

Rocketown
Profit & Loss Budget Overview
July 2012 through June 2013

	<u>Jul '12 - Jun 13</u>
Ordinary Income/Expense	
Income	
41000 · Operating Income	
41100 · Product Revenue	
41110 · Sales	
41112 · Freight	-6,000.00
41111 · Cost of Goods Sold	-191,093.59
41110 · Sales - Other	388,740.50
Total 41110 · Sales	<u>191,646.91</u>
Total 41100 · Product Revenue	191,646.91
41200 · Program/Membership/Cover Rev	
41260 · Lessons	20,200.00
41210 · Ticket Sales/Cover Charges	134,557.00
41211 · Cost of settlements	-2,600.00
41220 · Program Fees	24,250.00
41230 · Session Fees	64,900.00
41240 · Membership Fees	9,660.00
41250 · Equipment Rental	6,190.00
41200 · Program/Membership/Cover Rev - Other	0.00
Total 41200 · Program/Membership/Cover Rev	<u>257,157.00</u>
41300 · Venue Rentals	
41320 · Rental by church	45,630.00
41310 · Rentals	247,675.00
Total 41300 · Venue Rentals	<u>293,305.00</u>
41900 · Other Operating Income	
41915 · Parking Income	5,500.00
41930 · Sponsorships	2,500.00
41910 · Vending Income	0.00
41999 · Operating Income - Other	1,800.00
Total 41900 · Other Operating Income	<u>9,800.00</u>
Total 41000 · Operating Income	751,908.91
42000 · Public Support & Other Revenue	
42600 · Capital Gifts	0.00
42100 · Contributions	
42110 · Individuals	107,530.00
42140 · Churches	16,500.00
42150 · Corporate	42,000.00
42160 · Board	41,870.00
42170 · Music Industry	0.00
42180 · Staff	2,160.00
Total 42100 · Contributions	<u>210,060.00</u>
42200 · Grants	
42210 · Foundations	135,500.00
42299 · Other Grants	130,800.00
Total 42200 · Grants	<u>266,300.00</u>
42300 · Special Events	
42310 · Headlines Dinner	51,000.00
42320 · Headlines Dinner Sponsorships	230,000.00
42300 · Special Events - Other	0.00
Total 42300 · Special Events	<u>281,000.00</u>
42400 · Sponsorships	152,500.00
Total 42000 · Public Support & Other Revenue	<u>909,860.00</u>
Total Income	<u>1,661,768.91</u>
Gross Profit	1,661,768.91
Expense	
50100 · Personnel	
50110 · Salaries/Wages - FT	388,600.22
50120 · Salaries/Wages - PT	342,385.40
50140 · Payroll Taxes	
50141 · FICA	67,054.61
50142 · Tennessee State Unemp Insur	0.00
Total 50140 · Payroll Taxes	<u>67,054.61</u>

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50150 · Health Insurance	50,771.56
50160 · Retirement	14,706.26
50170 · Other Fringe Benefits	0.00
Total 50100 · Personnel	863,518.05
60100 · Purchased Services	
60110 · Purchased Personnel	30,332.00
60120 · Purchased Services - Other	108,182.00
60130 · Purchased Entertainment	0.00
Total 60100 · Purchased Services	138,514.00
60200 · Operating Expenses	
60265 · Sponsorship Expense	1,100.00
20267 · Demo Expense	0.00
60205 · Giveaways/Incentives	6,560.00
60203 · Spoilage	1,000.00
60266 · Parking	50.00
60202 · Food and Hospitality	25,810.00
60206 · Office Supplies	5,040.00
60207 · Supplies	28,622.00
60208 · Postage	3,700.00
60210 · Cleaning Supplies	14,104.00
60212 · Internet/Office Telephones	14,260.00
60214 · Cell Phones	7,060.00
60218 · Seminars/Tuition/Training	12,600.00
60220 · Travel	12,555.00
60222 · Minor Equipment	6,300.00
60224 · Equipment Repairs and Maint	26,950.00
60226 · Equipment Rental <expense>	5,000.00
60228 · Advertising and Marketing	18,500.00
60230 · Legal and Professional	700.00
60232 · Audit	12,000.00
60234 · Insurance	89,996.00
60236 · Interest	100.00
60238 · Dues	2,803.00
60240 · Books and Subscriptions	2,185.00
60242 · Bank Fees	8,400.00
60244 · Gifts and Contributions	5,400.00
60246 · Taxes and Licenses	17,500.00
60248 · Special Events	51,000.00
60250 · Board Expense	0.00
60252 · Volunteer Expense	3,100.00
60256 · Printing	6,651.50
60260 · Computer Software/Hardware (Unc	2,000.00
60299 · Miscellaneous	0.00
Total 60200 · Operating Expenses	391,046.50
60300 · Occupancy Expense	
60399 · Building reserve expense	0.00
60310 · Rent Expense	27,880.44
60320 · Utilities - Gas	8,000.00
60330 · Utilities - Electric	51,750.00
60340 · Utilities - Water	10,500.00
60350 · Building Repairs and Maint	12,500.00
60360 · Waste Management	11,600.00
60370 · Pest Control	2,100.00
60390 · Property Taxes	10,900.00
60400 · Security Monitoring	2,920.00
Total 60300 · Occupancy Expense	138,150.44
Total Expense	1,531,228.99
Net Ordinary Income	130,539.92
Net Income	130,539.92