Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► The organization may have to use a copy of this return to satisfy state reporting requirements.

Α	For t	he 2006 calend	dar year, o	or tax year beginning	10/01	, 200	6, and	ending	y 9/30)		, 2007	
		if applicable:		С						D Empl	oyer Ide	ntification Number	er
	Ac	ddress change	Please use IRS label	GIKT SCOOLS OF	F MIDDLE	TENNESSEE,	, INC			62	-058	9380	
	X Na	ame change	or print or type.	4522 GRANNY W		E				E Telep	hone nu	ımber	
	Ini	itial return	See specific	NASHVILLE, TN	37204					(6	15)	383-0490	
	\vdash	nal return	instruc- tions.								unting od:		X Accrual
	\vdash	Amended return								pecify) ►	71001441		
	\vdash	Application pending • Section 501(c)(3) organizations and 4947(a)(1) nonexempt H and I are not applicable to se											
		spiroduori poridirig	charit	table trusts must attacl	n a complete	d Schedule A	•		Is this a grou				X No
			•	1 990 or 990-EZ).				H (b)	If 'Yes,' enter	number of	affiliates	· _	
G	Web	site: ► WWW.	GSMID'I	'N.ORG				H (c)	Are all affilia				No No
J	Orga	nization type		37	Г		_		(If 'No,' attac			•	
				X _{501(c)} 3 ◀		4947(a)(1) or	527	H (d)	Is this a sepa				V
K				ization is not a 509(a)(3				-	organization			- 103	X No
	gross	oss receipts are normally not more than \$25,000. A return is not required, but if the ganization chooses to file a return, be sure to file a complete return. I Group Exemption M Check if the										ina d	
L				8b, 9b, and 10b to line	•			IVI			•	allon is not requ 0, 990-EZ, or 990	
	irt I			nses, and Change			l Rala	nces					117.
1 6				ants, and similar amour		ssets of Full	J Dala	ilices	(366 111	e ii isti	uction	113.)	
				advised funds			1	اء					
				not included on line 1a)				_	1,572	266			
		•		(not included on line 1a)						, 372.			
				ons (grants) (not include					323	, 312.			
	e			1,887,320.							1 e	1 90	1,638.
	2	Program serv	ice reveni	ue including governmer	nt fees and c	ontracts (from Pa	<u>rt \/II</u>	 ina 03'			2	•	5,050.
	3	•		assessments		,					3	33.	J, UJZ.
	4	•		d temporary cash invest							4		
	5		-	from securities							5	22	7,223.
	_						1	1				22	1,225.
								_					
				oss). Subtract line 6b fr							6c		
	7		-	ne (describe)	7		
R E						(A) Securities			(B) Othe				
E V E N	ва	than inventor	t from sai v	es of assets other		1,140,956	5. 8	а	154	,502.			
Ü	b			is and sales expenses						400.			
_				le)STATEMEN						,102.			
				nbine line 8c, columns (-	•		_			8d	32	7,307.
				ivities (attach schedule)									
	а	Gross revenue	e (not inc	luding \$		of contributions	5		<u></u>				
			•					_		,643.			
	b	Less: direct e	xpenses of	other than fundraising e	expenses		91	-		,806.			
				om special events. Sub			1	1	STATEME		9с	29	6 , 837.
				y, less returns and allo				_	6,148				
			•	d					3,008				
	С			les of inventory (attach sched									0,112.
	11		•	art VII, line 103)							11		9,280.
	12			es 1e, 2, 3, 4, 5, 6c, 7,							12		7,449.
Ē	13			n line 44, column (B)).							13		4,702.
è	14			ral (from line 44, colum							14		4,453.
N	15	٠.		44, column (D))							15	41	7,483.
EXPENSES	16	-		(attach schedule)							16	1 0 1	6 620
3	17			nes 16 and 44, column							17		<u>6,638.</u> 0,811.
A	18			he year. Subtract line 1							18		
N S E E T T	19			ances at beginning of years							19 20		<u>0,295.</u> 3,921.
T T S	20 21			ssets or fund balances ances at end of vear. Co							21		5,921. 5,027.
_		TACT 022CT2 ()	TUTTU DATA	inces at end of veat. G	אוווופא וווופא	10, 13, allu 20.					41	$\pm IIJJ$	J, UZ / -

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

E	Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising			
22 a	Grants paid from donor advised								
	funds (attach sch) (cash \$								
	non-cash \$								
	If this amount includes								
	foreign grants, check here	22 a							
22 b	Other grants and allocations (att sch)								
	(cash \$)								
	If this amount includes								
	foreign grants, check here	22 b							
23	Specific assistance to individuals								
	(attach schedule)	23	33,950.	33,950.					
24	Benefits paid to or for members (attach schedule).	24							
25.	,	24							
25 a	Compensation of current officers, directors, key employees, etc listed in				0.1.01.6				
	Part V-A (attach sch)	25 a	502,655.	414,950.	34,316.	53,389.			
b	Compensation of former officers, directors, key employees, etc listed in								
	Part V-B (attach sch)	25 b	0.	0.	0.	0.			
C	Compensation and other distributions, not included above, to disgualified persons (as								
	defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)								
	(attach schedule)	25 c	0.	0.	0.	0.			
26	Salaries and wages of employees not								
	included on lines 25a, b, and c	26	2,065,044.	1,704,728.	140,981.	219,335.			
27	Pension plan contributions not included on lines 25a, b, and c	27	51,168.	42,239.	3,494.	5,435.			
		21	31,100.	42,239.	3,434.	3,433.			
28	Employee benefits not included on lines 25a - 27	28	232,131.	191,622.	15,850.	24,659.			
29	Payroll taxes	29	208,105.	171,790.	14,209.	22,106.			
30	Professional fundraising fees	30		·		·			
31	Accounting fees	31	14,200.	9,785.	2,357.	2,058.			
32	Legal fees	32							
33	Supplies	33	229,891.	218,975.	1,606.	9,310.			
34	Telephone	34 35	67,490. 31,579.	58,194. 23,036.	2,947. 822.	6,349. 7,721.			
35 36	Occupancy	36	377,361.	364,118.	4,371.	8,872.			
37	Equipment rental and maintenance	37	37,581.	32,060.	2,160.	3,361.			
38	Printing and publications	38	67,536.	54,852.	1,726.	10,958.			
39	Travel	39	88,128.	81,221.	2,893.	4,014.			
40	Conferences, conventions, and meetings	40	165,988.	149,370.	5,865.	10,753.			
41	Interest	41							
42 43	Depreciation, depletion, etc (attach schedule) Other expenses not covered above (itemize):	42	329,204.	314,756.	7,610.	6,838.			
	SEE STATEMENT 6	43 a	344,627.	269,056.	53,246.	22,325.			
b		43 b	011,027.	20370001	00/2101	2270201			
c		43 c							
c		43 d							
		43 e							
f		43 f							
	^J	43 g							
	through 43g. (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15)	44	4,846,638.	4,134,702.	294,453.	417,483.			
	Joint Costs. Check. ► if you are following SOP 98-2.								
	Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?								
\$	es,' enter (i) the aggregate amount of these: : (iii) the amount allo	-	osts \$ to Management and gene		nount allocated to Progr and (iv) the	am services e amount allocated			
	indraising \$	Jourou	to management and gent	~·· ~··	, and (17) the	unoutou			

Part III Statement of Program Service Accomplishments

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's print All organizations must describe clients served, publications is starting and 47(2) appending the control of		CE STATEMENT 7 ements in a clear and concise manner. State the number of s that are not measurable. (Section 501(c)(3) and (4) organo enter the amount of grants and allocations to others.)	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)
a SEE STATEMENT 8	3	e enter the amount of grants and anocations to others.)	optional for others.)
(Grants and allocations) If this amount includes foreign grants, check here ▶	4,134,702.
c) If this amount includes foreign grants, check here	
(Grants and allocations) If this amount includes foreign grants, check here ▶	
(Grants and allocations) If this amount includes foreign grants, check here ▶	
e Other program services.			
(Grants and allocations	\$) If this amount includes foreign grants, check here	1 124 702
T Total of Program Servic	e Expenses (should equal line 4	14, column (B), Program services)	4,134,702.

BAA Form **990** (2006)

Not		Where required, attached schedules and amounts within olumn should be for end-of-year amounts only.	the de	escripti	ion		(A) Beginning of year		(B) End of year
	45	Cash – non-interest-bearing					3,669,699	. 45	566,555.
	46	Savings and temporary cash investments						46	3,487,969.
	47 a	Accounts receivable	47 a		6	0,424.			
	b	Less: allowance for doubtful accounts	47 b				32,404	. 47 c	60,424.
	48 a	Pledges receivable	48 a		1,25	3,805.			
	b	Less: allowance for doubtful accounts	48 b				369,284	. 48c	1,253,805.
	49	Grants receivable						49	
	50 a	Receivables from current and former officers, directors employees (attach schedule)			50 a				
	b	Receivables from other disqualified persons (as defined and persons described in section 4958(c)(3)(B) (attach	d unde	er sect	tion 495	58(f)(1))		50 b	
ASSETS	51 a	Other notes and loans receivable (attach schedule)							
Ŧ	b	Less: allowance for doubtful accounts						51 c	
-		Inventories for sale or use					124,064		85,972.
		Prepaid expenses and deferred charges				ŀ	61,855		88,831.
		Investments – publicly-traded securities STMT 9			-		5,151,751	_	
		Investments – other securities (attach sch)STMT.					404,619		
		Investments – land, buildings, & equipment: basis		. —		9,776.			5 - 5 / 5 / 5 / 5
		Less: accumulated depreciation (attach schedule)			-		5,796,610	. 55 c	5,823,591.
		Investments — other (attach schedule)					3,730,010	56	3,023,331.
		Land, buildings, and equipment: basis	i	i .				30	
			0, 4						
	b	Less: accumulated depreciation (attach schedule)	57 b					57 c	
	58	Other assets, including program-related investments							
		(describe ►		58					
	59	Total assets (must equal line 74). Add lines 45 through	15,610,286	. 59	17,709,211.				
	60	Accounts payable and accrued expenses					206,023	. 60	242,957.
	61	Grants payable	[61				
L	62	Deferred revenue					175,095	. 62	84,289.
A B	63	Loans from officers, directors, trustees, and key							
Ī		employees (attach schedule)						63	
- 1	64 a	Tax-exempt bond liabilities (attach schedule)						64a	
T E	b	Mortgages and other notes payable (attach schedule)					9,805		
S	65	Other liabilities (describe • <u>SEE STATEMENT</u>					29,068	. 65	26,938.
	66	Total liabilities. Add lines 60 through 65					419,991	. 66	354,184.
N	Orga		nd com	nplete	lines 6	7			
N E T		through 69 and lines 73 and 74.					10 604 701		15 054 504
A	67	Unrestricted				l l	13,624,701		15,974,584.
ASSETS	68	Temporarily restricted				F	414,724		1,262,701.
	69	Permanently restricted.				l l	1,150,870	. 69	117,742.
O R	Orga	anizations that do not follow SFAS 117, check here ►		and co	omplete	ıınes			
	70	70 through 74.		70					
Ň	70 71	Capital stock, trust principal, or current funds		70 71					
В	71 72	Paid-in or capital surplus, or land, building, and equipment accumulated income.		72					
Ĺ	12	72 Retained earnings, endowment, accumulated income, or other funds						12	
FUZD BALAZCES	73	Total net assets or fund balances. Add lines 67 through 72. (Column (A) must equal line 19 and column (B) mu	ough 69 or lines 70 through must equal line 21)			ough	15,190,295	. 73	17,355,027.
S	74						15,610,286		17,709,211.
	/-	. o.a. nasimies and net assetshalla balances. Add illie	5 50 a	aiiu / J			10,010,200	. , , -	± , , , , , , , , , , , , , , , , , , ,

	art IV-A Reconciliation of Revenuinstructions.)	ue per Audited Financia		Revenue per Retu	
а	Total revenue, gains, and other support		nts	<u>a</u>	7,011,995
b	Amounts included on line a but not on F	/			
	1 Net unrealized gains on investments			543,921.	
	2Donated services and use of facilities			15,405.	
	3 Recoveries of prior year grants				
	4Other (specify):				
					EE0 226
_	Add lines b1 through b4				559,326 6,452,669
d d	Amounts included on Part I, line 12, but				0,432,009
u	1 Investment expenses not included on Part 1, line 12, but		41		
	CDD CDW 10			14,780.	
	Add lines d1 and d2				14,780
_	Total revenue (Part I, line 12). Add lines				6,467,449
P	art IV-B Reconciliation of Expens	ses ner Audited Financi	ial Statements wit	h Fynenses ner Re	
	artiv B reconcinution of Expens	ses per Addited i mane	iai otateilielles wit	II Expenses per ite	- Curri
а	Total expenses and losses per audited f	inancial statements		a	4,847,263
b	Amounts included on line a but not on F				,
	1 Donated services and use of facilities		b1	625.	
	2Prior year adjustments reported on Part	I, line 20	b2		
	3Losses reported on Part I, line 20				
	4Other (specify):				
			1 4		
	Add lines b1 through b4			b	625
С	Subtract line b from line a			с	4,846,638
d	Amounts included on Part I, line 17, but	not on line a:			
	1 Investment expenses not included on Pa	art I, line 6b	d1		
	2Other (specify):				
			d2		
	Add lines d1 and d2				
е	Total expenses (Part I, line 17). Add line			•	-/ /
P	art V-A Current Officers, Director or key employee at any time du	ors, Trustees, and Key E ring the year even if they were	Employees (List each of the compensated.) (S	ch person who was an of See the instructions.)	ficer, director, trustee
	(A) Name and address	(B) Title and average hours per week devoted	(C) Compensation (if not paid,	(D) Contributions to employee benefit	(E) Expense account and other
	(A) Name and address	to position	enter -0-)	plans and deferred compensation plans	allowances
				compensation plans	
		†			
SF	EE STATEMENT 14		502,655.	35,380.	0
<u></u>			002,000	337333	-

Form 990 (2006) GIRL SCOUTS OF MIDDLE	TENNESSEE, IN	NC.	62-0589	380	Р	age 6		
Part V-A Current Officers, Directors, Tru	istees, and Key E	imployees (continue	ed)		Yes	No		
75a Enter the total number of officers, directors, and trustees pe	ermitted to vote on organizati	ion business as board meetings	► <u>35</u>					
b Are any officers, directors, trustees, or key emplisted in Schedule A, Part I, or highest compen A, Part II-A or II-B, related to each other throug identifies the individuals and explains the relation	sated professional and the family or business r	d other independent contrelationships? If 'Yes,' att	ractors listed in Schedule tach a statement that	es • 75b		X		
•	1 \ /					Λ		
c Do any officers, directors, trustees, or key employees listed in form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of 'related organization'								
If 'Yes,' attach a statement that includes the in-	formation described in	the instructions.						
d Does the organization have a written conflict of	interest policy?			75d				
Part V-B Former Officers, Directors, Tru	stees, and Key E	mployees That Rec	eived Compensation	on or Otl	her			
Benefits (If any former officer, director during the year, list that person below a the instructions.)	or, trustee, or key emp	lovee received compensation	ation or other benefits (de	escribed be	elow)			
(A) Name and address	(B) Loans and Advances	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation plans	account	xpense and ot vances			
NONE								
Part VI Other Information (See the inst	ructions.)				Yes	No		
76 Did the organization make a change in its active If 'Yes,' attach a detailed statement of each change in the change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed statement of each change in its active If 'Yes,' attach a detailed in its active I	ange					Х		
77 Were any changes made in the organizing or g	overning documents b	ut not reported to the IRS	S?	77		Χ		
If 'Yes,' attach a conformed copy of the change	es.							
78a Did the organization have unrelated business g	ross income of \$1,000	or more during the year	covered by this return?.	78a		X		
b If 'Yes,' has it filed a tax return on Form 990-T	for this year?			78b	N/	Ά		
79 Was there a liquidation, dissolution, termination year? If 'Yes,' attach a statement				79		Χ		
80 a Is the organization related (other than by associatemembership, governing bodies, trustees, office	rs, etc, to any other ex	cempt or nonexempt orga	anization?	80a		Χ		
b If 'Yes,' enter the name of the organization	<u>N/A</u>							
		neck whether it is e	xempt or nonexen	npt.				
81 a Enter direct and indirect political expenditures.	(See line 81 instruction	ons.)	81 a	0.				

Part VI Other Information (continued)							
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	Х					
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)		Х					
83a Did the organization comply with the public inspection requirements for returns and exemption applications?							
b Did the organization comply with the disclosure requirements relating to <i>quid pro quo</i> contributions?							
84a Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X				
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	N	/A				
85 <i>501(c)(4), (5), or (6) organizations.</i> a Were substantially all dues nondeductible by members?			/A				
b Did the organization make only in-house lobbying expenditures of \$2,000 or less?			/A				
If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.							
c Dues, assessments, and similar amounts from members	I/A						
	I/A						
	I/A						
	I/A						
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N,	/A				
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N,	/A				
86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on	_ ,_						
 	1/A						
· · · · · · · · · · · · · · · · · · ·	N/A N/A						
	1/ A						
,	N/A						
88 a At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX.	88a		Х				
b At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Part XI	► 88b		Х				
89a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under:							
section 4911 ► 0. ; section 4912 ► 0. ; section 4955 ►	0.						
b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction.	89b		Х				
	890		Λ				
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958	0.						
d Enter: Amount of tax on line 89c, above, reimbursed by the organization	0.						
e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?	89e		Χ				
f All organizations. Did the organization acquire a direct or indirect interest in any applicable insurance contract?	89 f		Χ				
g For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting							
organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during			v				
the year?	89g		X				
b Number of employees employed in the pay period that includes March 12, 2006 (See instructions.)	90 b		96				
91a The books are in care of ► PAM SELF Telephone number ► (615) 38	3-0490)					
91a The books are in care of ► PAM SELF Telephone number ► (615) 38 Located at ► 4522 GRANNY WHITE PIKE, NASHVILLE TN ZIP + 4 ► 37	204						
			No				
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91 b		X				
If 'Yes,' enter the name of the foreign country							
See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and							
Financial Accounts.							
BAA	Forr	n 990	(2006)				

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Part X In	formation Regarding Transfers Associated with Personal Benefit Contracts (See the	instructio	ns.)
a Did the orga	nization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	Yes	X No
b Did the o	ganization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	Yes	X No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions).

Par	ιλι	information Regarding in organization is a controllin	ansters To at na organizatio	na From Controlled on as defined in sec	tion 512(b)(13	npiete only it ti ').	ne		
			<u> </u>		(1)	/		Yes	No
106	Did 'Yes	the reporting organization make a s,' complete the schedule below for	ny transfers to a r each controlled	controlled entity as defirentity	ned in section 512((b)(13) of the Code	e? If		Х
		(A) Name, address, of each controlled entity	1	(B) Employer Identificatio Number	n Descr	(C) ription of insfer	(D) Amount of trans		sfer
а	- 								
b									
С									
		Totals							
107	Did 'Yes	the reporting organization receive s,' complete the schedule below for	any transfers fro r each controlled	om a controlled entity as entity	defined in section	512(b)(13) of the	Code? If	Yes	No X
		(A) Name, address, of each controlled entity		(B) Employer Identificatio Number	n Descr	(C) ription of ensfer	(I Amount o	O) of trans	sfer
а									
b									
с									
•		Totals							
108	Did ann	the organization have a binding w uities described in question 107 at	ritten contract in	effect on August 17, 200	6, covering the int	erest, rents, royal	ties, and	Yes	No X
Plea Sign Here	l	Under penalties of perjury, I declare that I h. true, correct, and complete. Declaration of p Signature of officer Type or print name and title.	ave examined this reture parer (other than off	urn, including accompanying sch licer) is based on all information	edules and statements, of which preparer has a	and to the best of my kr ny knowledge. Date	nowledge and be	elief, it is	
Paid		Preparer's signature		I	Date	Sell-		or PTIN (on W)	See
Pre- pare Use Only		yours if self- employed), address and ► 3310 WEST E	AN & HOWAR	D, PLLC STE. 550		EIN ► N/A		6502	
BAA		ZIP + 4 NASHVILLE,	TN 37203			Phone no. ► (61	•	990 (2006

SCHEDULE A (Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

2006

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

Employer identification number Name of the organization 62-0589380 GIRL SCOUTS OF MIDDLE TENNESSEE, INC Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees Part I (See instructions. List each one. If there are none, enter 'None.') (e) Expense account and other (a) Name and address of each (b) Title and average (c) Compensation (d) Contributions employee paid more hours per week to employee benefit plans and deferred thán \$50,000 devoted to position allowances compensation BELINDA BRACEY FRANKLIN, TN 0. HR DIRECTOR 35 58,802 7,037 MARY FISCHER NASHVILLE, TN DIR. OF SALES 35 58,197 6,614 0. EDNA NEPRUD 51,939 0. FRANKLIN, TN DIR. OF MBRSHIP 35 6,267 Total number of other employees paid over \$50,000 Part II — A Compensation of the Five Highest Paid Independent Contractors for Professional Services (See instructions. List each one (whether individuals or firms). If there are none, enter 'None.') (a) Name and address of each independent contractor paid more than \$50,000 (c) Compensation (b) Type of service NONE Total number of others receiving over \$50,000 for professional services Part II - B Compensation of the Five Highest Paid Independent Contractors for Other Services (List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None.' See instructions.) (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation NONE Total number of other contractors receiving over \$50,000 for other services.

Pa	Statements About Activities (See instructions.)		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lebbying activities.			
	or incurred in connection with the lobbying activities ► \$ N/A (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)	1		Х
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			A
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)			
i	Sale, exchange, or leasing of property?	2a		Х
I	Lending of money or other extension of credit?	2b		Х
,	Furnishing of goods, services, or facilities?	2c		Х
	SEE FORM 990, PART V			
(Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d	Χ	
	Transfer of any part of its income or assets?	2e		Х
3	Did the organization make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how the organization determines that recipients qualify to receive payments.)	3a		Х
ı	Did the organization have a section 403(b) annuity plan for its employees?	3b		Х
•	Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' attach a detailed statement	3c		Х
•	Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?	3d		Х
4:	Did the organization maintain any donor advised funds? If 'Yes,' complete lines 4b through 4g. If 'No,' complete lines 4f and 4g	4a		Х
ı	Did the organization make any taxable distributions under section 4966?	4b	N,	/A
•	Did the organization make a distribution to a donor, donor advisor, or related person?	4c	N,	/A
•	■ Enter the total number of donor advised funds owned at the end of the tax year			N/A
•	Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year			N/A
1	Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts.			0
•	g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶			0.

Part IV Reason for Non-Private	Foundation Status (See instructions.)			
I certify that the organization is not a private	foundation because it is: (F	Please check only ONE app	licable box.)		
5 A church, convention of churches, c	or association of churches.	Section 170(b)(1)(A)(i).			
6 A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)				
7 A hospital or a cooperative hospital	service organization. Sect	ion 170(b)(1)(A)(iii).			
8 A federal, state, or local governmen	nt or governmental unit. Se	ction 170(b)(1)(A)(v).			
9	•	a hospital. Section 170(b)(1		er the hospita	l's name, city,
An organization operated for the be (Also complete the Support Schedu	nefit of a college or univers le in Part IV-A.)	sity owned or operated by a	governmen	tal unit. Sectio	n 170(b)(1)(A)(iv).
An organization that normally receive Section 170(b)(1)(A)(vi). (Also compared to the compared	ves a substantial part of its plete the Support Schedul	support from a governmen e in Part IV-A.)	tal unit or fro	om the genera	l public.
11b A community trust. Section 170(b)(1)(A)(vi). (Also complete th	e Support Schedule in Part	: IV-A.)		
An organization that normally receive from activities related to its charitate from gross investment income and organization after June 30, 1975. So	ole, etc, functions – subjec unrelated business taxable	t to certain exceptions, and income (less section 511 to	(2) no mor (ax) from bus	e than 33-1/3% sinesses acquir	of its support
An organization that is not controlle requirements of section 509(a)(3).	ed by any disqualified person	ons (other than foundation n	nanagers) ai	nd otherwise m	neets the
Type I Type II	Type III-Functio	nally Integrated	Type III	-Other	
Provide th (a) Name(s) of supported organization(s)	(b) Employer identification number (EIN)	out the supported organize (c) Type of organization (described in lines 5 through 12 above or IRC section)	Is the su organization the sup organiz	d) upported on listed in upporting zation's rning	(e) Amount of support
			Yes	No	
Total					0
Total					0.
14 An organization organized and oper BAA	rated to test for public safe	ty. Section 509(a)(4). (See		•	990 or 990-EZ) 200

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note	: You may use the worksheet in the	e instructions for conv	verting from the accru	al to the cash method	of accounting.	
begi	ndar year (or fiscal year nning in)	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
15	Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	1,380,261.	1,424,767.	1,695,426.	2,230,235.	6,730,689.
	Membership fees received	, ,	, ,	, ,	, ,	0.
	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc, purpose	6,635,466.	6,838,847.	7,016,164.	6,323,245.	26,813,722.
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975.	286,934.	158,788.	105,450.	144,762.	695,934.
19	Net income from unrelated business activities not included in line 18					0.
20	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf.					0.
21	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					0.
22	Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets SEE. STMT16		20,323.	21,500.		41,823.
23	Total of lines 15 through 22	8,302,661.		8,838,540.		•
24	Line 23 minus line 17			1,822,376.		
25	Enter 1% of line 23	83,027.	84,427.	88,385.	86,982.	
	Organizations described on lines			olumn (e), line 24		
t	Prepare a list for your records to show the supported organization) whose total gifts for return. Enter the total of all these excess a	or 2002 through 2005 exceed	led the amount shown in lin	e 26a. Do not file this list	with your	
c	: Total support for section 509(a)(1)) test: Enter line 24, o	column (e)		▶ 26c	
C	Add: Amounts from column (e) for	r lines: 18		19 26b		
	D. I	22		26b	26d	
	Public support (line 26c minus line					%
	Public support percentage (line 2 Organizations described on line 2		ea by line 26c (aenon	ıınator))		6
	For amounts included in lines 15, name of, and total amounts receive such amounts for each year:	16. and 17 that were	received from a 'disq , each 'disqualified pe	ualified person,' prepa erson.' Do not file this	are a list for your reco is list with your return.	rds to show the Enter the sum of
	(2005)112,907.	(2004)	23 <u>,495</u> . (2003)	41,624	. (2002)	22,840.
	bFor any amount included in line 1 to show the name of, and amount \$5,000. (Include in the list organiz After computing the difference bedifferences (the excess amounts)	received for each year zations described in litween the amount rec	ar, that was more than nes 5 through 11b, as eived and the larger a	n the larger of (1) the well as individuals.) I amount described in (amount on line 25 fo Do not file this list with 1) or (2), enter the suit	r the year or (2) th your return. m of these
	(2005)0.	(2004)	<u>0</u> . (2003)	0	. (2002)	0.
c	(2005) 0 . Add: Amounts from column (e) fo	r lines: 15	6,730,689.	16		
	17 _ 26,	813,722. 20		21	27c	33,544,411.
C	Add: Line 27a total	200,866. ar	nd line 27b total		0. 27d	200,866.
е	Public support (line 2/c total mini	ıs line 2/d total)			2/e	33,343,545.
	Total support for section 509(a)(2) Public support percentage (line 2)					97.26 %
	i Investment income percentage (I					

²⁸ Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. **Do not file this list with your return.** Do not include these grants in line 15.

ıaı	(To be completed ONLY by schools that checked the box on line 6 in Part IV)	N/A		
			Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		
		-		
	Does the organization maintain the following: a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
	b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
	c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?			
	d Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
	If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)			
		_		
33	Does the organization discriminate by race in any way with respect to:			
	a Students' rights or privileges?	33a		
	b Admissions policies?	33b		
	c Employment of faculty or administrative staff?	33c		
	d Scholarships or other financial assistance?	33d		
	e Educational policies?	33e		
	f Use of facilities?	33f		
	g Athletic programs?	33g		
	h Other extracurricular activities?	33h		
	If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)	-		
34	a Does the organization receive any financial aid or assistance from a governmental agency?	34a		
	b Has the organization's right to such aid ever been revoked or suspended?	34b		
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation.	35		

GIRL SCOUTS OF MIDDLE TENNESSEE, INC 62-0589380 Schedule A (Form 990 or 990-EZ) 2006 Page 6 Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.) (To be completed **ONLY** by an eligible organization that filed Form 5768) N/A Check ► **b** Check ► a if the organization belongs to an affiliated group. if you checked 'a' and 'limited control' provisions apply. (a) Affiliated group **Limits on Lobbying Expenditures** To be completed for **all** electing totals (The term 'expenditures' means amounts paid or incurred.) organizations 36 Total lobbying expenditures to influence public opinion (grassroots lobbying)..... 36 Total lobbying expenditures to influence a legislative body (direct lobbying) 37 37 Total lobbying expenditures (add lines 36 and 37)..... 38 39 39 40 40 Total exempt purpose expenditures (add lines 38 and 39)..... Lobbying nontaxable amount. Enter the amount from the following table -If the amount on line 40 is -The lobbying nontaxable amount is-Over \$500,000 but not over \$1,000,000..... \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000. \$175,000 plus 10% of the excess over \$1,000,000 41 Over \$1,500,000 but not over \$17,000,000...... \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000.....\$1,000,000..... 42 Grassroots nontaxable amount (enter 25% of line 41)..... 42 43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36. 43 44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38. 44 Caution: If there is an amount on either line 43 or line 44, you must file Form 4720. 4 -Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50.)

		Lobbying Expenditures During 4 - Year Averaging Period						
	Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total		
45	Lobbying nontaxable amount							
46	Lobbying ceiling amount (150% of line 45(e))							
47	Total lobbying expenditures							
48	Grassroots non- taxable amount							
49	Grassroots ceiling amount (150% of line 48(e))							
50								

Part VI-B | Lobbying Activity by Nonelecting Public Charities

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines c through h.)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (add lines c through h.)			
If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities			

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did th	e reporting organization of	directly or in	idirectly engage in any of the fol	lowing	with any other organization described g to political organizations?	in section	501(0	:)
			o a noncharitable exempt organi				Yes	No
		-				51 a (i)	103	Х
								X
	transactions:					` ` `		
(i) S	ales or exchanges of asse	ets with a no	oncharitable exempt organization	n		b (i)		Χ
								Χ
(iii)R	ental of facilities, equipme	ent, or other	r assets			b (iii)		Χ
(iv)R	eimbursement arrangeme	nts				b (iv)		Χ
(v) Lo	(v) Loans or loan guarantees							Χ
(vi)P	erformance of services or	membershi	ip or fundraising solicitations			b (vi)		Χ
								Χ
d If the the go any tr	answer to any of the abounders, other assets, or servants ansaction or sharing arrait	ve is 'Yes,' o vices given l ngement, sh	complete the following schedule by the reporting organization. If now in column (d) the value of th	. Colun the org ne good	nn (b) should always show the fair ma ganization received less than fair mark ds, other assets, or services received:	rket value et value ir	of 1	
(a) Line no.	(b) Amount involved		(c) noncharitable exempt organizat		(d) Description of transfers, transactions, and s			3
N/A								
11/ 11								
descri	organization directly or in bed in section 501(c) of the s,' complete the following	he Code (ot	liated with, or related to, one or her than section 501(c)(3)) or in	more to section	tax-exempt organizations on 527?	► Ye	s X	No
D II 163	(a)	scriedule.	(b)		(c)			
N/A	Name of organization		Type of organization		Description of relation	ship		
N/ A								
				-				
				+				
				+				
			1					

FEDERAL STATEMENTS

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GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 1 FORM 990, PART I, LINE 8 NET GAIN (LOSS) FROM NONINVENTORY SALES

PUBLICLY TRADED SECURITIES

GROSS SALES PRICE: 1,140,956. COST OR OTHER BASIS: 963,751.

TOTAL GAIN (LOSS) PUBLICLY TRADED SECURITIES \$ 177,205.

OTHER ASSETS

DESCRIPTION: DISPOSAL OF FIXED ASSETS DATE ACQUIRED: VARIOUS

DATE ACQUIRED: VARIOUS
HOW ACQUIRED: PURCHASE
DATE SOLD: VARIOUS

TO WHOM SOLD:

GROSS SALES PRICE: 154,502. COST OR OTHER BASIS: 346,403. DEPRECIATION: 342,003.

GAIN (LOSS) 150,102.

TOTAL GAIN (LOSS) OTHER ASSETS \$ 150,102.

TOTAL NET GAIN (LOSS) FROM NONINVENTORY SALES \$ 327,307.

STATEMENT 2 FORM 990, PART I, LINE 9 NET INCOME (LOSS) FROM SPECIAL EVENTS

SPECIAL EVENTS	GROSS RECEIPTS	LESS CONTRI- BUTIONS	GROSS REVENUE	LESS DIRECT EXPENSES	NET INCOME (LOSS)
GOLD AWARD LUNCHEON QSP EVENT GOLF TOURNAMENT	239,930. 203,178. 78,535. TOTAL \$ 521,643.	0. 0. 0. \$ 0.	239,930. 203,178. 78,535. \$ 521,643.	42,912. 169,311. 12,583. \$ 224,806.	197,018. 33,867. 65,952. \$ 296,837.

STATEMENT 3 FORM 990, PART I, LINE 10 GROSS PROFIT (LOSS) FROM SALES OF INVENTORY

COOKIE INCOME NUTS & CANDY INCOME RETAIL SHOP INCOME TRADING POST INCOME	5,376,909. 283,822. 477,446. 10,758.
GROSS SALES. LESS RETURNS & ALLOWANCES.	\$ 6,148,935. 0.
NET SALES. LESS COST OF GOODS SOLD	\$ 6,148,935. 3,008,823.

FEDERAL STATEMENTS

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GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 3 (CONTINUED) FORM 990, PART I, LINE 10 GROSS PROFIT (LOSS) FROM SALES OF INVENTORY

3,140,112.

STATEMENT 4 FORM 990, PART I, LINE 20 OTHER CHANGES IN NET ASSETS OR FUND BALANCES

UNREALIZED GAIN ON INVESTMENTS. \$\frac{\pi}{5}\$

STATEMENT 5 FORM 990, PART II, LINE 23 SPECIFIC ASSISTANCE TO INDIVIDUALS

STATEMENT 6 FORM 990, PART II, LINE 43 OTHER EXPENSES

		(A)	(B) PROGRAM	(C) MANAGEMENT	(D)
		TOTAL	SERVICES	& GENERAL	FUNDRAISING
AWARDS & GIFTS BAD DEBTS		33,860. 2,140.	32,135.	633.	1,092. 2,140.
BANK FEES CAPITAL BUDGET R&M		6,892. 84,764.	6,155. 84,764.	77.	660.
INSURANCE MEMBERSHIP DUES		76,997. 8,651.	65,982. 5,229.	4,310. 1,222.	6,705. 2,200.
MISCELLANEOUS		621.	555.	7.	59.
PROFESSIONAL FEES PROGRAM CONSULTANTS		55,362. 33,869.	38,147. 31,072.	9,191. 1,890.	8,024. 907.
RECRUITING TRUST FUND MGMT. FEE		5,617. 35,854.	5,017.	62. 35,854.	538.
	TOTAL \$	344,627. \$	269,056.	\$ 53,246.	\$ 22,325.

STATEMENT 7 FORM 990, PART III ORGANIZATION'S PRIMARY EXEMPT PURPOSE

TO PROVIDE PROGRAMS FOR YOUNG GIRLS IN THE MIDDLE TENNESSEE AND SOUTHERN KENTUCKY AREA IN ORDER TO TEACH MORAL VALUES AND DEVELOP SELF-CONFIDENCE.

FEDERAL STATEMENTS

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GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 8
FORM 990, PART III, LINE A
STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

GRANTS AND SER'
ALLOCATIONS EXPE

PROGRAM SERVICE EXPENSES

DESCRIPTION

THE PROGRAMS PROVIDED BY THE CUMBERLAND VALLEY GIRL SCOUTS HELP YOUNG GIRLS FROM ALL OVER MIDDLE TENNESSEE AND SOUTHERN KENTUCKY DEVELOP SELF-CONFIDENCE AND MORAL CHARACTER THROUGH VARIOUS CHALLENGING AND EXCITING ACTIVITIES. THE CUMBERLAND VALLEY GIRL SCOUTS PROVIDES PROGRAMS FOR 24,000 GIRLS IN THE AREA, WITH HELP FROM OVER 7,000 WOMEN LEADERS AND VOLUNTEERS.

INCLUDES FOREIGN GRANTS: NO

4,134,702.

<u>\$ 0.</u> \$4,134,702.

STATEMENT 9 FORM 990, PART IV, LINE 54A INVESTMENTS - PUBLICLY TRADED SECURITIES

CORPORATE STOCKS

COMMON STOCKS AND STOCK FUNDS

METHOD AMOUNT
MARKET VALUE \$ 4,575,4

VALUATION

VALUE \$ 4,575,431.

TOTAL \$ 4,575,431.

CORPORATE BONDS VALUATION METHOD

METHOD AMOUNT

CORPORATE BONDS AND BOND FUNDS MARKET VALUE 1,396,051.

TOTAL \$ 1,396,051.

PUBLICLY TRADED SECURITIES \$ 5,971,482.

STATEMENT 10 FORM 990, PART IV, LINE 54B INVESTMENTS - OTHER SECURITIES

OTHER SECURITIESVALUATION
METHODAMOUNTSHORT TERM INVESTMENTSMARKET VALUE \$ 370,582.

TOTAL \$ 370,582.

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•)	"	•	
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FEDERAL STATEMENTS

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GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 11
FORM 990, PART IV, LINE 55B
INVESTMENTS - LAND, BUILDINGS, AND EQUIPMENT

CATEGORY	BASIS	ACCUM. DEPREC.	BOOK VALUE
MACHINERY AND EQUIPMENT BUILDINGS IMPROVEMENTS LAND	\$ 1,663,272. \$ 8,223,140. 763,860. 1,079,504. \$ 11,729,776. \$	1,565,609. 8 3,588,745. 751,831. 5,906,185.	\$ 97,663. 4,634,395. 12,029. 1,079,504. \$ 5,823,591.

STATEMENT 12 FORM 990, PART IV, LINE 65 OTHER LIABILITIES

CUSTODIAL FUNDS \$ 26,938.

TOTAL \$ 26,938.

STATEMENT 13 FORM 990, PART IV-A, LINE D(2) OTHER AMOUNTS

 SPECIAL EVENT IN-KIND EXPENSES
 \$ 14,780.

 TOTAL \$ 14,780.

STATEMENT 14 FORM 990, PART V-A LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
AGENIA CLARK	PRESIDENT/CEO \$	185,646.	\$ 10,436.	\$ 0.
BRENTWOOD, TN	50			
DEB VARALLO	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
STEVE HORRELL	CHAIR	0.	0.	0.
NASHVILLE, TN	1			
CONNIE CIGARRAN	SECRETARY	0.	0.	0.
NASHVILLE, TN	1			

FEDERAL STATEMENTS

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GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 14 (CONTINUED) FORM 990, PART V-A LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
ANNA LETCHER	3RD VICE CHAIR \$	0.	\$ 0.	\$ 0.
NASHVILLE, TN	1			
DR. BO THOMAS	1ST VICE CHAIR 1	0.	0.	0.
NASHVILLE, TN	1			
CLAIRE GULMI	TREASURER 1	0.	0.	0.
NASHVILLE, TN	1			
CRISTINA OAKELEY ALLEN	MEMBER-AT-LARGE 1	0.	0.	0.
NASHVILLE, TN	1			
RICKIE HALL	MEMBER-AT-LARGE	0.	0.	0.
FRANKLIN, TN	1			
MARGARET BEHM	MEMBER-AT-LARGE 1	0.	0.	0.
NASHVILLE, TN	1			
MIMI BLISS	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
DAVE ANDERSON	MEMBER-AT-LARGE 1	0.	0.	0.
NASHVILLE, TN	1			
DR. O. REBECCA HAWKINS	MEMBER-AT-LARGE	0.	0.	0.
COLUMBIA, TN	1			
ARTHUR KEITH	MEMBER-AT-LARGE 1	0.	0.	0.
NASHVILLE, TN	1			
MARGARET O. DOLAN	MEMBER-AT-LARGE 1	0.	0.	0.
NASHVILLE, TN	1			
LEE ANN INGRAM	MEMBER-AT-LARGE	0.	0.	0.
FRANKLIN, TN	1			

FEDERAL STATEMENTS

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GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 14 (CONTINUED) FORM 990, PART V-A LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED		CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
MELISSA FRIST	MEMBER-AT-LARGE \$	0.	\$ 0.	\$ 0.
NASHVILLE, TN	1			
FRANK HAMMER	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
DR. ELIZABETH LAROCHE	MEMBER-AT-LARGE	0.	0.	0.
MURFREESBORO, TN	1			
LUCILE HOUSEWORTH	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
JEFF HAYNES	MEMBER-AT-LARGE	0.	0.	0.
BRENTWOOD, TN	1			
SUSAN HUGGINS	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
KIMBERLY JACKSON	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
KELVIN JONES	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
KEN KRAFT	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
TRACY POINTER	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
RITA MITCHELL	2ND VICE CHAIR	0.	0.	0.
NASHVILLE, TN	1			
PAULETTE JACKSON	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			

FEDERAL STATEMENTS

PAGE 7

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 14 (CONTINUED) FORM 990, PART V-A LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
ART REBROVICK	MEMBER-AT-LARGE \$	0.	\$ 0.	\$ 0.
NASHVILLE, TN	1			
ROCIO RODRIGUEZ	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
JEANNIE WHITED	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
NANCY VINCENT	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
LATRISHA STEWART	MEMBER-AT-LARGE	0.	0.	0.
NASHVILLE, TN	1			
LISA WEBB	BOARD INTERN	0.	0.	0.
FRANKLIN, TN	1			
BLAINE BROWN	SR. BD. MEMBER	0.	0.	0.
NASHVILLE, TN	1			
REBECCA FRANK	SR. BD. MEMBER	0.	0.	0.
NASHVILLE, TN	1			
ELIZABETH REILAND	SR. BD. MEMBER	0.	0.	0.
BRENTWOOD, TN	1			
PAM SELF	COO	103,283.	7,854.	0.
NASHVILLE, TN	40			
LYNDSI SANDERS	SR. BD. MEMBER	0.	0.	0.
FRANKLIN, TN	1			
THERESA CARL	VP FUND DEV.	80,417.	3,641.	0.
NASHVILLE, TN	40			

FEDERAL STATEMENTS

PAGE 8

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

STATEMENT 14 (CONTINUED)
FORM 990, PART V-A
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
SUSAN CHAPMAN	VP COMM/BD REL. \$	67,237.	\$ 6,864.	\$ 0.
NASHVILLE, TN	55			
LINDE PFLAUM	DIR. MEM. MKTG.	66,072.	6,585.	0.
BRENTWOOD, TN	30			
	TOTAL <u>\$</u>	502,655.	\$ 35,380.	\$ 0.

STATEMENT 15 FORM 990, PART VIII RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES

GIRLS AND GIRLS WITH SPECIAL NEEDS.

LINE # EXPLANATION OF ACTIVITIES

93 (A) TO PROVIDE TRAINING, EDUCATIONAL AND RECREATIONAL ACTIVITIES, PROGRAM RESOURCE MATERIALS, AND TRAINED VOLUNTEER LEADERS TO SERVE BOTH MAINSTREAM

TO PROMOTE THE DEVELOPMENT OF CAREER INTERESTS, SKILLS, AND WORK HABITS (GOAL SETTING, DECISION MAKING, ACCURACY, PUNCTUALITY, MEETING THE PUBLIC, ETC.)

STATEMENT 16 SCHEDULE A, PART IV-A, LINE 22 OTHER INCOME

DESCRIPTION	(A	2005		(B) 2004	((C) 2003	(D)	2002	<u>(I</u>	E) TOTAL
MISCELLANEOUS INCOME	TOTAL \$	<u>0.</u>	\$ \$	20,323. 20,323.	<u>\$</u> \$	21,500. 21,500.	\$ \$	0.	\$ \$	41,823. 41,823.

Form **990-T**

REQUEST FOR TETR CREDIT

Exempt Organization Business Income Tax Return

(and proxy tax under section 6033(e)) For calendar year 2006 or other tax year beginning 10/01

, 2006,

OMB No. 1545-0687 2006

and ending 9/30

Department of the Treasury Internal Revenue Service Open to Public Inspection for 501(c)(3) Organizations Only See separate instructions. (X Check box if name changed and see instructions.) Check box if Employer identification number address changed (Employees' trust, see instructions for Block D.) Print B Exempt under section GIRL SCOUTS OF MIDDLE TENNESSEE, INC. 62-0589380 X 501(C)(3) 4522 GRANNY WHITE PIKE Type Unrelated business activity 408(e) 220(e) codes (See instructions for Block E.) NASHVILLE, TN 37204 408A 530(a) 529(a) Book value of all assets at end of year **F** Group exemption number (See instructions for Block F.) 401(a) trust X 501(c) corporation 17,709,211. G Check organization type 501(c) trust Other trust Describe the organization's primary unrelated business activity. During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group?.... X No If 'Yes,' enter the name and identifying number of the parent corporation.... Telephone number ► (615) The books are in care of ▶ PAM SELF 383-0490 Part I **Unrelated Trade or Business Income** (A) Income (B) Expenses (C) Net 1a Gross receipts or sales... **b** Less returns and allowances. . . . c Balance. ► 1 c 2 **3** Gross profit. Subtract line 2 from line 1c 4a Capital gain net income (attach Schedule D)...... 4a **b** Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797)...... 4b 4c Income (loss) from partnerships and S corporations 5 (attach statement) Rent income (Schedule C)..... 6 7 Unrelated debt-financed income (Schedule E)..... 7 Interest, annuities, royalties, and rents from controlled organizations (Schedule F)..... Investment income of a section 501(c)(7), (9), or (17) organization (Sch G).... 10 Exploited exempt activity income (Schedule I)..... Advertising income (Schedule J)..... 11 12 Other income (See instructions; attach schedule.) 0. 0. 13 Total. Combine lines 3 through 12. 13 0. **Deductions Not Taken Elsewhere** (See instructions for limitations on deductions.) (Except for contributions, deductions must be directly connected with the unrelated business income.) Compensation of officers, directors, and trustees (Schedule K) 15 Salaries and wages..... 16 16 Repairs and maintenance..... 17 17 18 18 Interest (attach schedule)..... 19 Taxes and licenses 19 20 20 21 22 Less depreciation claimed on Schedule A and elsewhere on return..... 22b 23 23 24 Contributions to deferred compensation plans..... 24 25 25 Employee benefit programs..... 26 Excess exempt expenses (Schedule I) 26 27 Excess readership costs (Schedule J)..... 27 28 28 Total deductions. Add lines 14 through 28..... 29 29 Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13... 30 30 31 31 32 Unrelated business taxable income before specific deduction. Subtract line 31 from line 30...... 0. 33 Specific deduction (Generally \$1,000, but see line 33 instructions for exceptions)..... 33

the smaller of zero or line 32.

Unrelated business taxable income. Subtract line 33 from line 32. If line 33 is greater than line 32, enter

34

0.

	t III Tax	Computation								
35		is Taxable as Corporations. ${\sf S}$								
	Controlled gr	oup members (sections 1561	and 1563) che	ck here.	. See ins	structions and	d:			
а	Enter your s	nare of the \$50,000, \$25,000,	and \$9,925,00	00 taxable incom	ne bracke	ts (in that ord	ler):			
	(1) \$	(2) \$		(3) \$						
b	Enter organi	zation's share of: (1) Additiona	al 5% tax (not	more than \$11,7	750)	\$				
	(2) Additiona	I 3% tax (not more than \$100,	(000			\$				
С		n the amount on line 34						35 c		0.
36	Trusts Taxal	ole at Trust Rates. See instruct	tions for tax co	omputation. Inco	me tax o	on the amoun	t			
	on line 34 fro	om: Tax rate schedule	or Sch	nedule D (Form	1041)			36		
37	Proxy tax. S	ee instructions						37		
	-	ninimum tax						38		
39	Total. Add lii	nes 37 and 38 to line 35c or 36	6, whichever a	pplies				39		0.
		and Payments		•						
		redit (corporations attach Form	m 1118; trusts	attach Form 11	16)	. 40a				
	-	(see instructions)								
		ness credit. Check here and ir								
	Form 38					40 c				
d		or year minimum tax (attach F	Form 8801 or 8	3827)						
		. Add lines 40a through 40d						40 e		0.
		40e from line 39						41		0.
		Check if from: Form 425	55 Form	8611 Forr	n 8697	Form 88				
		tach schedule)			0007			42		
43		d lines 41 and 42						43		0.
		A 2005 overpayment credited								
	-	ed tax payments								
		d with Form 8868				 				
		nizations: Tax paid or withheld								
		nolding (see instructions)								
		leral telephone excise tax paid					957.			
							30.1			
9	Form 41	36	ther	То	ntal •	44 a				
45		nts. Add lines 44a through 44g						45		957.
46		x penalty (see instructions). C						46		557.
								-		
		ne 45 is less than the total of	lines 43 and 4	o, enter amount	owea			47		
48								40		0.57
		t. If line 45 is larger than the	total of lines 4	3 and 46, enter	amount (overpaid		48		957.
49	Enter the am	ount of line 48 you want: Cree	total of lines 4 dited to 2007 e	3 and 46, enter			Refunded ►	48 49		957. 957.
Part	Enter the am	ount of line 48 you want: Cree ements Regarding Certa	total of lines 4 dited to 2007 o ain Activitio	3 and 46, enter estimated tax ► es and Other	Inform	nation (see	Refunded ► instructions.)	49		
Part	Enter the and to V State At any time	nount of line 48 you want: Cree rements Regarding Certa during the 2006 calendar year,	total of lines 4 dited to 2007 of ain Activition, did the organ	3 and 46, enter estimated tax ses and Other dization have an	Inform	nation (see in or a signati	Refunded ► instructions.) ure or other author	49 ority ove		
Part	Enter the and to V State At any time	ount of line 48 you want: Cree ements Regarding Certa	total of lines 4 dited to 2007 of ain Activition, did the organ	3 and 46, enter estimated tax ses and Other dization have an	Inform	nation (see in or a signati	Refunded ► instructions.) ure or other author	49 ority ove		957.
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Schedule C — Rent Income	<u> (From Real Pro</u> p	perty and Pers	sonal Pro	perty Leased	With I	Real Propert	y) (see ir	nstructions)
1 Description of property								
(1)								
(2)								
(3)								
(4)								
	2 Rent received	d or accrued						
(a) From personal p (if the percentage of rent property is more than not more than 50	roperty for personal 10% but 0%)	i (if the	percentáge	rsonal property e of rent for ceeds 50% or profit or income	e)		come in c	irectly connected columns 2(a) and 2(b) schedule)
(1)								
(2)								
(3)								
(4)								
Total	T	otal				Total deduction	ne Enta	r
Total income. Add totals of col here and on page1, Part I, line	6, column (A)	<u> </u>			l l	nere and on page 1, line 6, colum	age 1, Pa	art
Schedule E — Unrelated	l Debt-Finance	d Income (see	e instructio	ons)				
1 Description of c	lebt-financed proper	rty		income from	3 Ded			cted with or allocable to property
			debt-fina	anced property		a) Straight line ciation (attach		(b) Other deductions (attach schedule)
(1)								
(2)								
(3)								
(4)								
4 Amount of average acquisition debt on or allocable to debt-financed property (attach schedule)	or allocable to	usted basis of debt-financed ach schedule)	di	Column 4 vided by olumn 5	7 Gross income reportable (column 2 x column 6			8 Allocable deductions (column 6 x total of columns 3(a) and 3(b))
(1)				%				
(2)				%				
(3)				%				
(4)				%				
Totals					Enter h Part I,	iere and on pa line 7, column	(A). Pa	nter here and on page 1, art I, line 7, column (B).
Total dividends-received dedu						· • •	>	
Schedule F - Interest, A	Annuities, Roya				d Orga	inizations ((see instr	ructions)
		Exempt Cont	rolled Orga	anizations				
1 Name of Controlled Organization	2 Employer Identification Number	3 Net unr income (see instru	(loss)	4 Total of spe payments n	ecified nade	5 Part of conthat is in the conthat organization organiza	cluded trolling tion's	6 Deductions directly connected with income in column 5
(1)								
(2)								
(3)								
(4)								
Nonexempt Controlled Organiz				1			1	
7 Taxable Income	8 Net unrelated income (loss) (see instructions	paymer	f specified nts made	included	in the c	n 9 that is controlling oss income		Deductions directly nnected with income in column 10
(1)								
(2)								
(3)								
_(4)				Add column here and on 8, column (A	page 1		here ar	lumns 6 and 11. Enter nd on page 1, part I, line mn (B).
Totals				. [1	

Schedule G — Investment Inc	ome of a Section	n 501	(c)(7), (⁹	9), or (17) Orga	anization (see i	nstructi	ons)		
1 Description of income	2 Amount of income		3 Deductions directly connected (attach schedule)		4 Set-asides (attach schedule)		5 Total deductions and set-asides (column 3 plus column 4)		
(1)									
(2)									
(3)									
(4)									
.,	Enter here and on Part I, line 9, colur	page 1, nn (A).					Enter he Part I, li	re and on page 1, ne 9, column (B).	
Totals									
Schedule I - Exploited Exemp	pt Activity Inco	ne, Ot	her Tha	an Advertising	Income (see i	nstructio	ons)		
1 Description of exploited activity	2 Gross unrelated business income from trade or business	3 Ex dir con with pi of ur bus	penses rectly nected roduction arelated siness come	4 Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute columns 5 through 7.	5 Gross income	6 Exattrib	openses utable to umn 5	7 Excess exempt expenses (column 6 minus column 5, but not more than column 4).	
(1)									
(2)									
(3)									
(4)									
	Enter here and on page 1, Part I, line 10, column (A)	on p	here and page 1, , line 10, mn (B).					Enter here and on page 1, Part II, line 26.	
Totals	•								
Schedule J - Advertising Inco									
Part I Income From Period	icals Reported	on a C	Consoli	dated Basis	T	1			
1 Name of periodical	2 Gross advertising income	adve	Direct ertising osts	4 Advertising gain or (loss) (column 2 minus column 3). If a gain, compute columns 5 through 7.	5 Circulation income		adership costs	7 Excess readership costs (column 6 minus column 5, but not more than column 4).	
(1)									
(2)									
(3)									
(4)									
Totals (carry to Part II, line (5))	-								
Income From Period through 7 on a line-by-line	icals Reported basis.)	on a S	Separate	Basis (For eac	h periodical listed	l in Part	: II, fill in c	columns 2	
(1)									
(2)									
(3)									
(4)									
(5) Totals from Part I									
	Enter here and on page 1, Part I, line 11, column (A).	on p Part I	here and page 1, , line 11, mn (B).					Enter here and on page 1, Part II, line 27.	
Totals, Part II (lines 1-5)Schedule K — Compensation	of Officers Dim	octo::c	and T.	austoss /	turration >				
Schedule K – Compensation	of Officers, Dire	ectors	, and Tr	ustees (see ins	tructions)	1			
1 Name				2 Title	3 Percent time devote to busines	ed 4		ation attributable ated business	
						8			
						8			
						8			
						^ર			
Total. Enter here and on page 1, Part	II, line 14					. ▶			

Form **8913**

Credit for Federal Telephone Excise Tax Paid

► Attach to your income tax return.

OMB No. 1545-XXXX **2006**

Attachment

Department of the Treasury Internal Revenue Service

Name(s) shown on your income tax return

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

Identifying number

62-0589380

Enter the federal telephone excise tax billed during each period as listed in column (a) of lines 1-14 below.

By filing this form, you are certifying that you (1) have not received from your service provider a credit or refund of the tax paid on long distance service or bundled service billed after February 28, 2003, and before August 1, 2006, and (2) will not ask your provider for a credit or refund or have withdrawn any request submitted to the provider for a credit or refund.

Caution. See the instructions for explanations of the services that qualify for a credit or refund of the federal telephone excise tax.

Amount of fed	eral exc	ise tax on	long	distance or	
		service of			

(a) Bills dated during:	(b) Long distance service	(c) Bundled service	(d) Tax credit or refund (add columns (b) and (c))	(e) Interest (see instructions)
1 March, April, and May of 2003	\$	\$	\$ 61.17	\$ 15.94
2 June, July, and August of 2003			61.17	15.26
3 September, October, and November of 2003			61.17	14.68
December of 2003; January and February of 2004			52.57	12.07
5 March, April, and May of 2004			48.27	10.54
6 June, July, and August of 2004			48.27	10.05
7 September, October, and November of 2004			48.27	9.46
8 December of 2004; January and February of 2005			59.87	11.00
9 March, April, and May of 2005			65.67	11.08
10 June, July, and August of 2005			65.67	10.06
11 September, October, and November of 2005			65.67	8.92
12 December of 2005; January and February of 2006			64.95	7.75
13 March, April, and May of 2006			64.59	6.57
14 June and July of 2006			43.06	3.55
15 Add lines 1 - 14 in columns (d) and ((e)		\$ 810.37	\$ 146.93
16 Total credit or refund requested. Add on Form 1040, line 71; Form 1040A, line 1a; Form 1040NR, line 69; Form 1120-A, line 28g; Form 1120S, line 2 Form 990-T, line 44f; or the proper li	line 42; Form 1040EZ, line 1040NR-EZ, line 21; Form 3d; Form 1041, line 24f; Fo	9; Form 1040EZ-T, 1120, line 32g; Form rm 1065, line 23;	-	\$ 957.

BAA For Paperwork Reduction Act Notice, see the instructions.

Form 8913 (2006)

FEDERAL SUPPLEMENTAL INFORMATION

PAGE 1

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

990 PART II, LINE 42 DEPRECIATION EXPENSE

LAND, BUILDING AND EQUIPMENT ARE RECORDED AT COST AT THE DATE OF PURCHASE OR FAIR MARKET VALUE AT DATE OF GIFT. DEPRECIATION OF BUILDING AND EQUIPMENT IS PROVIDED OVER THE ESTIMATED USEFUL LIVES OF THE RESPECTIVE ASSETS (RANGING FROM THREE TO THIRTY YEARS) ON A STRAIGHT-LINE BASIS.