

EASTER SEALS TENNESSEE FY2020 BUDGET -CONSOLIDATED**INCOME**

CAMP	186,000
ECF CHOICES WEST	360,000
ECF CHOICES MIDDLE	166,046
PRE-ETS	50,000
LEXINGTON DAY CENTER	489,760
SUPPORTED LIVING - WTN	4,082,000
SUPPORTED LIVING - MTN	228,807
BENTON COUNTY REST AREA	401,349
DICKSON REST AREA	433,390
GRUNDY COUNTY REST AREA	390,744
MARION COUNTY REST AREA	253,285
BLDGS - JANITORIAL	362,328
CHOICES	515,000
DEVELOPMENT	207,200
TOTAL INCOME	<u>8,125,908</u>

EXPENSES**Personnel Expenses**

Salaries	3,560,860
Overtime	783,152
Salaries part time	1,161,896
Training-new hire	94,500

Total Salaries 5,600,407

Health, Disability & Life Insurance	423,657
403b Match	12,120
Payroll Taxes	427,431
Workers Compensation Insurance	66,001

Total Personnel Expenses 6,529,616

Other operating expense

Bank Charges	1,800
Classified ads	2,000
Contracted Services	172,270
Dues & Subscriptions	12,200
Insurance-Automobiles	111,403
Insurance-Other	136,019
Licenses & Fees	5,470
Maintenance-Building	2,625
Maintenance- Equipment	4,000
Maintenance- Grounds	2,600
Meetings	8,000
Postage & Shipping	5,200
Printing	3,200
Professional Fees	55,000
Rent-Building	125,241
Rent-Camp Facilities	90,000
Rent-Equipment	14,000
Supplies-Maintenance	208,247
Supplies-Office	26,550
Supplies-Program	27,500
Telephones	79,999
Training & Seminars	12,900
Transportation--Gas, Repair, Othe	151,320
Transportation- Mileage	60,325
Travel-Non Mileage	9,800
Utilities	14,000
Interest	900
Depreciation	176,871
National Dues	56,992

Total Operating Expenses 1,576,431

TOTAL EXPENSES 8,106,048

NET RESULTS OPERATIONS 19,861