Form 990

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

2004

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service 7/01/04 and ending For the 2004 calendar year, or tax year beginning

Open to Public Inspection 6/30/05

A	ror t	le 2004 Calendar year, or tax year beginning 7, 02, 02, and ending 0,	00/00			101000 0
В	Check	if applicable: Please use IRS C Name of organization		D	Employer identification n	0.
	Add	ress change label or			62-0582571	
	Nam	e change print or JUNIOR ACHIEVEMENT OF MIDDLE T		Ε	Telephone number	`
-	Initia	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite		615-383-9500	
-	-	return See 120 POWELL PLACE Specific		F	Accounting method:	Cas
-	-	Instruc- Instruction Instruc- Instruction Instruc- Instruction Instructi		X	Accrual Other (spe	cify)
L	Appli	Country Period by Horis.				
			H and I are not applicable to sec			ā
200	19000 2		H(a) Is this a group return for a			No
<u>G</u>			H(b) If "Yes," enter number of		٠٠٠.كـــ ٠٠٠٠٠٠	1'::
J			H(c) Are all affiliates included?		Yes _] No
			(If "No," att. a list. See ins	53		
K		ALIMAN IN THE CONTROL OF THE CONTROL	H(d) Is this a separate return f			1
		rganization need not file a return with the IRS; but if the organization received a	organization covered by a I Group Exemption Nur			No
		990 Package in the mail, it should file a return without financial data. Some states				
_		e a complete return. receipts: Add lines 6b, 8b, 9b, and 10b to line 12 1,706,581	to attach Sch. B (Form		anization is not required	
ᆫ	Part I	receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ► 1,706,581 Revenue, Expenses, and Changes in Net Assets or Fund Balan				
	T	Contributions, gifts, grants, and similar amounts received:	ices (See page 10 of t	T	instructions.)	
	1		893,436			
	a			2700		
	b			4		
	c d	Total (add lines 1a through 1c) (cash \$958,161 noncash \$, I	10	d 958,1	61
	2	Program service revenue including government fees and contracts (from Part VII, line 93	2			
	3	Membership dues and assessments	3		-	
	4	Interest on savings and temporary cash investments	4		46	
5	5	Dividends and interest from securities	5			
	6a	Gross rents 6a		(y); 3:		
	b	Less: rental expenses 6b	1			
	c	Net rental income or (loss) (subtract line 6b from line 6a)	60	c		
R	7	Other investment income (describe		7		
e v	8a	Gross amount from sales of assets other (A) Securities	(B) Other	1716		
е		than inventory 8a	1	1		
n u	b	Less: cost or other basis and sales expenses 8b		1		
е	С	Gain or (loss) (attach schedule)	:			
	d	Net gain or (loss) (combine line 8c, columns (A) and (B))		80	d	
	9	Special events and activities (attach schedule). If any amount is from gaming, check her				
	а	Gross revenue (not including \$ of		10.95		
		contributions reported on line 1a) . 9a				
	b	Less: direct expenses other than fundraising expenses 9b				
	С	Net income or (loss) from special events (subtract line 9b from line 9a)	.,	90	c 419,1	74
	10a	Gross sales of inventory, less returns and allowances 10a	1			
	b	Less: cost of goods sold				
	С	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line		100		
	11	Other revenue (from Part VII, line 103)		_11		
4	12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)		12		
E	13	Program services (from line 44, column (B))		13		
p	14	Management and general (from line 44, column (C))		14		
e n	15	Fundraising (from line 44, column (D))		15		
s e	16	Payments to affiliates (attach schedule) SEE	STATEMENT 1	16		
s	17	Total expenses (add lines 16 and 44, column (A))		17		
A	18	Excess or (deficit) for the year (subtract line 17 from line 12)		18		
S	19	Net assets or fund balances at beginning of year (from line 73, column (A))		19		12
e	20			20		15
s	21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)		21	2,328,5	43

	Functional Expenses and section 494	7(a)(1) no	nexempt charitable trusts b	ut optional for others. (See	page 22 of the instructions	nd (4) organizations s.)
	ot include amounts reported on line Sb, 8b, 9b, 10b, or 16 of Part I.	32156. 944,74	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
	nd allocations (attach schedule)) 22				
	ssistance to individuals	23				
	paid to or for members					
	ation of officers, directors, etc.	-	170,578	136,462	17,058	17,05
	aries and wages		396,687	317,349	39,669	39,66
7 Pension n	lan contributions		51,704	41,363	5,171	5,17
R Other em	ployee benefits	28				
Payroll tax	kes	29	37,304	29,843	3,731	3,73
n Profession	nal fundraising fees				0,,02	5,75
	g fees		5,400	4,320	540	54
l enal fees	9 1000				0.10	
. Legal lees ! Supplies		33	9,429	7,543	943	94
Telephone		34	16,149	12,919	1,615	1,61
50	nd shipping	35	5,893	4,714	589	590
		36	119,181	95,345	11,918	
	y t rental and maintenance	37	110,101	20,343	11,310	11,91
		38				
Travel	d publications	39	8,111	6,489	811	01
Conforma	as conventions and mostings	40	0,111	0,409	911	81:
	es, conventions, and meetings	41	66,282	53,026	6 620	C CO.
Description	doubting at Cattagh ashedday		231,859		6,628	6,621
	on, depletion, etc. (attach schedule)	42	231,639	185,487	23,186	23,18
	enses not covered above (itemize): a STATEMENT 2	43a 43b	437,393	353,491	44,061	39,84
:		43c				
i	***************	43d			A STATE OF THE STA	
•		43e				1000000 1000000000000000000000000000000
Total function	onal expenses (add lines 22 - 43). Organizations	1 1				
completing	columns (B)-(D), carry these totals to lines 13-15	44	1,555,970	1,248,351	155,920	151,699
	heck ▶ ☐ if you are following SOP 98-2.					
	ete trom a combined educational campaign and t	undraici	na colicitation reported	in (P) Brogram parvisos	2	· [] , [] .
e arry joint co	sts from a combined educational campaign and					Yes X No
res," enter (i) t	he aggregate amount of these joint costs \$; (ii) the amoun	t allocated to Program serv	ices \$	Yes X No
res," enter (i) t the amount al	he aggregate amount of these joint costs \$located to Management and general \$; (ii) the amoun ; and (iv) the amoun	t allocated to Program servit allocated to Fundraising	ces \$	Yes X No
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Form 990 (2004)

Part IV Balance Sheets (See page 25 of the instructions.)

		25 27 27 27 27 27 27 27 27 27 27 27 27 27		200	
	Note:	Where required, attached schedules and amounts within the description	(A)		(B)
		column should be for end-of-year amounts only.	Beginning of year		End of year
	45	Cash-non-interest-bearing	109,017		70,507
	46	Savings and temporary cash investments	104,027	46	137,047
		T 1			
		Accounts receivable 47a 1,800,088	1 054 000	18,24	
	b	Less: allowance for doubtful accounts 47b	1,856,823	47c	1,800,088
	48a	Pledges receivable 48a			
	b	Less: allowance for doubtful accounts 48b		48c	
	49	Grants receivable		49	
33	50	Receivables from officers, directors, trustees, and key employees			
Α		(attach schedule)		50	
S	51a	Other notes and loans receivable (attach	•	5 (7)	
S		schedule) 51a		F4-	
e	1000000	Less: allowance for doubtful accounts 51b		51c	
t s	52	Inventories for sale or use	36,471		52,272
	53	Prepaid expenses and deferred charges Investments-securities Cost FMV	30,411	54	52,212
	54 55a	Investments-securities Cost FMV Investments-land, buildings, and		34	
	334	equipment: basis 55a			
	h	Less: accumulated depreciation (attach			
	5	schedule) 55b		55c	
	56	Investments-other (attach schedule)		56	
		Land, buildings, and equipment: basis 57a 1,859,354			
	10	Less: accumulated depreciation (attach			
	_	schedule) SEE STATEMENT 4 57b 643,817	1,423,918	57c	1,215,537
	58	Other assets (describe ► SEE STATEMENT 5)	3,770		1,270
	59	Total assets (add lines 45 through 58) (must equal line 74)	3,534,026		3,276,721
	. 60	Accounts payable and accrued expenses	85,888	60	100,196
L i	61	Grants payable		61	
a		Deferred revenue		62	29,500
b i	63	Loans from officers, directors, trustees, and key employees (attach			
i		schedule)		63	
i	64a	Tax-exempt bond liabilities (attach schedule)		64a	
t i		Mortgages and other notes payable (attach schedule) SEE WORKSHEET	1,001,026	64b	818,482
е	65	Other liabilities (describe)		65	
S			1 000 014		040 170
	66	Total liabilities (add lines 60 through 65)	1,086,914	66	948,178
		nizations that follow SFAS 117, check here X and complete lines			
		67 through 69 and lines 73 and 74.	891,556	67	1,064,760
N F		Unrestricted	1,555,556		1,263,783
n		Temporarily restricted	1,000,000	69	1,203,703
d	Orane	Permanently restricted nizations that do not follow SFAS 117, check here and		03	
Α		complete lines 70 through 74.	4 8	5.30	
Ba				70	
1		Capital stock, trust principal, or current funds Paid-in or capital surplus, or land, building, and equipment fund		71	
a		Retained earnings, endowment, accumulated income, or other funds		72	
c c		Total net assets or fund balances (add lines 67 through 69 or lines			
е		70 through 72;			
S		column (A) must equal line 19; column (B) must equal line 21)	2,447,112	73	2,328,543
		Total liabilities and net assets / fund balances (add lines 66 and 73)	2,447,112 3,534,026	74	3,276,721
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Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

b Amounts included on line a but not on line 12, Form 990: (1) Net unrealized gains on investments \$ \$ (2) Donated services and use of facilities \$ (2) Prior year adjustments reported on line 20, Form 990 \$ (3) Losses reported on line 20, Form 990 \$ (4) Other (specify): SEE STMT SEE STMT C Line a minus line b	Form 990 (2004)	JUNIOR ACHIEV	EMENT	OF MIDD	LE '	TN, INC62-				Page
Return (See page 27 of the instructions.) a Total revenue, gains, and other support per audited financial statements	Part IV-A	Reconciliation of Rev	venue pe	r Audited		Part IV-B				
a Total revenue, gains, and other support per audited financial statements		Financial Statements	with Rev	enue per				nents w	vith Exp	enses per
per audited financial statements b Amounts included on line a but not on line 12, Form 990: (1) Net unrealized gains on investments c) (2) Donated services and use of facilities c) (3) Recoveries of prior year gants c) (4) Other (specify): SEE STMT SEE STMT C Line a minus line b c Amounts included on line 12, Form 990 c) (4) Other (specify): C Line a minus line b c Amounts included on line 12, Form 990 but not on line 12, Form 990 but not on line 20, Form 990 \$ (4) Other (specify): C Line a minus line b c Amounts included on line 12, Form 990 but not on line a: (1) Investment expenses not included on line 12, Form 990 \$ (2) Other (specify): S Add amounts on lines (1) and (2) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 12, Form 990 (Inter cupus line d) c Total revenue per line 13, Form 990 (Inter cupus line d) c Total revenue per line 13, Form 990 (Inter cupus line d) c Total revenue per line 13, Form 990 (Inter cupus line d) c Total revenue per line 14, Form 990 (Inter cupus line d) c Total revenue per line 15, Form 990 (Inter cupus line d) c Total revenue per line 15, Form 990 (Inter cupus line d) c Total revenue per line 16, Form 990 (Inter cupus line d) c Total revenue per line 16, Form 990 (Inter cupus line d) c Total re		Return (See page 27	of the ins	structions.)			Return			
b Amounts included on line a but not on line 12, Form 990: (1) Net urrealized gains on investments \$ (2) Donated services and use of facilities \$ (3) Recoveries of prior year grants \$ (4) Other (specify): SEE STMT SEE STMT Add amounts on lines (1) through (4) b 214, 246 Add amounts on lines (1) through (4) b 214, 246 Add amounts on lines (1) through (4) b 214, 246 Amounts included on line 12, Form 990 but not on line a: (1) Investment expenses not included on line a: (1) Investment expenses not included on line a: (1) Investment expenses not included on line 6b, Form 990 \$ (2) Other (specify): SEE STMT Add amounts on lines (1) and (2) b c Total revenue per line 12, Form 990 (line c plus line d) Form 990 \$ (2) Other (specify): SAdd amounts on lines (1) and (2) b c Total revenue per line 12, Form 990 tine on lines (1) through (4) b c 1, 492, 335 (line plus line d) Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.) DALE JOHNSON PART OF TRUST OF		Contract to the contract of th	a	1,706,5	200000000			>	а	1,825,150
(1) Net unrealized gains on investments \$ (2) Donated services and use of facilities \$ (2) Prior year adjustments reported on line 20, Form 990 \$ (3) Losses reported on line 20, Form 990 \$ (4) Other (specify): SEE STMT	b Amounts inclu	uded on line a but not on			b	Amounts inclu	uded on line a but not			
(2) Donated services and use of facilities \$ (3) Recoveries of prior year grants \$ (4) Other (specify): SEE STMT Add amounts on lines (1) through (4) C Line a minus line b Add amounts included on line 12, Form 990 but not on line a: (1) Investment expenses not included on line 6b, Form 990 \$ (2) Other (specify): SEE STMT Add amounts included on line 12, Form 990 but not on line a: (1) Investment expenses not included on line 6b, Form 990 \$ (2) Other (specify): SEE STMT Add amounts included on line 12, Form 990 but not on line a: (1) Investment expenses not included on line 6b, Form 990 \$ (2) Other (specify): SEE STMT Add amounts on lines (1) through (4) DEAT V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.) (a) Name and address DALE JOHNSON PRESIDENT DALE JOHNSON PRESIDENT 9410 BROOKVIEW DR BRENTWOOD TN 3702740 PATTACHED										
of facilities \$ (3) Recoveries of prior year grants \$ (4) Other (specify): SEE STMT SEE STMT Add amounts on lines (1) through (4)			-							
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SEE STMT Add amounts on lines (1) through (4) b 214,246 Amounts included on line 12, Form 990 \$ (1) Investment expenses not included on line 66, Form 990 \$ (2) Other (specify): SEE STMT Amounts included on line 12, Form 990 but not on line a: (1) Investment expenses not included on line 66, Form 990 \$ (2) Other (specify): SAdd amounts on lines (1) and (2) defended on line 12, Form 990 but not on line a: (3) Other (specify): SAdd amounts on lines (1) and (2) defended on line 66, Form 990 \$ (2) Other (specify): SAdd amounts on lines (1) and (2) defended on line 66, Form 990 \$ (3) Other (specify): SAdd amounts on lines (1) and (2) defended on line 66, Form 990 \$ (4) Other (specify): SEE STMT Add amounts on lines (1) through (4) b 214, 214 b Add amounts on lines (1) through (4) b 214, 214 b Add amounts on lines (1) into a paid, enter of the instructions.) Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.) (A) Name and address DALE JOHNSON PRESIDENT 9410 BROOKVIEW DR BRENTWOOD TN 3702740 SEE LISTING ATTACHED	4.35									
SEE STMT Add amounts on lines (1) through (4) b 214,246 Add amounts on lines (1) through (4) b 214,246 C Line a minus line b c 1,492,335 C Amounts included on line 12, Form 990 but not on line a: (1) Investment expenses not included on line 6b, Form 990 \$ (2) Other (specify): S Add amounts on lines (1) and (2) b d E Total revenue per line 12, Form 990 (line c plus line d) c 1,492,335 (2) Other (specify): S Add amounts on lines (1) and (2) b d E Total revenue per line 12, Form 990 (line c plus line d) c 1,610,1 Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.) (A) Name and address DALE JOHNSON PAESIDENT 9410 BROOKVIEW DR BRENTWOOD TN 3702740 SEE LISTING ATTACHED		y):								
Add amounts on lines (1) through (4)							SEE STMT			
c Line a minus line b	Add amounts	on lines (1) through (4)	b	214,2	46				h	214,246
Form 990 but not on line a: (1) Investment expenses not included on line 6b, Form 990 \$ (2) Other (specify): S Add amounts on lines (1) and (2) e Total revenue per line 12, Form 990 (line c plus line d) Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.) (A) Name and address (B) Title and average hours per week devoted to position (A) Name and address (B) Title and average hours per week devoted to position (C) Compensation (If not paid, enter plans & deterred plans &	c Line a minus I	ine b	С	1,492,3	35 c	Line a minus li	ine b			1,610,904
(1) Investment expenses not included on line 6b, Form 990 \$ (2) Other (specify): S Add amounts on lines (1) and (2)					d					
6b, Form 990 \$ (2) Other (specify): S Add amounts on lines (1) and (2)	(1) Investment ex	penses			(1) Investment ex	penses			
(2) Other (specify): S Add amounts on lines (1) and (2)		and a								
Add amounts on lines (1) and (2)	and the second second	//			(77 F. S.			
e Total revenue per line 12, Form 990 (line c plus line d) Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.) (A) Name and address (B) Title and average hours per week devoted to position (If not paid, enter plans & deferred compensation allowances) PRESIDENT 9410 BROOKVIEW DR BRENTWOOD TN 3702740 170,578 20,299 SEE LISTING ATTACHED		\$					\$			
(line c plus line d) Part V			d	le.	4.				d	
List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see page 27 of the instructions.) (A) Name and address (B) Title and average hours per week devoted to position (If not paid, enter plans & deferred compensation account and compensation compensation (E) Expension (D) Contrib. to employee benefit plans & deferred compensation (E) Expension (D) Contrib. to employee benefit plans & deferred compensation (E) Expension (E) Expension (E) Expension (If not paid, enter plans & deferred compensation (If not paid, enter plans & deferred compensation) (If not		7		1 /02 3						1 610 904
the instructions.) (A) Name and address (B) Title and average hours per week devoted to position (If not paid, enter plans & deferred compensation (If not paid, enter plans & deferred compensation) (If not paid, enter plans & def	***************************************									
(A) Name and address (B) Title and average hours per week devoted to position (If not paid, enter plans & deferred compensation (If not paid, enter plans & deferred compensation) (I			s, musice	s, and Key	Linb	noyees (List eat	ch one even ii not con	iperisate	u, see pa	ge 27 01
DALE JOHNSON PRESIDENT 9410 BROOKVIEW DR BRENTWOOD TN 3702740 170,578 20,299 SEE LISTING ATTACHED 0 0	uiei				(B) hours	Title and average per week devoted to	(If not paid, enter	(D) Co employe plans &	ontrib. to ee benefit deferred	(E) Expense account and other
SEE LISTING ATTACHED 0 0										
SEE LISTING ATTACHED	9410 BROO	KVIEW DR BRENT	T GOOW:	rn 3702	740		170,578	20	0,299	0
	CDD TTCMT	NG AMMAGUED					0		0	0
			CERS	& BD			0		0	0

							-			
						was a second				
							4			CONTROL TO THE STATE
Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? Yes Yes	organization an	nd all related organizations, o	f which more	e than \$10,000					>	Yes X No

Form	n 990 (2004) JUNIOR ACHIEVEMENT OF MIDDLE TN, INC 62-0582571		F	age 5
-	art VI Other Information (See page 28 of the instructions.)		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of			
10	each activity	76		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS?	77		X
	If "Yes," attach a conformed copy of the changes.	455		
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a		X
b	If "Yes," has it filed a tax return on Form 990-T for this year?	78b		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a			
	statement	79		X
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common			
	membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a		X
b	If "Yes," enter the name of the organization			
	and check whether it is exempt or nonexempt.			
81a	Enter direct and indirect political expenditures. See line 81 instructions			
b	Did the organization file Form 1120-POL for this year?	81b		X
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge			
	or at substantially less than fair rental value?	82a		X
b	If "Yes," you may indicate the value of these items here. Do not include this amount as			
	revenue in Part I or as an expense in Part II. (See instructions in Part III.)			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions			
	or gifts were not tax deductible?	84b		
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members? N/A	85a		
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? N/A	85b		
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization			
	received a waiver for proxy tax owed for the prior year.			
С	Dues, assessments, and similar amounts from members 85c			
d	Section 162(e) lobbying and political expenditures 85d			
е	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its			
	reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax			
	year? N/A	85h	******	
36	501(c)(7) orgs. Enter: a Initiation fees and capital contributions included on line 12 86a			
b	Gross receipts, included on line 12, for public use of club facilities 86b			
37	501(c)(12) orgs. Enter: a Gross income from members or shareholders 87a			
b	Gross income from other sources. (Do not net amounts due or paid to other			
	sources against amounts due or received from them.)		7	
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or			
	partnership, or an entity disregarded as separate from the organization under Regulations sections			
	301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	NO. CONTROL OF THE	_X_
39a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under:			
	section 4911 ▶ 0 ; section 4912 ▶ 0 ; section 4955 ▶ 0			
b	501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction			
	during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach			
	a statement explaining each transaction	89b		_X_
С	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under			_
	sections 4912, 4955, and 4958			0
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization			0
0a	List the states with which a copy of this return is filed NONE			· · <u>· · ·</u>
b	Number of employees employed in the pay period that includes March 12, 2004 (See instructions.)	200	<u> </u>	15
1	The books are in care of ► LAUREN KEY, DIRECTOR OF OPERATIONS Telephone no. ► 615-	3/3	-95	00
	Located at ► NASHVILLE, TN ZIP+4 ► 37204		,	· · · · · ·
2	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here			
	and enter the amount of tax-exempt interest received or accrued during the tax year 92			
		Form	990	2004)

Part VII	Analysis of Income-Prer gross amounts unless otherwise	oducing Activiti	T	ed business incom		DW 19811129 900	12, 513, or 514	(E)
indicated.	r gross arribante ambos euro mes		(A) Business code	The same of			(D) mount	Related or
93 Progra	im service revenue:		Business code	Amount	Exclus	sion A e	mount	exempt function income
a EX	CHANGE CITY PROGR	AM						83,387
b								
c								
d			- 100 - 10 - 10 - 10 - 10 - 10 - 10 - 1					
								-
	are/Medicaid payments							
	nd contracts from government agen							
	ership dues and assessments				14		5,646	
	t on savings and temporary cash inv						3,040	
	nds and interest from securities ntal income or (loss) from real estate							Name of the second
	nanced property							
	ot-financed property							
98 Net ren	ital income or (loss) from personal p	roperty						
	nvestment income							
	(loss) from sales of assets other that							
101 Net inc	ome or (loss) from special events							419,174
102 Gross	profit or (loss) from sales of inventory	/						
	evenue: a						-	
b OT	HER	9						25,967
e	I (add askirsas (D) (D) and (E))			an a anasan sana	0		5,646	528,528
	al (add columns (B), (D), and (E))							534,174
	add line 104, columns (B), (D), and (l 5 plus line 1d, Part I, should equal th						··· • —	334,174
Part VIII	Relationship of Activitie	(3) (3) (3) (4) (4)		of Exempt P	urposes (See page	34 of the i	instructions)
Line No.	Explain how each activity for which							
▼	of the organization's exempt purp						,	
93A	STUDENTS EXPERIE					UGH		
	PARTICIPATION IN	AN EXPERI	MENTAL	CITY		2 4		8
101	VARIOUS FUNDRAIS	ING EVENTS	IN WHI	CH THE	INCOME	IS USE	D TO	
255 250 100 10	FUND IN-CLASSROO							
Part IX	Information Regarding Ta	(5)	ries and Dis		ntities (Se	(5)	of the ins	
Name, ad	(A) dress, and EIN of corporation,	(B) Percentage of	N	(C) ature of activitie	es	(D) Total inc	ome	(E) End-of-year
partnei	rship, or disregarded entity	ownership interes	t					assets
N/F	<u> </u>		%					
			%					
		**************************************	%					
Dort V	Information Regarding Tr	anctore Accocia	atod with Do	rconal Ron	ofit Contr	acts (Coo. a	24 - 64 -	:
Part X	the organization, during the year, rec							
	the organization, during the year, ret	The second control of			The contract of the contract o		CONTRACT?	Yes X No
1/2/2 2/2	es" to (b), file Form 8870 and Form			a personal bei	ioni comi doi:			163 22 140
11010111	Under penalties of perjury, I declare that			companying sche	edules and state	ements, and to	the best of my	knowledge
	and belief, it is true, correct, and comple			2 2 2			•	
Please	YOU	Hans.	-				1912	9/05
Sign	Signature of officer						Date	7/
Here	Dale Johnson,	President						
	Type or print name and title.	and the second s		A CONTRACTOR OF THE CONTRACTOR	and the second s			
		. 1				Check if self-	-	Preparer's SSN or PTIN
Paid	Preparer's	Retor	•	D	ate / /	employed	_	(See Gen. Instr. W)
Preparer's	signature	<u> </u>	D. 65.55	19,	126/05	<u> </u>		P00156471
Jse Only		NKENSHIP C			20		EIN >	45-0491842
	וחתת	WESTPARK I			30		Phone	15 252 255
es com Anni Anni Anni Anni Anni Anni Anni Ann	address, and ZIP + 4 BREI	NTWOOD, TN	37027-	-5032			no. ▶ 6	15-373-3771

SCHEDULE A (Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

OMB No. 1545-0047

2004

Department of the Treasury Internal Revenue Service

Supplementary Information-(See separate instructions.)

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ Name of the organization Employer identification number

JUNIOR ACHIEVEMENT OF MIDDLE TN, INC			2-0582571		
Part I Compensation of the Five Highest Pai	id Employees Other Than (Officers, Directo	ors, and Truste	es	
(See page 1 of the instructions. List ea	ch one. If there are none, e	enter "None.")	T		
(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to empl. ben. plans & deferred comp.	(e) Expense account and other allowances	
DORIS SHACKLETT 120 POWELL PLACE	VP MARKETING	60, 400	5 000		
NASHVILLE TN	40	60,498	6,882	0	
				2	
Total number of other employees paid over	- 1				
\$50,000	0				
Part II Compensation of the Five Highest Paid (See page 2 of the instructions. List each				nter "None.")	
(a) Name and address of each independent contractor paid	more than \$50,000	(b) Type of ser	vice (d	(c) Compensation	
NONE					
×					
	***************************************	- 17 - 17 - 17 - 17 - 17 - 17 - 17 - 17			
·					
Total number of others receiving over \$50,000 for professional services					
For Paperwork Reduction Act Notice, see the Instructions for For	rm 990 and Form 990-EZ.	Sch	edule A (Form 990	or 990-EZ) 2004	

JUNIOR ACHIEVEMENT OF MIDDLE TN, INC 62-0582571 Schedule A (Form 990 or 990-EZ) 2004 Page 2 Part III Statements About Activities (See page 2 of the instructions.) Yes No During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities > \$ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) X Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities. During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) Sale, exchange, or leasing of property? 2a Lending of money or other extension of credit? b 2b Furnishing of goods, services, or facilities? C 2c Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? SEE PART V, FORM 990 d 2d Transfer of any part of its income or assets? 2e Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.) 3a Do you have a section 403(b) annuity plan for your employees? Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds? Do you provide credit counseling, debt management, credit repair, or debt negotiation services? Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.) The organization is not a private foundation because it is: (Please check only ONE applicable box.) 5 A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i). 6 A school. Section 170(b)(1)(A)(ii). (Also complete Part V.) 7 A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii). 8 A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v). A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, 9 and state ▶ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the Support Schedule in Part IV-A.) An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 11a 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.) 11h A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.) 12 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions-subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.) An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).) Provide the following information about the supported organizations. (See page 5 of the instructions.) (b) Line number (a) Name(s) of supported organization(s) from above

Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Not	e: You may use the worksheet in the instruc	ctions for converting from	n the accrual to the cas			
Cale	endar year (or fiscal year beginning in)	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
15	Gifts, grants, and contributions received. (Do					
	not include unusual grants. See line 28.)	659,235	1,251,169	1,013,549	964,414	3,888,367
16	Membership fees received					0
17	Gross receipts from admissions, merchandise					
	sold or services performed, or furnishing of	ľ				
	facilities in any activity that is related to the					
	organization's charitable, etc., purpose	741,206	544,480	785,847	946,391	3,017,924
18	Gross income from interest, dividends,					
	amounts received from payments on securities					
	loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less					
	section 511 taxes) from businesses acquired			05.004	00 000	65 004
	by the organization after June 30, 1975	5,082	8,835	25,084	28,003	67,004
19	Net income from unrelated business					•
	activities not included in line 18					0
20	Tax revenues levied for the organization's					
	benefit and either paid to it or expended on					
	its behalf					. 0
21	The value of services or facilities furnished to					
	the organization by a governmental unit without charge. Do not include the value of					
	services or facilities generally furnished to the					•
	public without charge					0
22	Other income. Attach a schedule. Do not include gain or (loss) from	10 725	20 165	20 250		71 050
	sale of capital assets STMT 8	18,735			1 020 000	71,259
23	Total of lines 15 through 22			1,844,839		
24	Line 23 minus line 17	14,243	18,366	1,058,992 18,448	992,417 19,388	4,026,630
25	Enter 1% of line 23					0
26	Organizations described on lines 10 or				▶ 26a	TO STATE OF THE ST
b			50 V		4.304	
	governmental unit or publicly supported or	E			N ock	
	amount shown in line 26a. Do not file this				26b	
c	Total support for section 509(a)(1) test: En				▶ 26c	
d	Add: Amounts from column (e) for lines:	18	19		▶ 26d	
	Dublic august (line 26e minus line 26d tot	22				
	Public support (line 26c minus line 26d total Public support percentage (line 26e (nu					%
27		a For amounts include				70
21	person," prepare a list for your records to s					
	Do not file this list with your return. Ent			in cach year noin, each	aloqualilled person.	
	0 000			319,	771 (2000)	38,500
h	For any amount included in line 17 that wa					
~	show the name of, and amount received fo					
	(Include in the list organizations described					
	the difference between the amount receive					
	amounts) for each year:			¥		
		002) 526	,114 (2001)	767,3	399 (2000)	927,003
С	Add: Amounts from column (a) for lines:	15 3 888	,367 16			
	17 3,017,92	24 20	21		▶ 27c	6,906,291
d	Add: Line 27a total. 964,01	24 20 and line 27b to	otal 2	2,947,479	▶ 27d	3,911,493
е	Public support (line 27c total minus line 27c	d total)			Z/e	2,994,798
f	Total support for section 509(a)(2) test: Ent				044,554	
g	Public support percentage (line 27e (nui				▶ 27g	42.5122%
h	Investment income percentage (line 18,	column (e) (numerato	r) divided by line 27f	(denominator))	Þ 27h	0.9511%
8	Unusual Grants: For an organization desc	ribed in line 10, 11, or 1	2 that received any un	usual grants during 20	00 through 2003,	es areassassassassassassassassassassassassass
	prepare a list for your records to show, for e	each year, the name of t	the contributor, the dat	e and amount of the gr	ant, and a brief	
	description of the nature of the grant. Do no	ot file this list with you	ır return. Do not includ	de these grants in line 1	15.	

Part V Private School Questionnaire (See page 7 of the instructions.)

	(To be completed ONLY by schools that checked the box on line 6 in Part IV)		т—	г
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, N/I		Yes	No
	other governing instrument, or in a resolution of its governing body?	29	A contract	
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its			ta set
	brochures, catalogues, and other written communications with the public dealing with student admissions,			Berg.
	programs, and scholarships?	30	D20 5	
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during			
	the period of solicitation for students, or during the registration period if it has no solicitation program, in a way			
	that makes the policy known to all parts of the general community it serves?	31	2000	
	If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)			4
			11.45	
			r	
32	Does the organization maintain the following:	22-	C. C. Sterrie	, 3 · · ·
а	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory	32b		
	basis? Copies of all catalogues, brochures, announcements, and other written communications to the public dealing	320		-
С		32c		
204	with student admissions, programs, and scholarships? Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
d	Copies of all material used by the organization of on its benali to solicit contributions:	320	MAGE IN	100
	If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)			
		10,530,62		
33	Does the organization discriminate by race in any way with respect to:			
33	Does the organization discinninate by race in any may man respect to.			
а	Students' rights or privileges?	33a		1,000
u	Councillo figilio di primagasi			
b	Admissions policies?	33b		
-				
С	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
е	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h	100	
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)			
		25.200	145,745	
	December 2000 institute reactive any financial aid or assistance from a coveremental agency?	3/1-		
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
L	Has the organization's right to such aid ever been revoked or suspended?	34b		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.	34D		2007
	il you allowered 165 to eliter one of process explain using an attached statement.			
15	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05			
,,	of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	e10:50 (\$E)	
	OTNEY. I TOC. 13-30, 1313-2 C.D. 301, COVERING Tacial Horidischimination: IT 140, attach an explanation			

_		NIOR ACHIEV						Page
ł	, , ,	nditures by Electired ONLY by an eligi		, , ,		instruction N/I		
Ch		elongs to an affiliated gro						trol" provisions apply.
		on Lobbying Expe	and the same			(a) Affiliated group totals		(b) To be completed for ALL electing organizations
	(The term "exper	nditures" means amounts	s paid or incurred.)					organizations
36	Total lobbying expenditures to influen	ce public opinion (grassi	oots lobbying)		36			
37	Total lobbying expenditures to influen	ce a legislative body (dir	ect lobbying)		37			
38	Total lobbying expenditures (add lines	36 and 37)		L	38			
	Other exempt purpose expenditures .				39			
40	Total exempt purpose expenditures (a	add lines 38 and 39)			10			
41	Lobbying nontaxable amount. Enter the	e amount from the follow	ving table-	ļš.				
	If the amount on line 40 is-	ACCORDING CONTRACTOR CONTRACTOR	ontaxable amount is-	· _				
	Not over \$500,000	20% of the amoun	t on line 40					
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15%	of the excess over \$500,	000				
	Over \$1,000,000 but not over \$1,500,000 .	\$175,000 plus 10%	of the excess over \$1,00	0,000	1		1 2 2 2 3	
	Over \$1,500,000 but not over \$17,000,000		of the excess over \$1,500	1 156				
	Over \$17,000,000	\$1,000,000		-				
42	Grassroots nontaxable amount (enter	25% of line 41)			2			
43	Subtract line 42 from line 36. Enter -0-	if line 42 is more than lir	ne 36		3			
44	Subtract line 41 from line 38. Enter -0-	if line 41 is more than lir	ne 38	4	4			
	Caution: If there is an amount on either	er line 43 or line 44, you	must file Form 4720.					
			aging Period Unc	ler Section 5	01(h)			
	(Some organizat	ions that made a section	501(h) election do no	have to comple	te all of th	e five columns	below	
	27	See the instructions fo	r lines 45 through 50 o	n page 11 of the	instruction	ns.)		
			Labbuina Euro	andituur a Dunia	- 4 V	A		
			Lobbying Expe	enditures Durin	g 4-Year /	Averaging Pe	riod	
	Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2003	(c) 2002		(d) 2001		(e) Total
15	Lobbying nontaxable amount	(3						
	Lobbying ceiling amount (150% of	7 (1/4)				The state of		
	line 45(e))				,			
	mie 45(e))	(1.1)				2.		
17	Total lobbying expenditures							
10 /	Organizate montovable assesset							
	Grassroots nontaxable amount Grassroots ceiling amount (150% of	- Company of the Comp					10000	
	ine 48(e))							
	mie 40(e))	(AC.)	A Trace of the second s	ta in had Nobel				
in (Grassroots lobbying expenditures						1	
		by Nonelecting P	ublic Charities					
	, , ,	by organizations t		ete Part VI-A) (See r	age 11 of	the in	structions.) N/F
urir	ng the year, did the organization attemp				/ (000	ago II oi	T	21/2
	npt to influence public opinion on a legis				\$	Yes	No	Amount
а	Volunteers							
b	Paid staff or management (Include co	mpensation in expenses	reported on lines c the	rough h.)				
c	Media advertisements							The second secon
d	Mailings to members, legislators, or th	e public						
e	Publications, or published or broadcas	st statements						
f	Grants to other organizations for lobby	ing purposes						
g	Direct contact with legislators, their sta	affs, government officials	, or a legislative body					
h	Rallies, demonstrations, seminars, con	nventions, speeches, led	tures, or any other me	ans				
i	Total lobbying expenditures (Add lines	c through h.)					yr 7	
	If "Yes" to any of the above, also attac	h a statement giving a d	etailed description of the	ne lobbying activ	ities.			

	Did the reporting organizations (See page 11 of the instructions.) Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)) organization to a noncharitable exempt organization of: 1						
Part VII				ns and Relationships With Noncharitabl	e Exem	pt	
51 Did the	reporting organization direc	ctly or indir	ectly engage in any of the following w	ith any other organization described in section			
501(c) c	of the Code (other than sect	tion 501(c)	(3) organizations) or in section 527, r	elating to political organizations?			
						Yes	_
(i) C	ash				51a(i)		_
					a(ii)		X
(i) Si	ales or exchanges of assets	s with a no	incharitable exempt organization				-
(II) PI	urcnases of assets from a r	t or other	ole exempt organization		- , , , ,		-
(III) Re	ental of facilities, equipment	t, or other	assets			-	_
(IV) R	eimbursement arrangement						
(v) Lc	erformance of services or m	embershir	or fundraising solicitations				-
c Sharing	of facilities, equipment, mai	ilina liete a	other assets or naid employees		1		
d If the and	or racillities, equipment, mai	"Ves " con	nnlete the following schedule. Column	n (h) should always show the fair market value of the	C		Λ
				Struct Structure = Control = Contro			
		011011 1110					
		Name			arrangeme	ents	
N/A							
			·				T-12.
						SALUE.	
			a				
			A 1				
			90040.0048X				
			7 (A 1 (A			War Mee 1	
						-	***
							-
described	I in section 501(c) of the Co	de (other t	han section 501(c)(3)) or in section 5	527?	Yes	X	No
b If "Yes," c	complete the following sched	dule:				-	į.
				(c)			
	Name of organization		Type of organization	Description of relationship			
N/A							
							20 107200
	17 - 18 - 18 - 18 - 18 - 18 - 18 - 18 -						
							e/=0000 e/