

		FY2019 Budget 2019
Light The Night	4000 - Revenue	1,396,018
	5000 - DDB Expenses	(171,546)
	Net Revenue	1,224,472
Students of the Year	4000 - Revenue	125,000
	5000 - DDB Expenses	(15,650)
	Net Revenue	109,350
Man Woman of the Year	4000 - Revenue	649,672
	5000 - DDB Expenses	(72,308)
	Net Revenue	577,364
Student Series	4000 - Revenue	358,266
	5000 - DDB Expenses	(23,647)
	Net Revenue	334,619
TNT	4000 - Revenue	50,000
	5000 - DDB Expenses	0
	Net Revenue	50,000
All Other Campaigns	4000 - Revenue	8,000
	5000 - DDB Expenses	0
	Net Revenue	8,000
Donor Development	4000 - Revenue	1,236,188
Other Revenue	4000 - Revenue	0
	5000 - DDB Expenses	0
	Net Revenue	0
	Total Revenue & DDB Expense	
	Total Revenue	3,823,144
	Total DDB Expense	(283,151)
	Total Net Revenue	3,539,993
	Operating Expenses	(1,082,175)
	6500 - Payroll	(675,880)
	6100 - Benefits	(156,493)
	6750 - Payroll Taxes	(48,120)
	6800 - Travel & Meetings	(49,109)
	6650 - Professional Fees	(462)
	6550 - Postage & Shipping	(14,154)
	6600 - Printing	(20,666)
	6700 - Stationery & Supplies	(10,436)
	6050 - Advertising	(2,000)
	6250 - Equipment	(7,000)
	6400 - Occupancy	(68,272)
	6900 - Telephony	(1,200)
	6350 - Memberships	(4,000)
	6300 - Insurance	0
	6200 - Depreciation	(1,663)
	6450 - Other	(22,720)
	6150 - Co-Pay	0
	6950 - Research	0
	6157 - Expenses to be Allocated	0
	6158 - Investment Admin Fees	0
	6895 - Overhead Allocation	0
	Total Operating Expense	(1,082,175)
	Total Net Income	2,457,817
	Net Margin %	64%