

Girl Scouts of Middle Tennessee

	Budget FY 18-19
OPERATING INCOME	
1 <i>Annual Giving</i>	
2 General campaign - Davidson County	\$ 350,000
3 General campaign - Outlying Counties	\$ 72,000
4 General campaign-United Way Designations	\$ 15,500
5 Gift to Girls Campaign	\$ 40,000
6 Gold Community Luncheon - Nashville	\$ 200,000
7 Golf Tournament (net)	\$ 40,485
8 Bequest	\$ -
9 Community Events	\$ 21,450
10 <i>Subtotal - Annual Giving</i>	\$ 739,435
11 United Way Allocations	\$ 20,000
12 <i>Total Public Support</i>	\$ 759,435
13 <i>Other Operating Income</i>	
14 Camp and Outdoor Program Fees	\$ 813,500
15 Council Sponsored Program Fees	\$ 72,600
16 Interest Income	\$ 15,000
17 Insurance Proceeds	\$ -
18 Administrative Fee (SPF)	\$ 6,000
19 Retail Sales (net)	\$ 143,595
20 <i>Subtotal - Other Operating Income</i>	\$ 1,050,695
21 <i>Total - Adult Generated Operating Income</i>	\$ 1,810,130
22 <i>Girl Generated Income</i>	
23 Fall Product Sale (net)	\$ 200,934
24 Cookie Program (net)	\$ 3,295,823
25 <i>Total Girl Generated Operating Income</i>	\$ 3,496,757
26 Total Operating Income	\$ 5,306,887
OPERATING EXPENSES	
27 Salaries	\$ 2,684,253
28 Program Consultants	\$ 142,550
29 Employee Benefits	\$ 430,137
30 Total Personnel	\$ 3,256,940
31 Professional Fees	\$ 293,000
32 Supplies	\$ 286,685
33 Telephone	\$ 91,015
34 Postage & Shipping	\$ 21,905
35 Occupancy	\$ 597,210

36 Rental of Equipment	\$	24,700
37 Printing & Subscriptions	\$	90,130
38 Travel	\$	119,101
39 Training, Conferences and Food for Events	\$	250,410
40 Financial Assistance	\$	90,785
41 Membership Dues	\$	6,460
42 General Insurance	\$	33,575
43 Miscellaneous	\$	101,775
44 Total Operating Expenses	\$	5,263,691
45 Net Income (Loss) from Normal Operating Activities	\$	43,196

	Other Uses of Cash	
46	Membership Dues Subsidy	\$ 119,890
47	Capital Maintenance Expenditures	\$ 155,000
48	Net after all other uses:	\$ (231,694)