

# Songs For Sound, Inc

## Profit and Loss

July 2021 - June 2022

	TOTAL
Income	
Contributions	
Donations	69,447.34
Sponsorship	137,480.00
<b>Total Contributions</b>	<b>206,927.34</b>
Interest Income	5.13
Special Events	4,899.05
<b>Total Income</b>	<b>\$211,831.52</b>
<b>GROSS PROFIT</b>	<b>\$211,831.52</b>
Expenses	
Direct Costs	
Other Event Expenses	70,063.86
Other Miscellaneous Service Cost	3,859.97
Outside Serives	5,755.27
Repairs & Maintenance	515.04
Supplies - Event	14,811.19
Supplies - Music	22.36
Supplies - Road	6,261.80
<b>Total Direct Costs</b>	<b>101,289.49</b>
General & Administrative	
Advertising and Promotion	11,107.17
Bank Fees	1,412.97
Dues and Subscriptions	8,468.74
Entertainment	1,078.21
Insurance Expense	3,344.00
Interest Expense	2,728.67
Marketing	2,078.34
Meals	2,443.75
Office Supplies	5,647.62
Shipping and Postage	1,939.98
Telephone	3,612.73
Website	4,994.72
<b>Total General &amp; Administrative</b>	<b>48,856.90</b>
Occupancy	
Storage Expense	3,994.22
<b>Total Occupancy</b>	<b>3,994.22</b>
PR Taxes	
Payroll Expense	3,774.39
Payroll Taxes	10,050.88
<b>Total PR Taxes</b>	<b>13,825.27</b>

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	TOTAL
Professional Services	
Professional Fees - Accounting & Auditing	4,553.93
Professional Fees - Other	5,109.15
<b>Total Professional Services</b>	<b>9,663.08</b>
Salaries and Wages	18,060.11
Contractor Labor	67,211.78
Salaries Expense	112,622.19
<b>Total Salaries and Wages</b>	<b>197,894.08</b>
Trailer Expense	
Auto and Fuel	5,965.14
Trailer Repair and Maintenance	4,680.90
<b>Total Trailer Expense</b>	<b>10,646.04</b>
Travel	
Airfare	5,127.22
Car Rental/Taxi/Uber	3,089.15
Hotels and Lodging	20,936.63
Mileage Reimbursement	1,069.20
Parking and Tolls	878.15
<b>Total Travel</b>	<b>31,100.35</b>
Unapplied Cash Bill Payment Expense	0.00
<b>Total Expenses</b>	<b>\$417,269.43</b>
NET OPERATING INCOME	<b>\$ -205,437.91</b>
Other Expenses	
Depreciation	27,991.92
Other Miscellaneous Expense	100.00
<b>Total Other Expenses</b>	<b>\$28,091.92</b>
NET OTHER INCOME	<b>\$ -28,091.92</b>
NET INCOME	<b>\$ -233,529.83</b>