
326000	In-Kind Donations	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40,000.00	0.00	0.00	40,000.00
329000	Other Contributions	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00	10,000.00
329002	Contrib- Customized Training	Income	0.00	20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00
329012	Other Contributions- Training	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
331001	Library Fees	Income	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.63	2,000.00
331002	Training Fees	Income	5,000.00	10,500.00	10,500.00	10,500.00	10,500.00	10,500.00	10,500.00	10,500.00	10,500.00	5,500.00	5,500.00	5,000.00	105,000.00
331003	Consulting Fees	Income	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	49,000.00	49,000.00	49,000.00	31,000.00	610,000.00
331004	I & C Partnership Fees	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
331005	Evaluation Fees	Income	12,000.00	17,000.00	21,250.00	6,000.00	23,600.00	20,000.00	42,400.00	9,000.00	0.00	3,750.00	0.00	0.00	155,000.00
331106	Salute Sponsorships	Income	0.00	1,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	24,000.00	0.00	0.00	0.00	0.00	65,000.00
331206	Salute Table/Ticket Sales	Income	0.00	0.00	800.00	800.00	1,200.00	1,200.00	1,200.00	1,200.00	11,400.00	22,200.00	0.00	0.00	40,000.00
331402	Customized Training Income	Income	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.63	50,000.00
331502	Computer Training Fees	Income	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
331507	Conference Sponsorships	Income	0.00	0.00	0.00	18,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,000.00
331607	Conference Ticket Sales	Income	0.00	0.00	10,000.00	15,000.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,000.00
341000	Grantseeker's Guide Sales	Income	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.63	166.67	166.67	2,000.00
342000	HR Policy Manual Sales	Income	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
343000	Assessment Tool Sales	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
344000	Basic Grantwriting CD Sales	Income	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.37	1,000.00
350000	Where to Be Scene	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
391004	Membership Fees	Income	84,000.00	20,000.00	10,000.00	7,500.00	5,000.00	1,500.00	1,000.00	500.00	500.00	0.00	0.00	0.00	130,000.00
392000	Management Fees	Income	0.00	15,000.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	4,000.00	0.00	0.00	20,000.00
393000	Blue Cross/Blue Shield TN	Income	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.63	80,000.00
394000	Interest/Dividend Income	Income	2,000.00	2,000.00	2,000.00	2,000.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	20,000.00
395000	Gain/Loss on Sale of Assets	Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
399000	Miscellaneous Revenue	Income	83.34	83.34	83.34	83.34	83.34	83.34	83.34	83.34	83.34	83.34	83.34	83.26	1,000.00
431001	Library Cost of Sales	Cost of Sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
431002	Training Cost of Sales	Cost of Sale	1,500.00	2,000.00	2,000.00	2,000.00	2,000.00	4,000.00	4,000.00	3,400.00	4,200.00	4,200.00	4,200.00	1,500.00	35,000.00
431003	Consulting Cost of Sales	Cost of Sale	29,583.33	29,583.33	29,583.33	29,583.33	29,583.33	29,583.33	29,583.33	29,583.33	29,583.33	29,583.33	29,583.37	29,583.33	355,000.00
431004	Membership - COS	Cost of Sale	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.63	2,000.00

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431005	Evaluation Cost of Sales	Cost of Sale	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	22,500.00
431006	Salute Foodservice	Cost of Sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	41,000.00	0.00	0.00	41,000.00
431007	Conference -COS	Cost of Sale	0.00	0.00	44,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44,000.00
431202	Training Meals/Breaks	Cost of Sale	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.63	5,000.00
431402	Customized Training - COS	Cost of Sale	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.63	35,000.00
431502	Computer Training - COS	Cost of Sale	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.26	4,000.00
441000	Grantseeker's Guide - COS	Cost of Sale	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
442000	HR Policy Manual - COS	Cost of Sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
443000	Assessment Tool- COS	Cost of Sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
444000	Basic Grantwriting CD - COS	Cost of Sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
491000	Sales Discounts	Cost of Sale	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.63	2,000.00
499000	Miscellaneous Cost of Sales	Cost of Sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
510000	Salaries	Expenses	43,683.33	43,683.33	46,183.33	43,683.33	43,683.33	46,183.33	43,683.33	43,683.33	46,183.33	43,683.33	43,683.33	46,183.37	534,200.00
510004	I & C Partner Contract Service	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
510005	Evaluation Contract Services	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
520000	FICA/ Medicare Expense	Expenses	3,278.05	3,278.45	3,278.05	3,278.05	3,278.05	3,278.05	3,278.05	3,278.05	3,278.05	3,278.05	3,278.05	3,278.05	39,337.00
540000	Health & Dental Insurance	Expenses	4,800.00	4,800.00	4,800.00	4,800.00	4,800.00	4,800.00	5,520.00	5,520.00	5,520.00	5,520.00	5,520.00	5,520.00	61,920.00
550000	Life & Disability Insurance	Expenses	650.00	650.00	650.00	650.00	650.00	650.00	650.00	650.00	650.00	650.00	650.00	650.00	7,800.00
560000	Retirement - SEP	Expenses	3,856.50	3,856.50	3,856.50	3,856.50	3,856.50	3,856.50	3,856.50	3,856.50	3,856.50	3,856.50	3,856.50	3,856.50	46,278.00
570000	Employee Assistance	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
575000	Unemployment	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580000	Miscellaneous Deductions	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
610100	Advertising	Expenses	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
610106	Advertising - Salute	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
610400	Audit & Legal	Expenses	2,000.00	4,000.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,000.00
610700	Awards	Expenses	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	750.00
610706	Awards - Salute	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
611000	Bank Services	Expenses	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.33	8.37	100.00
611100	Credit Card Processing Fees	Expenses	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
611500	Collection Service	Expenses	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.37	1,000.00
611700	Contract Services	Expenses	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.37	10,000.00
611702	Contract Svcs - Training Dev.	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
611706	Contract Services - Salute	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00	0.00	0.00	6,000.00
611800	Contributions- Charity	Expenses	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.37	2,500.00
611900	Employee Development	Expenses	333.26	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.34	333.34	4,000.00
612300	Entertainment/ Networking	Expenses	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
612700	Equipment- Under \$1500	Expenses	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.37	1,000.00
612800	Equipment- Over \$1500	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
612900	Insurance	Expenses	0.00	0.00	0.00	0.00	4,000.00	1,000.00	0.00	500.00	0.00	0.00	0.00	0.00	5,500.00
613400	Internet/Web/E-mail	Expenses	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.63	5,000.00
613500	In-Kind Donated Prod/Service	Expenses	0.00	0.00	0.00	0.00	8,000.00	0.00	0.00	0.00	0.00	32,000.00	0.00	0.00	40,000.00
613800	Lease- Equipment	Expenses	1,083.33	1,083.33	1,083.33	1,083.33	1,083.33	1,083.33	1,083.33	1,083.33	1,083.33	1,083.33	1,083.33	1,083.37	13,000.00
613806	Lease- Equipment- Salute	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00	0.00	0.00	9,000.00
614300	Lease- Space	Expenses	7,666.63	7,666.67	7,666.67	7,666.67	7,666.67	7,666.67	7,666.67	7,666.67	7,666.67	7,666.67	7,666.67	7,666.67	92,000.00
614600	Licenses, Taxes & Permits	Expenses	0.00	0.00	0.00	0.00	0.00	300.00	25.00	0.00	0.00	0.00	0.00	675.00	1,000.00
614700	Loss/Gain on Disposed Asset	Expenses	0.00	0.00	0.00	0.00	0.00	300.00	25.00	0.00	0.00	0.00	0.00	675.00	1,000.00

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615200	Meals/Breaks	Expenses	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.37	4,000.00
615205	Meals- Evaluation	Expenses	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	150.00
615206	Meals/Breaks- Salute	Expenses	0.00	0.00	0.00	70.00	60.00	60.00	160.00	160.00	170.00	160.00	60.00	0.00	900.00
615500	Memberships	Expenses	750.00	0.00	0.00	750.00	0.00	0.00	0.00	750.00	0.00	0.00	0.00	750.00	3,000.00
615801	Library Book/CD Purchase	Expenses	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
616001	Library Publication Purchase	Expenses	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.63	2,000.00
616201	Library Video Purchase	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
617000	Office Supplies	Expenses	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	15,000.00
617005	Office Supplies- Evaluation	Expenses	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.63	200.00
617006	Supplies/Gifts/Trophies-Salute	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,500.00	0.00	0.00	4,500.00
617300	Payroll Services	Expenses	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
617706	Photography- Salute	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
618000	Postage & Shipping	Expenses	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	15,000.00
618005	Postage & Shipping- Evaluation	Expenses	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	300.00
618006	Postage & Shipping- Salute	Expenses	0.00	0.00	75.00	50.00	10.00	10.00	60.00	245.00	0.00	50.00	0.00	0.00	500.00
618400	Print Production Services	Expenses	2,500.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00	0.00	0.00	10,000.00
618406	Print Production Svcs- Salute	Expenses	0.00	300.00	0.00	0.00	0.00	300.00	0.00	2,400.00	0.00	0.00	0.00	0.00	3,000.00
618800	Printing	Expenses	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
618802	Printing- Training	Expenses	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.37	400.00
618805	Printing- Evaluation	Expenses	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.37	1,000.00
618806	Printing- Salute	Expenses	0.00	0.00	0.00	200.00	0.00	300.00	0.00	600.00	700.00	0.00	0.00	0.00	1,800.00
619100	Repair & Maintenance	Expenses	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	13,500.00
619400	Software	Expenses	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
619800	Telephone	Expenses	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	9,000.00
620400	Travel	Expenses	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.37	2,500.00
620405	Travel- Evaluation	Expenses	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
620606	Travel- Salute	Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00	150.00	0.00	0.00	200.00
620700	Travel- Local Mileage/Parking	Expenses	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.63	500.00
621000	Uncollectable Accounts	Expenses	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
621206	Video Production- Salute	Expenses	0.00	0.00	7,000.00	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00	0.00	0.00	16,000.00
690000	Miscellaneous	Expenses	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.63	500.00
690005	Evaluation Misc. Expenses	Expenses	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.63	500.00
700000	Depreciation	Expenses	350.00	350.00	350.00	350.00	2,325.00	2,175.00	2,175.00	2,175.00	2,175.00	2,175.00	2,200.00	2,200.00	19,000.00
Revenue			169,083.35	261,583.35	163,633.35	133,883.35	145,883.35	108,783.35	135,683.35	112,783.35	85,983.35	138,033.31	73,083.35	62,083.19	1,590,500.00
<u>- Cost of Sales</u>			<u>-37,958.35</u>	<u>-37,458.35</u>	<u>-81,458.35</u>	<u>-37,458.35</u>	<u>-37,458.35</u>	<u>-39,458.35</u>	<u>-39,458.35</u>	<u>-38,858.35</u>	<u>-39,658.35</u>	<u>-80,658.35</u>	<u>-39,658.39</u>	<u>-36,958.11</u>	<u>-546,500.00</u>
Gross Profit			131,125.00	224,125.00	82,175.00	96,425.00	108,425.00	69,325.00	96,225.00	73,925.00	46,325.00	57,374.96	33,424.96	25,125.08	1,044,000.00
<u>- Expenses</u>			<u>-80,576.09</u>	<u>-79,626.61</u>	<u>-85,901.21</u>	<u>-78,896.21</u>	<u>-89,371.21</u>	<u>-81,921.21</u>	<u>-80,641.21</u>	<u>-82,526.21</u>	<u>-81,291.21</u>	<u>-141,231.21</u>	<u>-77,956.21</u>	<u>-82,496.41</u>	<u>-1,042,435.00</u>
<u>Net Income</u>			<u>50,548.91</u>	<u>144,498.39</u>	<u>-3,726.21</u>	<u>17,528.79</u>	<u>19,053.79</u>	<u>-12,596.21</u>	<u>15,583.79</u>	<u>-8,601.21</u>	<u>-34,966.21</u>	<u>-83,856.25</u>	<u>-44,531.25</u>	<u>-57,371.33</u>	<u>1,565.00</u>