NASHVILLE, TENNESSEE

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2016 AND 2015

NASHVILLE, TENNESSEE

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INDEPENDENT AUDITOR'S REPORT

Board of Trustees Friends of Radnor Lake Nashville, Tennessee

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Friends of Radnor Lake (a not-for-profit corporation) ("FORL") which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

<u>OPINION</u>

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Friends of Radnor Lake as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Kraft CPAs PLLC

Nashville, Tennessee September 11, 2017

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2016 AND 2015

	2016	2015
ASSETS		
Cash and cash equivalents	\$ 1,069,30	9 \$ 1,065,472
Accounts receivable - license plate fees	6,90	04 5,874
Accounts receivable - other	5,3:	50 5,440
Contributions receivable, net	338,5	56,655
Investments	4,8	97,054
Inventory	9.	31 2,070
Property and equipment, net	91,4:	59 100,858
Land	1,703,00	59 1,644,854
TOTAL ASSETS	\$ 3,220,4	<u>16</u> <u>\$ 2,978,277</u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	\$ 6,32	28 \$ 1,565
TOTAL LIABILITIES	6,32	28 1,565
NET ASSETS		
Unrestricted:		
Invested in land	1,703,00	59 1,644,854
Board designated	50,00	50,000
Undesignated	287,43	<u> </u>
Total unrestricted	2,040,50	2,235,243
Temporarily restricted	1,173,58	30 741,469
TOTAL NET ASSETS	3,214,08	38 2,976,712
TOTAL LIABILITIES AND NET ASSETS	\$ 3,220,4	<u>\$ 2,978,277</u>

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

		2016		2015			
		Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
REVENUES AND SUPPORT							
Contributions and public support:							
Individuals, foundations and other, net of present value discount	\$ 196,719	\$ 671,014	\$ 867,733	\$ 210,449	\$ 385,824	\$ 596,273	
Donated goods and services	108,565	-	108,565	92,500	-	92,500	
License plate fees	29,208	-	29,208	36,985	-	36,985	
Fundraising events	-	-	-	43,322	-	43,322	
Calendar and merchandise sales	32,296	-	32,296	25,209	-	25,209	
Less: cost of calendar and merchandise sales	(26,397)	-	(26,397)	(25,471)	-	(25,471)	
Interest income	5,049	-	5,049	3,262	-	3,262	
Rental income	6,210	-	6,210	6,139	-	6,139	
Net assets released from restrictions:							
Satisfaction of purpose restrictions	238,903	(238,903)		199,342	(199,342)		
TOTAL REVENUES AND SUPPORT	590,553	432,111	1,022,664	591,737	186,482	778,219	
EXPENSES							
Program services							
Land grant to the State of Tennessee	251,588	-	251,588	-	-	-	
Other program services	414,888	-	414,888	315,261	-	315,261	
Supporting services:							
Management and general	99,468	-	99,468	58,455	-	58,455	
Fundraising	19,344	-	19,344	30,678		30,678	
TOTAL EXPENSES	785,288		785,288	404,394		404,394	
CHANGE IN NET ASSETS	(194,735)	432,111	237,376	187,343	186,482	373,825	
NET ASSETS - BEGINNING OF YEAR	2,235,243	741,469	2,976,712	2,047,900	554,987	2,602,887	
NET ASSETS - END OF YEAR	\$ 2,040,508	<u>\$ 1,173,580</u>	\$ 3,214,088	\$ 2,235,243	\$ 741,469	\$ 2,976,712	

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	 2016		2015
OPERATING ACTIVITIES			
Change in net assets	\$ 237,376	\$	373,825
Adjustments to reconcile change in net assets to net cash provided by operating activities:			
Depreciation	24,244		215
Loss on disposal of equipment	-		6,008
Realized and unrealized loss on sale of investments, net	1,764		1,988
Land grant to the State of Tennessee	251,588		-
Noncash contribution of investments	(4,980)		(150,771)
(Increase) decrease in:			
Accounts receivable - license plate fees	(1,030)		3,936
Accounts receivable - other	90		5,929
Contributions receivable	(281,924)		18,880
Inventory	1,139		4,025
Increase (decrease) in:			
Accounts payable and accrued expenses	 4,763		(11,995)
TOTAL ADJUSTMENTS	 (4,346)		(121,785)
NET CASH PROVIDED BY OPERATING ACTIVITIES	 233,030		252,040
INVESTING ACTIVITIES			
Purchase of property and equipment	(14,845)		-
Cash paid for purchase of land and related costs	(309,803)		-
Proceeds from sale of investments	 95,455		151,896
NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES	 (229,193)		151,896
NET INCREASE IN CASH AND CASH EQUIVALENTS	3,837		403,936
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	 1,065,472		661,536
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 1,069,309	<u>\$</u>	1,065,472

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2016

			SUPPORTING	G SERVICES		
	PR	OGRAM	MANAGEMENT			
		RVICES	AND GENERAL	FUNDRAISING	-	ΓΟΤΑL
	¢	29.740	¢ 22.009	¢ 5.750	æ	57 407
Salaries	\$	28,749	\$ 22,998	\$ 5,750	\$	57,497
FICA payroll expenses		2,199	1,759	440		4,398
Accounting fees		-	9,356	-		9,356
Accounting fees - donated		-	24,000	-		24,000
Bank and credit card service charges		-	420	2,381		2,801
Calendar expense:				6 471		6 481
Cost of sales - actual		-	-	6,471		6,471
Cost of sales - donated		-	-	12,000		12,000
Promotional gifts		-	-	1,552		1,552
Computer, software, and database		-	2,495	-		2,495
Contract labor		4,625	3,700	925		9,250
Depreciation		-	24,244	-		24,244
Dues and subscriptions		-	565	-		565
Frist technology grant		-	1,350	-		1,350
General office postage		218	327	546		1,091
General office printing		-	640	-		640
General office supplies		-	303	304		607
Gifts and environmental awards		2,481	2,481	-		4,962
Insurance		-	2,022	-		2,022
Land acquisition costs - actual		59,762	-	-		59,762
Land acquisition costs - donated		36,000	-	-		36,000
Land grant to the State of Tennessee		251,588	-	-		251,588
Marketing - actual		6,819	-	-		6,819
Marketing - donated		19,400	-	-		19,400
Meetings and training		667	667	2,002		3,336
Merchandise - cost of sales		-	-	7,926		7,926
Newsletter		7,742	-	3,318		11,060
Park support		243,059	-	-		243,059
State and federal fees		, -	15	-		15
Telephone and internet		1,662	1,938	1,938		5,538
Web site maintenance		1,505	188	188		1,881
TOTAL EXPENSES		666,476	99,468	45,741		811,685
Less expenses included with revenues on the						
statement of activities as cost of sales		-		(26,397)		(26,397)
TOTAL EXPENSES INCLUDED IN EXPENSE					,	
SECTION OF THE STATEMENT OF ACTIVITIES	<u>\$</u>	666,476	<u>\$ 99,468</u>	<u>\$ 19,344</u>	<u>\$</u>	785,288

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2015

			SUPPORTIN	G SERVICES		
	PR	OGRAM	MANAGEMENT			
	SE	RVICES	AND GENERAL	FUNDRAISING]	TOTAL
Salaries	\$	27,296	\$ 21,836	\$ 5,459	\$	54,591
FICA payroll expenses	Ψ	2,085	1,668	¢ 3,133 417	Ψ	4,170
Accounting fees		2,005	9,021	-		9,021
Accounting fees - donated		_	4,000	_		4,000
Bank and credit card service charges		_	219	1,240		1,459
Calendar expense:			#1.>	1,210		1,105
Cost of sales - actual		-	-	9,186		9,186
Cost of sales - donated		-	-	12,000		12,000
Promotional gifts		-	-	1,740		1,740
Computer, software, and database		-	7,736	_,		7,736
Contract labor		6,890	5,512	1,378		13,780
Depreciation		-	215	-,		215
Dues and subscriptions		-	687	-		687
Events		2,794	-	2,794		5,588
Events - donated		7,500	-	7,500		15,000
Frist technology grant		7,359	-	-		7,359
General office postage		95	143	238		476
General office printing		-	947	-		947
General office supplies		-	936	936		1,872
Gifts and environmental awards		244	244	-		488
Insurance		-	2,096	-		2,096
Land acquisition costs - actual		30,353	-	-		30,353
Land acquisition costs - donated		20,500	· –	-		20,500
Marketing - actual		6,241	-	-		6,241
Marketing - donated		26,000	-	-		26,000
Meetings and training		1,005	1,005	3,013		5,023
Merchandise - cost of sales		-	-	4,285		4,285
Newsletter ·		9,364	-	4,013		13,377
Park support		163,914	-	-		163,914
State and federal fees		-	240	-		240
Telephone and internet		1,473	1,717	1,717		4,907
Volunteerism and neighborhood outreach		283	-	-		283
Web site maintenance		1,865	233	233		2,331
TOTAL EXPENSES		315,261	58,455	56,149		429,865
Less expenses included with revenues on the statement of activities as cost of sales		-	-	(25,471)		(25,471)
				(20,171)		()
TOTAL EXPENSES INCLUDED IN EXPENSE						
SECTION OF THE STATEMENT OF ACTIVITIES	<u>\$</u>	315,261	\$ 58,455	<u>\$ 30,678</u>	\$	404,394

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>General</u>

Friends of Radnor Lake ("FORL") is a Tennessee not-for-profit corporation. Its purpose is to protect, preserve and promote the natural environment, habitat, facilities, and equipment of Radnor Lake State Natural Area and to educate the general public on the importance of the area.

Basis of Presentation

The accompanying financial statements present the financial position and changes in net assets of FORL on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("GAAP").

Resources are classified as unrestricted, temporarily restricted or permanently restricted net assets, based on the existence or absence of donor-imposed restrictions, as follows:

- Unrestricted net assets are free of donor-imposed restrictions. All revenues, gains and losses that are not temporarily or permanently restricted by donors are included in this classification. All expenditures are reported in the unrestricted class of net assets, since the use of restricted contributions in accordance with the donors' stipulations results in the release of the restriction.
- *Temporarily restricted net assets* are limited as to use by donor-imposed restrictions that expire with the passage of time or that can be satisfied by use for the specific purpose.
- *Permanently restricted net assets* are amounts required by donors to be held in perpetuity, including gifts requiring that the principal be invested and the income or specific portions thereof be used for operations. FORL had no permanently restricted net assets as of December 31, 2016 or 2015.

Cash and Cash Equivalents

Cash and cash equivalents consist principally of checking and money market account balances with financial institutions.

Contributions and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions and grants are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the Statement of Activities as net assets released from restrictions.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions and Support (Continued)

FORL reports any gifts of property, equipment, or materials as unrestricted support unless explicit donor restrictions specify how the assets must be used. Gifts of long-lived assets with explicit restrictions as to how the assets are to be used or funds restricted for the acquisition of long-lived assets are reported as restricted support. Expirations of donor restrictions are recognized when the donated or acquired long-lived assets are placed in service.

Donated Securities

Donated securities are recorded as contribution revenue based on the market value of the securities at the date of gift.

Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded as contributions receivable at their estimated net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discount on those amounts is computed using the risk-free interest rate applicable to the year in which the promise is received (1.47% in 2016; not applicable in 2015). Amortization of the discount is recognized on the interest method over the term of the gift and included in contribution revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met.

An allowance for uncollectible contributions is provided based on management's estimate of uncollectible pledges and historical trends. Contributions receivable are written off when deemed to be uncollectible. In management's opinion, no allowance for uncollectible pledges was necessary as of December 31, 2016 and 2015.

License Plate Fees

License plate fees are collected on behalf of FORL by the State of Tennessee when individuals purchase or renew specialty license plates. These fees are recognized by FORL as revenue in the month collected by the State.

Investments

Investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Net realized and unrealized gains and losses are recognized currently in the Statement of Activities.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Inventory

Inventory is reported in the accompanying statement of financial position at the lower of cost or net realizable value with cost determined on a first-in, first out ("FIFO") basis.

Property, Equipment, and Land

Property, equipment, and land are reported at cost at the date of purchase or at estimated fair value at date of gift to the FORL. FORL's policy is to capitalize items with a cost of \$500 or more and an estimated useful life greater than one year. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets, which range from five to thirty years.

Income Taxes

FORL qualifies as a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, income taxes are not provided. FORL files a U.S. Federal Form 990 for organizations exempt from income tax.

Management performs an evaluation of all income tax positions taken or expected to be taken in the course of preparing FORL's income tax returns to determine whether the income tax positions meet a "more likely than not" standard of being sustained under examination by the applicable taxing authorities. Management has performed its evaluation of all income tax positions taken on all open income tax returns and has determined that there were no positions taken that do not meet the "more likely than not" standard. Accordingly, there are no provisions for income taxes, penalties or interest receivable or payable relating to uncertain income tax positions in the accompanying financial statements.

Fair Value Measurements

FORL classifies its investments based on a hierarchy consisting of: Level 1 (valued using quoted prices from active markets for identical assets), Level 2 (not traded on an active market but for which observable market inputs are readily available), and Level 3 (valued based on significant unobservable inputs).

An asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used maximize the use of observable inputs and minimize the use of unobservable inputs.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements (Continued)

Following is a description of the valuation methodologies used for assets measured at fair value on a recurring basis:

Investments - Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include highly liquid securities and certain other products, such as mutual funds. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows and are classified within Level 2 of the valuation hierarchy. In certain cases where there is limited activity, or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

There have been no changes in the valuation methodologies since the prior year. The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while FORL believes its valuation methods are appropriate and consistent with that of other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurements at the reporting date.

Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

<u>Program Services</u> - consists of programs to acquire land to be donated to the natural area, protect and maintain the environment, improve the natural area and educate the general public about the Radnor Lake State Natural Area.

<u>Management and General</u> - includes the functions necessary to ensure an adequate working environment and costs not identifiable with a single program. Includes costs associated with providing coordination and articulation of FORL's program strategy, business management, general record keeping, budgeting, and related purposes.

<u>Fundraising</u> - includes costs of activities directed toward appeals for financial support, including special events and calendar sales. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Allocation of Functional Expenses

Expenses that can be directly attributed to a particular function are charged to that function. Expenses that relate to more than one function are allocated among applicable functions on the basis of objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management.

Donated Property, Goods, and Services

Property, services, and goods received as donations are reflected as support in the accompanying financial statements at their estimated or appraised fair value in the period received.

Donated services are recognized if they create or enhance non-financial assets or the donated service requires specialized skills, were performed by a donor who possesses such skills, and would have been purchased by FORL if not donated. Such services are recognized at estimated fair value as support and expense in the period the services are performed.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain amounts in the prior year financial statements have been reclassified to conform to the current year's presentation. Such reclassifications had no effect on the results of operations or net assets as previously reported.

Recent Authoritative Accounting Guidance

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers* (Topic 606), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018. FORL is currently evaluating the effect that the updated standard will have on the financial statements.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recent Authoritative Accounting Guidance (Continued)

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities* (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities, which simplifies and improves how a not-for-profit organization classifies its net assets, as well as the information it presents in financial statements and notes about its liquidity, financial performance, and cash flows. Among other changes, the ASU replaces the three current classes of net assets with two new classes, "net assets with donor restrictions" and "net assets without donor restrictions", and expands disclosures about the nature and amount of any donor restrictions. ASU 2016-14 is effective for annual periods beginning after December 15, 2017, and interim periods within fiscal years beginning after December 15, 2018, with early adoption permitted. FORL is currently evaluating the impact the adoption of this guidance will have on its financial statements.

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows* (Topic 230): Classification of Certain Cash Receipts and Cash Payments. ASU 2016-15 provides guidance on how certain cash receipts and cash payments should be presented and classified in the statement of cash flows with the objective of reducing existing diversity in practice with respect to these items. ASU 2016-15 will be effective for FORL on January 1, 2019. ASU 2016-15 requires a retrospective transition method. However, if it is impracticable to apply the amendments retrospectively for some of the issues, the amendments for those issues would be applied prospectively as of the earliest date practicable. FORL is currently evaluating the impact the adoption of this guidance will have on its statement of cash flows.

In November 2016, the FASB issued ASU 2016-18, *Statement of Cash Flows* (Topic 230): Restricted Cash (a consensus of the FASB Emerging Issues Task Force), which provides guidance on the presentation of restricted cash or restricted cash equivalents in the statement of cash flows. ASU 2016-18 will be effective for FORL beginning on January 1, 2019. ASU 2016-18 must be applied using a retrospective transition method with early adoption permitted. FORL is currently evaluating the impact of the adoption of this guidance on its financial statements.

Events Occurring After Reporting Date

FORL has evaluated events and transactions that occurred between December 31, 2016 and September 11, 2017, the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 2 - CONTRIBUTIONS RECEIVABLE

Contributions receivable were due as follows as of December 31:

	2016	2015
In less than one year	\$ 277,668	\$ 51,655
In one to five years	64,666	5,000
	342,334	56,655
Less: discount to present value	(3,755)	
Total	<u>\$ 338,579</u>	\$ 56,655

NOTE 3 - INVESTMENTS

Investments consisted of the following as of December 31:

	 2016		2015
Equities	\$ 4,815	\$	97,054

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of December 31:

	2016			2015
Building and building improvements Furniture and equipment	\$	114,245 1,974	\$	100,300 9,902
Less: accumulated depreciation		116,219 (24,760)		110,202 (9,344)
Property and equipment, net	\$	91,459	\$	100,858

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 5 - LAND

Land tracts acquired surround the Radnor Lake State Natural Area. FORL intends either to sell or donate much of the land to the State of Tennessee for future expansion of the Radnor Lake State Natural Area.

Land consisted of the following as of December 31:

	2016			2015	
Cheek property, and related costs	\$	365,432	\$	617,020	
Ansley donated property		224,700		224,700	
Foster property, and related costs		5,044		5,044	
Civic Bank property, and related costs		767,995		767,995	
Fielder property, and related costs		30,095		30,095	
Yarbrough property, and related costs		309,803			
Total	\$ 1	1,703,069	\$ 1	1,644,854	

In July 2014, FORL purchased 15 acres of land for \$251,588. In June 2016, FORL transferred the property to the State of Tennessee. The carrying value associated with the transfer of this property is recognized in the 2016 Statement of Functional Expenses as a land grant to the State of Tennessee.

NOTE 6 - FAIR VALUE MEASUREMENTS

The following table sets forth FORL's major categories of assets measured at fair value on a recurring basis, by level, within the fair hierarchy, as of December 31:

2016	Level 1	Level 2	Level 3	Total
Investments:				
Equities - industrial goods	\$ 4,815	<u>\$ </u>	<u>\$ </u>	\$ 4,815
Total investments at fair value	\$ 4,815	<u>\$ -</u>	<u>\$</u>	<u>\$ 4,815</u>
2015				
Investments:				
Equities - healthcare	<u>\$ 97,054</u>	<u>\$</u>	\$ -	<u>\$ 97,054</u>
Total investments at fair value	<u>\$ 97,054</u>	<u>\$ </u>	<u>\$ </u>	<u>\$ 97,054</u>

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 7 - PROGRAM ACCOMPLISHMENTS

Total program accomplishments by FORL consist of program services and land acquisitions, as follows for the years ended December 31:

	 2016	 2015
Program Services:		
Costs related to land acquisition, grants, and other contracts	\$ 59,762	\$ 30,353
Park support	243,059	163,914
Other program services	53,852	120,994
Land acquired by FORL	 309,803	 -
Total	\$ 666,476	\$ 315,261

During 2016, FORL launched a three-year fundraising campaign to raise approximately \$1,000,000 to assist the State of Tennessee with acquisition of an additional 34 acres of land.

NOTE 8 - PARK SUPPORT

Park support on the Statements of Functional Expenses consists of the following for the years ended December 31:

	2016		 2015
General park support	\$	33,989	\$ 12,050
Ansley home maintenance		6,956	6,648
Aviary project		138,521	46,234
Canoes		4,608	6,341
Forestry grant		14,924	3,826
Junior Ranger program		11,433	11,470
Observation deck		5,466	77,345
Reptile program improvements		15,448	-
Valve house restoration		11,714	 -
Total	\$	243,059	\$ 163,914

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS

Changes in temporarily restricted net assets for the year ended December 31, 2016 were as follows:

	2016			
	Beginning	Additions	Releases	Ending
Grants and contributions restricted for specific				
purposes:				
Other land acquisitions	\$ 587,208	\$ 587,398	\$ (59,762)	\$1,114,844
Trail signage	2,000	-	(2,000)	-
Frist Foundation technology grant	-	1,830	(1,830)	-
Mapp aviary grant	20,000	-	-	20,000
Mapp aviary donations	103,077	34,771	(126,521)	11,327
Mapp reptile program improvements	-	20,000	(15,448)	4,552
Forestry grant	-	14,924	(14,924)	-
Tidwell invasive plant removal	5,297	-	(5,297)	-
Canoe acquisition and training	4,281	-	(4,281)	-
Observation deck construction	6,565	-	(1,749)	4,816
Bridgestone river project	-	3,024	(3,024)	-
Valve house restoration	-	4,067	(4,067)	-
Grassland restoration	-	5,000	-	5,000
Other restricted donations	13,041	-	-	13,041
	\$ 741,469	\$ 671,014	\$(238,903)	\$1,173,580

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS (CONTINUED)

Changes in temporarily restricted net assets for the year ended December 31, 2015 were as follows:

	2015				
	Beginning	Additions	Releases	Ending	
Grants and contributions restricted for specific					
purposes:					
Other land acquisitions	\$ 399,184	\$ 255,822	\$ (67,798)	\$ 587,208	
Trail signage	2,000	-	-	2,000	
Frist Foundation technology grant	-	6,850	(6,850)	-	
Mapp aviary grant	20,000	-	-	20,000	
Mapp aviary donations	48,347	85,964	(31,234)	103,077	
Forestry grant	-	2,916	(2,916)	-	
Tidwell invasive plant removal	-	7,500	(2,203)	5,297	
Canoe acquisition and training	-	10,622	(6,341)	4,281	
Observation deck construction	67,910	16,000	(77,345)	6,565	
REI volunteerism grant	546	150	(696)	-	
Other restricted donations	15,000	-	(1,959)	13,041	
Contributions receivable - time restricted	2,000		(2,000)		
	\$ 554,987	\$ 385,824	<u>\$(199,342)</u>	\$ 741,469	

NOTE 10 - CONCENTRATION OF CREDIT RISK

During 2016, FORL received approximately 17% of its total revenues and support from a single contributor. Contributions receivable from three contributors comprised 77% of the receivable balance as of December 31, 2016. During 2015, FORL received approximately 25% of its total revenues and support from a single contributor. Contributions receivable from two contributors comprised 53% of the receivable balance as of December 31, 2015.

FORL maintains cash balances at financial institutions whose accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to statutory limits. FORL's cash balances may, at times, exceed statutory limits. FORL has not experienced any losses in such accounts and management considers this to be a normal operating risk.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

NOTE 11 - RELATED PARTY TRANSACTIONS

Donated services included in contribution income in 2016 include in-kind contributions by Board members as follows: \$12,000 for graphic design for the 2017 calendar, \$19,400 for marketing and public relations services, \$36,000 for attorney fees, \$12,000 for labor related to construction of the Barbara J. Mapp Aviary Education Center, and \$24,000 for accounting services.

Donated services included in contribution income in 2015 include in-kind contributions by Board members as follows: \$12,000 for graphic design for the 2016 calendar, \$2,500 for brokerage services for real estate acquisitions, \$26,000 for marketing and public relations services, \$18,000 for attorney fees, \$15,000 for labor related to construction of the Barbara J. Mapp Aviary Education Center, \$4,000 for accounting services, and \$15,000 of donated art given in recognition of significant services to and support for the park.

NOTE 12 - SUBSEQUENT EVENTS

During April 2017, FORL acquired 1.7 acres of additional property at a cost of approximately \$400,000. Additionally, during 2017 FORL intends to gift approximately \$1,000,000 of land currently held by the organization to the State of Tennessee.