Budget Planning – TN20: Nashville (2019-2020) Projected Only: Full Fiscal Year — 2019-2020

Account Description	Acct #			Nov Projected	Dec Projected	Jan Projected		Mar Projected	Apr Projected	May Projected	Jun Projected	Jul Projected		Sep Projected	FY20 Projected
OPERATING REVENUE		\$870,154.44	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$75,391.33	\$904,695.9
Revenue		\$1,048,378.80	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$1,089,995.1
Contributions	4110	\$1,048,378.80	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93	\$90,832.93		\$90,832.93	\$1,089,995.1
Contributions - Monthly Donors	4110		\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$41,666.67	\$500,000.0
Contributions - One-Time Gifts	4110		\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$49,166.26	\$589,995.1
Contributions - Other Gifts	4110		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Event - Banquet	4110		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Event - Golf	4110		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Credit Card Processing Fee	4115	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Contributions From Foundation	4120	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Noncash Contributions	4190	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
NonContribution Revenue	4350	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00						\$0.00	\$0.0
Transf to Oper (Capital)	4980	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00			\$0.00			\$0.00	\$0.0
MLSS Service Charge	9120	(\$115,321.68)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$9,991.62)	(\$119,899.44
Regional Service Charge	9130	(\$62,902.68)	(\$5,449.98)	(\$5,449.98)	(\$5,449.98)	(\$5,449.98)	(\$5,449.98)	(\$5,449.98)		(\$5,449.98)	(\$5,449.98)			(\$5,449.98)	(\$65,399.76
US Leadership Fund Transfers	9284	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00			\$0.00	\$0.0
Transfers In/Internal Credits	9290	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00						\$0.00	\$0.0
OPERATING EXPENSE	-200	\$870.154.44	\$75.391.33	\$75.391.33		\$75.391.33	\$75.391.33	\$75.391.33			\$75.391.33			\$75.391.33	\$904,695,9
COMPENSATION		\$639.696.48	\$57.426.98	\$57.426.98	\$57.426.98	\$57.426.98	\$57,426.98	\$57.426.98			\$57.426.98			\$57.426.98	\$689,123.7
Compensation		\$639,696.48	\$57,426.98	\$57,426.98	\$57,426.98	\$57,426.98	\$57,426.98	\$57,426.98			\$57,426.98			\$57,426.98	\$689,123.7
Salaries	5110	\$440,976.00	\$40,807.67	\$40,807.67	\$40,807.67	\$40,807.67	\$40,807.67	\$40,807.67		\$40,807.67	\$40,807.67			\$40,807.67	\$489,692.0
Other Compensation	5120	\$440,976.00	\$40,807.67	\$40,607.67	\$40,007.67	\$40,007.67		\$40,807.67			\$40,807.87			\$40,807.67	\$469,692.0
Social Security Taxes (FICA)	5210	\$33,734.64	\$3.121.79	\$3.121.79	\$3.121.79	\$3.121.79	\$3.121.79	\$3.121.79			\$3.121.79			\$3.121.79	
Group Benefits	5230	\$33,734.64	\$3,121.79	\$3,121.79	\$3,121.79	\$3,121.79		\$3,121.79			\$3,121.79			\$3,121.79	
	5235						\$1,754.73	\$1,754,73							
Benefits Supplement		\$17,639.04	\$1,754.73	\$1,754.73	\$1,754.73	\$1,754.73					\$1,754.73			\$1,754.73	\$21,056.7
Workers Compensation	5240	\$8,819.52	\$816.15	\$816.15		\$816.15		\$816.15						\$816.15	
Pension	5250	\$28,439.28	\$2,110.64	\$2,110.64	\$2,110.64	\$2,110.64	\$2,110.64	\$2,110.64			\$2,110.64			\$2,110.64	\$25,327.6
OPERATING EXPENSES		\$230,457.96	\$17,964.35	\$17,964.35		\$17,964.35		\$17,964.35						\$17,964.35	\$215,572.2
Operating Expenses		\$230,457.96	\$17,964.35	\$17,964.35		\$17,964.35		\$17,964.35						\$17,964.35	
Training	5410	\$3,500.04	\$291.67	\$291.67	\$291.67	\$291.67	\$291.67	\$291.67		\$291.67	\$291.67			\$291.67	\$3,500.0
Personal Donor Develop Training	5412	\$0.00	\$220.83	\$220.83	\$220.83	\$220.83	\$220.83	\$220.83			\$220.83			\$220.83	\$2,649.9
Training Department	5415	\$6,999.96	\$308.33	\$308.33		\$308.33	\$308.33	\$308.33			\$308.33			\$308.33	\$3,699.9
Gifts and Awards	5420	\$5,000.04	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00			\$500.00			\$500.00	\$6,000.0
Vehicle	5710	\$7,290.00	\$652.50	\$652.50	\$652.50	\$652.50	\$652.50	\$652.50			\$652.50			\$652.50	\$7,830.0
Office	5810	\$28,863.96	\$1,033.42	\$1,033.42	\$1,033.42	\$1,033.42	\$1,033.42	\$1,033.42			\$1,033.42			\$1,033.42	
Program	6210	\$72,084.12	\$6,103.27	\$6,103.27	\$6,103.27	\$6,103.27	\$6,103.27	\$6,103.27		\$6,103.27	\$6,103.27			\$6,103.27	\$73,239.2
Fundraising	6410	\$1,500.00	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$2,499.9
Donor Care	6415	\$2,499.96	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$2,499.9
Operating Fundraisers Expense	6425	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Banquet	6430	\$49,999.92	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$50,000.0
Anchor of Hope	6430		\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67	\$20,000.0
YL Banquet	6430		\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$30,000.0
Golf Events	6440	\$33,000.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$33,000.0
Travel and Conference	6710	\$2,499.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Conference Set Aside	6712	\$9,720.00	\$896.00	\$896.00	\$896.00	\$896.00	\$896.00	\$896.00		\$896.00	\$896.00	\$896.00		\$896.00	\$10,752.0
Moving	6740	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00			\$0.00			\$0.00	
Leadership Meetings	6750	\$7,500.00	\$625.00	\$625.00		\$625.00	\$625.00	\$625.00						\$625.00	
Distributions to Foundation/YL	8280	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00						\$0.00	\$0.0
Unsubmitted P Card Expense	8640	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00						\$0.00	\$0.0
Miscellaneous Expense	8690	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00						\$0.00	
Internal Charges	2000	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00						\$0.00	\$0.0
Urban Subsidy Credit	9121	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00						\$0.00	\$0.0
Inactive - RTD Subsidy Credit	9122	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00			\$0.00	\$0.0
Interest (Earned)/Paid	9170	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00			\$0.00	\$0.0
Transfers Out/Internal Charges	9190	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00						\$0.00	\$0.0
Revenue Less Expense		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00						\$0.00	\$0.0
Transfrs into/out of Operating	9410		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00			\$0.00	\$0.0
Ending Cash Balance Prev FY (2019) B	at: \$81.010.26		\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	\$81,010.26	

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