

**Arc of Tennessee
Proposed Annual Budget**

Accounting Dept. Code		200		001	002	003	004	005	007	008	012	013	014	015	018	019	020	150
State Department				ED21120 DD	0 DMRS	0 Education	7431 GR-10-28984 Education	0 0	0 DMRS	0 0	0 DMRS	0 DD	0 DMRS	0 DMRS	0	0	0	DD
	2010-2011 Budget	Admin Indirect	Total	Legislative Monitor	Advocacy	TEIS	Secondary Transition	Non Grant	Class Member Advocacy Services	Walmart	DSPAT	Partners	PASS	PTP	Support Broker	GNRC	Choices	Fundraising
REVENUE																		
Gum Vending	59,937		59,937	14,265	0	0	10,672	35,000	0	0	0	0	0	0	0	0	0	0
Affiliation-TN	10,000		10,000					10,000										
Contributions	5,000		5,000					5,000										
Fundraising	1,500		1,500					1,500										
Meetings/Conferences	500		500					500										
Memberships	5,000		5,000					5,000										
Interest	250		250					250										
Mega Conference	10,000		10,000					10,000										
Rent	0		0					0										
Other	0		0															
Legislative Monitor	42,794		42,794	42,794														
Advocacy	410,000		410,000		410,000													
TEIS	54,000		54,000			54,000												
Secondary Transition	137,611		137,611				137,611											
Non Grant	0		0															
Class Member Advocacy Services	717,584		717,584						717,584									
Walmart	32,500		32,500							32,500								
DSPAT	159,100		159,100								159,100							
Partners	151,553		151,553									151,553						
PASS	161,700		161,700										161,700					
PTP	254,200		254,200											254,200				
Support Broker	648,000		648,000												648,000			
GNRC	18,000		18,000													18,000		
Choices	142,880		142,880														142,880	
Blank 3	0		0															
In Kind	37,860		37,860	0	0	0	0	0	0	0	0	37,860	0	0	0	0	0	0
TOTAL REVENUE	3,059,968	0	3,059,968	57,059	410,000	54,000	148,282	67,250	717,584	32,500	159,100	189,413	161,700	254,200	648,000	18,000	142,880	0
EXPENSES																		
Salaries	1,345,750	193,128	1,538,878	15,685	189,041	27,518	81,255	18,128	360,456	15,119	44,534	851	35,979	141,893	314,056	9,270	91,965	0
Benefits & Taxes	488,954	56,292	545,247	5,559	62,103	8,516	22,261	4,317	137,140	4,582	20,577	267	11,735	31,595	128,300	3,612	48,390	0
Professional Fees / Grant Awards	166,189	31,080	197,269	6,498	3,750	0	720	19,390	15,981	750	7,000	26,500	79,000	900	5,700	0	0	0
Supplies	50,834	42,056	92,889	2,497	5,840	2,612	2,146	1,646	14,407	3,892	2,685	3,500	2,606	2,932	6,073	0	0	0
Communication	65,732	13,982	79,714	302	6,510	1,359	3,524	302	19,210	0	3,194	0	1,173	4,429	18,926	558	6,244	0
Postage & Shipping	14,194	3,200	17,394	6,600	2,400	0	550	0	2,000	300	1,000	0	0	250	1,094	0	0	0
Occupancy	28,143	40,686	68,829	797	4,007	28	28	570	2,412	57	4,228	0	1,703	6,380	4,984	596	2,351	0
Equipment Rental & Maintenance	42,086	6,240	48,326	9,595	11,503	3,182	1,002	201	6,004	516	516	0	1,544	1,294	6,456	50	223	0
Printing & Publications	9,130	1,300	10,430	1,200	1,000	0	800	0	1,000	0	0	2,750	0	300	2,080	0	0	0
Travel / Conferences & Meetings	263,899	28,000	291,899	100	48,741	3,000	14,620	750	55,179	2,599	3,880	64,000	4,648	27,582	38,800	0	0	0
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Insurance	350	7,500	7,850	0	0	0	0	0	350	0	0	0	0	0	0	0	0	0
Specific Assistance to Individuals	98,950	0	98,950	0	16,000	0	0	500	0	0	48,550	33,900	0	0	0	0	0	0
Depreciation	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Non-Personnel	15,550	0	15,550	0	0	0	0	15,550	0	0	0	0	0	0	0	0	0	0
Capital Purchase	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Indirect Cost	423,464	0	0	8,226	59,106	7,785	21,377	0	103,448	4,685	22,936	19,765	23,311	36,646	88,681	2,373	25,127	0
In-Kind Expense	37,860	0	37,860	0	0	0	0	0	0	0	0	37,860	0	0	0	0	0	0
Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Lobbying Expenses	1,000	0	1,000	0	0	0	0	1,000	0	0	0	0	0	0	0	0	0	0
Edith Wright Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Roger Blue Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL EXPENSES	3,052,084	423,464	3,052,084	57,059	410,000	54,000	148,283	62,354	717,587	32,500	159,100	189,394	161,700	254,200	615,150	16,458	174,300	0
NET PROFIT	7,884	(423,464)	7,884	(0)	0	(0)	(0)	4,896	(3)	0	0	19	(0)	0	32,850	1,542	(31,420)	0

16.35%