## CUMBERLAND RIVER COMPACT, INC.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

MARCH 31, 2008

# CUMBERLAND RIVER COMPACT, INC. Financial Statements MARCH 31, 2008

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CPA for the Not-For-Profit Sector

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# **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of Cumberland River Compact, Inc.

We have audited the accompanying statement of financial position of Cumberland River Compact, Inc. as of March 31, 2008, and the related statement of activities, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cumberland River Compact, Inc. as of March 31, 2008, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

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August 8, 2008

#### CUMBERLAND RIVER COMPACT, INC. STATEMENT OF FINANCIAL POSITION MARCH 31, 2008

#### ASSETS

Current Assets Cash Grants receivable Other receivables Prepaid expenses Total current assets	230,272 123,438 9,000 4,934 367,644
Property and Equipment Office furniture Computers and equipment Less: accumulated depreciation Total property and equipment	 10,000 31,847 41,847 (19,682) 22,165
Total assets	\$ 389,809
LIABILITIES AND NET ASSETS	
Current Liabilities Accounts payable Accrued wages and payroll taxes Other accruals Total current liabilities	\$ 9,289 16,164 7,000 32,453
Net Assets Unrestricted Temporarily restricted Total net assets Total liabilities and net assets	\$ 351,904 5,452 357,356 389,809

The accompanying notes are an integral part of these financial statements

#### CUMBERLAND RIVER COMPACT, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED MARCH 31, 2008

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-	Un	restricted	mporarily estricted		<u>Totai</u>
Revenue					
Public support:	•				
Government grant income	\$	-	\$ 451,672	\$	451,672
Other grant income		6,000	5,104		11,104
Contributions		48,621	-		48,621
In-kirid contributions		4,668	=		4,668
Special event revenue:					
Revenue		105,857	-		105,857
Less direct costs		(44,881)	-		(44,881)
Net revenue from special events		60,976	 -		60,976
Total public support		120,265	 456,776		577,041
Other revenue:					
Program service fees		25,197	-		25,197
Membership dues		29,351	-		29,351
Interest income		7,049	-		7,049
Total other revenue		61,597			61,597
Net assets released from restrictions		457,710	(457,710)		-
Total public support and other revenue		639,572	 (934)		638,638
Expenses Program services:					
Building outside the box		259,559	-		259,559
Watershed		85,923	-		85,923
Local officials		28,344	-		28,344
Senior fellow		51,620	-		51,620
Project blue streams		29,946	-		29,946
Total program services	_	455,392			455,392
Fundraising:					
Contract Labor		12,400	-		12,400
Payroll		4,605	-		4,605
Printing and publications		8,996	-		8,996
Postage		2,152	_		2,152
Total fundraising expenses		28,153			28,153
Management and general:					
Accounting		7,696	-		7,696
Marketing		11,739	-		11,739
Contract Labor		39,844	-		39,844
Payroll		19,094	-		19,094
Depreciation		4,888	-		4,888
Insurance		7,589	-		7,589
Meetings		3,001	-		3,001
Travel		8,572	-		8,572
Supplies		22,137	-		22,137
Other		4,114	-		4,114
Total management and general		128,674	-	-	128,674
Total expenses		612,219		1.000	612,219
Change in net assets	·	27,353	 (934)		26,419
Net assets at beginning of year		324,551	6,386		330,937
Net assets at end of year	\$	351,904	\$ 5,452	\$	357,356

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The accompanying notes are an integral part of these financial statements  $\mathbf{3}$ 

#### CUMBERLAND RIVER COMPACT, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2008

Cash Flows From Operating Activities: Change in net assets Adjustments to reconcile increase in net assets to net cash provided by operating activities:	\$	26,419
Depreciation		4,888
Changes in operating assets and liabilities: Grants receivable Other receivables Prepaid expenses Accounts payable Accrued payroll Other accruals		43,994 (9,000) (4,934) (5,779) 11,679 7,000
Net cash provided by operating activities		74,267
Cash flows From Investing Activities Purchases of property and equipment		(15,420)
Net cash used in investing activities		(15,420)
Net increase in cash and cash equivalents Cash at beginning of year Cash at end of year	_	58,847 171,425 230,272
Supplemental schedule of noncash operating activities:		
In-kind contributions of videotaping services In-kind contributions of printing services Total In-kind contributions	\$	3,828 840 4,668

The accompanying notes are an integral part of these financial statements

## CUMBERLAND RIVER COMPACT, INC. Notes to Financial Statements March 31, 2008

# **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Nature of Activities

Cumberland River Compact, Inc. (the "Organization") is a nonprofit organization incorporated in 1997 and located in Nashville, Tennessee. The Organization's mission is to enhance the water quality of the Cumberland River and its tributaries through education and promotion of cooperation among citizens, businesses, and agencies in Tennessee and Kentucky. The Organization's income comes primarily from government grants and private grants as well as from donations from individuals, foundations and companies.

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Organization and/or the passage of time. Restrictions that are fulfilled in the same accounting period in which the contributions are received are reported in the statement of activities as unrestricted. When a restriction expires in a period after the contributions are received, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as.

The amount for each of these classes of net assets is displayed in the statement of financial position and the amount of change in each class of net assets is displayed in the statement of activities. There were no permanently restricted net assets as of March 31, 2008.

# Cash and Cash Equivalents

For purposes of the Statements of Cash Flows, the Project considers all cash funds, cash bank accounts and highly liquid debt instruments, with an original maturity when purchased of three months or less, to be cash and cash equivalents. At March 31, 2008, the Organization had no cash equivalents.

# CUMBERLAND RIVER COMPACT, INC Notes to Financial Statements March 31, 2008

# **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued**

## **Contributions**

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Accounts Receivable

The Organization considers accounts receivable to be fully collectible at year-end. Accordingly, no allowance for doubtful accounts has been recorded.

#### **Grants Receivable**

During the year ended March 31, 2008, the Organization had 19 grants, including 14 reimbursement-type state and federal government grants. Grants receivable at March 31, 2008, consisted primarily of costs incurred on reimbursable grants that had not yet been reimbursed to the Organization.

#### **Property and Equipment**

Property and equipment are recorded at cost to the Organization, or if donated, at the estimated fair market value at the date of donation. All depreciation is computed using the straight-line method based on the estimated useful life of the asset. The Organization's capitalization policy is to capitalize any expenditure over \$500 for any office furniture, computers and equipment purchased. Expenditures for repairs and maintenance are charged to operations when incurred. Depreciation expense amounted to \$4,888, for the year ended March 31, 2008.

#### **Expense Allocation**

The costs of providing program services and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among program and supporting services based on actual or estimated time employees spend on each function.

## CUMBERLAND RIVER COMPACT, INC Notes to Financial Statements March 31, 2008

# **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued**

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# **Donated Services**

Various local companies have donated videotaping services and printing and production of materials for the Organization to use in its marketing efforts to the general public. The value of videotaping services and printing and production of materials for the year ended March 31, 2008 is \$3,828 and \$840, respectively, and is properly reflected in the financial statements.

#### **Income Taxes**

The Organization is a nonprofit organization exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code, and the Organization is classified as an organization that is not a private foundation as defined in Section 509(a) of the Internal Revenue Code. Therefore, no provision for federal income taxes is included in the accompanying financial statements.

# **NOTE 2 - RESTRICTIONS ON NET ASSETS**

Temporarily restricted net assets consist of the following at March 31, 2008 for the following purpose:

Watershed Program	\$5,000
Project Blue Streams	452
2	\$5,452

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors as follows:

Building Outside The Box	\$325,058
Watershed	83,388
Local Officials	22,032
Project Blue Streams	27,232
Total restrictions released	<u>\$457,710</u>

#### CUMBERLAND RIVER COMPACT, INC Notes to Financial Statements March 31, 2008

## **NOTE 3 – CONCENTRATION OF CREDIT RISK**

Cash is a financial instrument that potentially subjects the Organization to a concentration of credit risk. The Organization has cash deposits in a financial institution in excess of the amount insured by the Federal Depository Insurance Corporation in the amount of \$132,018.97 at March 31, 2008.

#### **NOTE 4 – GRANT INCOME**

During the year ended March 31, 2008, the Organization received approximately \$452,000 from various federal and state governmental agencies, including the Environmental Protection Agency, and the Department of Agriculture. The Organization has numerous contractual grant agreements with one to five year terms and grant amounts totaling \$1.3 million over the life of the respective grants. At March 31, 2008, the Organization's existing grant contracts had unspent funds of approximately \$240,000, related to primarily reimbursement-type grants.