

United Way of Metropolitan Nashville  
2018 **FINAL** Budget

	<b>FINAL</b> Budget 2018
<b><u>Public Support &amp; Revenues</u></b>	
Gross campaign results - current year	\$ 15,360,000
Less donor designations	(3,667,354)
Less provision for uncollectible accounts	(912,600)
Net campaign revenue- current year	10,780,046
 Gross campaign results - prior year	 \$ 785,000
Less donor designations	(160,685)
Less provision for uncollectible accounts	(47,100)
Net campaign revenue- prior year	577,215
 Net Campaign Revenues	 \$ 11,357,261
 Other contributions/special events (inc. In-Kind)	 835,000
Government & other grants	10,890,000
Designations from other UW organizations	182,500
Service fees	520,180
Endowment Draw/Investment Redemption	519,000
Interest & Other Investment Income	-
Miscellaneous income	-
Total Support and Revenue	\$ 24,303,941
 <b><u>Operating Expenses</u></b>	
Compensation	\$ 3,760,000
Employee Benefits	624,000
Professional and contract fees	763,000
Supplies	55,000
Telephone	75,000
Postage and shipping	25,000
Occupancy	180,000
Maintenance and equipment rental	145,000
Copy, Print and Promo	605,000
Travel, conferences, & meetings	287,000
Dues and subscriptions	275,000
Miscellaneous	40,000
Depreciation of property and equipment	42,000
Total Operating Expenses	\$ 6,876,000
 Program grants to sub-grantees/direct grant expenses	 8,290,000
Community Investments, including OBI	8,450,000
Total Costs and Expenses	\$ 23,616,000
 Change in net assets before non-operating items	 \$ 687,941
 Endowment gains (losses) and reductions for spending	 -
Employee retirement plan gain (loss)	-
Change in Net Assets	\$ 687,941