

Goodwill Industries of Middle Tennessee, Inc.
2005 Budget

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Revenue													
Salvage	82,774	78,832	90,658	82,724	82,800	86,657	78,861	90,602	82,800	82,723	78,938	82,800	1,001,169
Retail	1,956,055	1,937,055	2,202,055	2,055,055	2,106,055	1,979,055	2,085,055	2,081,056	2,066,056	2,436,056	2,184,056	1,992,056	25,079,665
Total Donated Goods	2,038,829	2,015,887	2,292,713	2,137,779	2,188,855	2,065,712	2,163,916	2,171,658	2,148,856	2,518,779	2,262,994	2,074,856	26,080,834
Employment & Training	16,616	16,887	21,175	12,716	18,036	62,974	57,915	13,175	16,316	12,716	11,987	16,816	277,329
Commercial Services	41,422	39,450	45,367	44,822	46,956	46,956	46,914	51,382	49,148	49,413	51,766	51,766	565,362
Total Revenue	2,096,867	2,072,224	2,359,255	2,195,317	2,253,847	2,175,642	2,268,745	2,236,215	2,214,320	2,580,908	2,326,747	2,143,438	26,923,525
Expenses from Operations													
Employment & Training	88,909	85,778	95,712	91,672	119,094	152,629	133,653	106,881	101,006	102,826	106,474	110,019	1,294,653
Donated Goods	1,712,390	1,612,367	1,765,637	1,708,464	1,747,894	1,742,305	1,763,959	1,779,820	1,727,969	1,785,365	1,759,214	1,745,066	20,850,450
Commercial Services	37,428	35,622	40,946	40,124	41,958	41,944	41,817	45,759	43,774	43,817	45,869	45,883	504,941
Total Operating Expenses	1,838,727	1,733,767	1,902,295	1,840,260	1,908,946	1,936,878	1,939,429	1,932,460	1,872,749	1,932,008	1,911,557	1,900,968	22,650,044
Supporting Services Expense													
Management & General	141,310	136,803	151,814	142,840	145,779	145,847	140,359	151,510	144,535	140,686	147,988	144,939	1,734,410
Communication	18,721	15,791	19,797	16,584	17,092	19,374	16,582	17,606	19,374	16,557	17,090	19,376	213,944
Housing & Occupancy	96,143	88,895	102,846	95,874	93,522	89,659	87,727	95,354	94,356	98,748	91,584	99,627	1,134,335
GII Dues	9,734	9,734	9,734	12,816	10,258	10,258	10,258	10,258	10,258	10,258	10,258	10,258	124,082
Total Supporting Services Expense:	265,908	251,223	284,191	268,114	266,651	265,138	254,926	274,728	268,523	266,249	266,920	274,200	3,206,771
Total Expenses	2,104,635	1,984,990	2,186,486	2,108,374	2,175,597	2,202,016	2,194,355	2,207,188	2,141,272	2,198,257	2,178,477	2,175,168	25,856,815
Net Revenue (Expense) from Operations	(7,768)	87,234	172,769	86,943	78,250	(26,374)	74,390	29,027	73,048	382,651	148,270	(31,730)	1,066,710