	FY-2013 Jan-Dec'12	FY-2013 Budget	Budget $ Variance	Budget % Variance
Ordinary Income/Expense				
Income				
Fundraiser		6,830.00	-3,806.58	44.27%
Mums	967.00			
Pictures	142.76			
Santa Breakfast	1,149.66			
Poinsettias	764.00			
Total Fundraiser	3,023.42	6,830.00	-3,806.58	44.27%
Gifts & Contributions				
Restricted	1,955.00	0.00	1,955.00	100.00%
Restricted-Scholarships	520.00	350.00	170.00	148.57%
United Way Designations	1,370.73	0.00	1,370.73	100.00%
Unrestricted	2,400.15	3,000.00	-599.85	80.01%
Total Gifts & Contributions	6,245.88	3,350.00	2,895.88	186.44%
Program Fees				
Registration	675.00	2,150.00	-1,475.00	31.40%
Wait List	525.00	925.00	-400.00	56.76%
Tuition	213,104.00	467,500.00	-254,396.00	45.58%
Nappers/Key fob	321.00	500.00	-179.00	64.2%
Total Program Fees	214,625.00	471,075.00	-256,450.00	45.56%
Food Reimbursements	2,702.40	7,500.00	-4,797.60	36.03%
Total Income	226,596.70	488,755.00	-262,158.30	46.36%
Gross Profit	226,596.70	488,755.00	-262,158.30	46.36%
Expense				
Tuition Discounts				
Scholarship Expense	7,887.00	15,000.00	-7,113.00	52.58%
Sibling Discount	798.00	1,500.00	-702.00	53.20%
Total Tuition Discounts	8,685.00	16,500.00	-7,815.00	52.64%
Administration				
Advertising/Marketing	100.00	0.00	100.00	100.00%
Bank Service Charges	18.25	200.00	-181.75	9.13%
Contract Labor	624.75	500.00	124.75	124.95%
Dues & Memberships	724.00	1,100.00	-376.00	65.82%
Fundraising cost	1,103.80	2,500.00	-1,396.20	44.15%
Internet/Website	591.27	1,100.00	-508.73	53.75%
Meeting costs	626.53	300.00	326.53	208.84%
Miscellaneous	0.00	200.00	-200.00	0.00%
Insurance - Liability	1,400.50	2,100.00	-699.50	66.69%
Telephone	410.03	1,200.00	-789.97	34.17%
Total Administration	5,599.13	9,200.00	-3,600.87	60.86%
Maintenance/Repair				
Building	1,665.02	2,000.00	-334.98	83.25%
Equipment	2,540.39	3,000.00	-459.61	84.68%
Maintenance supplies	1,488.12	1,100.00	388.12	135.28%
Cleaning Service-floors	49.25	0.00	49.25	100.00%
Total Maintenance/Repair	5,742.78	6,100.00	-357.22	94.14%
Office Expense				
Office/Computer Supplies	356.76	1,000.00	-643.24	35.68%
Office Equipment	0.00	400.00	-400.00	0.00%
Postage and Delivery	41.10	400.00	-358.90	10.28%
Total Office Expense	397.86	1,800.00	-1,402.14	22.10%
Personnel Expense				
Gross Wages - Employees	152,761.46	304,800.00	-152,038.54	50.12%
Payroll taxes	11,408.41	23,400.00	-11,991.59	48.75%
Other Payroll Expense	0.00	250.00	-250.00	0.00%
Employee Benefits	23,025.60	46,500.00	-23,474.40	49.52%
Workers Comp Insurance	1,079.46	2,200.00	-1,120.54	49.07%
Staff Development				
Gifts & Recognition	100.00	2,000.00	-1,900.00	5.00%
Training	2,304.70	4,500.00	-2,195.30	51.22%
Total Staff Development	2,404.70	6,500.00	-4,095.30	37.00%
Total Personnel Expense	190,679.63	383,650.00	-192,970.37	49.70%
Professional Fees				
Financial Services	5,100.00	10,800.00	-5,700.00	47.22%
Payroll Service	1,487.67	2,500.00	-1,012.33	59.51%
Total Professional Fees	6,587.67	13,300.00	-6,712.33	49.53%
Program Expense				
Enrichment	760.00	3,300.00	-2,540.00	23.03%
Food Expense				
Food	10,712.04	19,500.00	-8,787.96	54.93%
Mileage Reimbursement	1,055.00	2,100.00	-1,045.00	50.24%
Total Food Expense	11,767.04	21,600.00	-9,832.96	54.48%
Licenses and Permits	25.00	125.00	-100.00	20.00%
Subscriptions/Publications	29.21	50.00	-20.79	58.42%
Equipment	264.00	1,000.00	-736.00	26.40%
Supplies	1,750.34	6,700.00	-4,949.66	26.12%
Total Program Expense	14,595.59	32,775.00	-18,179.41	44.53%
Utilities				
Gas and Electric	3,031.96	7,000.00	-3,968.04	43.31%
Trash Pickup	316.00	700.00	-384.00	45.14%
Water	2,049.34	2,000.00	49.34	102.47%
Total Utilities	5,397.30	9,700.00	-4,302.70	55.64%
Total Expense	237,684.96	473,025.00	-235,340.04	50.25%
Net Ordinary Income	-11,088.26	15,730.00	-26,818.26	
Net Income	**-11,088.26**	**15,730.00**	**-26,818.26**	