

## Special Olympics Tennessee 2020 Budget

### Operating Revenue 2020 Budget

Total Grant Revenues	227,000
Total Telemarketing Revenue	44,400
Total Investment Income	75,000
Individual Contributions	525,000
Employee Giving	15,600
Workplace Giving - Match	8,700
Memorials/Recognitions	5,000
Corporate Contributions	384,650
Foundation Contributions	36,000
Service Organizations	24,000
Other Revenue	58,900
<b>Total Operating Revenue</b>	<b>1,404,250</b>

### Expenditures

Total Personnel Related	758,140
Total Professional Fees	144,740
Rent/Occupancy Costs	75,720
Utilities	6,480
Supplies	56,180
Internet, Telephone & Conferencing	12,800
IT Support, Repairs and Maintenance	14,040
Hosting/Online Services	1,350
Equipment Purchase & Rental	46,460
Repairs & Maintenance	850
Organizational Insurance	48,200
Dues, Subscriptions & Accreditation Fees	47,600
Registration Fees	14,100
Bank Service Charges	3,650
Merchant Fees	4,970
Taxes and Licenses	300
Advertising and Marketing	6,000
Printing & Reproduction	3,140
Postage, Shipping & Delivery	3,540
Athlete Travel, Meals and Lodging	(48,250)
General Travel, Meals and Lodging	30,710
Staff Travel, Meals and Lodging	15,525
Mileage	1,400
Facility Space Rental	31,900
Housing	33,800
Meals/Catering	47,100
A/V	0
Meeting/Conference Services	38,050
Social/Entertainment	0
Awards	19,650
Uniforms/Clothing	16,300
Sports Equipment	2,050
Volunteer Appreciation	13,300
Other Program Expense	19,420

Merchandise for Resale	5,000
Total Expenditures	1,474,215

<b>Total Change in Net Operations</b>	<b>(69,965)</b>	<i>Budgeting a NET deficit because SOTN received a 3-year partnership for \$70,000 per year that was paid in-full in 2019. Funds are to be used in each year of partnership.</i>
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**Other Income**

Investment Interest/Dividends	0
Investment Realized Gains/(Losses)	(3,500)
Investment Unrealized Gains/(Losses)	250,000
In-Kind Contributions	500
Total Other Income	247,000

**Other Expenses**

Investment Fees	50
Depreciation	14,000
Total Other Expenses	14,050

<b>Total Change in Total Net Assets</b>	<b>162,985</b>
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