NASHVILLE, TENNESSEE

FINANCIAL STATEMENTS

AND
INDEPENDENT AUDITOR'S REPORT

<u>DECEMBER 31, 2012 AND 2011</u>

NASHVILLE, TENNESSEE

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2012 AND 2011

TABLE OF CONTENTS

					<u>PAGE</u>
INDEPENDENT AUDITOR'S REPO	<u> </u>	 			1 - 2
FINANCIAL STATEMENTS					
Statements of Financial Position		 		3	3
Statements of Activities		 	X .		4
Statements of Cash Flows	* "	 1			5
Statements of Functional Expenses		 <i>8</i> -			6 - 7
Notes to Financial Statements					8 16



INDEPENDENT AUDITOR'S REPORT

Board of Trustees Friends of Radnor Lake Nashville, Tennessee

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Friends of Radnor Lake (a not-for-profit corporation) ("FORL") which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

OPINION

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Friends of Radnor Lake as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

SkraptCPAs PLLC

Nashville, Tennessee

July 1, 2013

STATEMENTS OF FINANCIAL POSITION

<u>DECEMBER 31, 2012 AND 2011</u>

		2012		2011
		0 g0		
ASSETS				
Cash and cash equivalents	\$	901,173	\$	558,472
Restricted cash for aviary project		50,000		· -
Accounts receivable - license plate fees		8,935		8,966
Accounts receivable - other		1,334		-
Contributions receivable		568,000		28,000
Inventory		1,773		1,759
Furniture and equipment, net		7,644		1,746
Land		1,463,471		1,463,471
				₩.
TOTAL ASSETS	\$	3,002,330	\$	2,062,414
			0	
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable and accrued expenses	\$	38,928	\$	15,715
TOTAL LIABILITIES		38,928		15,715
NET ASSETS			*	
Unrestricted:				
Invested in land		1,463,471		1,463,471
Board designated		357,905		1,900
Undesignated		194,004		447,867
Total unrestricted		2,015,380		1,913,238
Temporarily restricted		948,022		133,461
TOTAL NET ASSETS		2,963,402		2,046,699
TOTAL LIABILITIES AND NET ASSETS	<u>\$</u>	3,002,330	\$	2,062,414

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

		2012		2011			
		Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
REVENUES AND SUPPORT							
Contributions and public support:							
Individuals, foundations and other	\$ 165,929	\$ 983,910	\$ 1,149,839	\$ 181,098	\$ 264,230	\$ 445,328	
State of Tennessee grant	-	. =	-	500,000	-	500,000	
Donated goods and services	13,000	-	13,000	18,750	_	18,750	
License plate fees	39,456	-	39,456	38,629	-	38,629	
Fundraising events	119,679	-	119,679	198,680	_	198,680	
Calendar and merchandise sales	14,248	-	14,248	16,498	_	16,498	
Less: cost of calendar and merchandise sales	(8,137)	-	(8,137)	(8,710)		(8,710)	
Interest income	215	53	268	243	155	398	
Rental income	4,400	_	4,400	5,200	-	5,200	
Net assets released from restrictions:	4 60 400	*					
Satisfaction of purpose restrictions	169,402	(169,402)		212,195	(212,195)	_	
TOTAL REVENUES AND SUPPORT	518,192	814,561	1,332,753	1,162,583	52,190	1,214,773	
EXPENSES							
Program services			P*				
Land grant to the State of Tennessee	_	*_	* _	941,735		941,735	
Other program services	329,683	_	329,683	195,205	_	195,205	
Supporting services:	020,000		327,003	173,203	_	193,203	
Management and general	54,674	_	54,674	48,838	_	48,838	
Fundraising	31,693	_	31,693	34,224	· -	34,224	
TOTAL EXPENSES	416,050		416,050	1,220,002		1,220,002	
CHANGE IN NET ASSETS	102,142	814,561	916,703	(57,419)	52,190	(5,229)	
NET ASSETS - BEGINNING OF YEAR	1,913,238	133,461	2,046,699	1,970,657	81,271	_2,051,928	
NET ASSETS - END OF YEAR	\$ 2,015,380	\$ 948,022	\$ 2,963,402	\$ 1,913,238	\$ 133,461	\$ 2,046,699	

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

		2012		2011
OPERATING ACTIVITIES				
Change in net assets	\$	916,703	\$	(5,229)
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation		1,002		1,158
Land grant to the State of Tennessee		, -		941,735
Cash paid for purchase of land and related costs		_		(3,950)
(Increase) decrease in:				,
Accounts receivable - license plate fees		31		62
Accounts receivable - other		(1,334)		5,005
Contributions receivable		(540,000)		(28,000)
Inventory		(14)		(403)
Increase (decrease) in:		, ,		3
Accounts payable and accrued expenses		23,213	-	(17,739)
TOTAL ADJUSTMENTS		(517,102)		897,868
NET CASH PROVIDED BY OPERATING ACTIVITIES		399,601	7)	892,639
NET CASH USED IN INVESTING ACTIVITIES				
Purchase of equipment		(6,900)		-
Change in restricted cash		(50,000)	-	-
NET CASH USED IN INVESTING ACTIVITIES		(56,900)		
NET CASH USED IN FINANCING ACTIVITIES				
Payment on note payable				(600,000)
NET CASH USED IN FINANCING ACTIVITIES		-		(600,000)
NET INCREASE IN CASH AND CASH EQUIVALENTS		342,701		292,639
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		558,472		265,833
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	901,173	\$	558,472
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Interest paid	<u>\$</u>			17,042

See accompanying notes to the financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2012

statement of activities as cost of sales - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE		SUPPORTING SERVICES					
Salaries \$36,322 \$29,058 \$7,264 \$72,644 FICA payroll expenses 3,142 2,513 628 6,283 Accounting fees - 8,263 1,50 - 8,150 Bank and credit card service charges - 26 1,50 1,765 Calendar expense - - 5,137 5,137 Cost of sales - actual - - 5,00 3,000 Promotional gifts - - 2,565 2,565 Computer maintenance - 1,799 - 1,799 Computer software and database - 1,799 - 1,298 Computer software and database - 1,002 - 2,205 Computer software and database - 1,002 - 2,000 Computer software and database - 1,002 - 2,000 Computer software and database - 1,002 - 2,000 Computer software and database - 1,002 -		PR	OGRAM	MANAGEMENT			
Salaries \$ 36,322 \$ 29,058 \$ 7,264 \$ 772,644 FICA payroll expenses 3,142 2,513 628 6,283 Accounting fees - 2,655 1,500 1,765 Bank and credit card service charges - 265 1,500 1,765 Calendar expense: - - 5,137 <					FUNDRAISING	-	TOTAL
FICA payroll expenses	Salaries	\$	36.322	\$ 29.058	\$ 7.264		
Accounting fees	FICA payroll expenses	•			, ,	Ψ	•
Bank and credit card service charges 265 1,500 1,765 Calendar expense: Cost of sales - actual - 5,137 5,137 Cost of sales - donated - - 3,000 3,000 Promotional gifts - - 2,565 2,565 Computer, software and database - 1,799 - 1,799 Computer, software and database - 1,002 - 1,002 Computer, software and database - 1,002 - 1,002 Dues and subscriptions - 220 - 220 Dues and subscriptions - 220 - 220 Events 10,948 - 10,948 21,896 General office postage 191 287 477 955 General office printing - 570 - 570 General office supplies - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,755	• •			•	-		•
Calendar expense: 5,137 5,137 5,137 5,137 5,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 9,000 Promotional gifts - - 2,565 2,286 2,77 2,512 2,102 </td <td><u> </u></td> <td></td> <td>_</td> <td>•</td> <td>1.500</td> <td></td> <td></td>	<u> </u>		_	•	1.500		
Cost of sales - actual 5,137 5,137 5,137 Cost of sales - donated - 3,000 3,000 Promotional gifts - 2,565 2,565 Computer maintenance - 228 - 228 Computer, software and database - 1,799 - 1,799 Contract labor 1,007 858 214 2,145 Depreciation - 1,002 - 1,002 Dues and subscriptions - 220 - 220 Events 10,948 - 10,948 21,896 21,815 31,815 31,815 31,815 31,815 31,815 31,815 31,815 31,815 31,815 31,815 31,815 31,815 31,815					2,000		1,700
Cost of sales - donated Promotional gifts - - 3,000 3,000 Promotional gifts - - 2,565 2,575 1,799 - 1,799 - 1,799 - 1,799 - 1,799 - 1,799 - 1,799 - 1,799 - 1,799 - 1,799 - 1,799 - 1,205 - 2,200 - 2,200 - 2,200 - 2,200 - 2,200 - 2,200 - 2,200 - 2,200 - 2,200 - 2,200 - 2,20 - - 2,00 - - 2,05 - - 2,05 - - 2,05 - -			_	_	5.137		5.137
Promotional gifts - 2,565 2,565 Computer maintenance - 228 - 228 Computer, software and database - 1,799 - 1,799 Contract labor 1,073 858 214 2,145 Depreciation - 1,002 - 1,002 Dues and subscriptions - 220 - 220 Events 10,948 - 10,948 21,896 General office postage 191 287 477 955 General office printing - 570 - 570 General office supplies - 970 90 1,815 Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 8,607 Land acquisition costs - donated 10,000	Cost of sales - donated		_	·			
Computer maintenance - 228 - 228 Computer, software and database - 1,799 - 1,799 Contract labor 1,073 858 214 2,145 Depreciation - 1,002 - 1,002 Dues and subscriptions - 220 - 220 Events 10,948 - 10,948 21,896 General office postage 191 287 477 955 General office postage 191 287 477 955 General office supplies - 907 908 1,815 Giffs and environmental awards 2,788 2,787 - 5,576 General office supplies - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 460 Marketing - actual 460 - - 460 Meetings and training	Promotional gifts		_	<u>-</u>	· ·		-
Computer, software and database - 1,799 - 1,799 Contract labor 1,073 858 214 2,145 Depreciation - 1,002 - 1,002 Dues and subscriptions - 220 - 220 Events 10,948 - 10,948 21,896 General office postage 191 287 477 955 General office printing - 570 - 570 General office supplies - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 9,607 Land acquisition costs - donated 10,000 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials	Computer maintenance		-	228	_,		
Contract labor 1,073 858 214 2,145 Depreciation - 1,002 - 1,002 Dues and subscriptions - 220 - 220 Events 10,948 - 10,948 21,896 General office postage 191 287 477 955 General office printing - 570 - 570 General office printing - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,75 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978	Computer, software and database		_		<u>.</u>		
Depreciation - 1,002 - 1,002 Dues and subscriptions - 220 - 220 Events 10,948 - 10,948 21,896 General office postage 191 287 477 955 General office printing - 570 - 570 General office supplies - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978	Contract labor		1,073	· ·	214		
Dues and subscriptions - 220 - 220 Events 10,948 - 10,948 21,896 General office postage 191 287 477 955 General office printing - 570 - 570 General office supplies - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Meemorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 14,827 <td>Depreciation</td> <td></td> <td>,<u>-</u></td> <td></td> <td>-</td> <td></td> <td></td>	Depreciation		, <u>-</u>		-		
Events 10,948 - 10,948 21,896 General office postage 191 287 477 955 General office printing - 570 - 570 General office supplies - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - - 10,000 Marketing - actual 460 - - - 460 Marketings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Ren	Dues and subscriptions		-		· · · · · · · · · · · · · · · · · · ·		
General office postage 191 287 477 955 General office printing - 570 - 570 General office supplies - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - 12,00 State and federal fees - 3	Events		10,948	-	10,948		
General office sprinting - 570 - 570 General office supplies - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 89,607 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994	General office postage		191	287			
General office supplies - 907 908 1,815 Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 142,559 Property taxes - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994	General office printing		-	570	, " <u>-</u>		
Gifts and environmental awards 2,788 2,787 - 5,575 Insurance - 1,989 - 1,989 Junior ranger program 9,511 9,511 Land acquisition costs - actual 89,607 89,607 Land acquisition costs - donated 10,000 10,000 Marketing - actual 460 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 205 205 Newsletter 4,978 2,134 7,112 Park support 142,559 12,204 - 142,559 Property taxes 14,827 12,200 - 14,827 Rent - 1,200 - 12,200 - 12,200 State and federal fees - 322 - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 2 70 Web site maintenance 740 92 92 92 TOTAL EXPENSES <td>General office supplies</td> <td></td> <td>·</td> <td>907</td> <td>908</td> <td></td> <td></td>	General office supplies		·	907	908		
Insurance - 1,989 - 1,989 Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 <	Gifts and environmental awards		2,788	2,787			
Junior ranger program 9,511 - - 9,511 Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 92 TOTAL EXPENSES included with revenues on the sta	Insurance		-	1,989	-		
Land acquisition costs - actual 89,607 - - 89,607 Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 92 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137)	Junior ranger program		9,511		. , ·		
Land acquisition costs - donated 10,000 - - 10,000 Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137)	Land acquisition costs - actual		89,607				
Marketing - actual 460 - - 460 Meetings and training 1,268 1,267 3,803 6,338 Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE - - (8,137) (8,137)	Land acquisition costs - donated		10,000	-	-		
Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 92 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE - - (8,137) (8,137)	Marketing - actual		460	<i>v</i> _	· -		460
Memorials 205 - - 205 Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 92 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE - - (8,137) (8,137)	Meetings and training		1,268	1,267	3.803		6,338
Newsletter 4,978 - 2,134 7,112 Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE	Memorials			, , , , , , , , , , , , , , , , , , ,	- ,		
Park support 142,559 - - 142,559 Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE	Newsletter		4,978	e u =	2.134		
Property taxes 14,827 - - 14,827 Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE	Park support		=		-		
Rent - 1,200 - 1,200 State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE	Property taxes		14,827	_	_		-
State and federal fees - 322 - 322 Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE - - (8,137) (8,137)	Rent		-	1,200			
Telephone and internet 994 1,160 1,160 3,314 Volunteerism and neighborhood outreach 70 - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE	State and federal fees		_	322	× _		
Volunteerism and neighborhood outreach 70 - 70 Web site maintenance 740 92 92 924 TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE	Telephone and internet		994	1,160	1,160		
TOTAL EXPENSES 329,683 54,674 39,830 424,187 Less expenses included with revenues on the statement of activities as cost of sales - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE	Volunteerism and neighborhood outreach		70	-	-		
Less expenses included with revenues on the statement of activities as cost of sales TOTAL EXPENSES INCLUDED IN EXPENSE	Web site maintenance		740	92	92		924
statement of activities as cost of sales - (8,137) (8,137) TOTAL EXPENSES INCLUDED IN EXPENSE	TOTAL EXPENSES		329,683	54,674	39,830		424,187
TOTAL EXPENSES INCLUDED IN EXPENSE	Less expenses included with revenues on the						
GEOGRAPH OF THE OF LIFE OF LIF	statement of activities as cost of sales		-		(8,137)		(8,137)
SECTION OF THE STATEMENT OF ACTIVITIES & 220 CP2 & 54 CP4 & 24 CP2 & 44 CP2	TOTAL EXPENSES INCLUDED IN EXPENSE						
$\frac{5}{329,083} = \frac{5}{34,6/4} = \frac{31,693}{31,693} = \frac{416,050}{31,693}$	SECTION OF THE STATEMENT OF ACTIVITIES	\$	329,683	\$ 54,674	\$ 31,693	\$	416,050

See accompanying notes to the financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2011

			SUPPORTIN		
	P	ROGRAM	MANAGEMENT		wo." c
	7 5	SERVICES	AND GENERAL	FUNDRAISING	TOTAL
Salaries	\$	33,110	\$ 26,488	\$ 6,621	\$ 66,219
FICA payroll expenses		2,397	1,918	· · · · · · · · · · · · · · · · · · ·	
Accounting fees		· -	7,900	<u>-</u>	7,900
Audubon grant		2,500	a -	-	2,500
Bank and credit card service charges		_	262	1,484	
Calendar expense:				·	,
Cost of sales - actual		-	-	7,210	7,210
Cost of sales - donated		-	-	1,500	1,500
Promotional gifts		-	-	2,479	
Computer maintenance		-	317	<u>-</u>	317
Computer, software and database		-	20	· _	20
Depreciation		-	1,158	-	1,158
Dues and subscriptions		, <u>-</u>	445	- v . v -	445
Environmental education		1,961	-	<u>-</u>	1,961
Events		17,007	-	17,007	34,014
Frist technology grant		1,072	1,609	-	2,681
General office postage		276	415	691	1,382
General office printing		_	85	-	85
General office supplies		-	527	528	1,055
Gifts and environmental awards		2,904	2,903	-	5,807
Insurance		-	1,840		1,840
Interest expense		17,042		<u>-</u>	17,042
Junior ranger program		330	-	-	330
Land acquisition costs - actual		203	-	-	203
Land acquisition costs - donated		9,300		_	9,300
Land grant to the State of Tennessee		941,735	_	-	941,735
Marketing - actual		2,807	-	-	2,807
Marketing - donated		7,950	-	_	7,950
Meetings and training		430	431	1,291	2,152
Newsletter		5,991	z • _	2,568	8,559
Park support		75,665	-	-	75,665
Property taxes		13,286		_	13,286
Rent			1,100		1,100
State and federal fees			345	* * * * * * *	345
Telephone and internet		916	1,068	1,068	3,052
Web site maintenance		58	7	7	72
TOTAL EXPENSES		1,136,940	48,838	42,934	1,228,712
Less expenses included with revenues on the					
statement of activities as cost of sales	_			(8,710)	(8,710)
TOTAL EXPENSES INCLUDED IN EXPENSE	DO A	1 126 040	4 0.000	Ф 24.22.1	Ф 1 222 222
SECTION OF THE STATEMENT OF ACTIVITIES	E9 2	1,136,940	\$ 48,838	\$ 34,224	\$ 1,220,002

See accompanying notes to the financial statements.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General

Friends of Radnor Lake ("FORL") is a Tennessee not-for-profit corporation. Its purpose is to protect, preserve and promote the natural environment, habitat, facilities and equipment of Radnor Lake State Natural Area and to educate the general public on the importance of the area.

Basis of Presentation

The accompanying financial statements present the financial position and changes in net assets of FORL on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("GAAP").

Resources are classified as unrestricted, temporarily restricted or permanently restricted net assets, based on the existence or absence of donor-imposed restrictions, as follows:

- Unrestricted net assets are free of donor-imposed restrictions. All revenues, gains and losses that are not temporarily or permanently restricted by donors are included in this classification. All expenditures are reported in the unrestricted class of net assets, since the use of restricted contributions in accordance with the donors' stipulations results in the release of the restriction.
- Temporarily restricted net assets are limited as to use by donor-imposed restrictions that expire with the passage of time or that can be satisfied by use for the specific purpose.
- Permanently restricted net assets are amounts required by donors to be held in perpetuity, including gifts requiring that the principal be invested and the income or specific portions thereof be used for operations. FORL had no permanently restricted net assets as of December 31, 2012 or 2011.

Cash and Cash Equivalents

Cash and cash equivalents consist principally of checking and savings account balances with financial institutions.

Contributions and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions and grants are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the Statement of Activities as net assets released from restrictions.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2012 AND 2011

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions and Support (Continued)

FORL reports any gifts of property, equipment, or materials as unrestricted support unless explicit donor restrictions specify how the assets must be used. Gifts of long-lived assets with explicit restrictions as to how the assets are to be used or funds restricted for the acquisition of long-lived assets are reported as restricted support. Expirations of donor restrictions are recognized when the donated or acquired long-lived assets are placed in service.

FORL receives grant revenue from the State of Tennessee. Grant revenue is recognized in the period a liability is incurred for eligible expenditures or transfers of property under the terms of the grant.

Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are recorded as contributions receivable at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows, which was determined to be insignificant as of December 31, 2012 and 2011. Conditional promises to give are not included as support until such time as the conditions are substantially met.

An allowance for uncollectible contributions is provided based on management's estimate of uncollectible pledges and historical trends. Contributions receivable are written off when deemed to be uncollectible. In management's opinion, no allowance for uncollectible pledges was necessary as of December 31, 2012 and 2011.

License Plate Fees

License plate fees are collected on behalf of FORL by the State of Tennessee when individuals purchase or renew specialty license plates. These fees are recognized by FORL as revenue in the month collected by the State.

Inventory

Inventory is reported at the lower of cost (first-in, first-out method) or market.

Furniture, Equipment and Land

Furniture, equipment and land are reported at cost at the date of purchase or at estimated fair value at date of gift to the FORL. FORL's policy is to capitalize items with a cost of \$500 or more and an estimated useful life greater than one year. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets, which range from five to fifteen years.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2012 AND 2011

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes

FORL qualifies as a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, income taxes are not provided.

Management performs an evaluation of all income tax positions taken or expected to be taken in the course of preparing FORL's income tax returns to determine whether the income tax positions meet a "more likely than not" standard of being sustained under examination by the applicable taxing authorities. Management has performed its evaluation of all income tax positions taken on all open income tax returns and has determined that there were no positions taken that do not meet the "more likely than not" standard. Accordingly, there are no provisions for income taxes, penalties or interest receivable or payable relating to uncertain income tax positions in the accompanying financial statements.

FORL files a U.S. Federal Form 990 for organizations exempt from income tax. FORL's returns for years prior to fiscal year 2009 are no longer open to examination.

Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

<u>Program Services</u> - consists of programs to acquire land to be donated to the natural area, protect and maintain the environment, improve the natural area and educate the general public about the Radnor Lake State Natural Area.

<u>Management and General</u> - includes the functions necessary to ensure an adequate working environment and costs not identifiable with a single program. Includes costs associated with providing coordination and articulation of FORL's program strategy, business management, general record keeping, budgeting, and related purposes.

<u>Fundraising</u> - includes costs of activities directed toward appeals for financial support, including special events and calendar sales. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

Allocation of Functional Expenses

Expenses that can be directly attributed to a particular function are charged to that function. Expenses that relate to more than one function are allocated among applicable functions on the basis of objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2012 AND 2011

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Property, Goods, Services and Interest Expense

Property, professional services, and goods received as donations are reflected as support in the accompanying financial statements at their estimated or appraised fair value in the period received.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain amounts in the prior year financial statements have been reclassified to conform to the current year's presentation. Such reclassifications had no effect on the results of operations or net assets as previously reported.

Events Occurring After Reporting Date

FORL has evaluated events and transactions that occurred between December 31, 2012 and July 1, 2013, the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

NOTE 2 - CONTRIBUTIONS RECEIVABLE

Contributions receivable were due as follows as of December 31:

		2012	2011		
In less than one year	\$	464,000	\$	12,000	
In one to five years		104,000		16,000	
	\$	568,000	\$	28,000	

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2012 AND 2011

NOTE 3 - FURNITURE AND EQUIPMENT

Furniture and equipment consisted of the following as of December 31:

	8	2012	 2011
Furniture and equipment Less accumulated depreciation	\$	48,203 (40,559)	\$ 41,303 (39,557)
Furniture and equipment, net	\$	7,644	\$ 1,746

NOTE 4 - LAND

Land tracts acquired surround the Radnor Lake State Natural Area. FORL intends either to sell or donate the land to the State of Tennessee for future expansion of the Radnor Lake State Natural Area.

Land consisted of the following as of December 31:

		2011
Cheek property, and related costs	\$ 365,432	\$ 365,432
Ansley donated property	325,000	325,000
Foster property, and related costs	5,044	5,044
Civic Bank property, and related costs	767,995	767,995
Total	\$ 1,463,471	\$ 1,463,471

In December 2010, FORL purchased 37 acres of land for \$900,000, referred to as the Harris property. FORL paid \$300,000 in cash for the property and funded the remainder with a note payable to the sellers of the property. In November 2011, FORL transferred the Harris property to the State of Tennessee in accordance with a grant agreement under which FORL received \$500,000. The \$941,735 carrying value and cost associated with the transfer of this property was recognized in the 2011 Statement of Functional Expenses as a land grant to the State of Tennessee.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2012 AND 2011

NOTE 5 - PROGRAM ACCOMPLISHMENTS

Total program accomplishments by FORL consist of program services and land acquisitions, as follows for the years ended December 31:

	 2012		2011
Program Services:			
Costs related to land acquisition, grants and other contracts	\$ 89,607	\$	_
Prior year land acquisitions, granted to the State of Tennessee	-		941,735
Other program services	 240,076		195,205
Total	\$ 329,683	<u>\$ 1</u>	,136,940

NOTE 6 - PARK SUPPORT

Park support on the Statements of Functional Expenses consists of the following for the years ended December 31:

	2012	2 2011
General park support	\$ 7.	,051 \$ 4,923
Ansley home maintenance	•	,255 1,896
Aviary project	·	,095 8,280
Bridge construction		,825 -
Vistor center display project	"	- 2,075
Ganier Ridge trail maintenance	5,	.094 -
Environmental pipeline study		,000
REI Grant:	,	
Valve house	9,	444 727
Volunteerism	4,	314
General		- 11,512
Forestry grant		750 14,000
Forest Hills grant, flood restoration	38,	731 11,142
Maddox waterfowl ID grant		- 15,075
Mapp reptile grant		- 6,035
	* × *	
Total	<u>\$ 142,</u>	559 \$ 75,665

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

<u>DECEMBER 31, 2012 AND 2011</u>

NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS

Changes in temporarily restricted net assets for the year ended December 31, 2012 were as follows:

	2012						
	Be	eginning	A	Additions	Releases		Ending
Grants and contributions restricted for specific purposes:							
City of Forest Hills, flood restoration	\$	38,731	\$	-	\$ (38,731)	\$	-
Other land acquisitions		45,457		6,313	(19,194)		32,576
Land opportunity fund		25,000			(6,000)		19,000
AWC land acquisitions				300,000	_		300,000
Technology equipment and training		1_		6,900	(6,900)		-
Trail signage		2,000		_	-		2,000
Frist land grant		-		500,000	(79,240)		420,760
Mapp aviary grant		-		150,000			150,000
Forestry grant		-		750	(750)		-
REI valve house grant		9,273			(9,273)		_
Ganier ridge		5,000		-	(5,000)		_
REI volunteerism grant		-		5,000	(4,314)		686
Other restricted donations		-		15,000			15,000
Contributions receivable - time restricted		8,000		_	_		8,000
	\$	133,461	<u>\$</u>	983,963	<u>\$(169,402)</u>	\$	948,022

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2012 AND 2011

NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS (CONTINUED)

Changes in temporarily restricted net assets for the year ended December 31, 2011 were as follows:

	1 1	2011		
	Beginning	Additions	Releases	Ending
Grants and contributions restricted for specific purposes:				
City of Forest Hills, flood restoration	\$ 49,873	\$ -	\$ (11,142)	\$ 38,731
Other land acquisitions		196,485	(151,028)	45,457
Land opportunity fund	-	25,000	-	25,000
Technology equipment and training	-	2,500	(2,500)	-
Trail signage	2,000	- ·	-	2,000
Environmental education	2,161	* -	(2,161)	
REI grant	11,364	-	(11,364)	* <u>~</u>
Forestry grant	-	14,000	(14,000)	-
Mapp reptile grant	5,873	·	(5,873)	· -
Maddox waterfowl ID grant	10,000		(10,000)	-
Park support	-	900	(900)	е в
Audubon grant	~ <u>-</u>	2,500	(2,500)	-
REI valve house grant	- ,,	10,000	(727)	9,273
Ganier ridge	-	5,000	-	5,000
Contributions receivable - time restricted	- u	8,000		8,000
	\$ 81,271	\$ 264,385	<u>\$(212,195)</u>	\$ 133,461

NOTE 8 - CONCENTRATION OF CREDIT RISK

During 2012, FORL received approximately 72% of its total revenues and support from three contributors. Contributions receivable from these three contributors comprised 97% of the receivable balance as of December 31, 2012. During 2011, FORL received approximately 41% of its total revenues and support from the State of Tennessee related to a grant for the transfer of a certain tract of land.

FORL maintains cash balances at financial institutions whose accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to statutory limits. FORL's cash balances may, at times, exceed statutory limits. FORL has not experienced any losses in such accounts and management considers this to be a normal operating risk.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2012 AND 2011

NOTE 9 - RELATED PARTY TRANSACTIONS

Donated services included in contribution income in 2012 include in-kind contributions by Board members as follows: \$3,000 for graphic design for the 2013 calendar, \$2,500 for brokerage services for real estate acquisitions, and \$7,500 for attorney fees.

Donated services included in contribution income in 2011 include in-kind contributions by Board members as follows: \$1,500 for graphic design for the 2012 calendar, \$2,500 for brokerage services for real estate acquisitions, \$6,800 for attorney fees, and approximately \$7,950 for public relation services.

NOTE 10 - COMMITMENTS AND CONTINGENCIES

During 2012, FORL entered into a contract with the State of Tennessee to construct an amphitheater and aviary at Radnor Lake State Natural Area. Under the contract, the State is not liable for any costs related to the construction of the project. The contract required FORL to obtain a bond for the estimated value of the project for which FORL obtained a letter of credit in the amount of \$200,000 and also has \$50,000 of restricted cash for the purpose of funding the aviary project. The letter of credit expires on October 31, 2013, but is automatically renewed for successive periods of one year. There were no borrowings under this agreement during 2012.