

The Estuary, Inc.
Profit & Loss Budget Overview
 January through December 2019

	Jan - Mar 19	Apr - Jun 19	Jul - Sep 19
Ordinary Income/Expense			
Income			
Interest Income	51.00	51.00	51.00
Rental Income from Therapists	16,575.00	16,575.00	16,575.00
Donations	3,000.00	3,000.00	3,000.00
Fund Raisers	0.00	25,000.00	0.00
Grants	0.00	50,000.00	0.00
Total Income	19,626.00	94,626.00	19,626.00
Gross Profit	19,626.00	94,626.00	19,626.00
Expense			
Bank Fees			
Merchant Fees	225.00	225.00	225.00
Total Bank Fees	225.00	225.00	225.00
Building Expenses			
Building and Office Repairs	150.00	150.00	150.00
Janitorial	2,400.00	2,400.00	2,400.00
Rent	21,832.50	22,055.00	22,500.00
Total Building Expenses	24,382.50	24,605.00	25,050.00
Client Expenses			
Estuary Cares Program	600.00	600.00	600.00
Cancer Support Services	2,400.00	2,400.00	2,400.00
Licenses and Permits	0.00	20.00	0.00
Total Client Expenses	3,000.00	3,020.00	3,000.00
Equipment and Supplies			
Subscriptions	240.00	240.00	240.00
Postage and Delivery	45.00	45.00	45.00
Office Supplies	1,500.00	1,500.00	1,500.00
Equipment Repairs	150.00	150.00	150.00
Software Expense	600.00	600.00	600.00
Total Equipment and Supplies	2,535.00	2,535.00	2,535.00
Insurance			
General Liability Insurance	0.00	605.00	0.00
Total Insurance	0.00	605.00	0.00
Marketing			
Printing and Reproduction	150.00	150.00	150.00
Website	150.00	150.00	150.00
Advertising	4,401.00	4,401.00	4,401.00
Total Marketing	4,701.00	4,701.00	4,701.00
Payroll Expenses			
Employer FICA	996.03	1,162.04	996.03

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FUTA Expense	0.00	42.00	0.00
Office Salary	13,020.00	15,190.00	13,020.00
SUTA Expense	0.00	7.00	0.00
Total Payroll Expenses	14,016.03	16,401.04	14,016.03
Utilities			
Recycling	216.00	216.00	216.00
Gas, Electric & Water (Post...	1,185.00	1,185.00	1,185.00
Dumpster Fees (Poston)	72.00	72.00	72.00
Internet/Cable	600.00	600.00	600.00
Total Utilities	2,073.00	2,073.00	2,073.00
Total Expense	50,932.53	54,165.04	51,600.03
Net Ordinary Income	-31,306.53	40,460.96	-31,974.03
Net Income	<u>-31,306.53</u>	<u>40,460.96</u>	<u>-31,974.03</u>

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		TOTAL
	Oct - Dec 19	Jan - Dec 19
Ordinary Income/Expense		
Income		
Interest Income	51.00	204.00
Rental Income from Therapists	16,575.00	66,300.00
Donations	3,000.00	12,000.00
 Fund Raisers	 0.00	 25,000.00
Grants	0.00	50,000.00
Total Income	19,626.00	153,504.00
Gross Profit	19,626.00	153,504.00
Expense		
Bank Fees		
Merchant Fees	225.00	900.00
Total Bank Fees	225.00	900.00
Building Expenses		
Building and Office Repairs	150.00	600.00
Janitorial	2,400.00	9,600.00
Rent	22,500.00	88,887.50
Total Building Expenses	25,050.00	99,087.50
Client Expenses		
Estuary Cares Program	600.00	2,400.00
Cancer Support Services	2,400.00	9,600.00
Licenses and Permits	0.00	20.00
Total Client Expenses	3,000.00	12,020.00
Equipment and Supplies		
Subscriptions	240.00	960.00
Postage and Delivery	45.00	180.00
Office Supplies	1,500.00	6,000.00
Equipment Repairs	150.00	600.00
Software Expense	600.00	2,400.00
Total Equipment and Supplies	2,535.00	10,140.00
Insurance		
General Liability Insurance	0.00	605.00
Total Insurance	0.00	605.00
Marketing		
Printing and Reproduction	150.00	600.00
Website	150.00	600.00
Advertising	4,401.00	17,604.00
Total Marketing	4,701.00	18,804.00
Payroll Expenses		
Employer FICA	1,162.04	4,316.14

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		TOTAL
	Oct - Dec 19	Jan - Dec 19
FUTA Expense	0.00	42.00
Office Salary	15,690.00	56,920.00
SUTA Expense	0.00	7.00
Total Payroll Expenses	16,852.04	61,285.14
Utilities		
Recycling	216.00	864.00
Gas, Electric & Water (Post...	1,185.00	4,740.00
Dumpster Fees (Poston)	72.00	288.00
Internet/Cable	600.00	2,400.00
Total Utilities	2,073.00	8,292.00
Total Expense	54,436.04	211,133.64
Net Ordinary Income	-34,810.04	-57,629.64
Net Income	-34,810.04	-57,629.64