

Alive Hospice, Inc.
2012 Consolidated Budget

	Budget 12/31/2012
Gross Revenue - Routine HomeCare	\$19,913,567
Gross Revenue - GIP	8,267,304
Gross Revenue - NH	1,730,900
Gross Revenue - Other Hospice Services	2,750,681
Gross Revenue -Palliative Care	332,133
Gross Patient Revenues	\$32,994,585
Total Revenue Deductions	(1,895,069)
Total Operating Revenue	\$31,099,517
Salaries and Wages	\$12,191,740
Taxes and Fringe Benefits	3,290,684
Contracted Labor	327,150
Purchased Services	1,312,685
Nursing Home Room & Board Expense	1,730,900
Pharmacy and Medical Supplies	3,319,450
Bad Debts	120,000
Total Direct Patient Care Costs	\$22,292,608
Direct Patient Care Exp % of Total Operating Revenue	71.68%
Gross Income (Loss) After Direct Expenses	\$8,806,908
Insurances	\$207,458
Other Operating Expenses (Overhead)	\$8,041,024
Total Indirect & Overhead Expenses	\$8,248,482
Indirect & Overhead Exp % of Total Operating Revenue	26.52%
Depreciation/Amortization	\$933,833
Interest Expense & Bond Issue Costs	\$32,000
Total Depreciation & Bond Costs	\$965,833
Change in Net Assets (Earnings) from Operations	(\$407,407)
Addback Indigent Care Costs	\$563,162
Adj Change in Net Assets (Earnings) from Operations	\$155,755
Operating Profit Margin % of Total Operating Revenue	0.50%
Public Contributions, Grants, & Pledges	\$1,800,000
Other Revenues/(Losses)	\$91,500
Fundraising, Grief Center, & Misc.	(\$647,191)
Total Other	\$1,244,309
Indigent Care Costs	(\$563,162)
Adjusted Total Other	\$681,147
Excess (Deficiency) of Revenues Over Expenses	\$836,902
Profit Margin % of Total Operating Revenue	2.69%