

|                                            | Operating | Conference | Accreditation |
|--------------------------------------------|-----------|------------|---------------|
|                                            | Budget    | Budget     | Budget        |
| <b>Ordinary Income/Expense</b>             |           |            |               |
| Income                                     |           |            |               |
| 4010 · Donations                           |           |            |               |
| 4220 · Grants/Donations                    | 1,000     |            |               |
| 4300 · TECTA Accreditation Support         | 7,800     |            |               |
| 4301 · Admin Fee                           | 32,200    |            | 7,800         |
| 4300 · TECTA Accreditation Support - Other | 41,000    |            | 32,200        |
| Total 4300 · TECTA Accreditation Support   |           |            | 40,000        |
| 5110 · Memb. Meeting                       | 2,000     |            |               |
| 5120 · Membership Dues                     | 17,000    |            |               |
| 5130 · Director's Day                      | 300       |            |               |
| 5410 · ECE Income                          |           |            |               |
| 5410-1 · registration                      |           | 18,500     |               |
| 5410-2 · Sponsors                          |           | 2,000      |               |
| 5410-3 · Directors track                   |           | 3,000      |               |
| 5410-5 · sales                             |           | 2,000      |               |
| 5410-6 · grants                            |           | 1,500      |               |
| 5410-8 · Lunches                           |           | 3,000      |               |
| Total 5410 · ECE Income                    | 0         | 30,000     |               |
| 6814 · NAEYC Membership Fees               |           |            |               |
| 6820 · Money Market Interest               | 25        |            |               |
| Total Income                               | 20,325    | 30,000     | 40,000        |
| Gross Profit                               | 20,325    | 30,000     | 40,000        |
| Expense                                    |           |            |               |
| 500 · Memorial Fund                        | 200       |            |               |
| 7010 · Board Care Fund                     | 300       |            |               |
| 7025 · Accreditation Support               |           |            | 32,200        |
| 7030 · ECE Expense                         |           |            |               |
| 7030-1 · keynote                           |           | 4,000      |               |
| 7030-12 · Other-ECE                        |           | 400        |               |
| 7030-2 · Facility Fees                     |           | 2,000      |               |
| 7030-3 · Directors track                   |           | 2,000      |               |
| 7030-4 · Printed Conf Program              |           | 800        |               |
| 7030-5 · Lunch - Conference                |           | 2,500      |               |
| 7030-6 · gifts                             |           | 250        |               |
| 7030-7 · hospitality                       |           | 250        |               |
| 7030-8 · misc materials                    |           | 800        |               |
| Total 7030 · ECE Expense                   | 0         | 13,000     |               |
| 7040 · WOYC                                | 250       |            |               |
| 7210 · Office Administrator Salary         | 17,680    |            |               |
| 7230 · Payroll Taxes                       | 1,355     |            |               |
| 7510 · Accounting Serv                     | 0         |            | 7,800         |
| 7530 · Legal Expenses/Permits              | 400       |            |               |
| 7565 · Memb. Meetings                      | 1,000     |            |               |

|                                    |         |        |        |
|------------------------------------|---------|--------|--------|
| 7570 · Public Policy               | 1,500   |        |        |
| 8110 · Office Supplies             | 400     |        |        |
| 8115 · Office Equipment            | 100     |        |        |
| 8120 · Telephone                   | 880     |        |        |
| 8135 · Newsletter                  | 1,800   |        |        |
| 8140 · Bulk Mailing                | 500     |        |        |
| 8145 · Postage                     | 100     |        |        |
| 8155 · Directors' Day              | 400     |        |        |
| 8200 · Professional Development    | 4,000   |        |        |
| 8210 · Rent-Storage Facility       | 1,300   |        |        |
| 8240 · web page                    | 250     |        |        |
| 8265 · Bank Service Charge         |         |        |        |
| 8265-1 Bank Payroll Serv Chrg      | 600     |        |        |
| 8265 · Bank Service Charge - Other |         |        |        |
| Total 8265 · Bank Service Charge   | 600     |        |        |
| 8410 · Pres.Discretion             |         |        |        |
| 8420 · Meals & Entertainment       |         |        |        |
| 8410 · Pres.Discretion - Other     | 300     |        |        |
| Total 8410 · Pres.Discretion       | 300     |        |        |
| 8510 · Insurance                   | 1,100   |        |        |
| 8540 · Computer Exp.               | 100     |        |        |
| 8550 · Marketing                   | 200     |        |        |
| 8570 · Misc Exp                    | 200     |        |        |
| 9200 · TECTA Accreditation Support |         |        |        |
| Total Expense                      | 34,915  | 13,000 | 40,000 |
| Net Ordinary Income                | -14,590 | 17,000 | 0      |
| Net Income                         | -14,590 | 17,000 | 0      |

**Total**  
**Budget**

0

1,000

40,000

73,200

40,000

2,000

17,000

300

18,500

2,000

3,000

2,000

1,500

3,000

30,000

0

25

90,325

90,325

200

300

32,200

4,000

400

2,000

2,000

800

2,500

250

250

800

13,000

250

17,680

1,355

7,800

400

1,000

1,500

400

100

880

1,800

500

100

400

4,000

1,300

250

600

0

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600

0

300

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300

1,100

100

200

200

0

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87,915

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2,410

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**2,410**

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