

NASHVILLE SHAKESPEARE FESTIVAL INCOME FY08

Income		07/08 budget
Earned		
Apprentice Company Training		\$6,000.00
Concessions		
Food		\$2,900.00
Merchandise		\$5,000.00
Exclusive Vendor		\$1,400.00
Interest Income		\$500.00
Tickets / Fees		
Winter Shakespeare 2008		\$36,000.00
Workshops Teaching Fees		\$12,150.00
TOTAL EARNED		\$ 63,950.00
Unearned		
Corporate Donations		\$62,600.00
Foundations		\$75,180.00
Total Government Grants (NEA, TAC, MNAC)		\$70,102.00
		\$ 207,882.00
Individual Donations		
Board Member		\$13,380.00
Donations at the Summer Production		\$9,800.00
Direct Mail & Asks		\$29,281.00
Individual Major Donor		\$5,000.00
		\$ 57,461.00
TOTAL UNEARNED		\$ 265,343.00
Total FY06 Restricted funds to be released		\$9,750.00
Total Income		\$339,043.00

NASHVILLE SHAKESPEARE FESTIVAL FY08 EXPENSES

Expense		07/08 budget	
Administrative Expenses			
Accounting		\$4,000.00	
Personnel		\$99,788.00	
Payroll Taxes		\$8,544.00	
Dues / Subs / Fees		\$2,500.00	
Staff Development		\$500.00	
Fundraising			
General Solicitation		\$2,000.00	
Insurance			
Health Benefits		\$11,628.00	
Liability		\$3,150.00	
Worker's Compensation		\$4,660.00	
Internet Service		\$720.00	
Marketing / Publicity		\$3,000.00	
Merchant Card Services		\$775.00	
Office Supplies/Printing		\$700.00	
Postage		\$500.00	
Rent		\$4,200.00	
Telephone		\$1,800.00	
Administrative Capitol		\$2,000.00	
Administrative Total		\$150,465.00	
Production Expenses			
Teaching Artsists' Fees		\$5,000.00	
Concessions		\$5,000.00	
WINTER SHAKESPEARE 2008		\$61,000.00	
travel and workshop voutchers		\$1,500.00	
SHAKESPEARE IN THE PARK 2008		\$107,000.00	
Production Total		\$ 179,500.00	
previous season		\$9,078.00	
Total Expenses		\$ 339,043.00	